Local Area Networks: Market Overview

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Synopsis

Editor's Note

This report focuses on the LAN and LAN internetworking markets. For information on LAN technology, see Report 520-201. For detailed specifications of over 1,000 products from more than 200 LAN vendors in comparison column format, see Report 520-301.

Market Highlights

The terminology of LANs has escalated from connectivity to interconnectivity, from networking to internetworking, and from operability to interoperability. All kinds of diverse equipment and software are talking to each other, and all kinds of vendors are working together to accommodate interconnected, global communications. From its simple beginnings as a departmental network, the LAN has graduated to a position of prominence in communications, cutting across office, campus, city, and country boundaries.

Sales of LAN products—hardware, software, and cabling-amounted to more than \$5 billion in 1989, and

the forecast for the next few years is encouraging for those in this market. Anticipated sales for the mid-90s can more than double the 1989 figure. Users are not only increasing the number of nodes in their LANs. they are paying less per node as costs to implement the technology continue to decrease.

Integrating the components in networks and the networks with other networks remains the greatest of challenges. Vendors have made peace with the existence of communications equipment from competitors and are actively promoting compatibility. "Vendor friendliness" can characterize the market's approach to the '90s. Vendors that formerly would not mention competitors' names are now boasting of their alliances and interoperability with the products of those very same competitors.

⁻By Barbara Callahan Associate Editor

Analysis

In an era of retrenchment, streamlining, and restructuring, companies participating in or entering the LAN and LAN internetworking markets can draw comfort from the healthy prognosis for the industry. Connecting networks has become the goal of the '90s, and this intricate task creates opportunities for companies involved in producing connectivity hardware, software, and media, and even more opportunities for the companies that can tie them all together.

Since there is still room for many in the LAN and internetworking fields, the industry has not experienced the shakeout that often occurs when a technology achieves maturity. Although LANs have been around for awhile, growth and development factors have not diminished. Having noted this situation, many data communications companies have turned to LAN products to revitalize flat sales. To illustrate the high level of activity in the market, Table 1 presents an overview of the internetworking products announced by 108 companies during 1990.

Established vendors continue to innovate and refine products. Names like Novell, Banyan, 3COM, and Ungermann-Bass are still synonymous with LANs. The leader in token-ring technology, IBM, is far from complacent, having released a spate of LAN products in 1990. At the same time, new names are entering the field along with names associated with other communications devices—names like Microcom, General DataComm, and Hayes.

Many vendors have set their sights on overseas markets to continue growth and expand opportunities. Proteon, a LAN leader, has set up a sales office in Sydney, Australia, to handle sales that have increased more than 100 percent in the past two years in Australia and New Zealand. Codenoll Technology has signed a distribution agreement with Soliton of Japan to take advantage of the opportunities in the rapidly growing Japanese networking market.

Issues and Trends

New Markets for Old Pros

During 1990, attendees at trade shows featuring local area network products might have wondered if they had strayed into the wrong halls. Many of the names emblazoned over booths were old pros in the data communications field, but newcomers to the local area networking market. Having ascertained that the LAN market can still accommodate many participants, vendors formerly associated with products such as modems, multiplexers, and switches are entering the field. Some modem manufacturers, perhaps anticipating declining sales from the rapid digitalization that is occurring throughout the world, have set their sights on LANs to revitalize business.

Hayes, a name almost certain to be followed in a word-association test by "modem," has established "Hayes for LANs," a family of products that includes EtherMate 8, EtherMate 8UTP, and EtherMate Trio16. EtherMate 8UTP is an 8-bit half-card adapter that connects to thick or unshielded twisted-pair Ethernet environments through DB 15 AUI and RJ-45 connectors. Ether-Mate 8UTP is designed for IBM XT/AT, PS/2 (Models 25 and 30), EISA, and IBM-compatible computers. EtherMate 8 is an 8-bit half-card that connects to thick or thin Ethernet cables, designed for IBM XT/AT, PS/2 (Models 25 and 30), EISA, and IBM-compatible computers. EtherMate Trio 16 is a 16-bit, 3/4-length adapter servicing all media—thick, thin, and unshielded twisted-pair Ethernet cables on a single board. It is also designed for the computers supported by EtherMate 8 and EtherMate 8UTP.

Another vendor whose name is practically synonymous with modems, Microcom, has shifted direction slightly and moved into the LAN market. Microcom, which pioneered error correction and data compression in modems, still attracts customers for its modems and is enjoying a healthy business. A Microcom spokesperson commented, "Our customers won't let us get away from modems." The Microcom LAN Bridge (MLB) puts Microcom into the internetworking arena. MLB includes a family of high-performance, MAC-layer, remote LAN bridges. In May, Microcom added to the MLB line with Release 2.0 of the Microcom LAN

Bridge family with network management capabilities, the MLB/6500 with support for X.25 links, and the MLB/5500 for ISDN connections.

Another leading modem vendor, General DataComm, has introduced a LAN offering to complement existing products. The MEGA*BRIDGE, a system for integrating multiple local area networks and remote local area networks at high speeds into a single communications network, complements MEGAMUX TMS, General DataComm's T1 networking multiplexer, and GEN*NET, its line of statistical multiplexers.

In another word-association test, the name Telco would be followed by T1. Telco is still in the T1 network business but has entered the LAN market with FASTLANE, a 4:1 LAN/WAN compression bridge. With this product, Telco has not abandoned T1, but it enables customers to incorporate LAN access into their T1 networks. Len Eisenstein, vice president of sales and marketing, commented, "We have always been firmly rooted in the customer premises side of T1. As new office equipment plugs into the T1 network, we have adapted accordingly. This LAN/WAN compression bridge, a natural extension of our product line, is our response to customers who want to bridge I ANs across a campus or across the country over T1 lines."

Bytex of Southborough, MA, a supplier of fault-tolerant electronic matrix switching systems, is now expanding its business focus by including LAN solutions. Jeffrey S. Goodman, president of Bytex, explained the company's decision. "Our entire business is focused around increasing our customers' network availability and reliability, as well as providing increased capabilities to control and manage their networks. Therefore, the decision to work with our customers to develop and deliver products that give them greater control of their LANs was an easy one for us to make and has initiated a series of investments." To further its entry into the LAN market, Bytex acquired Vance Systems Corp. of Chantilly, VA, a company that develops and markets the ATS LAN 1000 protocol analyzer. This product was also marketed under an OEM agreement with Atlantic Research as the Interview 1000 Series. The acquisition gives Bytex exclusive development, manufacturing, and distribution rights to all Vance Systems' products.

Global Activity

During 1990, many LAN vendors, noting worldwide opportunities for their products, extended their operations to countries outside the United States. Wayne Fitzsimmons, vice president of international operations for Banyan Systems of Westboro, MA, outlined Banyan's international channel distribution strategy at Networks '90 in Birmingham, England. Fitzsimmons stressed the importance of partnerships with international distributors and the value of products that facilitate multilingual networking. At the same time, he announced a comarketing agreement with Apricot Computer Plc. Fitzsimmons stated that "Banyan is operating today in over 35 countries and has an installed base of nearly half a million users." Internationally, Banyan distributes principally through "country partners," regional distributors that support and sell Banyan products through a second tier of local resellers. The country partners act as Banyan's marketing representatives in their own regions, but they also participate in the development of products designed to meet the specific needs of their markets.

An outgrowth of these relationships has been the introduction of multilingual VINES, which is being prepared for delivery in French and German. Other languages, including two-byte versions of VINES, are also planned. Fitzsimmons indicated that "28 percent of Banyan's revenue comes from international operations today. Our goal is to increase that to 35 percent by 1991."

Advanced Computer Communications (ACC) of Santa Barbara, CA, has established a branch office near London to support its growing base of customers and resellers in Europe. ACC's European Support Center is staffed with technical personnel experienced in computer network planning, product design, and sales. In addition, the center maintains a stock of ACC's internetworking bridges, routers, and network management systems for demonstrations or for replacements of systems on warranty or under service contract.

Codenoll Technology of Yonkers, NY, signed a distribution agreement with Soliton systems of Japan under which Soliton sells Codenoll LAN systems in Japan. A leading supplier of Ethernet LAN systems, Codenoll has recently introduced network systems based on FDDI technology. Michael Coden, president of Codenoll, said, "Soliton is a proven performer in the rapidly growing Japanese

networking market, and we anticipate significant revenue from this new arrangement. Codenoll has also entered into distribution and OEM agreements with Bull of France, Robert Bosch of Germany, and Eurolan of Italy.

DAVID Systems of Sunnyvale, CA, has advanced its European distribution plan by signing an agreement with Trend Communications A/S of Denmark that covers the DAVID 10BASE-T Ethernet family of products. Henry R. Nothhaft, president and CEO of DAVID Systems, commented, "The signing of Trend, a significant, respected player in the data market in Denmark and Europe, is a welcome addition to our distribution network for Europe, which currently includes the United Kingdom, France, Germany, Switzerland, and Italy."

Newport Systems of Newport Beach, CA, a supplier of WAN and LAN connectivity products, announced a nonexclusive distribution agreement with Suntze Communications Engineering PTE LTD of Singapore for its complete line of communications products. The agreement calls for Suntze to distribute Newport Systems' LAN²LAN family of multilink router-level bridges and other products in Singapore, Malaysia, and Indonesia.

Proteon of Westborough, MA, has set up a sales office in Sydney, Australia, to provide sales and marketing support for Proteon's distributors and VARs in Australia and New Zealand. According to Daniel Berger, director of Proteon's Asia/Pacific Operations, Proteon's business has grown by more than 100 percent during 1989 and 1990 in Australia and New Zealand, which are two of Proteon's fastest-growing markets worldwide.

Thomas-Conrad of Austin, TX, has signed a distribution agreement with Ingram Micro D, Inc. to distribute its products internationally. Ingram Micro D serves as a wholesale distributor to over 40,000 reseller customers in the U.S., Canada, and Europe. It operates two international subsidiaries: Ingram Micro D Ltd. of Canada and Ingram Softeurop of Belgium.

Cooperative Ventures

LAN vendors have acknowledged the virtues of cooperation. By combining expertise and resources, they bypass the rigors and expense of individual research and development efforts. This cooperation has enhanced vendors' opportunities

because the LAN market is sufficiently vast to accommodate and reward many participants. An overview of cooperative ventures inaugurated in 1990 follows.

Advanced Computer Communications (ACC) and Digital Equipment Corp. In April 1990, Advanced Computer Communications (ACC) of Santa Barbara, CA, and Digital Equipment Corp. of Maynard, MA, announced a Basic Ordering Agreement under which Digital can purchase ACC data communications products and services, including the ACS Series 4000 family of bridges, routers, and network management products. The contract provides Digital with a blanket purchasing agreement that allows the company to acquire ACC's data communications products for resale or internal use.

AT&T and cisco Systems. AT&T Computer Systems Division of Morristown, NJ, and cisco Systems of Menlo Park, CA, have entered into an OEM relationship in which cisco supplies AT&T with high-performance, multiprotocol network routers for LAN interconnect solutions for AT&T's customers.

Banyan and cc:Mail. Banyan Systems of Westboro, MA, and cc:Mail of Mountain View, CA, announced a VINES network-specific version of the cc:Mail E-mail package—cc:Mail for VINES.

British Telecom and Advanced Computer Communications (ACC). The agreement states that British Telecom resells and supports ACC's LAN bridge/routers, incorporating them into its T-NET IN2000 range. The bridge/router products covered in the agreement provide links between T-NET LANs across X.25 packet-switching networks and private circuits. ACC is located in Santa Barbara, CA.

cisco and Cabletron. Cabletron of Rochester, NH, and cisco have entered into an alliance to integrate cisco's internetworking routing technology into Cabletron's Multi-Media Access Center (MMAC) intelligent hub products. Cabletron and cisco are jointly working on developing a router module that plugs into the MMAC chassis, resulting in MMAC's first routing capability.

Codenoll and LANEX. Codenoll Technology of Yonkers, NY, and LANEX of Beltsville, MD, entered into a strategic alliance to develop additional technology and products for FDDI networks.

Codenoll and NYNEX. Codenoll Technology and NYNEX Science & Technology of New York, the research and development arm of NYNEX Corp., have signed a five-year agreement to cooperate in the development of high-speed fiber optic-based products and other local area network products and technology.

Cryptall Communications and Telco Systems. Cryptall of Cranston, RI, entered into an OEM agreement with Telco Systems of Norwood, MA, under which Cryptall supplies Telco with the 8023 LAN/WAN bridge for Ethernet to T3 and the 8025 bridge for token-ring to T3. The products are marketed to interexchange carriers, local exchange carriers, and large corporations.

DAVID Systems and Syntrex. DAVID Systems of Sunnyvale, CA, and Syntrex of Eatontown, NJ, signed a strategic partnership agreement that enables Syntrex to market DAVID's line of Ethernet connectivity products.

Moses and DacEasy. Moses Computers of Los Gatos, CA, and DacEasy of Dallas, TX, finalized an OEM agreement for bundling products in September. The agreement establishes plans for creating a commercially offered, bundled IBM-compatible LAN with accounting software targeted for the microcomputer market. The network bundle incorporates ChosenLAN from Moses for subassembly by DacEasy into an integrated offering for small business accounting applications.

Proteon and Acer, Inc. Since July 1990, Acer has been reselling Proteon's IBM-compatible token-ring networking solutions. The agreement called for Acer to incorporate Proteon's ProNET-4/16 network interface cards and the Series 70 Intelligent Wire Center into its Acer Token Ring Network 5290 Series. Proteon is located in Westborough, MA, and Acer's headquarters are in Taipei, Taiwan.

Proteon and Codex. Proteon has entered into a VAR agreement with Codex of Mansfield, MA, under which the Systems Division of Codex markets Proteon's line of token-ring networking and internetworking products. Codex is offering the products through custom bids as part of a complete networking solution. Codex is marketing Proteon's p4100+ bridging router and ProNET-4/16 token-ring products.

Proteon and HP/PSI. In August 1990, Proteon announced a marketing agreement with

Hewlett-Packard and Performance Systems International (PSI) for its p4100+ Multi-Protocol Bridging Router. PSI became a value-added reseller of the p4100+, and Hewlett-Packard references and recommends p4100+ to prospective Apollo Token Ring users and its installed base. The p4100+ combines an HP Apollo Token Ring interface with support for the DOMAIN operating system.

Retix and SynOptics. In August, Retix of Santa Monica, CA, announced an additional OEM product agreement with SynOptics of Mountain View, CA, in which the high-speed remote bridge technology jointly developed with SynOptics is integrated in the LattisNet System 3000 intelligent wiring concentrator.

StrataCom and CrossComm. The agreement between StrataCom of Campbell, CA, and Cross-Comm of Marlborough, MA, calls for CrossComm to build support for StrataCom's frame relay interface into its ILAN internetwork server product family. When CrossComm's frame relay development is completed, it will enable frame relay traffic to pass between the company's ILAN internetwork server and StrataCom's fast packet IPX networking system.

3Com and SynOptics. In August 1990, 3Com of Santa Clara, CA, and SynOptics of Mountain View, CA, announced a strategic alliance to enhance interoperability and to integrate network management of 3Com's Ethernet adapter and Syn-Optics' intelligent hub products. Under terms of the agreement, 3Com resells SynOptics' System 3000 Ethernet intelligent wiring hubs and integrates the System 3000 into its network management architecture. SynOptics, in turn, integrates 3Com-managed adapter cards into its network management systems and also offers 3Com adapters. The agreement also gives 3Com the option to build value-added modules, such as internetworking and communications server devices for 3Com's hub platform.

Thomas-Conrad and Performance Technology. In August 1990, Thomas-Conrad of Austin, TX, and Performance Technology of San Antonio, TX, announced a strategic partnership, which consists of technology transfers and an OEM relationship to market local area networking products. Initially, both companies are working toward integrating their product lines.

Tricord and Valinor. In June 1990, Tricord Systems of Minneapolis, MN, and Valinor Inc. of

Westford, MA, announced a joint reseller agreement in which Tricord supplies Valinor with the PowerFrame family of superservers for LANs and client/server computing.

Ungermann-Bass (U-B) Agreements.
Ungermann-Bass of Santa Clara, CA, has entered into agreements with Norton-Lambert of Santa Barbara, CA; GTE of Stamford, CT; LANSystems of New York, NY; and British Telecom.

The U-B Norton-Lambert agreement calls for U-B to resell Norton-Lambert's Close-Up software and to integrate it into U-B's customer support programs. In conjunction with the agreement, U-B introduced ReDI (Remote Diagnostics), a support program enhancement that exploits the remote link features of Close-Up software.

In June 1990, U-B and GTE Corp. signed a two-year, multimillion dollar agreement under which GTE Telephone Operations sells U-B's full line of Access/One intelligent wiring systems.

LANSystems and U-B announced a two-year, multimillion dollar VAR agreement in which LAN-Systems offers U-B's full Access/One product line as part of its own network integration solutions.

British Telecom and U-B entered into an agreement that includes plans for joint development of OSI products and inclusion of T-NET local area networks under British Telecom's CONCERT network management system.

Vitalink and StrataCom. Vitalink Communications of Fremont, CA, and StrataCom of Campbell, CA, have established a joint development program to address the need for multivendor network management of wide area networks. The program is a bilateral effort between the two companies within the context of Digital Equipment Corp.'s Enterprise Management Architecture (EMA) program.

Wellfleet and Digital Equipment Corp. In July 1990, Wellfleet of Bedford, MA, and Digital Equipment Corp. announced that the two companies had jointly defined the basis for an SNMP-based Access Module that enables the DECmcc Management Station to manage a network of Wellfleet Feeder Node, Link Node, and Concentrator Node multiprotocol router/bridges. At the same time, Wellfleet announced that it had joined Digital's DECmcc Strategic Vendor Program. Under this program, Wellfleet provides Digital with the

specifications for its SNMP Management Information Base (MIB), which Digital plans to incorporate into the DECmcc Management Station.

Xyplex and Vitalink. Xyplex of Boxborough, MA, and Vitalink of Fremont, CA, are developing complementary products to provide WAN-link interoperability using the Vitalink Communication Protocol (VCP), which Xyplex has licensed from Vitalink. The first product from the alliance, announced in June 1990, is the MAXserver 6510 remote bridge card. A reseller provision in the Xyplex/Vitalink agreement allows Xyplex to resell Vitalink's family of TransLAN bridges and Trans-PATH bridge/routers. The products retain the Vitalink label, but Xyplex provides installation and support.

Unisys and Novell. In June 1990, Unisys of Blue Bell, PA, and Novell of Provo, UT, announced two agreements that enable Unisys to provide local area networking services to customers using the NetWare operating system. The strategic agreements certify Unisys as an authorized "NetWare Support Organization," capable of providing on-site and technical support to NetWare end users, and establish Unisys as a "Novell Authorized Education Center," able to provide NetWare certification training to Unisys service technicians and engineers.

IBM's LAN Product Blitz

In September 1990, IBM released a flurry of products, many of which serve the LAN market.

IBM 8230 Controlled Access Unit (CAU) is a powered cable attachment that connects devices to IBM Token-Ring LANs.

LAN Network Manager V1.0 and V1.1 and LAN Network Manager Entry replace the previous IBM LAN Manager products. LAN Network Manager V1.0 offers OS/2 database support for LAN management data. LAN Network Manager V1.1 offers extended host control from NetView with 80 commands. LAN Network Manager Entry is similar to V1.1 but does not support a local operator interface.

LAN Station Manager is a licensed program for DOS and OS/2 workstations. It provides information about the adapter, the workstation, and user data to the IBM LAN Network Manager.

Enhancements to IBM 8209 LAN Bridge include an upgraded Ethernet feature and a new token-ring feature.

Enhanced Ethernet Attachment Module offers token-ring network management information across an Ethernet LAN segment.

IBM LAN-to-LAN Wide Area Network Program allows users to employ their existing SNA or X.25 network for IEEE 802.2 NetBIOS LAN traffic.

IBM LAN Asynchronous Connection Server (LANACS) provides LAN access to IBM and ASCII hosts using a variety of terminal emulation packages.

Workstation Data Save Facility/VM handles backup and archive services.

SAA Delivery Manager implements software distribution between host computers and programmable workstations.

Company	Location	Product	Company	Location	Product	
Advanced Micro Devices (AMD)	Sunnyvale, CA	Am79C98EVAL 10BASE-T trans- ceiver development kit; Am7997 Transceiver	AT&T	Morristown, NJ	StarServer S, Star- GROUP Server for IBM LAN Clients, FDDI-to- 802.3/Ethernet bridge, Star-WAN Multi-Bridge, Star- WAN Brouter, Mod- el 450, and StarLAN 100 Network	
Abletec	Fremont, CA	AFS/386, ALS-2 LANStation, AE- 2000 Ethernet board				
Accton Technology	Fremont, CA	TransPair-T 10BASE-T Trans- ceiver, EN5090 Ethernet chip, Eth- erPocket-10T adapter, Ether- Pocket-CX adapter, SlimStations disk- less workstations	Banyan	Concer Westborough, MA VINES mediale LS wor :Mail fo VINES SNMP VINES	Concentrator VINES support for medialess PS/2 55 LS workstations,cc-:Mail for VINES, VINES SMP, VINES SNMP Agent, VINES SNMP MIB, VINES 4.0 Applica-	
Advanced Computer Communications (ACC)	Santa Barbara, CA	ACS Series 4000 bridge/router, ACS 4810 LAN monitor, ACS 4000TR token- ring option, ACS 2100 local bridge	BICC Data	Westborough, MA	tion Toolkit, Advanced 3270/SNA and Advanced 3270/SNA Graphics options for VINES ISOLAN EtherCon-	
Alantec	Fremont, CA	T1IM T1 Interface Module; MLS 425, MultiLAN Manager, SNMP Agent Software	Networks	,,,,,,	nect System/4 Structured Wiring Hub 1201-3 STP Sys- tem, 1182 STP Transceiver, 1205	
Allen-Bradley	Cleveland, OH	LAN/1-TCP/IP GatewayControl- View Operator In- terface Software		Managed I Line Card, Multiport T	Managed Bridge Line Card, 1201-4 Multiport Transceiv er Line Card, ISO-	
Allied Telesis	Mountain View, CA	CentreCOM 270 and 470 transceiv- ers, CentreCOM 810 Ethernet trans- ceiver/concentrator, CentreCOM 3000	Cabletron	Rochester, NH	LAN Ethernet UTP Controller Card for IBM AT and com- patibles, ISOVIEW Network Manager MRX and MRXI	
Alloy	Marlborough, MA	repeaters EarthStation III,	Cabication	Tiodricotor, Titr	10BASE-T hubs, Token Ring STP/UTP MIM	
		386/MultiNode Soft- ware, PC- Slave/286, Silvercard			boards, Intelligent Repeater Bridging Module (IRBM), en-	
Andrew	Torrance, CA	Bridgeport/7606 Lo- cal Source Routing Token-Ring Bridge, Intelligent Media			hancements to Desktop Network Interface (DNI) PC cards	
Auto of	Turne 17	Management System	Canary Communications	San Jose, CA	UTPC-1100 Con- centrator, UTP-100 one AUI Port Trans	
Artisoft	Tucson, AZ	Micro Channel versions of LANtastic AE-2 Ethernet, LANtastic 2 Mbps, and LANtastic Voice adapters			ceiver, UTP-2000 two AUI Port Trar ceiver, UTP-4000 four AUI Port Transceiver	
AST Research	Irvine, CA	Zero-k version of SixPak 286				

Company	Location	Product	Company	Location	Product
Chipcom	Southborough, MA	Concentrator, ON- line Fault-Tolerant Networking System, ONline Fiber Mod- ule, Fault-Tolerant Fiber Transceiver	DAVID Systems	Sunnyvale, CA	DAVID Pair Scanner for troubleshooting 10BASE-T, BNC- MAU Interface Unit, Ether-T PC and Ether-T AT Adapt- ers, 10BASE-T Adapter Kits
cisco Systems	Menio Park, CA	CSC-R16 Interface Card, "Priority Out- put Queuing" soft- ware feature for	Develcon Electronics	Willowdale, ON	Model INB-1000 In- ternetworking Bridge
		router/bridges, Inte- grated Gateway Server (IGS), IGRP IS-IS routing proto- col, STS-10x Termi- nal Server, Multiport Ethernet Connector (MEC), NetCentral Station Software	Digital Communica- tions Associates (DCA)	Alpharetta, GA	CROSSTALK Co- municator, IRMA Workstation for Windows, enhance- ments to IRMAX DFT and IRMAX Multisessions, DCA/Microsoft Se- lect Communica- tions Server
CMC	Santa Barbara, CA	Release 3.0 for DRN-3200 Router			Version 1.0, IRMA- trac Token-Ring
Cnet Technology	San Jose, CA	CN800E and CN800E/2 Adapt- ers, CN500E and CN600E Network Interface Cards			Adapter/Converti- ble, 10NET Plus NetBIOS/RS232 Bridge, 10NET Plus RS232 Version 2.0,
Codenoll	Yonkers, NY	CodeNet-832X Adapter Cards			IRMALAN for NetWare Gateway Server Products,
Cogent Data Technologies	Friday Harbor, WA	E/MASTER Ether- net Adapter Cards, NetWare 386 Driv- ers for E/MASTER II			DCA/Microsoft Se- lect Communica- tions Workstation (Select CW), 10NET Plus LAN OS Ver- sion 4.20
Commtex	Crofton, MD	Primary Rate Chan- nel Bank (PRCB) Gateway, Cx-Card, Voice Subsystem Option	Digital Equipment Corp.	Maynard, MA	Digital's Unshielded Twisted Pair 802.3/Ethernet Product Family, DEC EtherWORKS
Corvus	San Jose, CA	ReadyNet 1.2 LAN, ReadyRAM Plus Card			LC 802.3/Ethernet PC Controller, DEC EtherWORKS Turbo
CrossComm	Marlborough, MA	ExpertWatch Service for monitoring ILAN			802.3/Ethernet PC Controller, OPEN DECconnect Struc-
Cryptall	Smithfield, RI	Series 4000 LAN/ WAN Bridges, Re- dundant Link for Series 3000 Re-	Digital Products	Watertown, MA	tured Cabling System, DECnet/IPX Portal, DSM DDP- DOS Software NetCommander
Cubix	Carson City, NV	mote Bridges ComBridge for No- vell LANs	Digital Froducto	Watertown, mr	Sub-LAN Version 5.0, MacShare
D-Link Systems	Irvine, CA	D-Link Ethernet Pocket LAN Adapter	DNA Networks	Malvern, PA	DNA MicroNet LAN for IBM PCs, Groupware Utilities for DNA MegaNet and DNA MicroNet
Datapoint	San Antonio, TX	Datapoint 7850 Net- work Server	Eicon	Montreal, PQ	LAN Router/400
Datatec	Fairfield, NJ	Token Ring Multi- Station Access Unit (MAU) Model 8	Emerald Systems	San Diego, CA	EmSAVE and Em- LIB software for NetWare 386 V.30 networks

Company	Location	Product	Company	Location	Product
Everex	Fremont, CA Scottsdale, AZ	SpeedLink/TR To- ken-Ring Adapters, STEPserver 486/33 File Server, Speed- Link/TP Ethernet Adapter, new ver- sions of Speed- Link/PC and SpeedLink/PC16 Adapters LBR8323 Ethernet	Hughes Network Systems	Germantown, MD	HNS LAN Gateway, LINC/Term HUB Series of Integrated Terminal Server Modules, ProBridge Family of LAN Bridges, ProLINC Software, ProLINC support of Microsoft Window environment
rairchild	Scottsuale, AZ	to Broadband Bridge	IBM	Armonk, NY	3174, 3745, 3172 Controllers, 8230
Fibronics	Hyannis, MA	System Finex Translation Bridge, Programmable For- warding control (PFC)			Token-Ring Con- trolled Access Unit, 8209 LAN Bridge Token-Ring Module, LAN-LAN Wide Area Network Pro-
Fresh Technology Group	Gilbert, AZ	Remote Console, FRESH Utilities, FRESH Secure It, MODEM Assist, LAN Assist Plus, Q Assist			gram, 8209 LAN Bridge Ethernet Module, LAN Asyn- chronous Connec- tion Server (LANACS), LAN
Gandalf	Wheeling, IL	10BASE-T Mini MAU Transceiver			Network Manager, LAN Station Manager
Gateway Communications	Irvine, CA	Data compression and high-speed file transfer software for G/Remote Bridge Family of IPX Routers, Com- System, G/Ether- Twist MC Adapter,	IMC Networks	Tustin, CA	PCnic TP Family Ethernet Products, EtherNic 8-bit Card, NetWare 386 Driver for 16-bit PCnic and PCnic II Ethernet In- terface Cards
		G/Ethernet 8 and G/Ethernet 16 Adapters, G/Eth-	Information Builders	New York, NY	PC/FOCUS LANpak Release 5.5 for VINES
		erTwist PC, G/Eth- erTwist PC-WS, G/EtherTwist AT, G/EtherTwist AT- WS Adapters	In-Net	San Diego, CA	Integrated Services Ring (ISR), Fiber- Talk 5000 802.5 Bridge
General DataComm	• •	MEGA*BRIDGE	Integrated Workstations	San Jose, CA	MultiServer
GVC Technologies	·	286LANode and 386SX LANode Diskless LAN Workstations	Interlink	Fremont, CA	SNS/B320 Bridge, SNS/BR340 and SNS/BR380 Brid- ge/Routers,
Harris Adacom	Dallas, TX	Token-ring products for its SuperNet Strategy Series, Strategy 9770 Intel-	Invisible Software	Foster City, CA	SNS/SNMPconnect Invisible NET Control Software
		ligent Token-Ring Gateway	Kalpana	Los Gatos, CA	EPS-700 Multiport EtherSwitch
Hayes Microcom-	Atlanta, GA	Hayes for LANs	KMS Systems	Austin, TX	NetAxcess
puter Products		global family of Ethernet LAN adapters	LANCAST	Amherst, NH	Universal Twisted- Pair/Coax Translator
Hewlett-Packard	Cupertino, CA	HP 9000, HP 3000 Networking Products, NetWare support of HP NewWave software environment	LANsPLUS	Montreal, PQ	EtherRAM LAN Adapter

Table 1. Networking Product Announcements in 1990 (Continued)

Company	Location	Product	Company	Location	Product
Lantana	San Diego, CA	LANFrame4 Server, LANFramePSP, and	Network Interface	Lenexa, KS	STAR/LINK Repeater, NIC10330 and NIC10336 AUI/Thinnet Adapters, NIC 10350 and NIC10356 AUI/UTP
Laser Communications	Lancaster, PA				Adapters, PcARC Series of 8-bit ARC- NET Adapters,
MaCo Networks	North Augusta, SC				PcARC-AT, 103xx Series Ethernet In- terface Cards
Madge Networks	San Jose, CA	LANCall Menu-Driven Installation Program for	Network Resources	San Jose, CA	Mac1000 32-bit Ethernet Card
		lation Program for Token-Ring Adapt- ers, Smart Server	Network Systems	Minneapolis, MN	FE648 FDDI-to-T3 router
		Software for NetWare 386, Smart Server Soft-	NetWorth	Irving, TX	EtherNext Hubs, EtherNext UTP Hubs
		ware for OS/2 LAN Manager, Smart 16/4 EISA Token Ringnode, Smart-	Nevada Western	Sunnyvale, CA	OMNI Patch Panel, NEV*STAR II Active Hub
Meridian Data	Scotts Valley, CA	Boot Software CD Net Software Version 3.0	Newport Systems	Newport Beach, CA	LAN ² LAN/Compression Router, LAN- ² LAN 386 NLM
Microcom	Norwood, MA	Release 2.0 Micro- com LAN Bridge Family, MLB/6500 for X.25 Links, and MLB/5500 for ISDN	North Hills Electronics	Glen Cove, NY	LAT3247 Power- MAU, 2/4-port To- ken Ring Compact MAUs
Microtest	Phoenix, AZ	LANPORT Print Server	Novell	Provo, UT	NetWare SNA Gate- way with Token Ring support for
Morton Management	Silver Spring, MD	486/33MHz EISA GigaServer Network File Server			AS/400, NetWare Twinax Gateway Support for AS/400, NetWare 386 Ver-
Moses Computer	Los Gatos, CA	ChosenLAN Version 1.10			sion 3.1, ELS NetWare Level I
Multi-Tech	Mounds View, MN	MutiCom-Async- Gateway, Multi- Com3270Gateway			Version 2.12, NetWare support for IBM PS/2s, NetWare DOS Shell
NCR	Dayton, OH	ONS Networking System, NCRNet Manager Release 3.0, NCR WaveLAN Wireless LAN, Bridgeport 7404 Bridge (manufac- tured by Andrew Corp.)			Version 3.01, NetWare Requester for OS/2 Version 1.2, NetWare 386 Services for SAA, Client/Server NLM Testing Program, NetWare Remote Management Facili-
Netwise	Boulder, CO	Netwise RPC Tool for NetWare 386 Version 3.0, RPC Tool for MS-Win- dows, RPC Tool for Macintosh, RPC Monitor, Mainframe RPC	Optical Data	Richardson, TX	ty Software, LAN- tern Services Manager, LANa- lyzer, NetWare Name Service ODS a-e Series MAUs

Table 1. Networking Product Announcements in 1990 (Continued)

Company	Location	Product	Company	Location	Product
Persoft	Madison, WI	Intersect LAN Bridge Software	Standard Microsystems	Hauppage, NY	ARCNET Drivers, Intelligent Hub
Photonics	Campbell, CA	Building-to-Building Photolink	Star Gate Technologies	Solon, OH	Four-channel Syn- chronous Board
Promptus	Portsmouth, RI	Promptus T-1 CommServer+	Tecmar	Solon, OH	ProLine LAN backup system, MicroRAM
Proteon	Westborough, MA	ProNET-4/16 Adapter, p4200 FDDI Router, Jitter- Buster technology	Telco Systems	Fremont, CA	FASTLANE 4:1 Compression Bridge
Puredata	Richmond Hill, ON	PDμC8023 and PDI8023-T Ethernet	Telematics	Fort Lauderdale, FL	Series 9000 Frame Relay Exchange
Racal InterLan	Boxborough, MA	Cards MacConnect-10BT,	Texas Instruments	Dallas, TX	JitterBuster technology
	ŭ,	INX5000 Integrated LAN System, TCP Server for NetWare, NP622S, NI5210- 10BT, NI6510- 10BT, NI5210-10BT PC/XT, LanGate/ LAT, NVL16W- 10BT, NVL16S- 10BT	Thomas-Conrad	Austin, TX	16/4 Token-Ring Adapter for the AT, 16/4 Token-Ring Adapter for Micro Channel computers, Enhanced Token- Ring Multistation Access Unit for UTP Type 3
RAD Network Devices	Rochelle Park, NJ	RTB Remote To- ken-Ring Brouter	3Com	Santa Clara, CA	Maxess for Windows, 3+Open TCP NetBIOS,
Republic Technology	Austin, TX	RPM Family of Diskless Workstations	TOP Microsystems	Santa Clara, CA	3+Open XNS ARCNET cards for Toshiba laptops
Retix	Santa Monica, CA	OSI LAN Transport for DOS, OSI LAN Transport for OS/2,	Touch Communications	Campbell, CA	Worldtalk/400 Gate- way for SMTP and UUCP
		Retix Adaptive Routing	Tricord	Plymouth, MN	PowerFrame Serv-
Samsung SBE	San Jose, CA Concord, CA	386A3 File Server Token-ring products			ers for LANs and Client/Server Computing
	531100104, 571	for VME and Multi- bus Systems, X.25 and TCP/IP for CPS1000 Series of	TRW	Torrance, CA	PC2001 hardware/ software package, NB2010 MAC layer bridge
Sitka	Alameda, CA	Communications Processors Addition of DOS- based Software to	Ungermann-Bass	Santa Clara, CA	16 products for Access/One,Ne- t/One LAN Manager Release 2.0
		InBox Plus 3.0 software	SL Waber	Mt. Laurel, NJ	EPC 200

Local Area Networks: Technology Overview

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Technology

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Synopsis

Editor's Note

For information on the local area network market, see Report 520-101; for comparison columns, see Report 520-301.

Technology Highlights

1990 was not a year marked by earthshaking new developments in the local area network marketplace. Rather, trends already under way continued to gather momentum. One of the chief examples was the 10BASE-T segment. This subsection of the IEEE standard for Ethernet—802.3—which describes Ethernet transmission on unshielded twisted pair, attracted much attention from vendors, with seemingly everyone offering 10BASE-T products. Several vendors debuted new wireless LANs based on radio or laser links.

One of the few really new developments was the debut of "superservers" from companies such as NetFrame, Parallan, and Tricord. These multiprocessor machines are the first computers designed from the ground up as network servers and combine the sophisticated I/O capabilities of minicomputers with the ability to run industry-standard network operating systems.

The first section of this report, Technology Basics, defines a local area network and discusses transmission media, topologies, access methods, and standards.

The second section, Products, provides a general overview of the components that must be assembled to build a local area network. These components include hardware—workstations, interface cards, transceivers, servers, and repeaters—and software issues—applications, integrity of data, record and file locking, and file systems.

The final section, Selection Guidelines, addresses issues common to the implementation of any local area network. These issues include advantages and restrictions of local area network resource sharing, integration of functions, channel speed, simplicity and flexibility, security, alternatives to local area networks, and pricing considerations.

Analysis

Technology Basics

What Is a Local Area Network?

In addition to the independent computer networking vendors, most major computer and data communications companies also are active in the LAN marketplace. They each have branded at least one of their offerings a local area network. Although in a broad, functional sense, most of them may be right, consensus holds that the term refers quite specifically to a certain class of products. For this report's purposes, we have selected the following definition:

A local area network is a system for the interconnection of two or more communicating devices that are:

Intracompany, Privately Owned, User Administrated, and Not Subject to Regulation by the FCC: This excludes from our definition traditional local connections over common carrier facilities, such as tie lines, and public local networks, such as Digital Termination Services and local cable television networks.

Structured: Local area networks are integrated into a discrete, physical entity, with devices interconnected by a continuous structural medium. In a local area network, many types of equipment and applications, such as data processing, word processing, electronic mail, video, and voice, can operate over a single cable plant.

Limited in Geographical Scope, with Devices Physically Separated But Not Mobile: Devices can be on different floors of a building, on the same industrial or university campus, or in several buildings in the same city. The maximum distance, depending on the technology, is about 50 miles. Our definition excludes co-located computer systems interconnected by a high-speed parallel bus, global

network systems designed primarily for use as long-haul networks, and mobile radio networks.

Supportive of Full Connectivity: Every user device on the network must be potentially capable of communicating with every other user device. This characteristic excludes traditional local environments that support only hardwired, point-to-point connections between a host computer and its attached terminals.

High Speed: Since LANs are not subject to the speed limitations imposed by traditional common carrier facilities, they usually support operations in the 1M-to-16M bps range. Minimum and maximum throughput generally ranges from 500K bps for low-speed LANs based on twisted-pair wiring up to over 1 billion bps for fiber optic LANs.

Commercially Available: Although in this report we examine future trends and some technologies under development, our primary concern is to provide information on the current commercial environment and its capabilities.

In local area networking, commercial availability is a matter of degree. Only the simplest LANs are true turnkey products. Most local area networks require a great deal of on-site engineering to ensure the efficient location of stations, ease of reconfiguration and expansion, accessibility for testing and repair, and compliance with building and fire codes. To ensure proper design and installation, users may have to contract with a number of secondary suppliers in addition to the primary vendor of LAN equipment. For example, although some LAN vendors provide complete configuration and installation services, others require the user to purchase and install all but the intelligent components of the network.

One final note regarding our definition of LANs. Although the purpose of any definition is to facilitate unambiguous communication, it cannot be cast in stone. For example, the average geographical scope is not the same for fiber optic LANs as it is for twisted-pair wire-based LANs. With the increasing use of repeaters and bridges within a single LAN installation, the general span length of the communications media constantly

expands. Within a highly integrated multilevel network, the deliniation between a local area network and a wide area network is blurring.

LAN Technology

Initially, it seems that a bewildering number of arcane technologies compete for attention in the LAN market, but the number of distinct techniques used in local area networking is actually quite small. Like most modern methods of data communications, local area networks employ a multilayered model. Only a few technologies, usually two or three, compete to solve the problems of each layer.

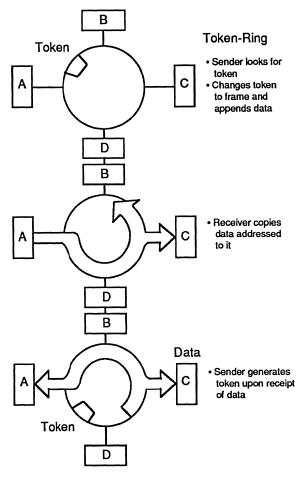
In today's market, however, a great deal of mixing and matching among techniques at different layers creates the illusion of a complex array of technologies. The reality is rather simple when taken a layer at a time. When choosing a local area network, users face the network's:

- physical medium and transmission technique;
- topology, the logical arrangement of its stations;
- access method, the way it arbitrates among its stations for use of the shared medium; and
- higher level services the LAN offers, such as protocol or file format conversion, data encryption, or network management.

Today's market offers three basic choices of media, three of topology, and two of access method. The issue of higher level services is somewhat more complex, since a vendor can offer such services on top of any practical combination of the other three factors. Presently, however, such services are only beginning to emerge as commercial offerings; they depend heavily on specific applications. Another issue is the increasingly important aspect of bridges and gateways to other networks.

This report discusses each of these issues separately, although we must state from the outset that one cannot mix and match LAN technologies at will. Some combinations are currently impractical, while others are simply impossible. Still, one should never underestimate the power of technology. Using a contention access method such as CSMA/CD over fiber optic media was once thought impossible, but LANs using such technol-

Figure 1.
Token-Ring Operation



IBM's Token-Ring Network conforms to the IEEE 802.5 standard for token-ring, baseband LANs. The operation of a single token-passing ring is illustrated here.

ogy are now available. Ethernet over twisted-pair wire was once thought to be impractical, but today products based on the 10BASE-T subsection of the IEEE 802.3 standard are available from nearly every vendor of Ethernet solutions.

Baseband vs Broadband

Most networking schemes offered today are baseband networks. Baseband networks carry one signal at a time at rates from 1 to 16 million bits per second. Baseband signals are always digital, with the presence of a specified voltage representing the "on" condition and the absence of that voltage representing the "off" condition. Baseband cable cannot extend beyond a few thousand feet without expensive digital repeaters, but it is easy to install and requires almost no maintenance. Baseband networks work well within a single building, though a single baseband network can span a small campus. With current technology, baseband networks can handle only data traffic.

Broadband networks were once used as the primary means of implementing metropolitan area network backbones that might connect several buildings on a campus and stretch for a few kilometers. Signals on a broadband network are analog; bits of information are represented by variations in the strength or frequency of a carrier signal. Broadband networks can carry many signals at a time, each signal occupying a different frequency band on the cable. Broadband networks can also carry voice and video traffic as well as data. While data rates practical on any one channel of a broadband network are somewhat lower than those available with baseband transmission, between 1 and 5 million bits per second, the availability of up to 20 or 30 such channels on a single cable greatly increases the amount of data that the medium can carry.

The attractiveness of broadband networks has faded as higher transmission speeds on baseband cable and fiber optic media have become widely available. Where a broadband network would have been installed as a backbone in the mid-eighties, a 16M bps token-ring on optical fiber is much more likely to be in evidence today, with a clear upgrade path available to 100M bps FDDI when it becomes available. The several clear disadvantages of broadband make it impractical when other means to achieve the same ends are available. A broadband data network requires a careful physical design process, and its components must be tuned carefully to handle specific ranges of frequencies. Broadband networking requires a staff of trained RF technicians, for both design and everyday maintenance.

Transmission Media

Three media types are currently practical for local area networking: twisted pairs of copper wire, co-axial cable, and optical fiber. Each type serves some applications better than others, and each supports certain transmission techniques and has its own price/performance benefits.

Twisted Copper Wire: Twisted copper wire can also be called twisted-pair wire or common telephone wire. Ranging in price from \$0.05 to \$0.25 per foot, it is the least expensive medium available for LAN installations. It is also the easiest to install; a user can string it along a baseboard in minutes. Twisted-pair wire is also the most readily available of all LAN media, since it is in constant, high-volume production for voice telephone use. Twisted-pair wire is best for low-cost, short-distance local area networks, especially for small networks linking personal computers. It can effectively carry data at rates up to 10 million bits per second (bps) over distances up to several hundred feet without repeaters.

Standard twisted copper wire has, however, several significant disadvantages for data transmission. It is extremely susceptible to electrical interference (noise) from outside sources (e.g., typewriters and air conditioners). Such noise interferes minimally, if at all, with an analog voice signal, but causes two interrelated problems for data transmission. First, it limits the speeds at which data can travel, since a burst of noise that would garble only a few bits of low-speed data will destroy many bits of high-speed data. A "line hit" of a given duration garbles a number of bits that increases in proportion to the rate of transmission. Second, it limits the distance that a data signal can travel. A signal grows weaker, or "attenuates," as it travels farther from its source. Signals attenuate on all media, but twisted-pair wire's vulnerability to noise adds another factor. A length of twisted-pair wire acts as an antenna: The longer it gets, the more noise it gathers. After a given distance, the increased noise obliterates the attenuated signal.

Two techniques reduce vulnerability: shielding and repeating. Shielding makes the medium less vulnerable to electrical noise but adds significantly to the wire's cost. Active repeaters, devices that receive a signal and retransmit it to another length of wire or cable, increase the distance a signal can travel. Repeaters are expensive and add to the cost of running twisted-pair wire.

Coaxial Cable: Coaxial cable comes in several forms, each suited to a different kind of application. All forms of coaxial cable comprise a central conductor, the part of the cable carrying the signal, that is surrounded by a dielectric, or nonconducting, insulator; a solid or woven metal shielding

layer; and finally, a protective plastic outer coating. All these layers are concentric around a common axis, thus the term "coaxial." Coaxial cable is largely immune to electrical noise and can carry data at higher rates over longer distances than twisted copper wire.

Optical Fiber: Optical fiber is the newest medium in the commercial LAN market. There is no doubt that, in the long run, fiber optic technology has the greatest potential as a transmission medium. Many types of fiber optic cable are available (e.g., single mode, multimode), providing varying bandwidths and transmission speeds. Presently, fiber optic hardware, including optoelectronics and connectors, is the most expensive medium for LANs, but recent developments promise to change that quickly. Netronix introduced a Plastic Optical Fiber (POF) LAN in 1989. AT&T and a partnership of Codenoll Technology Corp. and General Motor's Packard Electric division both announced Plastic Optical Fiber products during the last quarter of 1990. Cheap and much easier to install and maintain than glass fiber optical media, POF promises to bring fiber, along with the high transmission speeds possible with it, to the desktop. Glass optical fiber cable was once extremely difficult to terminate, since each fiber had to be precisely aligned to ensure a continuous connection. Recent developments in the technology have made glass fiber media much easier to work with. Codenoll's plastic fiber media can be terminated in seconds with simple-to-use hand tools.

The principal advantages of fiber optics with present-day transmission technology are sturdiness and security. Optical fiber is immune to both physical and electrical influence from the environment. Copper corrodes; glass and plastic do not. Copper conducts electricity; glass and plastic do not. Fiber optic cable is difficult to tap surreptitiously; with current military technology, operators can isolate a break, or even significant movement, in a fiber optic cable to within a single inch over a mile or more of cable.

Cabling Schemes: When discussing transmission media for local area networking, it is important to touch on two major vendors' cabling schemes: the IBM Cabling System and AT&T's Premises Distribution System (PDS). The IBM Cabling System is

a star-wired system that can connect either computer devices or telephones to wall outlets; the wall outlets, in turn, connect to central wiring closets located on each floor of a building. Transmission media for the cabling system consists of Type 1, Type 2, Type 6, Type 8, and Type 9 data grade shielded twisted pair; Type 5 optical fiber; and Type 3 voice grade unshielded twisted pair. AT&T's PDS is a distribution plan based on fiber optic and twisted-pair technology supporting voice, data, text, and video communications for various environments (multitenant and high-rise buildings, campuses). PDS subsystems comprise various parts of PDS including the fiber optic or twistedpair media, cross-connect and interconnect hardware, connectors, plugs, jacks, and adapters.

The anticipated widespread acceptance of the IBM Cabling System and the AT&T PDS may signal a decline in the use of coaxial cable as the prime transmission medium for local area networks, a position that coax has held since the birth of the industry.

Table 1 compares the transmission media available for local area networking.

Wireless LANs: One of the most interesting new developments in LAN technology in recent years has been the wireless LAN. First introduced by small start-up companies such as O'Neill Communications and Arlan, wireless is now attracting the attention of several larger firms, most notably Motorola and NCR.

Most wireless LANs are based on low-power radio transmission, though there are also some line-of-sight systems based on laser or infrared transmission. Wireless LANs or all types are expected to find acceptance in businesses where frequent floor plan changes make LAN cabling impractical, and in more or less temporary installations, such as large construction sites. In many cases, wireless LANs will supplement traditional cabled LANs, providing quick connection to the main network wherever temporary workers or teams of specialists are deployed for a limited period.

Topology

A network's topology is the physical and logical arrangement of its stations in relation to one another. For local area networking, we use the term "stations" rather than the more traditional

Table 1. Comparison of Transmission Media

	Twisted-Pair Wire	Baseband Coaxial Cable	Broadband Coaxial Cable	Fiber Optic Cable
Topologies supported	Ring, star, bus, tree	Bus, tree, ring	Bus, tree	Ring, star, tree
Maximum number of nodes per network	Generally, up to 1,024	Generally, up to 1,024	Up to about 25,000	Generally, up to 1,024
Type of signal	Single channel, unidirectional; analog or digital, depending on type of modulation used; half or full duplex	Single channel, bidirectional, digital, half duplex	Multichannel, unidirectional, RF analog, half-duplex (full duplex can be achieved by using two channels)	One single channel, uni- directional, or bidirec- tional simultaneously over a single wavelength half or full duplex, sig- nal-encoded light-beam per fiber; single-encoded lightbeam per fiber; sin- gle fiber per cable
Maximum bandwidth	Generally, up to 16M bps (or higher)	Generally, up to 10M bps	Up to 400MHz (aggregate total)	Up to 200M bps in 10-ki lometer range; up to 1G bps in experimental tests
Major advantages	Low cost	Low maintenance cost	Supports voice, data, and video applications	Supports voice, data and video applications simultaneously
	May be in existing plant; no rewiring needed; very easy to install; easy to support		simultaneously	
			Better immunity to noise and interference than baseband	Immunity to noise, cross talk, and electrical interference
			More flexible topology (branching tree)	Very high bandwidth
			Rugged, durable equipment; needs no conduit	Highly secure
				Low signal loss
			Tolerates 100% band- width loading	Low weight/diameter; extremely flexible, pli- able; can be installed in
			Uses off-the-shelf, in-	small spaces
			dustry-standard CATV components	Durable under adverse temperature, chemical, and radiation conditions
Major disadvantages	Low immunity to noise and cross talk	Lower noise immunity than broadband (can be	RF modems required at each user station; mo- dems are expensive and limit the user device's transmission rate	Higher cost, but declining
	Lacks physical rugged- ness; requires conduits, trenches, or ducts Speed and distance limitations Existing plant may be	improved by the use of filters, special cable, and other means) Bandwidth can carry only about 40% load to remain stable		Requires skilled installation and maintenance personnel
				•
		Limited distance and		Currently limited to point-to-point
	unsuited to data trans- mission (i.e., wire pairs	topology	Rigid and bulky, difficult to install	connections
	may not be twisted; grade and quality may	Conduit required for hostile environments	More expensive than	
	vary; accurate cable re- cords may not be available)	Not highly secure	twisted-pair	
	avallable)	Rigid and bulky, difficult to install		
		More expensive than twisted-pair		

"nodes." A node in a traditional data communications network sits at the intersection of two or more transmission paths and switches traffic among those paths. On most local area networks, a station attaches to a single transmission trunk at one point, catching signals addressed to it and transmitting signals along the single path to other, similar stations.

There are three basic LAN topologies: linear bus, ring, and star. In a linear bus topology, stations are arranged along a single length of cable that can be extended at one of the ends. A tree is a complex linear bus in which the cable branches at either or both ends, but which offers only one transmission path between any two stations. All broadband networks and many baseband networks use a bus or tree topology.

In a ring topology, stations are arranged along the transmission path so that a signal passes through one station at a time before returning to its originating station; the stations form a closed circle. A loop network is a ring network in which one master station controls transmissions. A star network has a central node that connects to each station by a single, point-to-point link. Any communication between one station and another must pass through the central node.

In the United States, bus and tree topologies are presently the most common, due largely to the efforts of the Ethernet community to establish that particular bus architecture as a standard. In Europe, ring architectures are more common because much of the pioneering work in ring networking occurred at European universities. The introduction of the IBM Token-Ring Network has begun the proliferation of ring-type networks in the U.S.

In bus and ring networks, all transmissions are broadcast. Any signal transmitted on the network passes all the network's stations. The receiving intelligence in each station recognizes its address on a given signal and copies only such signals. In star networks, signals sent through the central node are circuit switched to the proper receiving station over a permanently or temporarily dedicated physical path.

Each topology has particular strengths and weaknesses. In choosing a topology, one must examine performance issues including delay, throughput, reliability, and robustness—the net-

work's capability to continue through, or to recover after, the failure of one or more of its stations. Users must also consider such physical constraints as circuit speed (or raw data rate), maximum operating distance, maximum number of stations, channel error rate, and overall system costs. Table 2 compares the three basic topologies, with graphic representations of a number of their variations.

Access Method

Using a network access method, the network distributes the right to transmit among its participating stations. The right to transmit is an issue only in broadcast topologies, where stations share a single, main data channel on which all stations receive and on which any station can transmit. The access method is the network's way of controlling traffic.

In general, access control can be centralized or distributed. Most conventional networks of computer terminals use central access control: A mainframe or its front-end processor polls the terminals in sequence for their transmissions. Most LANs use distributed access methods: Each station participates equally in controlling the network. There are two general classes of distributed access: random, or "contention," and deterministic. With a random access method, any station can initiate a transmission at any time. With a deterministic access method, each station must wait its turn to transmit.

Carrier Sense Multiple Access (CSMA): The most common random access method on today's LAN market is carrier sense multiple access (CSMA). In a CSMA network, all stations can sense traffic on the network. When a station wishes to transmit, it "listens" on the main data channel for the sort of electrical activity it recognizes as traffic—it "senses carrier." If the station senses traffic, it defers its transmission for a random interval and then resumes listening. When the station senses no traffic on the channel, it transmits.

One weakness in CSMA is that two stations may sense a clear channel at the same time and transmit simultaneously. A "collision" results—the signals from simultaneously transmitting stations interfere with one another. Many CSMA networks implement a mechanism for collision detection

Table 2. Comparison of Basic Topologies

Typical Schematics	Performance Considerations	Constraint Considerations
Baseband bus Single-cat broadband bus Dual-cable broadband bus Single-cat branching t	added; in contention networks, throughput is best in light, bursty traffic conditions and decreases in high-volume steady-traffic environments Reliability—failure of one station will not affect the rest of the network; break in cable may affect only part of the network Robustness—relationship between sta-	tions may be added or deleted without re- configuring the networks; in token bus networks, addition of each station directly affects performance Error rate—bit errors are lowest when fi- ber optic cable is transmission medium, low when coax cable is used, high with twisted-pair wire
Ring Topology	Delay—waiting time is fixed function dependent on number of nodes in network Throughput—decreases with each added node Reliability—if one station fails, whole network fails unless bypass circuitry has been implemented in each interface or node; if loop is severed, the whole network fails, unless redundancy features have been implemented; potentially low reliability can be compensated for by high-quality engineering design Robustness—Nodes are easy to understand, construct, and maintain; may require custom-designed, device-dependent interface; communications control overhead is generally high; if network fails, recovery may be difficult, and may require complex logic and processing	nodes Maximum number of nodes—may be fixed parameter dependent on command station capacity; addition of each station directly affects performance Error rate—twisted-pair wire is vulnerable to transient errors; fiber optics has very low error rate Cost—generally, lower cost per station than other topologies
Star Topology	Delay—in heavy traffic conditions, requests for service may be blocked at the switch in a PBX Throughput—dependent on internal bus capacity of central node Reliability—failure of one station does not affect the rest of the network; if central node fails, the whole network fails Robustness—Ready availability of network monitoring and control software; high overhead for communications control; corresponds well to applications in hierarchical (master/slave) networks	Circuit speed—varies considerably depending on medium, to a maximum of 10M bps Distance—limitations are imposed on distance between central node and any user station Maximum number of nodes—expansion limitations are dependent on capacity of central node; difficult to reconfigure Error rate—twisted pair wire is vulnerable to transient errors Cost—high initial cost, but low incremental costs thereafter

SCHEMATIC SYMBOLS

- Transmission medium
- O User station
- Connection device (network interface unit, RF modem, transceiver, etc.)

 □ Command station (central host, PBX switch, etc.) or cable head-end

Table 3. IEEE 802.3 Specifications

	10BASE-5 (Standard Ethernet)	10BASE-2 ("cheap- er-net")	10BROAD-36 (Broadband Ethernet)	1BASE-5 (1M bps Starian)	10BASE-T (10M bps Starlan)
Bandwidth	10M bps	10M bps	10M bps	1M bps	10M bps
Media	"Thick" Coaxial Cable	"Thin" Coaxial Cable	CATV Coaxial Cable	Twisted-Pair Wire	Twisted-Pair Wire
Distance	500 Meters	200 Meters	3.6 Kilometers	500 Meters	100 Meters
Topology	Bus	Bus	Bus	Star	Star

(CSMA/CD), which allows stations to recognize a collision, stop transmitting immediately, and resume transmission after a random wait (reducing the probability that any two stations will again transmit at the same time). Another mechanism implemented is collision avoidance (CSMA/CA). Using CSMA/CA, a transmitting station first "senses" whether the line is free. If other traffic is already on the line, the device waits until the line is free before transmitting. If it senses that the line is free, the device waits a predetermined period of time before reserving the line via a "handshake" process.

Token Passing: The most widely used deterministic access method is token passing. In a tokenpassing network, stations distribute the right to transmit on the channel by circulating a token, a special bit pattern that assigns the right to transmit to the station that receives it. A transmitting station waits until it receives the token from the previous station in the token-passing order. When the station receives the token, it transmits its data, then passes the token to the next station. Token passing is a form of distributed polling; each station on the network polls the next station in line for its transmission. Token-passing networks require a slightly greater effort to configure than do contention networks, because each station must have not only a logical address, but also a logical place in the token-passing sequence. CSMA, CSMA/CD, and CSMA/CA are most often found in bus and tree networks; token passing is most often seen in bus and ring networks.

A network's access method is the most important factor in determining its performance. Each access method functions differently under different kinds of traffic and on networks of different sizes.

CSMA networks perform better with sporadic, or "bursty," traffic patterns in which some stations transmit a great deal of data at a time or transmit very often, while others transmit a smaller amount of data less frequently. Performance on a CSMA network degrades as the likelihood of a collision increases. The probability of a collision increases with the number of stations likely to transmit and with the physical length of the network's main cable (since the time a signal takes to reach the station farthest from the transmitting station affects the likelihood of that station's sensing carrier in time to withhold its transmission). Another factor in CSMA networks is the length of the individual transmissions. A CSMA network operates more efficiently when stations transmit long individual messages rather than a large number of short messages.

Deterministic access methods perform better under uniform, heavy traffic than do CSMA networks. The number of participating stations is the most important factor affecting performance in token-passing networks, since the right to transmit must circulate through every other station before a given station may transmit again. Under any loading conditions, performance is more predictable for deterministic access methods than for random access methods.

High-Level Network Services

The design of most LANs is based on the reference model for OSI proposed by the ISO. All the characteristics we have discussed concern the two lowest levels of network services: those that can be classed as Layer 1 (Physical layer) or Layer 2 (Data Link layer) services in the OSI reference model. These layers pertain to the physical and electrical characteristics of the transmission medium and to link

access management (e.g., transmission setup, address recognition, message acknowledgment, and basic error checking).

A few vendors provide Layer 3 (Network layer) and Layer 4 (Transport layer) services. Layer 3 services involve network control, management, and maintenance. This type of control is generally software based and resident in a network processor, controller, or master unit. Layer 3 services include call establishment, maintenance, and disconnection; end-to-end traffic routing and flow control; management of buffering between enduser devices and the network; packet assembly/ disassembly; end-to-end error checking and recovery procedures; network monitoring and diagnostic services; dynamic network reconfiguration; priority and security management; and status and statistics reporting.

Layer 4 functions pertain to "internetworking," the interconnection of one LAN to another or to a public or private long-haul network. Internetworking is generally performed through a software package called a gateway. Gateway functions include store-and-forward operations, protocol/code/interface conversion, and security procedures. Generally, the gateway resides on a single network node, and all traffic traveling between the two networks is funneled through a single port on the node.

TCP/IP is currently the de facto standard for internetworking in the United States. Originally developed for the U.S. military's Arpanet network, the Department of Defense requires TCP/IP for all government and military contracts. TCP/IP software is now used frequently in the private sector for communications between personal computers and other supporting processors linked to mainframes and departmental systems. Until other standards allowing companies to implement an ISO-standard network supplant it, TCP/IP will continue as the de facto standard for high-level applications.

The physical location of network services within a network varies greatly from one LAN product to another. The placement of network intelligence can generally be classified on one of four levels:

1. The end-user device performs all station functions and drives the communications medium; the network provides Layer 1 services only.

- 2. The end-user device connects to a separate network interface unit that provides Layer 1 and Layer 2 services and a small amount of buffering.
- 3. The network interface unit provides end-toend Layer 3 reliability services, plus increased provision for buffering.
- 4. The network interface unit is a full-fledged micro- or minicomputer that provides all interconnection functions.

Whenever a function resides in the end-user device, it is considered to be outside the network. The user is usually responsible for developing and maintaining this software, though some LAN vendors have begun to provide high-level software for certain applications. Applications-related functions—program-to-program communications, distributed database management, file transfers, peripheral sharing, network management, and applications switching—often identified as the primary purpose for a LAN, are, in most cases, performed outside of the network.

Services at the Session (Layer 5), Presentation (Layer 6), and Application (Layer 7) layers depend heavily on the specific purpose of the individual network. Different types of services are best for different applications. Users can find such services in single-vendor, comprehensive LANs such as Digital Equipment Corporation's adaptation of Ethernet to its DECnet architecture.

Bridges, Routers, and Gateways

As the number of separate, different types of LANs in an organization grows, interest in linking them increases. Bridges, routers, and gateways all perform this function, each at a different layer of the network and each in a different manner.

Bridges: A bridge connects two or more networks at the Media Access Control (MAC) portion of the Data Link layer, where differences in the high-level protocols (such as TCP/IP or OSI) used on the two networks to be linked are not a factor. A bridge will pass packets of any protocol, but the station receiving the packet must employ that protocol to read the packet. Bridges, therefore, generally connect networks with common architectures and protocols. Some bridges can translate packets from networks with differing MAC-layer characteristics, such as Ethernet and token-ring.

Bridges can improve the performance of a large network by splitting it into smaller segments, thus reducing traffic on each of the resulting subnets. Bridges can also connect networks using different types of transmission media, such as coax and twisted pair, or to connect a network to a backbone running between floors or buildings.

Remote bridges may link LANs in widely separated geographical locations over telecommunications lines. Most bridges today are referred to as learning bridges, because they keep tables of network addresses. Each time the bridge reads an address it has never seen before, it broadcasts the packet in question. When the receiver acknowledges, the bridge notes the location in its table, so that when it sees the address again it will know how to get to it.

Routers: Routers, which operate at the Network level of the OSI model, feature more sophisticated addressing software than bridges. Where bridges simply pass along everything that comes to them, routers can determine preferred paths to a final destination. Routers can be employed in complex internetworks and can be programmed to route packets according to various criteria. They can select the cheapest or fastest route, depending on the needs of the network and its users. This additional intelligence, however, makes them slower and more expensive than bridges. In addition, a particular router only works with one protocol. In internetworks with segments that operate under different protocols, a separate router is necessary for each one, but several router devices can reside in one chassis.

Gateways: Gateways operate at the OSI Transport layer or above and link LANs to networks which employ different protocols, such as TCP/IP, IBM SNA, DECnet, and X.25. Packets received by a gateway must be restructured into a format understandable by the destination network. This restructuring means delays in transmission.

LAN Standards

The number of technologies available for local area networking, and the number of practical combinations of those technologies, creates both opportunity and confusion. The opportunity comes to the sophisticated purchaser who can pick and choose carefully among the range of available options to

create a specific solution for specific needs. The confusion comes from the lack of compatibility among different commercial solutions and the enduser equipment that eventually must communicate over the local area network. The local area network market has seen two major efforts to establish standards: one launched by industry organizations attempting to legislate standards in advance of the market, and one by individual vendors and groups of vendors attempting to establish de facto standards by making their interfaces widely available at low cost. Committee 802 of the Institute for Electrical and Electronics Engineers (IEEE) has led the legislative effort; the Ethernet vendors, spearheaded by Xerox Corp., led the initial market effort.

IEEE Committee 802 Standards: Late in 1982, Committee 802 published draft standards for two types of local area networks. The first, Standard 802.3, was published in 1983 and has been adopted by the International Organization for Standardization (ISO) as its 8802-3 standard. It describes a baseband, CSMA/CD network—similar to Ethernet—and includes several addenda adopted since its publication. 10BASE-2 deals with 10M bps baseband networks running on thin coaxial cable. 1BASE-5, similar to AT&T Starlan, is a 1M bps, twisted-pair configuration. 10BROAD-36 is a broadband 10M bps network running over thick coaxial cable. 10BASE-T is a 10M bps network operating on unshielded twisted-pair wire. It requires two separate twisted-pair lines—one for transmit and the other for receive. Table 3 summarizes the 802.3 specifications.

The second standard, Standard 802.4, describes a token-passing, baseband or broadband, bus network, similar to the Manufacturing Automation Protocol (MAP) standard.

IBM presented specifications for its Token-Ring Network to both IEEE Committee 802 and the engineering and trade press. The result is Standard 802.5 for token-ring, baseband local area networks, published in 1985. 802.5 panels are still at work on addenda on Early Token Release and Counter Rotating Rings. Early token release is a method of enhancing token-ring network performance, and counterrotating rings provide fault tolerance through redundant data paths.

Standard 802.1 describes network architecture concepts applicable to all networks. Subcommittees are still developing addenda on bridging and network management under this standard. The Committee has also released specifications for Logical Link Control, the protocol to be used with the two networks, in Standard 802.2. Other 802 committee work includes Standards 802.6 on Metropolitan Area Networks (MANs), 802.7 for broadband LANs, 802.8 on fiber optic media, 802.9 on LANs and Integrated Services Digital Network (ISDN), 802.10 on network security issues, and 802.11 on wireless LANs.

LAN Applications

A local area network can support almost any application now served by conventional point-to-point communications. The implementation of a local area network can, however, be a radical and expensive step—and hard to justify if its sole purpose is simply to replace an existing cable plant for tried-and-true applications. A radical innovation must offer radical benefits. A local area network can simplify and streamline current procedures, of course; but in addition, it can offer benefits not available, or simply too expensive, with conventional local communications. These benefits vary for different applications in different environments. In the following, we list the best capabilities of LANs in several broad areas of application.

General Business Data Processing

Simply running computer programs has never been the job of the corporate data processing department. Data processing must also manage the data that goes into a computer and the information that comes out, design and implement software for new applications, adapt current software to changing needs, maintain current programs and hardware, plan for the expansion of existing facilities and for the replacement of obsolete components, and ensure that such expansions and replacements remain compatible with current programs and procedures. The local area network offers DP managers a chance to restore order from the chaos that was slowly creeping in via cheap personal computers, compromising the DP manager's management and planning functions.

Using a LAN, the DP manager can centralize control of the company's newly distributed computing resources, ensuring, at minimum, that each

department's new computers are compatible with the network and, ideally, that they are compatible with every other department's machines. The DP manager can also ensure that all the company's decisions are based on the same data and not on each planner's custom-tailored collection of numbers. Used properly, a LAN can provide a common interface for a diversity of otherwise incompatible equipment, serving as the backbone of an orderly hierarchy of computing functions extending from the mainframe to the desktop.

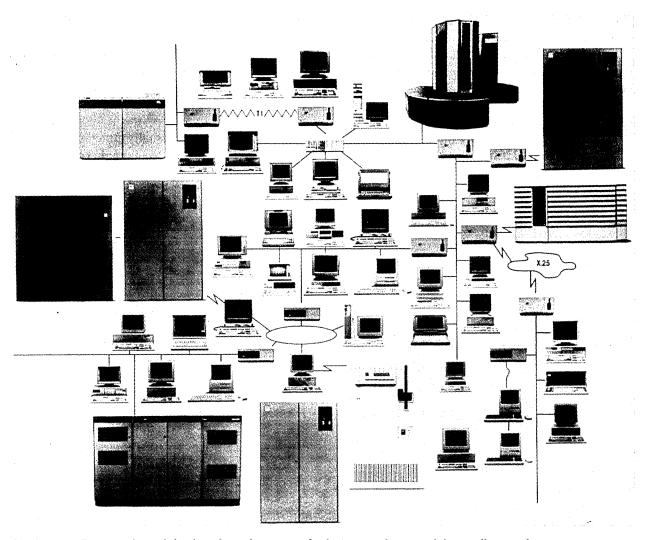
In the computer room, the local area network can relieve the mainframe of the job of arbitrating among users needing access to storage and communications facilities, releasing a greater percentage of its resources for actual computing. The LAN can also streamline users' access to remote communications facilities, eliminating redundant hardware and further easing the mainframe's burden. In large DP shops, it can provide a high-throughput path for computers sharing common databases.

Office Automation

In a data processing shop, integrity and compatibility are big issues. The automated office requires timeliness and friendliness. In the office, the local area network can give users fast and efficient access to a common pool of information including customer lists, supplier lists, schedules, and document formats. In many cases, it allows a company to establish standard formats for files and documents for the first time and to guarantee a minimum of deviation from those standards. A LAN can allow an entire office to pool expensive resources such as printers and duplicators, streamlining the production and distribution of paper documents.

Ultimately, the office local area network can eliminate the need to circulate paper documents by distributing schedules and memorandums almost instantly to each worker's workstation. Workstations have yet to appear on every desk in the office, but in many companies they are now more common than typewriters. In the completely electronic office, a LAN can provide nearly instantaneous desk-to-desk communications, allowing the workstation to function as typewriter, copier, and telephone for internal use. The local area network also offers management a more direct way to monitor staff performance and to control the quality of information handling throughout the office.

Figure 2. Multivendor Connectivity



This diagram illustrates the multilevel, multivendor nature of today's networking capabilities. All types of machines, from laptop PCs to ultrahigh-speed supercomputers, can be linked to provide true distributed processing.

Industrial and Laboratory Automation

Efficient process control requires rapid feedback from monitoring devices to the central site. A good feedback loop requires very fast, very reliable, two-way communications. An automated factory or laboratory, with a proliferation of intelligent robots, sensors, and measuring instruments, is a natural environment for the local area network. In the factory, a LAN can simplify "retooling" by allowing the user to download new software to a number of programmable devices simultaneously from a central site. It can allow the near-instantaneous isolation of failures and bottlenecks in plant operation. By permitting feedback among a number of intelligent machines, a LAN enables managers to

automate the minute-by-minute decision-making process to a degree not possible with point-to-point communications through a central mainframe or minicomputer. A LAN also simplifies the gathering of performance information, allowing designers to optimize plant operations and to plan for future growth.

Eventually, laboratory and factory process control networks will hook up directly to the engineers' CAD/CAM workstations and to the data processing department's inventory and distribution records, realizing automation's potential for the entire operation over a single, integrated system.

Products

Local Area Networks for PCs

The most active and lucrative subsection of the LAN marketplace is currently the PC LAN market. Today's microcomputer LANs are complex combinations of communications hardware and software parts—some common between vendors, and some very specialized. The specialized approaches are, of course, what determine how well a given vendor's approach suits the LAN buyer's needs. The fundamental building blocks common to most microcomputer LANs can, however, be used as a basis for evaluation.

Hardware

In addition to cabling to physically connect microcomputers, a variety of other hardware components is involved in the construction of a microcomputer LAN. The first consideration is the choice of microcomputers for user workstations. Next, some type of interface board or transceiver is usually necessary to complete the connections from servers and workstations to the transmission medium. Finally, most LANs have at least one server station for access by the other PCs. This must be chosen and configured to handle the anticipated demands of the network.

Workstations: Individual workstations on the LAN are usually microcomputers from the same or compatible manufacturers, particularly if full compatibility is required. If network software must be resident in each workstation PC, a minimum amount of memory may be a prerequisite. Standardization to a given release of the PC operating system is generally required as well. If the user stations are incompatible types, special provisions must be made for connecting them to a PC LAN. 3Com's Ethernet LANs are a good example. Using special interface cards, Apple Macintosh users can access the LAN, originally designed for the IBM PC and compatibles. Unrestricted file sharing, however, is still limited to compatible devices. Macintosh users can share files and programs (on any network server) with other Macintosh users and can receive electronic mail or straight ASCII files from any other station. Apple users cannot, however, share IBM binary files and programs, or vice versa. Their programs and file formats are entirely different, and the 3Com network, like any

other microcomputer LAN, cannot bridge that kind of compatibility gap. Usually, vendors of smaller LANs do not provide any provision for mixing incompatible PCs on their networks.

Interface Cards: The most common interface between a PC and the network's transmission cable is a network interface card. These printed circuit boards fit inside a PC cabinet, generally into an accessory expansion slot on the motherboard. The transmission cable will usually attach directly to the card, or a short drop to the main cable might be used. The major consideration when installing an interface card is whether the PC power supply can handle the extra load. With the IBM PC and compatible PCs, the card's interrupt address and the number of Direct Memory Access (DMA) channels already in use are also important. Conflicts between addresses of the interface card, disk controllers, modem cards, etc., must be resolved. Shuffling of expansion cards may also be necessary if all available DMA channels are already in use on the intended server PC. IBM's PS/2 personal computers based on the Micro Channel Architecture, however, eliminate the problem of conflicts.

Transceivers: Standalone network transceivers may be required in addition to network interface cards. For example, "thick" Ethernet LANs that use heavily shielded coaxial cable generally require a special transceiver to link a PC to the LAN. Thin cable interfaces are usually made directly to the interface card, using "T" and/or barrel coax connectors. Transceivers are also available to connect interface cards designed for one type of media to a different type. For example, a transceiver can convert the signal from a card intended for coaxial cable to one that can be transmitted over unshielded twisted pair.

Servers: The server station provides a central repository for programs, text, and data available to LAN users. The server is usually a suitably configured microcomputer. For use as a server, a PC must have a hard disk for storing shared information and loading appropriate server control software. The microcomputer must also have enough memory to handle the overhead of the network software. Some networking systems allow a hard disk-equipped PC to also be used as a workstation

while network functions are handled in the background. This will usually slow down overall network response to requests to the server, however, since the PC's I/O capability is limited to one request at a time. For this reason, most IBM PC-oriented LAN users find it practical to dedicate a PC to server use. With the wide availability of microcomputers based on 80286 or 80386 chips and with the next generation of networking software based on the Microsoft OS/2 LAN Manager, some hardware characteristics will change and some limitations eventually disappear.

Not all PC LANs require servers. For example, certain network operating systems provide a configuration that effectively distributes the accessible database throughout the workstations. Implemented at every node, the network software is actually an operating system that converts the LAN into a continuous, multiuser information processing system. In this instance a workstation may request to share information directly with other workstations. The requester must then decide how to store the information. Options are local storage or copying back to the source.

Superservers: A recent development in server technology is the so-called "superserver," which is based on multiple processors and has an I/O architecture similar to that of a minicomputer, with many ports for peripheral attachment. The multiple CPUs of such a machine, generally from two to eight Intel or Motorola processors, can divide tasks among themselves to speed network transactions. Newly formed companies such as NetFrame, Tricord, and Parallan offer the most technically interesting designs so far, while traditional computer manufacturers have been quick to adopt the "superserver" label for some of their especially high-performance machines. Compaq has brought out a dual-processor model of its SystemPro microcomputer.

Device Sharing: Not all servers provide only disk and file service. As discussed previously, a major feature of a PC LAN is provision for sharing expensive peripherals. While this capability may be an option, most LANs have some provision for parallel printer sharing, including print spooling routines. Some allow sharing of the server's serial ports, permitting the connection of modems and plotters. If the need is great enough, a dedicated

printer server may be justified. Networks needing connection to the outside world via dial-up communications can now purchase a modem server, which gives any network station access to a modem and communications software, as well as allowing the sharing of outside lines.

Repeaters: To overcome distance limitations of the basic network, vendors also may supply repeater or line driver devices that effectively boost the signal strength on the transmission medium, allowing the connection of two or more basic networks. The repeaters enable communications for stations beyond the limitations of a basic network. Repeaters do, however, have their own restrictions—signal propagation delays between extreme ends of a network will generally limit the number of repeaters that can practically be used together. With CSMA/CD networks, unusually long signal delays can subvert the collision detection mechanism, forcing careful adherence to the vendor's published distance limitations.

Software

Software considerations for PC LANs are very important and can be analyzed from two perspectives: network operating system software and applications software. All microcomputer LAN vendors provide some software to facilitate basic network management, file transfer, and connectivity functions. Network services such as electronic messaging, mail, remote access, and print spooling functions may also be available as either part of the basic network software or as add-on modules. The most important consideration in choosing network software is how it interacts with the microcomputer's operating system software and with the applications software to be networked.

Applications: Spreadsheets, word processing, graphics, and other miscellaneous business software packages are the most common applications run on microcomputer LANs. These are traditionally oriented toward the standalone user, and they require no special considerations to operate in a networked environment. Users must merely have some sort of agreement in place regarding access to the data files each creates and maintains. For example, a manager may elect to make some departmental information, such as employee work schedules, addresses, meeting schedules, open

memos, etc., available as public data. Other information such as spreadsheet-created budgets might necessarily be shared only with other managers, and a third type of information might be private and for the manager's review and edit only. The network software can easily handle these classifications.

Multiple access levels can be implemented by combinations of password security and the creation of public, shared, or private information volumes (storage areas). Public volumes are available for reading or copying only; private and shared volumes allow reviewing and editing by privileged users who know the password to access a volume. Initial setup of user volumes is done via administrative routines in the network system software. These provisions are usually implemented and maintained by a designated system administrator and can be changed as applicable.

Integrity of Data: Databases and accounting software present unique problems in a network environment, since access to data files must be controlled to ensure the integrity of the database. If one user of a networked accounting system attempts to generate monthly invoices and statements while another user is posting all applicable receivables, an unfortunate customer might be billed twice for the same purchase. While not a problem with the network per se, it is a typical consideration when migrating applications from standalone PCs to a PC LAN.

A more serious task is the implementation of database software on a LAN. Here, some provision must be made for file or record protection to avoid a situation in which two users are simultaneously updating data in the same record. When each record is stored, only the last "copy" of the record written to disk will be available for the next query. In this scenario of simultaneous attempts to update the same record, the last record written will have "old" data in the field that was just updated by the first user, and this old data will corrupt the record. Database users planning to migrate from single PCs to a LAN must keep this in mind when choosing their system, so that some data protection scheme is used. This situation can usually be addressed by updating to a "network" version of the software, by provisions in the LAN's system software, or by the LAN's server configuration itself. Network versions of applications software have

either file- or record-locking provisions to prevent users from simultaneously accessing the same record. They usually depend on some interaction with the LAN's operating system for this protection.

Record and File Locking: Most LAN vendors provide some file or record locking as part of their system software, and as long as users access the files in a way the network expects them to, these provisions will eliminate nearly all data corruption problems. Another type of corruption protection is provided by network servers that qualify as true file servers, as opposed to disk servers that merely respond to workstation requests for information copies. (Today, however, LAN server software has reached such a sophisticated level that users would have a hard time running across a plain disk server program.) File servers have the capability to intercept requests for access to a given file and interleave them as the file is available for edit. This protection may extend to the record level, allowing simultaneous updates of files from multiple workstations without exposure to corruption problems. Some file server programs, such as Novell's Net-Ware, not only provide concurrency checking but transaction management as well. NetWare's Transaction Tracking System (TTS) provides a rollback capability to transactions that did not complete due to power failures or other incidents that interrupt the processing of a transaction.

Future File Systems: Most of the file integrity issues raised here will, we hope, be nonissues within the next few years. This is because the next generation of personal computer operating systems (e.g., OS/2) and network operating systems (e.g., OS/2 LAN Manager based) will have a consistent filing system. Application programs will have a consistent set of compatible programming interfaces that would support their running on a network without the need for tricky, and most often inconsistent, file- and record-locking facilities. Network programs, such as 3Com's 3+Open and the IBM OS/2 LAN Server program, which are both based on Microsoft LAN Manager, are designed to support back-end processing of a global database application. They have an integral SQL database engine (IBM OS/2 LAN Server) or are compatible with such a database engine (Microsoft OS/2 LAN Manager and Novell NetWare).

Finally, if the network is installed by a systems house offering the microcomputer LAN as part of a solution, a special adaptation of applications or system software may be provided as part of the installation. In this case it is best to check with the systems house regarding the specifics of file security before implementing the LAN.

Future Trends

Token-ring: The IBM Token-Ring Network is expected to become the dominant networking scheme in the early 1990s, overtaking Ethernet as the leader in number of installed systems. Several clear advantages of token-ring make it an attractive choice. The deterministic token-passing access method makes performance under load predictable and slow to degrade as traffic increases. This predictability and consistency also facilitate expansion, as administrators can judge the effect additional stations will have on the network before actually installing them.

Token-ring is also more fault tolerant, since workstations are attached in a physical star topology to a hub called a multistation access unit (MAU), and the MAUs are linked to form the ring. This arrangement of hardware makes faults easier to isolate and facilitates quick repair.

IBM's range of systems, from PCs to the largest mainframes, can attach to its Token-Ring Network without special devices such as bridges. Keeping in mind that IBM still holds the largest share by far of the business computing market, it should be obvious that this kind of connectivity makes token-ring the network of choice for many potential users. IBM's 1988 introduction of 16M-bit-per-second token-ring presently makes it one of the fastest networks available.

While IBM dominates the token-ring market with a 90 percent share, other vendors have their own ideas about issues in token-ring implementation. The Open Token Foundation (OTF) was formed in December 1988 to help vendors adhere to IEEE standards for token-ring. OTF's 10 full members and 16 associate members include 3Com, Proteon, Gateway, Digital Equipment, Texas Instruments, and National Semiconductor. Thus far, IBM has declined OTF membership but joined OTF members in a multivendor interoperability demonstration at the 1989 NetWorld show in Dallas.

Several vendors have begun to market 16M token-ring networks that run on economical unshielded twisted-pair wiring. IBM initially opposed this trend on the grounds that unshielded cabling is prone to noise interference, particularly at high speeds, as in the 16M bps version. IBM has, however, joined with other token-ring vendors in an IEEE 802.5 Unshielded Twisted Pair study group. Other vendors participating in this group are AT&T, NCR, Proteon, Ungermann-Bass, David Systems, SynOptics, Western Digital, and Cabletron.

FDDI: The Fiber Distributed Data Interface (FDDI) is an ANSI standard for a high-speed fiber optic network. Running at 100M bits per second, FDDI is expected to be used as a high-speed backbone connecting multiple LANs in a single building or as a Metropolitan Area Network (MAN) connecting LANs dispersed over several buildings. Other areas where FDDI is likely to be used are in process control and other realtime applications, where high-speed response is critical to performance, and in applications such as medical imaging that involve the transfer of graphics.

FDDI employs a token-passing ring topology with two separate rings, a primary and a secondary. Under normal conditions all traffic travels on the primary ring. If a cable fault interrupts data flow on the primary ring, the network stations involved can automatically reconfigure the path to use the secondary ring. Any station attached to the physical ring must be a dual attachment station; that is, one that connects to both primary and secondary rings. Another attachment method allows many single attachment stations to connect to concentrators on the physical ring, but in the event of a cable break between the concentrator and the single attachment station, automatic reconfiguration is impossible. Concentrators will, however, provide an economical method of attaching several stations to the ring.

Distributed Processing: Fully distributed application processing is perhaps the most important development on the local area network horizon. With the full implementation of IBM's OS/2 LAN Server under the Systems Application Architecture (SAA) umbrella, and with network implementations based on the Microsoft OS/2 LAN Manager and complying with the IBM SAA specification, all

connected nodes, from the desktop workstation to the mainframe, would become peers. These developments portend that applications will communicate not only with each other peer to peer, but that processing loads can be dynamically distributed for efficient use of CPU resources. For the PC LAN market, distributed application processing offers many advantages.

The major drawback of current PC LAN systems is the inefficient use of CPU power across the network. File servers do nothing but push blocks of data between their local disk storage and client stations' memory and/or disk storage. Because all processing is done at client stations, even a simple query in a database application creates much data traffic over the cable. Bottlenecks can then ensue, negatively affecting response time when there are many such activities running simultaneously. Security is also compromised, because the client station gains access to the entire database instead of receiving extracted information.

SQL Databases: The biggest promise of OS/2 networks is support of SQL-compatible database engines on server machines. This capability allows database applications to execute in two modes front-end processing of user programs takes place at a user workstation, and back-end processing of core database functions takes place on the database server machine. The potential for improvements in security and reductions in unnecessary network traffic is substantial. LANs for interconnecting OS/ 2-based systems are also said to provide basic network management functions, including audit trails, network use statistics and report generation, and realtime network administration. Because the industry still awaits a standard for network management, some of the network management software that would be available cannot be expected to be full functioned.

Vendors are wary of incompatibility problems if and when a network management standard is adopted. In the meantime, some vendors feel that offering network management products that are partially compatible with IBM's NetView/PC network management program is a safe bet in the short term. The local area network was never designed to facilitate distributed applications processing, but to provide ease of communications among interconnected computers. Incompatible hardware, operating systems, and communications protocols that many organizations must contend with, however, necessitated some level of integration in which LANs would play a key role. LANs alone cannot resolve the incompatibility problems in today's computing environments, but they have been the catalyst for impelling standardization efforts, and they surely will continue to do so.

Selection Guidelines

Advantages and Restrictions of LANs

Today's local area network is a wonderfully sophisticated engine for moving several streams of data concurrently, rapidly, reliably, and inexpensively from one physical interface to another. This is, of course, rapidly changing; LANs are slowly becoming the vehicles for true distributed data processing. Every major advantage now offered by a local area network, however, is balanced by one or more restrictions. Some restrictions are built into the technology; others will fall by the wayside as vendors and standards bodies advance the technology.

Resource Sharing

A local area network allows a large number of intelligent devices to share resources, including storage devices, program loads, and data files. Sharing of hardware such as disks, printers, and connections to outside communications distributes the cost of that hardware among all participating devices and offers large savings compared to the installation of individual disk drives, printers, and modems at each station on the network. Sharing software enhances security, since all attached devices use not only the same version but the same master copy of a given program, and further reduces the need for separate storage hardware. Sharing data increases the reliability of a database, ensuring that changes made by one user are immediately available to all other users.

Resource sharing is perhaps the greatest advantage currently offered by local area networking. Unfortunately, current commercial technology limits resource sharing to mutually compatible devices. Incompatible computers or workstations can share the same disk drive but cannot read or update each other's files. Some users can implement LANs in which one vendor provides all-inclusive solutions: the network, the computers, the storage

media, and the software. In such systems, all devices are mutually compatible by definition. Other users, especially those using the local area network to integrate an existing array of incompatible devices, cannot accept a single-vendor solution. For new users, or those who wish to replace an entire existing facility with new equipment, the single-vendor option presents a different set of disadvantages: It precludes mixing, matching, and price shopping.

Some users are large enough or sophisticated enough to design their own answers to the compatibility problem, but even for these users, the effort can be difficult and costly. Most users must rely on a vendor to ensure compatibility, and many vendors know that compatibility sells products.

Many local area network vendors offer aids to compatibility including protocol conversion and file format conversion. Vendors specializing in networks for personal computers are most likely to offer format conversion, especially among file formats for popular models such as the Apple Macintosh and the IBM Personal Computer. Vendors of large-scale, general-purpose networks offer protocol conversion, usually allowing asynchronous ASCII terminals to emulate IBM 2780/3780 BSC or IBM 3270 BSC or SDLC terminals. For many local area networks, protocol conversion is an everyday task; such networks must convert any enduser signal to an internal network protocol for transmission.

Although many commercially available LANs still do not offer protocol or file format conversion, their numbers are shrinking rapidly. The movement toward standardization offers some hope, but more for communications protocols than for file formats. Even for protocols, it may be too early to adopt a universal standard for local area networking. Just as the potential for resource sharing is the major current advantage of local area networking, the incompatibilities blocking that potential's realization form the major current restriction.

Integration of Functions

The capability to integrate a wide range of functions into a single, harmonious system is another potential advantage of LANs. A local area network can provide a rational framework around which management can build everything from office procedures to strategies for planning, purchasing, and

growth. By focusing on the LAN, creative managers can establish an orderly hierarchy of job functions and of hardware, facilitating the flow of responsibility and information in their organizations.

Implementing a management system in hardware is, however, restrictive. A large investment in a given organizational plan generates a proportional amount of inertia against which efforts to change that plan must struggle. Increasing the efficiency of a good system makes it better; increasing the efficiency of a bad system makes it worse.

No hardware system is a panacea, however attractive it may be. The greater a technology's potential to affect an organization, the more carefully managers must plan its implementation. A local area network is only a tool. Creative management can make it a powerful and effective tool.

Higher Channel Speed

A high data transfer rate is inherent in our definition of a local area network. Most LANs transfer data at rates ranging from 1M bps to 16M bps, and the Fiber Distributed Data Interface (FDDI) will reach 100M bps, a rate many times faster than those available over conventional switched facilities. High throughput rates are indispensable for such applications as high-resolution, movable color graphics, which need megabits of information to paint a single screen, and bulk data transfer among mainframe computers. Users must realize that these high data rates apply to throughput over a multiplexed facility, the network's shared main data channel, and are difficult to translate into turnaround and response times applicable to end users.

Turnaround time on a local area network depends as much on the kinds of applications sharing the network as on the total throughput. Three or four high-resolution CAD/CAM stations can generate as much network traffic as 30 or 40 word processors. Fully interactive applications can generate more than twice as much traffic as simple data entry.

Potential LAN users must avoid infatuation with data transfer numbers and look carefully at the size of the proposed network and the nature of the applications to be installed. The network's access method also plays a large part in determining throughput and turnaround time under different loads.

Simplicity and Flexibility

Most local area networks use a simple and elegant architecture with control distributed among the participating stations. Since the entire network does not depend on a single polling or switching device, such networks tolerate isolated failures quite well. A hardware or software failure in one station usually affects only that station. Distributed control also eases reconfiguration and expansion; participating devices in most LAN architectures need not be aware of the precise number or arrangement of the other stations. Users can move or add stations on such networks with relative ease. A LAN's simplicity and flexibility are among its most notable selling points. Again, however, poor initial planning can negate this advantage. Users must plan for both device failures and growth. A faulty network attachment unit is easy to replace, but only if a spare is on hand. An inflexible cable layout might have to be replaced completely in order to expand the network.

Security

By design, most local area networks are easy to tap. This makes networks easy to expand and reconfigure but makes it virtually impossible to prevent simple physical intrusion. At the current state of the art, lack of data security is arguably the biggest disadvantage of a local area network. New, simpler tapping mechanisms exacerbate the problem. Some vendors have addressed the security problem by implementing data encryption as an add-on feature, but encryption can only prevent the use of intercepted data. A relatively unsophisticated vandal can still easily jam or destroy data.

Users should never allow plant security applications, such as card-access locks or security video, to share the same cable plant as everyday data applications. Separate networks should be established for secure and open facilities; if necessary, such networks can be interconnected through a secure bridge or gateway that can block unwanted signals. If possible, redundant cabling should be installed, so that an intentional or unintentional break in the cable will not bring down the network.

The increased use of optical fiber in LANs will alleviate many of these security problems. Fiber optic cable is virtually impossible to tap and is immune to electromagnetic interference (EMI) and radio frequency interference (RFI). See the section

on Transmission Media under LAN Technology for more information on optical fiber.

Alternatives to LANs

For some applications, LANs are either too costly or too unsophisticated technologically. Other technologies are available that can do the job better.

For simple port selection or port contention among one or more computers and a network of terminals, a local area network is simply overkill. In such situations, users wish only to gain access to host-resident applications; the host computers handle requests for storage and peripheral service. Their terminals are usually unintelligent, asynchronous devices with no capability to share software with the host or with one another; these terminals also need to communicate with only one computer. Applications requiring simple port selection and contention are most common on university campuses or in their industrial counterparts' research and development labs.

For port selection among a small number of similar computers with similar operating systems, a shared front-end processor is more effective than a local area network. When mutually incompatible computers are involved, a port selection switch or a data PBX is the best choice. Both front-end processors and data switches have been available for years and offer all the benefits of proven technologies: stable interfaces; time-tested maintenance and control procedures; established, reliable vendors; and a history of satisfied customers. Users should not risk using an infant technology for simple applications when less risky alternatives are available.

Large-scale, fully integrated voice and data networks lie at the other end of the spectrum. No existing LAN can handle a full load of voice telephone traffic along with a full load of data. Local area networks are a creation of the data processing industry, and their technology has bypassed, not solved, the problems of voice communications that the telephone industry has been addressing for decades.

From the telephone industry comes the voice/data PBX, a circuit switch built on a digital matrix and designed to handle both voice and data traffic. In data handling applications, such systems represent a technology even younger than the LAN, and their data transmission capabilities are still somewhat narrow. Nonetheless, they do offer a number

of advantages for large offices in which management would like at least the capability to place a terminal on every desk. Any large office must have a telephone network and, in a large plant, the costs saved by having data applications share that network rather than installing a separate cable plant for data can more than make up for the high initial cost of a voice/data PBX. The big switches' present data handling limitations are not really an issue; vendors will have corrected any bugs long before current LAN vendors teach their networks to switch voice calls.

Both data switch and voice/data PBX vendors are heating up the competition with LAN technology. The resulting products are hybrids of local area networks and traditional circuit switches; individual switches handle local communications in their own domains while participating in a network of similar switches based on a LAN technology such as the token-passing ring. Several vendors of data-only switches now offer such hybrids.

Pricing Considerations

Costs are one of the hardest elements of LAN design to analyze. Comparison is difficult because, in many cases, users are trying to compare disparate systems and because costs are declining rapidly as the market develops. In considering price, many of the rules of thumb that apply to long-haul networks and to data processing technologies in general are applicable to LAN networks:

- Older, established technologies are less expensive than state-of-the-art and experimental technologies.
- Equipment available off the shelf is less expensive than customized systems.

- Prices increase as the level of network services increases.
- Price increases as speed and performance increase.

One frequently used leveler is "average price per workstation connection." The price per connection for a LAN may, however, vary widely, depending on what the price includes. When we asked vendors to approximate the price per connection for their LAN products, the prices they quoted ranged from \$50 to nearly \$40,000, depending on whether the price was simply the cost of tapping a user station into a preexisting LAN, or whether the total cost of the whole network system—including cabling, transmission components, network management hardware and software, connection hardware, installation, and technical support—was averaged over a typical number of workstations.

When requesting preliminary price estimates from several vendors, we suggest users describe a configuration that approximates their needs and specify which components should be included in the price, giving true grounds for comparison. Right now, the typical price to tap a user terminal into a LAN (\$200 to \$1,000) may be more than the cost of the terminal itself. As with other new technologies, however, prices are dropping as the number of users increases and volume production methods are implemented. When LAN standards are accepted, and the interface-on-a-chip becomes available, the connection price is expected gradually to become negligible, comparable to the cost of installing an extra telephone connection on a PBX system.

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Synopsis

Editor's Note

This report contains specification and pricing information on eight categories of products for use with LANs: network operating systems, network servers, network interface cards, wiring centers, diskless workstations, bridges, routers/brouters, and gateways. For more detailed information on the technology behind these products, see Report 520-201. For information on the LAN market-place, see Report 520-101.

Comparison Column Highlights

During November and December 1990, Datapro surveyed nearly 300 vendors known or believed to be manufacturers of products that fall in the eight categories contained in this report. The resulting comparison columns spotlight the characteristics and pricing of over 1,000 products offered by more than 200 vendors. (Please note that most of the vendors included in this report offer products in two or more categories. To make it easier for you to locate appropriate vendor information, a separate vendor list has been included for each product category.) The breakdown of number of vendors and products by product category is listed in Table 1.

The absence of any company or product from these columns means that the company either failed to respond to our repeated information requests or declined to be part of the survey.

In "Comparison Column Entry Descriptions," we have briefly defined the row headings in the columns. We suggest that the reader consult these descriptions before reading the columns. There are separate descriptions for the eight product categories.

When a vendor did not provide information for a specific entry and we could not locate that information in our files, we have listed "None identified" on the appropriate line. In addition to the lines allocated for vendors to indicate specified information about their products, we have added space at the bottom of the columns for vendor comments about options or special features.

Datapro would like to take this opportunity to thank those vendors listed for their help in providing you with up-to-date, accurate information.

Table 1. Vendor/Product Breakdown

	Vendors	Products
Network Operating Systems	38	58
Network Servers	42	92
Network Interface Cards	112	612
Wiring Centers	48	159
Diskless Worksta- tions	30	67
Bridges	59	129
Routers/Brouters	41	69
Gateways	52	116

Vendors

Network Operating Systems

Alloy Computer Products

165 Forest Street

Marlborough, MA 01752 (508) 481-8500, (800) 544-7551

Artisoft, Inc.

575 E. River Road

Tucson, AZ 85704 (602) 293-6363

AT&T

295 N. Maple Avenue

Basking Ridge, NJ 07920 (201) 221-8694

Banyan Systems, Inc.

120 Flanders Road

Westboro, MA 01581 (508) 898-1000, (800) 828-2404

Bell & Howell Document Management Products Co.

6800 McCormick Road

Chicago, IL 60645 (708) 675-7600, (800) 327-4608

CBIS, Inc.

5875 Peachtree Industrial Boulevard

Building 100, Unit 170

Norcross, GA 30092 (404) 446-1332

Cogent Data Technologies, Inc.

175 West Street

P.O. Box 926

Friday Harbor, WA 98250 (206) 378-2929

Corvus Systems, Inc.

160 Great Oaks Boulevard

San Jose, CA 95119 (408) 281-4100, (800) 426-7887

D-Link Systems, Inc.

5 Musick

Irvine, CA 92718 (714) 455-1688

Datapoint Corp.

9725 Datapoint Drive

San Antonio, TX 78229-8500 (512) 699-7000, (800) 733-1500

Digital Communications Associates, Inc.

1000 Alderman Drive

Alpharetta, GA 30202 (404) 442-4000, (800) 241-4762

Digital Equipment Corp.

146 Main Street

Maynard, MA 01754-2571 (508) 493-5111, (800) 344-4825

DNA Networks, Inc.

351 Phoenixville Pike

Malvern, PA 19355 (215) 296-7420, (800) 999-3622

DSC Communications Corp.

3101 Scott Blvd

Santa Clara, CA 95054 (408) 954-5000, (800) BUY NEXOS

EXZEL Corp.

7721 East Gray Road

Suite 101

Scottsdale, AZ 85260 (602) 951-8503, (800) 833-3897

Grapevine LAN Products, Inc.

P.O. Box 3416

Redmond, WA 98073-3416 (206) 869-2707

Hewlett Packard Co.

19091 Pruneridge Avenue

Cupertino, CA 95014 (800) 572-0900

IN-Net Corp.

15150 Avenue of Science

Suite 100

San Diego, CA 921283495 (619) 487-3693, (800) 283-3334

International Business Machines Corp. (IBM)

Old Orchard Road

Armonk, NY 10504 (914) 764-1900

Invisible Software, Inc.

1142 Chess Drive

Foster City, CA 94404 (415) 570-5967

Microsoft Corp.

One Microsoft Way

Redmond, WA 980526399 (206)-882-8080, (800)-426-9400

Moses Computers

15466 Los Gatos Boulevard

Los Gatos, CA 95032 (408) 358-1550

Motorola Computer Systems

10700 N. DeAnza Boulevard

Cupertino, CA 95014 (408) 255-0900

NCR Corp.

1700 S. Patterson Boulevard

Dayton, OH 45479 (513) 445-5000

Novell, Inc.

122 East 1700, South

Provo, UT 84606 (801) 429-5900

Quantum Software Systems, Ltd.

175 Terrence Matthews Crescent

Kanata, ON Canada K2M 1W8 (613) 591-0931

The Santa Cruz Operation, Inc.

400 Encinal Street

Santa Cruz, CA 95060 (408) 425-7222, (800) 726-8649

Sitka Corp.

Berkeley, CA

Solid Technologies

333 S. Beverly Drive

Suite 103

Beverly Hills, CA 90212 (213) 785-0030, (800) 422-2966

3X USA

One Executive Drive

Fort Lee, NJ 07024 (201) 592-6874

3Com Corp.

5400 Bayfront Plaza

P.O. Box 58145

Santa Clara, CA 95052-8145 (408) 764-5000, (800) 638-3266

Torus Systems, Inc.

240-B Twin Dolphin Drive

Redwood City, CA 94065 (415) 594-9336, (800) 872-5335

US Sage

2005 Tree Fork Lane, Suite 113

Longwood, FL 32750 (407) 331-4400, (800) 999-6770

Ungermann-Bass, Inc.

3900 Freedom Circle

P.O. Box 95054

Santa Clara, CA 95052 (408) 496-0111, (800) 999-3236

Waterloo Microsystems Inc.

295 Phillip Street

Waterloo, ON Canada N2L 3W8 (519) 884-3141

Watlan, Inc.

160 Colúmbia Street W.

Waterloo, ON Canada N2L 3L3 (519) 746-0550

Webcorp

3000 Bridgeway

Sausalito, CA 94965 (415) 331-1449

Zytec Systems

5323 Spring Valley Road

Dallas, TX 75240 (214) 991-9966

Network Servers

Acer, Inc.

401 Charcot Avenue

San Jose, CA 95131 (408) 922-0333, (800) 777-5277

Advanced Digital Corp.

5432 Production Drive

Huntington Beach, CA 92649 (714) 891-4004

Altos Computer Systems

2641 Orchard Parkway

San Jose, CA 95134 (408) 432-6200, (800) 258-6787

American Mitac Corp.

410 E. Plumeria Drive

San Jose, CA 95134 (408) 432-1160, (800) 648-2287

American Research Corp.

1101 Monterey Pass Road

Monterey Park, CA 91754 (213) 265-0835, (800) 423-3877

Apple Computer, Inc.

20525 Mariani Avenue

Cupertino, CA 95014 (408) 996-1010

Arche Technologies, Inc.

48881 Kato Road

Fremont, CA 94539 (415) 623-8100, (800) 422-4674

AST Research Inc.

16215 Alton Parkway, P.O. Box 19658

Irvine, CA 92713-9658 (714) 727-4141

АТ&Т

295 N. Maple Avenue

Basking Ridge, NJ 07920 (201) 221-8694

Banyan Systems, Inc.

120 Flanders Road

Westboro, MA 01581 (508) 898-1000, (800) 828-2404

Bell & Howell Document Management Products Co.

6800 McCormick Road

Chicago, IL 60645 (708) 675-7600, (800) 327-4608

Bethel Computer

1723 21st Street

Santa Monica, CA 90404 (213) 828-1415

Compex, Inc.

4055 E. LaPalma, Unit C

Anaheim, CA 92807 (714) 630-7302

Core International, Inc.

7171 N. Federal Highway

Boca Raton, FL 33487 (407) 997-6044

Datamedia Corp.

20 Trafalgar Square

Nashua, NH 03063 (603) 886-1570, (800) 362-4636

Datapoint Corp.

9725 Datapoint Drive

San Antonio, TX 78229-8500 (512) 699-7000, (800) 733-1500

Digital Equipment Corp.

146 Main Street

Maynard, MA 01754-2571 (508) 493-5111, (800) 344-4825

DSC Communications Corp.

3101 Scott Blvd

Santa Clara, CA 95054 (408) 954-5000, (800) BUY NEXOS

DTK Computer, Inc.

15711 E. Valley Boulevard

City of Industry, CA 91744 (818) 333-7533

Gandalf Data, Inc.

1020 S. Noel Avenue

Wheeling, IL 60090 (708) 541-6060, (800) 426-3253

Harris Adacom

16001 Dallas Parkway

Dallas, TX 75248 (214) 386-2000

Hewlett-Packard Co.

19091 Pruneridge Avenue

Cupertino, CA 95014 (800) 572-0900

JC Information Systems

161 Whitney Place

Fremont, CA 94539 (415) 659-8440

Lancer Research

557 W. Covina Boulevard

San Dimas, CA 91773 (714) 592-6003, (800) 966-8866

Lanmaster

1401 North 14 Street

Temple, TX 76501 (817) 771-2124, (800) 441-6189

Maco Networks, Inc.

802 E. Martintown Rd., BTC 361

North Augusta, SC 29841 (803) 278-7225

Morton Management, Inc.

12079 Tech Road

Silver Spring, MD 20904 (301) 622-5600, (800) 548-5744

Motorola Computer Systems

10700 N. DeAnza Boulevard

Cupertino, CA 95014 (408) 255-0900

NCR Corp.

1700 S. Patterson Boulevard

Dayton, OH 45479 (513) 445-5000, (800) 543-1710

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NetFRAME Systems

1545 Barber Lane

Milpitas, CA 95035 (408) 944-0600, (800) 852-3726

Network & Communication Technology, Inc.

24 Wampum Road

Park Ridge, NJ 07656 (201) 307-9000

The Network Connection

1324 Union Hill Road

Alpharetta, GA 30201 (404) 751-0889, (800) 327-4853

Samsung Informations Systems America, Inc.

3655 N. First Street

San Jose, CA 95134 (408) 434-5400, (800) 446-0262

Solid Technologies

333 S. Beverly Drive

Suite 103

Beverly Hills, CA 90212 (213) 785-0030, (800) 422-2966

Storage Dimensions, Inc.

Subsidiary of Maxtor Corp.

2145 Hamilton Avenue

San Jose, CA 95125 (408) 879-0300

Sun Microsystems, Inc.

2550 Garcia Avenue

Mountain View, CA 94043 (415) 960-1300, (800) 821-4643

TeleVideo Systems, Inc.

550 E. Brokaw Road

San Jose, CA 95161 (408) 954-8333, (800) 835-3228

3Com Corp.

5400 Bayfront Plaza

P.O. Box 58145

Santa Clara, CA 95052-8145 (408) 764-5000, (800) 638-3266

Top Microsystems

5850 Amapola Drive

San Jose, CA 95129 (408) 980-9813

Wang Laboratories, Inc.

One Industrial Avenue

Lowell, MA 01851 (508) 459-5000, (800) 225-0654

Watlan, Inc.

160 Columbia Street W.

Waterloo, ON Canada N2L 3L3 (519) 746-0550

Zetaco, Inc.

6850 Shady Oak Road

Eden Prairie, MN 55344 (612) 941-9480, (800) 423-3020

Network Interface Cards

Able Computer Communications

2652 McGaw Avenue

Irvine, CA 92714 (714) 553-1188

Acer, Inc.

401 Charcot Avenue

San Jose, CA 95131 (408) 922-0333, (800) 777-5277

ADI Systems, Inc.

2121 Ringwood Avenue

San Jose, CA 55131 (408) 944-0100

Advanced Digital Corp.

5432 Production Drive

Huntington Beach, CA 92649 (714) 891-4004

Allen-Bradley Co., Inc.

747 Alpha Drive

Highland Heights, OH 44143 (216) 449-6700

Allied Telesis Inc.

627 National Avenue

Mountain View, CA 94043 (415) 964-2771

Altos Computer Systems

2641 Orchard Parkway

San Jose, CA 95134 (408) 432-6200, (800) 258-6787

American Research Corp.

1101 Monterey Pass Road

Monterey Park, CA 91754 (213) 265-0835, (800) 423-3877

Andrew Corp.

2771 Plaza Del Amo

Torrance, CA 90503 (213) 320-7126, (800) 733-0331

Apple Computer, Inc.

20525 Mariani Avenue

Cupertino, CA 95014 (408) 996-1010

Artisoft, Inc

575 E. River Road

Tucson, AZ 85704 (602) 293-6363

Asante Technologies, Inc.

405 Tasman Drive

Sunnyvale, CA 94089 (408) 734-4844

AST Research Inc.

16215 Alton Parkway, P.O. Box 19658

Irvine, CA 92713-9658 (714) 727-4141

AT&T

295 N. Maple Avenue

Basking Ridge, NJ 07920 (201) 221-8694

Bethel Computer

1723 21st Street

Santa Monica, CA 90404 (213) 828-1415

BICC Data Networks, Inc.

1800 W. Park Drive

Westborough, MA 01581 (508) 898-2422, (800) 447-6526

Cabletron Systems, Inc.

35 Industrial Way, P.O. Box 6257

East Rochester, NH 03867 (603) 332-9400

Canai, Computer and Network Architecture Inc.

59 Iber Road

Stittsville, ON Canada K2S 1E7 (613) 831-8300

CASE/Datatel, Inc.

55 Carnegie Plaza

Cherry Hill, NJ 08003 (609) 424-4451, (800) 424-4451

CRIS Inc

5875 Peachtree Industrial Boulevard

Building 100, Unit 170

Norcross, GA 30092 (404) 446-1332

Chipcom Corp.

118 Turnpike Road

Southborough, MA 01772 (508) 460-8900, (800) 228-9930

CMO

125 Cremona Drive

Santa Barbara, CA 93117 (805) 968-4262, (800) 262-8023

CNet Technology

62 Bonaventura Drive

San Jose, CA 95134 (408) 954-8000

Codenoll Technology Corp.

1086 N. Broadway

Yonkers, NY 10701 (914) 965-6300

Cogent Data Technologies, Inc.

175 West Street

P.O. Box 926

Friday Harbor, WA 98250 (206) 378-2929

Commtex Inc.

1655 Crofton Boulevard

Crofton, MD 21114-1341 (301) 721-3666

Compatible Systems Corp.

P.O. Drawer 17220

Boulder, CO 80308 (303) 444-9532, (800) 356-0283

Compex, Inc.

4055 E. LaPalma, Unit C

Anaheim, CA 92807 (714) 630-7302

Concord Communications, Inc.

753 Forest Street

Marlboro, MA 01752 (508) 460-4646

Corman Technologies, Inc.

75 Bathurst Drive

Waterloo, ON Canada N2V 1N2 (519) 884-4430

Corvus Systems, Inc.

160 Great Oaks Boulevard

San Jose, CA 95119 (408) 281-4100, (800) 426-7887

D-Link Systems, Inc.

5 Musick

Irvine, CA 92718 (714) 455-1688

Datapoint Corp.

9725 Datapoint Drive

San Antonio, TX 78229-8500 (512) 699-7000, (800) 733-1500

David Systems

701 E. Evelyn Avenue

Sunnyvale, CA 94086 (408) 720-8000

Dayna Communications, Inc.

50 S. Main Street, Fifth Floor

Salt Lake City, UT 84144 (801) 531-0600

DayStar Digital, Inc.

5556 Atlanta Highway

Flowery Branch, GA 30542 (404) 967-2077, (800) 962-2077

DFI, Inc.

2544 Port Street

West Sacramento, CA 95691 (916) 373-1234

Digital Communications Associates, Inc.

1000 Alderman Drive

Alpharetta, GA 30202 (404) 442-4000, (800) 241-4762

Digital Equipment Corp.

146 Main Street

Maynard, MA 01754-2571 (508) 493-5111, (800) 344-4825

DNA Networks, Inc.

351 Phoenixville Pike

Malvern, PA 19355 (215) 296-7420, (800) 999-3622

DSC Communications Corp.

3101 Scott Boulevard

Santa Clara, CA 95054 (408) 954-5000, (800) BUY NEXOS

DTK Computer, Inc.

15711 E. Valley Boulevard

City of Industry, CA 91744 (818) 333-7533

Earth Computer Technologies

P.O. Box 8067

10525 Lawson River Avenue

Fountain Valley, CA 92728 (714) 964-5784, (800) 544-7551

Edimax Computer Co.

3350 Scott Boulevard, Building 9A Santa Clara, CA 95054 (408) 496-1105 FiberCom. Inc.

P.O. Box 11966

Roanoke, VA 24022-1966 (703) 342-6700, (800) 423-1183

Frontier Technologies Corp.

3510 N. Oakland Avenue

Milwaukee, WI 53211 (414) 964-8689

Gandalf Data, Inc.

1020 S. Noel Avenue

Wheeling, IL 60090 (708) 541-6060, (800) 426-3253

Gateway Communications, Inc.

2941 Alton Avenue

Irvine, CA 92714 (714) 553-1555, (800) 367-6555

General Technology, Inc.

415 Pineda Court

Melbrourne, FL 32940 (407) 242-2733, (800) 274-2733

h-three Systems

100 Park Drive, P.O. Box 12557

Research Triangle Park, NC 27709 (919) 549-8334, (800) 622-

Hayes Microcomputer Products, Inc.

P.O. Box 105203

Atlanta, GA 30348 (404) 449-8791

Hewlett-Packard Co.

Business Computing Div.

19091 Pruneridge Avenue

Cupertino, CA 95014 (800) 752-0900

IMC Networks Corp.

1342 Bell Avenue, Unit 3E

Tustin, CA 92680 (714) 259-1020, (800) 624-1070

International Business Machines Corp. (IBM)

Old Orchard Road

Armonk, NY 10504 (914) 764-1900

International Communications Equipment

17945 Sky Park Circle

Suite G

Irvine, CA 92714 (714) 660-0191, (800) 486-7800

Interphase Corp.

13800 Senlac

Dallas, TX 75234 (214) 919-9000

Invisible Software, Inc.

1142 Chess Drive

Foster City, CA 94404 (415) 570-5967

JC Information Systems

161 Whitney Place

Fremont, CA 94539 (415) 659-8440

Kodiak Technology

1338 Ridder Park Drive

San Jose, CA 95131 (408) 441-6900

Lancer Research

557 W. Covina Boulevard

San Dimas, CA 91773 (714) 592-6003, (800) 966-8866

Lanmaster

1401 North 14 Street

Temple, TX 76501 (817) 771-2124, (800) 441-6189

LANNET Data Communications, Inc.

7711 Center Avenue

Suite 600

Huntington Beach, CA 92647 (714) 891-1964

Lans Plus Canada, Inc.

277 De La Commune E.

Montreal, PQ Canada H2Y 1J2 (514) 875-9023

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Lantana Technology

4393 Viewridge Avenue

Suite A

San Diego, CA 92123 (619) 565-6400

Longshine Technology

2013 N. Capitol Avenue San Jose, CA 95132 (408) 942-1746

Madge Networks, Inc.

40 Airport Parkway

Suite 150

San Jose, CA 95110 (408) 441-1300, (800) 876-2343

MNC International

2817 Anthony Lane South

Minneapolis, MN 55418 (612) 788-1099, (800) 800-ZMNC

Moses Computers

15466 Los Gatos Boulevard

Los Gatos, CA 95032 (408) 358-1550

Motorola Computer Systems

10700 N. DeAnza Boulevard

Cupertino, CA 95014 (408) 255-0900

Multi-Tech Systems, Inc.

2205 Woodale Drive E.

Mounds View, MN 55112 (612) 785-3500, (800) 328-9717

Mylex Corp.

47650 Westinghouse Drive

Fremont, CA 94539 (415) 683-4600, (800) 446-9539

National Semiconductor

2900 Semiconductor Dr.

Santa Clara, CA 95052 (408) 721-5000, (800) 538-8510

Netronix

1372 N. McDowell Boulevard

Petaluma, CA 94954 (707) 762-2703, (800) 282-2535

Network Interface Corp.

15019 West 95 Street

Lenexa, KS 66215 (913) 894-2277, (800) 343-2853

NetWorth, Inc.

8101 Ridgepoint Drive

Irving, TX 75063 (214) 869-1331, (800) 544-5255

Novell, Inc.

122 East 1700, South

Provo, UT 84606 (801) 429-5900

NTI Group, Inc.

3265 Kifer Road

Santa Clara, CA 95051 (408) 739-2180

Olicom USA

2100 Willowbrook Way

Plano, TX 75075 (214) 596-0011

Optical Data Systems, Inc.

1101 E. Arapaho Road

Richardson, TX 75081 (214) 234-6400

Performance Technology

8000 IH 10W No. 800

San Antonio, TX 78230 (512) 349-2000, (800) 825-5267

Plexcom, Inc.

65 Moreland Road

Simi Valley, CA 93065 (805) 522-3333

Proteon, Inc.

Two Technology Drive

Westborough, MA 01581-5008 (508) 898-2800

PureData Ltd.

1740 South I-35

Carrollton, TX 75006 (214) 242-2040

Quantum Software Systems, Ltd.

175 Terrence Matthews Crescent

Kanata, ON Canada K2M 1W8 (613) 591-0931

Racal InterLan

155 Swanson Road

Boxborough, MA 01749 (508) 263-9929, (800) 526-8255

Racore Computer Products, Inc.

170 Knowles Drive

Los Gatos, CA 95030 (408) 374-8290, (800) 635-1275

Samsung Informations Systems America, Inc.

3655 N. First Street

San Jose, CA 95134 (408) 434-5400, (800) 446-0262

Sitka Corp.

950 Marina Village Parkway

Alameda, CA 94501 (415) 769-9669, (800) 445-8677

Solid Technologies

333 S. Beverly Drive

Suite 103

Beverly Hills, CA 90212 (213) 785-0030, (800) 422-2966

Standard Microsystems Corp.

35 Marcus Boulevard

Hauppauge, NY 11788 (516) 273-3100

TeleVideo Systems, Inc.

550 E. Brokaw Road

San Jose, CA 95161 (408) 954-8333, (800) 835-3228

Thirdware Computer Products

3300 Corporate Avenue #116

Ft. Lauderdale, FL 33331 (305) 389-9009, (800) 446-5987

Thomas-Conrad Corp.

1908-R Kramer Lane

Austin, TX 78758 (512) 836-1935, (800) 332-8683

3Com Corp.

5400 Bayfront Plaza

P.O. Box 58145

Santa Clara, CA 95052-8145 (408) 764-5000, (800) 638-3266

Tiara Computer Systems, Inc.

1901 Shoreline Boulevard

Mountain View, CA 94043 (415) 965-1700

Top Microsystems

5850 Amapola Drive

San Jose, CA 95129 (408) 980-9813

Torus Systems, Inc.

240-B Twin Dolphin Drive

Redwood City, CA 94065 (415) 594-9336, (800) 872-5335

Toshiba America Information Systems, Inc.

Computer Systems Division

PO Box 19724

Irvine, CA 92713 (714) 583-3700, (800) 334-3445

Tri-Data Corp.

3270 Scott Road

Santa Clara, CA 95054 (408) 727-3270, (800) 874-3282

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Information Networks Div.

23800 Hawthorne Boulevard

Torrance, CA 90505 (213) 373-9161

Ungermann-Bass, Inc.

3900 Freedom Circle

P.O. Box 95054

Santa Clara, CA 95052 (408) 496-0111, (800) 999-3236

Univation Inc.

513 Valley Way

Milpitas, CA 95035 (408) 263-1200, (800) 221-5842

2005 Tree Fork Lane, Suite 113

Longwood, FL 32750 (407) 331-4400, (800) 999-6770

Wang Laboratories, Inc.

One Industrial Avenue

Lowell, MA 01851 (508) 459-5000, (800) 225-0654

160 Columbia Street W.

Waterloo, ON Canada N2L 3L3 (519) 746-0550

Western Digital Corp.

8105 Irvine Center

Irvine, CA 92718 (714) 747-2033, (800) 847-6181

Xinetron

2330-B Walsh Ave.

Santa Clara, CA 95051 (408) 727-5509, (800) 345-4415

22231 Mulholland Highway, Suite 114

Woodland Hills, CA 91364 (818) 884-8755, (800) 874-7875

Xylogics, Inc.

53 Third Ave.

Burlington, MA 01803 (617) 272-8140, (800) 225-3317

YamaTech Connectivity Solutions

1255 Laird Boulevard

Montreal, PQ Canada H3P 2T1 (514) 737-5434

Zenith Electronics Corp.

1000 Milwaukee Avenue

Glenview, IL 60025 (708) 391-8000

Zytec Systems

5323 Spring Valley Road

Dallas, TX 75240 (214) 991-9966

Wiring Centers

Allied Telesis Inc.

627 National Avenue

Mountain View, CA 94043 (415) 964-2771

Andrew Corp.

2771 Plaza Del Amo

Torrance, CA 90503 (213) 320-7126, (800) 733-0331

Artel Communications Corp.

22 Kane Industrial Drive

Hudson, MA 01749 (508) 562-2100, (800) 225-0228

Artisoft, Inc.

575 E. River Road

Tucson, AZ 85704 (602) 293-6363

295 N. Maple Avenue

Basking Ridge, NJ 07920 (201) 221-8694

BICC Data Networks, Inc.

1800 W. Park Drive

Westborough, MA 01581 (508) 898-2422, (800) 447-6526

Cabletron Systems, Inc.

35 Industrial Way, P.O. Box 6257

East Rochester, NH 03867 (603) 332-9400

Chipcom Corp.

118 Turnpike Road

Southborough, MA 01772 (508) 460-8900, (800) 228-9930

Codenoll Technology Corp.

1086 N. Broadway

Yonkers, NY 10701 (914) 965-6300

Commtex Inc.

1655 Crofton Boulevard

Crofton, MD 21114-1341 (301) 721-3666

Datapoint Corp.

9725 Datapoint Drive

San Antonio, TX 78229-8500 (512) 699-7000, (800) 733-1500

Datatec Industries

23 Madison Road

Fairfield, NJ 07004 (201) 808-4000, (800) DATATEC

David Systems

701 E. Evelyn Avenue

Sunnyvale, CA 94086 (408) 720-8000

Digital Communications Associates, Inc.

1000 Alderman Drive

Alpharetta, GA 30202 (404) 442-4000, (800) 241-4762

Digital Equipment Corp.

146 Main Street

Maynard, MA 01754-2571 (508) 493-5111, (800) 344-4825

Fibermux Corp. 9310 Topanga Canyon Boulevard

Chatsworth, CA 91311 (818) 709-6000

Gandalf Data, Inc.

1020 S. Noel Avenue

Wheeling, IL 60090 (708) 541-6060, (800) 426-3253

Gateway Communications, Inc.

2941 Alton Avenue

Irvine, CA 92714 (714) 553-1555, (800) 367-6555

General Technology, Inc.

415 Pineda Ct.

Melbrourne, FL 32940 (407) 242-2733, (800) 274-2733

IMC Networks Corp.

1342 Bell Avenue

Unit 3E

Tustin, CA 92680 (714) 259-1020, (800) 624-1070

International Business Machines Corp. (IBM)

Old Orchard Road

Armonk, NY 10504 (914) 764-1900

Interphase Corp.

13800 Senlac

Dallas, TX 75234 (214) 919-9000

Lancast/Casat Technology

10 Northern Boulevard, Unit 5

Amherst, NH 03031 (603) 880-1833

Lanmaster

1401 North 14 Street

Temple, TX 76501 (817) 771-2124, (800) 441-6189

LANNET Data Communications, Inc.

7711 Center Avenue

Suite 600

Huntington Beach, CA 92647 (714) 891-1964

Lantana Technology

4393 Viewridge Avenue Suite A

San Diego, CA 92123 (619) 565-6400

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40 Airport Parkway

Suite 150

San Jose, CA 95110 (408) 441-1300, (800) 876-2343

Netcor, Inc.

850 Auburn Court

Fremont, CA 94538 (415) 623-3700, (800) 531-1300

NetWorth, Inc.

8101 Ridgepoint Drive

Irving, TX 75063 (214) 869-1331, (800) 544-5255

Nevada Western

Div. of Thomas & Betts 615 N. Tasman Drive

Sunnyvale, CA 94089 (408) 734-2700

Niwot Networks

1930 Central Avenue

Suite E

Boulder, CO 80301 (303) 444-7765

Olicom USA

2100 Willowbrook Way

Plano, TX 75075 (214) 596-0011

Optical Data Systems, Inc.

1101 E. Arapaho Road

Richardson, TX 75081 (214) 234-6400

Plexcom, Inc.

65 Moreland Road

Simi Valley, CA 93065 (805) 522-3333

Proteon, Inc.

Two Technology Drive

Westborough, MA 01581-5008 (508) 898-2800

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Newark, DE 19711 (302) 738-7782

Standard Microsystems Corp.

35 Marcus Boulevard

Hauppauge, NY 11788 (516) 273-3100

Star-Tek, Inc.

100 Otis Street

Northboro, MA 01532 (506) 393-9393, (800) 225-8528

SynOptics Communications, Inc.

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3Com Corp.

5400 Bayfront Plaza

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Santa Clara, CA 95052-8145 (408) 764-5000, (800) 638-3266

Transition Engineering

7448 W. 78th Street

Edina, MN 55439 (612) 941-7600

Ungermann-Bass, Inc.

3900 Freedom Circle

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Glenview, IL 60025 (708) 391-8000

Zytec Systems

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Dallas, TX 75240 (214) 991-9966

Diskless Workstations

Advanced Digital Corp.

5432 Production Drive

Huntington Beach, CA 92649 (714) 891-4004

American Mitac Corp.

410 E. Plumeria Drive

San Jose, CA 95134 (408) 432-1160, (800) 648-2287

American Research Corp.

1101 Monterey Pass Road

Monterey Park, CA 91754 (213) 265-0835, (800) 423-3877

AST Research Inc.

16215 Alton Parkway, P.O. Box 19658

Irvine, CA 92713-9658 (714) 727-4141

Bethel Computer

1723 21st Street

Santa Monica, CA 90404 (213) 828-1415

Cubix Corp.

2800 Lockheed Way

Carson City, NV 89706 (702) 883-7611, (800) 829-0550

Daedalus Group

4750 Wiley Post Way, Suite 180

Salt Lake City, UT 84116 (801) 575-6600

Datamedia Corp.

20 Trafalgar Square

Nashua, NH 03063 (603) 886-1570, (800) 362-4636

Datapoint Corp.

9725 Datapoint Drive

San Antonio, TX 78229-8500 (512) 699-7000, (800) 733-1500

Digital Equipment Corp.

146 Main Street

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DTK Computer, Inc.

15711 E. Valley Boulevard

City of Industry, CA 91744 (818) 333-7533

Earth Computer Technologies

P.O. Box 8067

10525 Lawson River Avenue

Fountain Valley, CA 92728 (714) 964-5784, (800) 544-7551

EXZEL Corp.

7721 East Gray Road

Suite 101

Scottsdale, AZ 85260 (602) 951-8503, (800) 833-3897

International Communications Equipment

17945 Sky Park Circle

Suite G

Irvine, CA 92714 (714) 660-0191, (800) 486-7800

JC Information Systems

161 Whitney Place

Fremont, CA 94539 (415) 659-8440

Kimtron Corp. 4181 Business Center

Fremont, CA 94538 (415) 623-8900, (800) 777-8755

Lancer Research

557 W. Covina Boulevard

San Dimas, CA 91773 (714) 592-6003, (800) 966-8866

1401 North 14 Street

Temple, TX 76501 (817) 771-2124, (800) 441-6189

Liberty Electronics

270 E. Grand Ave.

S. San Francisco, CA 94080 (415) 742-7000

Netcom Research, Inc.

36C Muckly Drive

Irvine, CA 92718 (714) 727-0724

The Network Connection

1324 Union Hill Road

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Samsung Informations Systems America, Inc.

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TeleVideo Systems, Inc.

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5400 Bayfront Plaza

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Bridges

Advanced Computer Communications

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ALANTEC

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Highland Heights, OH 44143 (216) 449-6700

Allied Telesis Inc.

627 National Avenue

Mountain View, CA 94043 (415) 964-2771

Andrew Corp.

2771 Plaza Del Amo

Torrance, CA 90503 (213) 320-7126, (800) 733-0331

Applitek Corp.

100 Brickstone Square

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22 Kane Industrial Drive

Hudson, MA 01749 (508) 562-2100, (800) 225-0228

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1800 W. Park Drive

Westborough, MA 01581 (508) 898-2422, (800) 447-6526

Cabletron Systems, Inc.

35 Industrial Way, P.O. Box 6257

East Rochester, NH 03867 (603) 332-9400

CASE/Datatel, Inc.

55 Carnegie Plaza

Cherry Hill, NJ 08003 (609) 424-4451, (800) 424-4451

CBIS, Inc.

5875 Peachtree Industrial Boulevard

Building 100, Unit 170

Norcross, GA 30092 (404) 446-1332

Chipcom Corp.

118 Turnpike Road

Southborough, MA 01772 (508) 460-8900, (800) 228-9930

Codex Corp.

20 Cabot Boulevard

Mansfield, MA 02048 (508) 261-4000, (800) 446-6336

Concord Communications, Inc.

753 Forest Street

Marlboro, MA 01752 (508) 460-4646

CrossComm Corp.

140 Locke Drive

Marlborough, MA 01752 (508) 481-4060

Cryptall Communications Corp.

2 Thurber Boulevard

Smithfield, RI 02917 (401)-232-7600

Datapoint Corp.

9725 Datapoint Drive

San Antonio, TX 78229-8500 (512) 699-7000, (800) 733-1500

Dayna Communications, Inc.

50 S. Main Street, Fifth Floor

Salt Lake City, UT 84144 (801) 531-0600

Develoon Electronics Ltd.

515 Consumers Road Suite 500

Willowdale, ON Canada M2J 4Z2 (306) 495-8666

Digital Communications Associates, Inc.

1000 Alderman Drive

Alpharetta, GA 30202 (404) 442-4000, (800) 241-4762

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146 Main Street

Maynard, MA 01754-2571 (508) 493-5111, (800) 344-4825

Dupont Electronics

Electro-Optic Products Group

P.O. Box 13625

Research Triangle Park, NC 27709 (919) 481-5100, (800) 888-

5261

Fairchild Data Corp.

350 N. Hayden Road

Scottsdale, AZ 85257 (602) 949-1155

FiberCom, Inc.

P.O. Box 11966

Roanoke, VA 24022-1966 (703) 342-6700, (800) 423-1183

Fibermux Corp. 9310 Topanga Canyon Boulevard Chatsworth, CA 91311 (818) 709-6000

Fibronics International Inc.

Communications Way

Independence Park

Hyannis, MA 02601 (508) 778-0700, (800) 456-3279

Halley Systems, Inc.

2730 Orchard Parkway

San Jose, CA 95134 (408) 432-2600

Hayes Microcomputer Products, Inc.

P.O. Box 105203

Atlanta, GA 30348 (404) 449-8791

Hewlett-Packard Co.

19091 Pruneridge Avenue

Cupertino, CA 95014 (800) 572-0900

IN-Net Corp.

15150 Avenue of Science

Suite 100

San Diego, CA 92128-3495 (619) 487-3693, (800) 283-3334

Infotron Systems Corp.

9 N. Olney Avenue

Cherry Hill, NJ 08003 (609) 424-9400

Interlink Computer Sciences, Inc.

47370 Fremont Boulevard

Fremont, CA 94538 (415) 657-9800, (800) 422-3711

International Business Machines Corp. (IBM)

Old Orchard Road

Armonk, NY 10504 (914) 764-1900

LANEX Corp.

7120 Columbia Gateway Drive Columbia, MD 21046 (301) 312-2200

LANNET Data Communications, Inc.

7711 Center Avenue

Suite 600

Huntington Beach, CA 92647 (714) 891-1964

Lantana Technology

4393 Viewridge Avenue

Suite A

San Diego, CA 92123 (619) 565-6400

Maco Networks, Inc.

802 E. Martintown Rd., BTC 361

North Augusta, SC 29841 (803) 278-7225

Microcom, Inc.

500 River Ridge Drive

Norwood, MA 02062-5028 (617) 551-1000

NCR Corp.

1700 S. Patterson Boulevard

Dayton, OH 45479 (513) 445-5000, (800) 543-0710

Netronix

1372 N. McDowell Boulevard

Petaluma, CA 94954 (707) 762-2703, (800) 282-2535

Network Resources Corp.

2450 Autumnvale Drive

San Jose, CA 95131 (408) 263-8100

Optical Data Systems, Inc.

1101 E. Arapaho Road

Richardson, TX 75081 (214) 234-6400

Performance Technology

8000 IH 10W No. 800

San Antonio, TX 78230 (512) 349-2000, (800) 825-5267

Persoft, Inc.

465 Science Drive

Madison, WI 53711 (608) 273-6000, (800) EMULATE

Plexcom, Inc.

65 Moreland Road

Simi Valley, CA 93065 (805) 522-3333

Racal InterLan

155 Swanson Road

Boxborough, MA 01749 (508) 263-9929, (800) 526-8255

Racal-Milgo

1601 N. Harrison Parkway

Sunrise, FL 33323-2899 (305) 846-1601, (800) 327-4440

Raycom Systems, Inc.

6395 Gunpark Drive

Boulder, CO 80301 (303) 530-1620, (800) 373-1620

Retix

2644 30th Street

Santa Monica, CA 90405-3009 (213) 399-2200

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400 Encinal Street

Santa Cruz, CA 95060 (408) 425-7222, (800) 726-8649

Ship Star Assoc.

36 Woodhill Drive

Suite 19

Newark, DE 19711 (302) 738-7782

Symicron, Inc.

904 Silver Spur Road No. 677

Rolling Hills Estates, CA 90274 (213) 541-3375

SynOptics Communications, Inc.

501 E. Middlefield Road

Mountain View, CA 94043 (415) 960-1100, (800) 735-8023

3Com Corp.

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Ungermann-Bass, Inc.

3900 Freedom Circle

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Vitalink Communications Corp.

6607 Kaiser Drive

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Wang Laboratories, Inc.

One Industrial Avenue

Lowell, MA 01851 (508) 459-5000, (800) 225-0654

Routers/Brouters

Advanced Computer Communications

720 Santa Barbara Street

Santa Barbara, CA 93101 (805) 963-9431, (800) 444-7854

Allen-Bradley Co., Inc.

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Highland Heights, OH 44143 (216) 449-6700

Apple Computer, Inc.

20525 Mariani Avenue

Cupertino, CA 95014 (408) 996-1010

APT Communications

9607 Dr. Perry Road

Ijamsville, MD 21754 (301) 831-1182

295 N. Maple Avenue

Basking Ridge, NJ 07920 (201) 221-8694

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55 Carnegie Plaza

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1525 O'Brien Drive

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125 Cremona Drive

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Compatible Systems Corp.

P.O. Drawer 17220

Boulder, CO 80308 (303) 444-9532, (800) 356-0283

CrossComm Corp.

140 Locke Drive

Marlborough, MA 01752 (508) 481-4060

Digital Equipment Corp.

146 Main Street

Maynard, MA 01754-2571 (508) 493-5111, (800) 344-4825

Eicon Technology Corp.

2196 32nd Avenue

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Fibermux Corp. 9310 Topanga Canyon Boulevard

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Fibronics International Inc.

Communications Way

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Gateway Communications, Inc.

2941 Alton Avenue

Irvine, CA 92714 (714) 553-1555, (800) 367-6555

General DataComm, Inc.

1579 Straits Turnpike

Middlebury, CT 06762 (203) 574-1118

Halley Systems, Inc.

2730 Orchard Parkway

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Network Resources Corp.

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Network Systems Corp.

7600 Boone Avenue North

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Newport Systems Solutions, Inc.

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Newport Beach, CA 92660 (714) 752-1511, (800) 662-4677

Niwot Networks

1930 Central Avenue

Suite E

Boulder, CO 80301 (303) 444-7765

Novell, Inc.

122 East 1700, South

Provo, UT 84606 (801) 429-5900

NTI Group, Inc.

3265 Kifer Road

Santa Clara, CA 95051 (408) 739-2180

Phaser Systems, Inc.

651 Gateway Boulevard

Suite 400

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Promptus Communications, Inc.

207 High Point Ave.

Portsmouth, RI 02871 (401) 683-6100, (800) 777-LANS

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Two Technology Drive

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2644 30th Street

Santa Monica, CA 90405-3009 (213) 399-2200

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1380 W. 9th Street

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6607 Kaiser Drive

Fremont, CA 94555 (415) 794-1100

Wellfleet Communications

15 Crosby Drive

Bedford, MA 01730 (617) 275-2400

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1000 Milwaukee Avenue

Glenview, IL 60025 (708) 391-8000

Gateways

Able Computer Communications

2652 McGaw Avenue

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5432 Production Drive

Huntington Beach, CA 92649 (714) 891-4004

Applitek Corp.

100 Brickstone Square

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9607 Dr. Perry Road

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16215 Alton Parkway, P.O. Box 19658

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AT&T

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Bellevue, WA 98006 (206) 644-4010, (800) 426-6283

Avatar Corp.

65 South Street

Hopkinton, MA 01748 (508) 435-3000, (800) 282-3270

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31200 Carter Street

Solon, OH 44139 (216) 349-8600, (800) 354-0599

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Data Interface Systems Corp.

8701 N. Lopac, Suite 415

Austin, TX 78759 (512) 699-7000, (800) 351-4244

Datapoint Corp.

9725 Datapoint Drive

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Maynard, MA 01754-2571 (508) 493-5111, (800) 344-4825

Eicon Technology Corp.

2196 32nd Avenue

Lachine, PQ Canada H8T 3H7 (514) 631-2592

Frontier Technologies Corp.

3510 N. Oakland Avenue

Milwaukee, WI 53211 (414) 964-8689

Gateway Communications, Inc.

2941 Alton Avenue

Irvine, CA 92714 (714) 553-1555, (800) 367-6555

Harris Adacom

16001 Dallas Parkway

Dallas, TX 75248 (214) 386-2000

Hewlett-Packard Co.

19091 Pruneridge Avenue

Cupertino, CA 95014 (800) 572-0900

ICOT

3801 Zanker Road

San Jose, CA 95150 (408) 433-3300, (800) SNA-3270

IDEAssociates, Inc.

29 Dunham Road

Billerica, MA 01821 (508) 663-6878, (800) 257-5027

IN-Net Corp.

15150 Avenue of Science

Suite 100

San Diego, CA 92128-3495 (619) 487-3693, (800) 283-3334

Infotron Systems Corp.

9 N. Olney Avenue

Cherry Hill, NJ 08003 (609) 424-9400

Interlink Computer Sciences, Inc.

47370 Fremont Boulevard

Fremont, CA 94538 (415) 657-9800, (800) 422-3711

International Business Machines Corp. (IBM)

Old Orchard Road

Armonk, NY 10504 (914) 764-1900

Jupiter Technology, Inc./Intel Corp.

2402 W. Beardsley Road

Phoenix, AZ 85027 (602) 869-4023

McData Corp.

310 Interlocken Parkway

Broomfield, CO 80021 (303) 460-9200

Mitek OpenConnect Systems, Corp.

2033 Chennault Drive

Carrollton, TX 75006 (214) 490-4090

Multi-Tech Systems, Inc.

2205 Woodale Drive E.

Mounds View, MN 55112 (612) 785-3500, (800) 328-9717

National Semiconductor Corp.

2900 Semiconductor Drive

Santa Clara, CA 95052-8090 (408) 721-5000, (800) 538-8510

Netlink, Inc.

3214 Spring Forest Road

Raleigh, NC 27604 (919) 878-8612, (800) 638-5465

Network Software Associates, Inc.

39 Argonaut

Laguna Hills, CA 92656 (714) 768-4013

Novell, Inc. 122 East 1700, South

Provo, UT 84606 (801) 429-5900

NTI Group, Inc.

3265 Kifer Road

Santa Clara, CA 95051 (408) 739-2180

ParaData Computer Networks, Inc.

37695 Interchange Drive

Farmington Hills, MI 48335 (313) 478-8400, (800) GATEWAY

Passport Communications, Inc.

2755 Campus Drive

Suite 175

San Mateo, CA 94403 (415) 571-9583, (800) 767-9583

Rabbit Software Corp.

7 Great Valley Parkway

Malvern, PA 19355 (215) 647-0440, (800) 722-2462

Racal InterLan

155 Swanson Road

Boxborough, MA 01749 (508) 263-9929, (800) 526-8255

Retix

2644 30th Street

Santa Monica, CA 90405-3009 (213) 399-2200

The Santa Cruz Operation, Inc.

400 Encinal Street

Santa Cruz, CA 95060 (408) 425-7222, (800) 726-8649

Shiva

1 Cambridge Center

Cambridge, MA 02142 (617) 864-8500, (800) 458-3550

Symicron, Inc. 904 Silver Spur Road No. 677

Rolling Hills Estates, CA 90274 (213) 541-3375

TDT Group Inc.

1070 E. Indiantown Road, Suite 208 Jupiter, FL 33477 (407) 575-9988

3Com Corp.

5400 Bayfront Plaza

P.O. Box 58145

Santa Clara, CA 95052-8145 (408) 764-5000, (800) 638-3266

Tri-Data Corp.

3270 Scott Road

Santa Clara, CA 95054 (408) 727-3270, (800) 874-3282

Ungermann-Bass, Inc.

3900 Freedom Circle

P.O. Box 95054

Santa Clara, CA 95052 (408) 496-0111, (800) 999-3236

Unisvnc Inc.

1380 W. 9th Street

Upland, CA 91786 (714) 985-5088

Wall Data Inc.

17769 Northeast 78 Place

Redmond, WA 98052 (206) 883-4777, (800) 433-3388

Wang Laboratories, Inc.

One Industrial Avenue

Lowell, MA 01851 (508) 459-5000, (800) 225-0654

Waterloo Microsystems Inc.

295 Phillip Street

Waterloo, ON Canada N2L 3W8 (519) 884-3141

Network Operating Systems

Comparison Column Entry Descriptions

A network operating system is the software that controls communication and resource sharing over the underlying hardware medium of the network and provides users and administrators with the functionality of distributed processing. Vendors responded to questions about the environment in which each particular operating system exists and the various software interfaces provided to connect it to the hardware and to other industry-standard networking schemes.

Vendor and Product Name. This entry lists the manufacturer and name of each operating system. In most cases, it also includes the current version of the operating system.

Characteristics Server Memory Required (minimum), Bytes. This entry indicates the amount of RAM required on the network server.

Server Operating System. Some network operating systems run under a standard microcomputer operating system. This entry indicates which of several standard operating systems is used.

Workstation Memory Required (minimum), Bytes. This entry indicates the amount of RAM required in each workstation.

Network Interface Standards Supported. This entry lists several industry standards for interfacing hardware or separate processes running on different machines.

Protocols Supported. A protocol is a set of procedures that establish, maintain, and control communications. Proto-

cols include Transmission Control Protocol/Internet Protocol (TCP/IP), Xerox Network Systems (XNS), DECnet (Digital Equipment Corp.'s network), Open Systems Interconnection (OSI), IBM Systems Network Architecture (SNA), and X.25 (CCITT's packetswitching protocol).

LANs Supported. Vendors selected Ethernet, Starlan, Token-Ring, Arcnet, AppleTalk, FDDI, or Other. Ethernet is a baseband carrier sense multiple access with collision detection (CSMA/CD) network that uses a linear bus topology and operates at 10M bps. Starlan is similar to Ethernet but uses a star topology with central hubs and can operate at 1M or 10M bps. Token-Ring refers to a LAN designed with a ring topology, running at speeds of 4M or 16M bps, that uses the tokenpassing technique. Arcnet is a baseband LAN that uses a ring or bus topology, runs at 2.5M bps, and also uses a tokenpassing access method. AppleTalk is Apple's Macintosh networking protocol that can run on most

industry-standard networking schemes. FDDI stands for Fiber Distributed Data Interface and is a 100M bps fiber optic network.

Pricing/Support Price (\$). Vendors provided a wide range of pricing information. Many vendors provided a price for their operating system that supports a defined number of users (e.g., a 10-user network). Other vendors provided an average price per node or station. Still others provided pricing for a prepackaged version of the software. The comments section was often used to explain pricing differences between vendors.

Date of First Delivery. This entry tells how long the product has been commercially available.

Support Supplied by. Increasingly, products are serviced by the dealer or via a third-party service arrangement.

Comments. This entry includes space for any features, functions, or products not covered by the entries above.

Vendor	Alloy Computer Products	Alloy Computer Products	Artisoft, Inc.	AT&T
Product	386/Multiware 2.01	NTNX 2.1	LANtastic NOS A/I 3.02	StarGroup Software LAN Manager Server
Characteristics Server Memory Req., Min. (bytes) Server Operating System	2M DOS	640K DOS	256K DOS	None identified UNIX
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	0 RS-232	0 RS-232	256K NETBIOS	None identified NETBIOS
Protocols Supported	SNA; X.25	NETBIOS	None	OSI; X.25
LANs Supported	Proprietary	Proprietary	Arcnet; Ethernet; Starlan; Token-Ring	Ethernet; Starlan; Token-Ring
Pricing/Support Price (\$)	See comments	See comments	495	1,895
Date of First Delivery Support Supplied by	None identified None identified	None identified None identified	June 1988 Vendor	None identified Vendor
Comments	Contact vendor for pricing information.	Contact vendor for pricing information.		Price shown is for 8 users; unlimited users-\$3,495.

Vendor	Banyan Systems, Inc.	Banyan Systems, Inc.	Banyan Systems, Inc.	Banyan Systems, Inc.
Product	VINES SMP 4.0	VINES Team for 386 Platforms 4.0	VINES for 386 Platforms 4.0	VINES for 486 Platforms 4.0
Characteristics Server Memory Req., Min. (bytes) Server Operating System	8M UNIX on server/DOS on client	4M UNIX on server/DOS on client	4M UNIX on server/DOS on client	4M UNIX on server/DOS on client
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	256K ISDN; NDIS; NETBIOS; Named Pipes	256K ISDN; NDIS; NETBIOS; Named Pipes	256K ISDN; NDIS; NETBIOS; Named Pipes	256K ISDN; NDIS; NETBIOS; Named Pipes
Protocols Supported	SMTP; SNA; TCP/IP; X.25	SMTP; SNA; TCP/IP; X.25	SMTP; SNA; TCP/IP; X.25	SMTP; SNA; TCP/IP; X.25
LANs Supported	Ethernet; LanStar; Omninet; ProNET; Starlan; VistaLAN	Arcnet; Ethernet; LanStar; Omninet; ProNET; Starlan; Token-Ring	Arcnet; Ethernet; LanStar; Omninet; ProNET; Starlan; Token-Ring; VistaLAN	Arcnet; Ethernet; LanStar; Omninet; ProNET; Starlan; Token-Ring
Pricing/Support Price (\$)	13,995	2,495	5,995	7,490
Date of First Delivery Support Supplied by	September 1990 Dealer; Third party; Vendor	August 1989 Dealer; Third party; Vendor	June 1988 Dealer; Third party; Vendor	June 1990 Dealer; Third party; Vendor
Comments	Supports true symmetric opera- tion of multiple processors in systems like Compaq System- pro; all server-based network applications and services can run on whichever CPU is avail- able. Compatible with other VINES versions.	A network solution for stand- alone workgroups and remote offices with a maximum of 10 users; can incorporate such services as file, print, mail, host connectivity, and communica- tions. Offers most features avail on the standard VINES pack- age.	A standards-based distributed network operating system for local or global networking of personal computers, minicomputers, and mainframes in corporate-wide applications; unique features include Street-Talk global directory services.	A standards-based distributed network operating system for local or global networking of personal computers, minicomputers, and mainframes in corporate-wide applications; unique features include Street-Talk global directory services.

Local Area Network Products: Comparison Columns Network Operating Systems

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Vendor	Bell & Howell Document Management Products Co.	CBIS, Inc.	CBIS, Inc.	Cogent Data Technologies, Inc.
Product	Image Search Plus LAN	Network OS Plus 7.0A	Network-EZ II 2.0A	LAN Manager 2.0
Characteristics Server Memory Req., Min. (bytes) Server Operating System	2M DOS	640K DOS	640K DOS	5M None identified
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	640K NETBIOS	512K NETBIOS	512K NETBIOS	512K; 640K NDIS; NETBIOS
Protocols Supported	TCP/IP	OSI	OSI	OSI;TCP/IP;XNS
LANs Supported	Ethernet	Arcnet; BUSS; Ethernet; Starlan; Token-Ring	BUSS	AppleTalk; Arcnet; Ethernet; Starlan; Token-Ring
Pricing/Support Price (\$)	82,000	1,520	See comments	6,490
Date of First Delivery Support Supplied by	July 1988 Vendor	None identified Vendor	None identified Vendor	None identified None identified
Comments	Network above is designed for managing documents on optical disk media; price includes document management software, imaging boards, 2 high resolution monitors on workstation; (2) SCSI boards, device driver software, cable, etc.	Free telephone technical support, price shown is for 8 users.	Contact vendor for pricing information; free telephone technical support.	

Vendor	Corvus Systems, Inc.	D-Link Systems, Inc.	Datapoint Corp.	Digital Communications Associates, Inc.
Product	PC/NOS 2.1	LANsmart Network OS 2.10	NOE (Network Operating Environment)	10NET Plus LAN OS 4.20.10
Characteristics Server Memory Req., Min. (bytes) Server Operating System	256K DOS	640K DOS	2M None identified	128K DOS
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	128K NETBIOS	512K NETBIOS; NETBOIS/IPX	1M NETBIOS	128K NETBIOS; SMB
Protocols Supported	X.25	DECnet; IPX; TCP/IP	3270; SNA; TCP/IP; X.25	None identified
LANs Supported	Arcnet; Ethernet; Omninet; TandyLink; Token-Ring	10BASE-T; Arcnet; Ethernet; Pocket LAN; Token-Ring	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring
Pricing/Support Price (\$)	1,395	395	See comments	149, max. price is 1,595
Date of First Delivery Support Supplied by	November 1986 Vendor	January 1990 Dealer; Third party; Vendor	April 1990 Vendor	July 1990 Dealer; Vendor
Comments	· · · · · · · · · · · · · · · · · · ·		Contact vendor for pricing information.	Compatible with Windows 3.0; includes free E-mail and memory relief.

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Local	Area	Ne	et v	v٨	rk	s

Vendor	Digital Equipment Corp.	DNA Networks, Inc.	DSC Communications Corp.	DSC Communications Corp.
vendor	Digital Equipment Corp.	DNA Networks, Inc.	DSC Communications Corp.	DSC Communications Corp.
Product	PCSA 2.2	DNA Networks 3.37	NEXOS 286-24 2.80	NEXOS 286-8 2.80
Characteristics Server Memory Req., Min. (bytes) Server Operating System	2M DOS; OS/2; Ultrix; VMS	40K DOS	640K NEXOS	640K NEXOS
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	1M Named Pipes	5K NETBIOS	512K NETBIOS	512K NETBIOS
Protocols Supported	DECnet; OSI; SNA; TCP/IP	None identified	NEXOS	NEXOS
LANs Supported	Ethernet; FDDI	DNA Networks	Arcnet; Ethernet; Omninet; Token-Ring	Arcnet; Ethernet; Omninet; Token-Ring
Pricing/Support Price (\$)	See comments	See comments	995	495
Date of First Delivery Support Supplied by	None identified Vendor	August 1989 Dealer	November 1988 Dealer; Vendor	November 1988 Dealer; Vendor
Comments	Contact vendor for pricing information.	Operating system is bundled with file server interface card.	BootROMS available for DSC Arcnet and Ethernet cards and for Novell Ethernet and Novell- compatible Ethernet cards; sup- ports up to 24 users per server; 30-day money back guarantee.	BootROMS available for Dsc Arcnet and Ethernet cards and for Novell Ethernet and Novell compatible Ethernet cards; sup- ports up to 8 users per server; 30-day money back guarantee.

Vendor	DSC Communications Corp.	DSC Communications Corp.	EXZEL Corp.	Grapevine LAN Products, Inc.
Product	NEXOS 386-255 2.80	NEXOS 386-8 2.80	EasyNetwork 1.88	GV LAN OS 2.0
Characteristics Server Memory Req., Min. (bytes) Server Operating System	2M NEXOS	2M NEXOS	640K DOS	64K DOS
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	512K NETBIOS	512K NETBIOS	512K NETBIOS	64K NETBIOS
Protocols Supported	NEXOS	NEXOS	None identified	None
LANs Supported	Arcnet; Ethernet; Omninet; Token-Ring	Arcnet; Ethernet; Omninet; Token-Ring	Arcnet; Ethernet	Arcnet; Ethernet; Serial
Pricing/Support Price (\$)	3,295	1,995	139, max. price is 649	695
Date of First Delivery Support Supplied by	November 1988 Dealer; Vendor	November 1988 Dealer; Vendor	February 1990 Dealer; Vendor	June 1987 Dealer; Vendor
Comments	BootROMS available for DSC Arcnet and Ethernet cards and for Novell Ethernet and Novell- compatible Ethernet cards. Supports up to 255 users per server. 30-day money back guarantee.	BootROMS available for DSC Arcnet and Ethernet cards and for Novell Ethernet and Novell compatible Ethernet cards. Supports up to 8 users per server. 30-day money back guarantee.	Pricing shown is for network starter kits, including network- ing cards, software, and 20-foot cable; networks 2 IBM or com- patable PCs.	Peer-to-peer LAN for IBM PC compatibles; pull-down menus provide point and shoot access to printers, drives, and E-mail from within an application; Windows 3.0 compatible; price shown is for 5-user license.

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Vendor	Hewlett-Packard Co.	Hewlett-Packard Co.	Hewlett-Packard Co.	IN-Net Corp.
Product	HP LAN Manager 1.1	HP LAN Manager/X 1.0 HP-UX	HP LAN Manager/X1.1 386/486	FiberTalk 1000 NMS
Characteristics Server Memory Req., Min. (bytes) Server Operating System	8M OS/2	8M UNIX	8M UNIX	3M OS/2
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	4M; 640K NDIS; NETBIOS; Named Pipes	4M; 640K NDIS; NETBIOS; Named Pipes	640K NDIS; NETBIOS; Named Pipes	None identified None identified
Protocols Supported	TCP/IP	TCP/IP	TCP/IP; X.25	None identified
LANs Supported	Ethernet; Starlan; Token-Ring	Ethernet; Starlan; Token-Ring	Token-Ring	FDDI
Pricing/Support Price (\$)	1,295	2,000	1,495	8,000
Date of First Delivery Support Supplied by	March 1991 Vendor	November 1989 Vendor	March 1991 Vendor	July 1989 Vendor
Comments	Price shown is for 5 users; un- limited license is \$3,995; for OS/ 2 and MS-DOS workstations.	Price shown is for 8 users.	Includes ARPA/Berkeley Services for UNIX 386; unlimited license is \$3,995.	

Vendor	International Business Machines Corp. (IBM)	International Business Machines Corp. (IBM)	Invisible Software, Inc.	Microsoft Corp.
Product	OS/2 LAN Server 1.3	PC LAN Program 1.31	Net/30 2.0	OS/2 LAN Manager 2.0
Characteristics Server Memory Req., Min. (bytes) Server Operating System	None identified OS/2	None identified DOS	640K DOS	5M; 6M OS/2; UNIX
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	3M; 512K APPC; NDIS; NETBIOS	None identified APPC; NETBIOS	512K NETBIOS	3M; 512K APPC; NDIS; Named Pipes
Protocols Supported	OSI; SNA; TCP/IP	SNA; TCP/IP	None identified	OSI; SNA; TCP/IP
LANs Supported	Ethernet; Token-Ring	Ethernet; Token-Ring	Ethernet; Proprietary	Arcnet; Ethernet; FDDI; Token- Ring
Pricing/Support Price (\$)	1,040	225	See comments	995
Date of First Delivery Support Supplied by	None identified Vendor	None identified Vendor	October 1989 Dealer; Vendor	None identified Dealer
Comments	Price shown is one-time license fee.		Bundled with network cards; free customer support.	Price shown for server and 5 workstations; unlimited workstations - \$5495.

Vendor	Moses Computers	Motorola Computer Systems	NCR Corp.	Novell, Inc.
Product	ChosenNOS 1.10	SMB Server 1.0	NCR NetWare/X 1.5	Advanced Netware 2.15
Characteristics Server Memory Req., Min. (bytes) Server Operating System	24K DOS	640K UNIX	4M UNIX	2.5M NetWare
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	33K NETBIOS	512K NETBIOS	512K NCR Netware Core Protocols; NETBIOS	512K IPX/SPX; NETBIOS
Protocols Supported	SMB	DECnet; OSI; SNA; TCP/IP; X.25; XNS	IPX	X.25; XNS
LANs Supported	ChosenLAN	AppleTalk; Arcnet; Ethernet; FDDI; Token-Ring	Ethernet	AppleTalk; Arcnet; Ethernet; FDDI; Starlan; Token-Ring
Pricing/Support Price (\$)	499	950, max. price is 4,800	6,500, max. price is 12,000	3,295
Date of First Delivery Support Supplied by	1990 Vendor	1987 Vendor	April 1990 Dealer; Vendor	February 1989 Dealer; Third party; Vendor
Comments	Incorporates Adaptive Through- out Control (ATC) for through- out rate; price shown is 5-user starter kit; supports software written for IBM PC LAN Pro- gram.	Server is LAN Manager compatible.	NCR's version of portable Net- Ware; runs on Unix V.3 on NCR Towers and Unix V.4 on NCR System 3000 models; access to TCP/IP, NFS, SNA through communications packages run- ning on Unix server provided to Netware DOS clients through terminal emulation.	Price shown is per server; Net- Ware is hardware-independent.

Vendor	Novell, Inc.	Novell, Inc.	Novell, Inc.	Novell, Inc.
Product	ELS NetWare Level 2.12	ELS NetWare Level II 2.15	NetWare 386 3.1	SFT Netware 2.15
Characteristics Server Memory Req., Min. (bytes) Server Operating System	1M; 2M NetWare	1M; 2M NetWare	4M NetWare	2.5M NetWare
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	70K IPX/SPX; NETBIOS	70K IPX/SPX; NETBIOS	128K IPX/SPX; NETBIOS; Named Pipes	512K IPX/SPX; NETBIOS
Protocols Supported	None identified	None identified	OSI; TCP/IP; X.25	X.25; XNS
LANs Supported	Arcnet; Ethernet; Starlan; Token-Ring	AppleTalk; Arcnet; Ethernet; Starlan; Token-Ring	AppleTalk; Arcnet; Ethernet; FDDI; Starlan; Token-Ring	AppleTalk; Arcnet; Ethernet; FDDI; Starlan; Token-Ring
Pricing/Support Price (\$)	795	1,895	7,995	4,995
Date of First Delivery Support Supplied by	September 1987 Dealer; Third party; Vendor	August 1988 Dealer; Third party; Vendor	June 1990 Dealer; Third party; Vendor	December 1988 Dealer; Third party; Vendor
Comments	Four-user version of NetWare designed for PC LAN users in the small business and professional office environments with basic networking needs.	Eight-user version of NetWare designed for PC LAN users in the small business, professional office, and small workgroup environments with advanced networking needs (internetworking, Macintosh support, serverbased application).		Price shown is per server; Net- Ware is hardware-independent.

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Vendor	Quantum Software Systems, Ltd.	The Santa Cruz Operation, Inc.	Sitka Corp.	Sitka Corp.
Product	QNX 2.15	SCO Xenix-Net	DosTOPS Network Bundle 3.0	MacTOPS Network Bundle 3.0
Characteristics Server Memory Req., Min. (bytes) Server Operating System	150K QNX	1M DOS; Xenix	640K DOS; Macintosh; UNIX; VMS	1M Macintosh
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	512K None identified	None identified NETBIOS; SMB	512K AppleTalk	1M AppleTalk
Protocols Supported	SNA; TCP/IP; X.25	TCP/IP	AppleTaik	AppleTalk
LANs Supported	Arcnet	Ethernet; Starlan; Token-Ring	AppleTalk; Ethernet	AppleTalk
Pricing/Support Price (\$)	450	695	249	299
Date of First Delivery Support Supplied by	1982 Vendor	June 1987 Vendor	March 1990 Dealer; Vendor	January 1990 Vendor
Comments	Price is for standalone computer or first node on network.	SMB Protocol Distributed File- System product that supports NETBIOS, can be used over SCO TCP/IP, third party TCP/ IP, and IBM Broadband PC Net- work, price shown is per con- nection.	\$995 for a 10-pack.	Price shown is per workstation; peer-to-peer file sharing system for Macintoshesso allows connection to PCs and Sun Workststions running DosTOPS and SunTOPS; includes print spooling, 20-user InBox E-mail, and PC/Macintosh file translators.

Vendor	Sitka Corp.	Solid Technologies	3Com Corp.	3X USA
Product	SunTOPS 2.2b	Solid LAN Operating System 1.6	3+ Open LAN Manager 2.0	Link-16
Characteristics Server Memory Req., Min. (bytes) Server Operating System	None identified UNIX	640K DOS	4M OS/2	130K DOS
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	None identified AppleTalk	512K NETBIOS	640K NDIS; NETBIOS; Named Pipes	80K NETBIOS
Protocols Supported	AppleTalk	None identified	OSI; TCP/IP; XNS	None identified
LANs Supported	AppleTalk; Ethernet	Arcnet; Ethernet	AppleTalk; Ethernet; Starlan; Token-Ring	3X Link-16
Pricing/Support Price (\$)	1,395	See comments	995	139
Date of First Delivery Support Supplied by	April 1989 Vendor	None identified Dealer; Vendor	October 1988 Dealer; Third party; Vendor	1988 Dealer; Vendor
Comments	Price shown for cartridge version; \$1295 for SPARC floppy version; file sharing software to allow Macintoshes & PCs to use the Sun workstation as a non-dedicated server; also includes software to allow the Sun workstation to print to Appletalk printers.	Included with price of hardware; a peer-to-peer network operating system that runs all applications written for IBM PC LAN and Novell NetWare.	Price shown is for 5-user server package; unlimited user server package is \$6.400; add-on products provide electronic mail, internetwork routing, remote PC dial-in access, X.500 direction service, diskless PC remote booting, and network management.	Price shown is per node.

Vendor	Torus Systems, Inc.	Ungermann-Bass, Inc.	US Sage	Waterloo Microsystems Inc.
Product	Tapestry II 2.0	Net/One LAN Manager 2.0	MainLAN 3.X	PORT 2.5
Characteristics Server Memory Req., Min. (bytes) Server Operating System	None identified DOS; OS/2	2M; 5M OS/2	50K DOS	2M DOS
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	None identified NETBIOS; SMB	1M NDIS; NETBIOS; Named Pipes	15K NETBIOS	512K NETBIOS
Protocols Supported	TCP/IP; X.25	TCP/IP; XNS	OSI	X.25
LANs Supported	Arcnet; Ethernet; Starlan; Token-Ring	Ethernet; Token-Ring	Ethernet	Arcnet; Token-Ring
Pricing/Support Price (\$)	2,995	5,995	199.00, max. price is 1,499.00	2,895
Date of First Delivery Support Supplied by	January 1988 Vendor	October 1990 Vendor	October 1990 Vendor	April 1985 Dealer; Vendor
Comments	Icon-based graphical user interface; supports up to 64,000 stations; price shown is for 8-station network.		\$199 for MainLAN; \$1,499 for MainLAN/386.	Peer-to-peer LAN operating system for IBM PS/2, PC/XT/A1 and compatibles; with Waterloo PORT Expander, the network can be increased in 25-user increments to 250 users; price stated is for 25-user version.

Vendor	Waterloo Microsystems Inc.	Watlan, Inc.	Watlan, Inc.	Watlan, Inc.
Product	PORT Lite 2.5	Watstar/A2	Watstar/E10	Watstar/p10
Characteristics Server Memory Req., Min. (bytes) Server Operating System	2M DOS	640K RealTime Executive	640K RealTime Executive	640K RealTime Executive
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	640K NETBIOS	512K NETBIOS	512K NETBIOS	512K NETBIOS
Protocols Supported	None identified	TCP/IP	TCP/IP	ТСР/ІР
LANs Supported	Arcnet; Token-Ring	Arcnet	Ethernet	ProNET-10; Token-Ring
Pricing/Support Price (\$)	695	2,250	4,995	4,995
Date of First Delivery Support Supplied by	1988 Dealer; Vendor	None identified Vendor	None identified Vendor	None identified Vendor
Comments	Peer-to-peer entry-level LAN operating system for IBM PS/2, PC/XT/AT, and compatibles; with PORT Lite Expander, the network can be increased in 5-user increments to 25 users; price stated is for 5-user version.	Intended for small workgroups (up to 30 nodes); bridges at Wotstar server enable integra- tion of these networks to sys- tems with up to 40,000 nodes; includes network services and utilities.	Intended for multi-purpose Ethernet systems; bridges at Watstar servers provide con- nectivity to large-scale systems; includes network services and utilities.	Includes utilities and security functions; supports high capacity (4GB) network servers and over 200,000 user IDs; bridged to other Watstar LANS via Watstar severs; services include account manager, diagnostics, Email.

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Vendor	Webcorp	Zytec Systems
Product	WEB Network Operating System 2.05	Triac/PC 1.5
Characteristics Server Memory Req., Min. (bytes) Server Operating System	55K DOS	120K DOS
Workstation Memory Req., Min. (bytes) Network Interface Standards Supported	55K IPX emulation; NetWare	0 NETBIOS; SNB and Extended SMB
Protocols Supported	IPX;OSI	TCP/IP; XNS
LANs Supported	AppleTalk; Arcnet; Ethernet; FDDI; Starlan; Token-Ring	Arcnet; Ethernet; Zytec 815 Custom
Pricing/Support Price (\$)	2,495, site license	See comments
Date of First Delivery Support Supplied by	July 1990 Dealer; Vendor	1988 Vendor
Comments	Peer-to-peer network operating system that features an easy-to-use interface, advanced memory efficiency, extensibility, hardware independence, and network security and management tools; designed for workgroups and small businesses.	Free with starter kits.

Network Servers

Comparison Column Entry Descriptions

A number of different products are marketed as network servers. We have tried to fit each product to the specifications listed. to provide an accurate representation of that product's capabilities. Our survey form provided each vendor with a number of choices for each parameter listed. Space was provided to write in an answer when the proper choices for that vendor were not listed.

Vendor and Model. This entry lists the manufacturer and exact model number or name of each device.

Characteristics

Processor. The processor controls the basic functions of the network server. The most popular processors used in net-

work servers are the Intel 80286 and 80386; some newer machines use the 80486. Some servers also use Intel's older 80186 or 8088. Motorola's 68000 and 68020 are also used in some network servers.

Disk Capacity, Bytes.

The network server's disk capacity defines much of its functionality. The larger the disk capacity, the more files and data the server can store and distribute. This answer is given in bytes; an answer of 1M represents 1 megabyte (1 million bytes) of disk capacity.

Minimum Memory, Bytes. This entry indicates the amount of RAM resident on the network server.

Number of Expansion Slots. Like personal com-

puters, network servers generally offer expansion slots for the attachment of interface boards and peripherals. A network interface board usually must be installed in one of the expansion slots to connect the server to the network.

Operating System Software Supported. Servers must be capable of running the network's operating system software in order to operate on the LAN. Some of the most commonly used network operating systems are Novell NetWare, 3+/3+Open from 3Com, Banyan VINES, Microsoft OS/2 LAN Manager, and IBM OS/2 LAN Server.

Network Interfaces Supported. As mentioned earlier, most servers must be configured with a network interface board in order to operate over the LAN. A server may support Ethernet, Arcnet, token-ring, Starlan, AppleTalk, or FDDI connections. Many servers

provide support for a number of these.

Tape Backup. Many servers provide tape backup to protect stored data in case of a power outage or other event during which data might be lost.

Pricing/Support

Price (\$). Network servers are available with a wide range of prices, depending on the configuration and functionality of the unit.

Date of First Delivery. This entry tells how long

the product has been commercially available.

Standard Warranty. Warranties offered differ from vendor to vendor. Many offer one-year warranties; some offer less.

Service Supplied by. Increasingly, products are serviced by the dealer or via a third-party service arrangement.

Comments. This entry includes space for any features, functions, or products not covered by the entries above.

Vendor	Acer, Inc.	Acer, Inc.	Acer, Inc.	Advanced Digital Corp.
Product	1100/20	1100/25	1100/32	Powerlite
Characteristics Processor	80386	80386	80386	80286; 80386
Minimum Disk Capacity (bytes)	None identified	None identified	None identified	40M
Maximum Disk Capacity (bytes)	676M	676M	676M	100M
Minimum Memory (bytes)	2M	2M	4M	1M
Number of Expansion Slots Operating System Software Supported	8 NetWare	8 NetWare	8 NetWare	4 NetWare
Network Interfaces Supported	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet
Tape Backup	Optional	Optional	Optional	Not Available
Pricing/Support Price (\$)	3,395	4,795	6,495	2,500
Date of First Delivery Standard Warranty Service Supplied by	September 1988 1 year Dealer; third party; vendor	February 1989 1 year Dealer; third party; vendor	July 1989 1 year Dealer; third party; vendor	1989 1 year Third party; vendor
Comments	Price shown is 2M-byte configuration.	Price shown is 2M-byte configuration.	Price shown is 4M-byte configuration.	

Vendor	Altos Computer Systems	Altos Computer Systems	Altos Computer Systems	Altos Computer Systems
Product	386 Series 1000 Model 25	386 Series 1000 Model 33	486 System 1000	486 System 5000
Characteristics Processor	80386	80386	80486	80486
Minimum Disk Capacity (bytes)	90M	170M	170M	440M
Maximum Disk Capacity (bytes)	5G	5G	5G	30G
Minimum Memory (bytes)	4M	4M	4M	8M
Number of Expansion Slots Operating System Software Supported	2 Altos System V/386 3.1	2 Altos System V/386 3.1	2 Altos System V/386 3.1	8 Altos UNIX system V/386 3.2
Network Interfaces Supported	Ethernet	Ethernet	Ethernet	Ethernet
Tape Backup	Standard	Standard	Standard	Standard
Pricing/Support Price (\$)	15,500	17,700	20,850	See comments
Date of First Delivery Standard Warranty Service Supplied by	October 1988 1 year Dealer; third party; vendor	April 1989 1 year Dealer; third party; vendor	January 1989 1 year Dealer; third party; vendor	May 1990 1 year Dealer; third party; vendor
Comments				Contact vendor for pricing info mation.

Vendor	American Mitac Corp.	American Research Corp.	Apple Computer, Inc.	Arche Technologies, Inc.
Product	4000G	3885/25C	AppleShare File Server 2.0	Legacy 386-25
Characteristics Processor	80386	80386	68020	80386
Minimum Disk Capacity (bytes)	1M	None identified	20M	None identified
Maximum Disk Capacity (bytes)	8M	1.2M	1G	1.52G
Minimum Memory (bytes)	4M	2M	1M	2M
Number of Expansion Slots Operating System Software Supported	8 3+/3+Open; NetWare; OS/2 LAN Manager; VINES	8 NetWare	6 3+/3+Open; AFP; NetWare; OS/2 LAN Manager	7 NetWare
Network Interfaces Supported	Arcnet; Ethernet; FDDI; Starlan; Token-Ring	Arcnet; Ethernet	AppleTalk; Arcnet; Ethernet; FDDI; Token-Ring	Arcnet; Ethernet; FDDI; Token- Ring
Tape Backup	Not Available	Optional	Optional	Not Available
Pricing/Support Price (\$)	4,595	4,631	799	See comments
Date of First Delivery Standard Warranty Service Supplied by	None identified 1 year Third party	None identified 1 year None identified	June 1988 90 days Dealer	October 1990 2 years Dealer; third party; vendor
Comments	BellAtlantic service 1 year on site.		File server software; runs on dedicated Macintosh; supports Macintoshes, MS-DOS PCs, and Apple II workstations.	Contact vendor for pricing information.

Vendor	Archo Tochnologico Inc	Archa Tachnalarian Inc	Archa Tashualagian Inc	Archa Tachmalanian Inc
vendor	Arche Technologies, Inc.	Arche Technologies, Inc.	Arche Technologies, Inc.	Arche Technologies, Inc.
Product	Legacy 386-33	Legacy 486-33	Legacy Profile 386-25	Legacy Profile 386-33
Characteristics Processor	80386	80486	80386	80386
Minimum Disk Capacity (bytes)	None identified	None identified	None identified	None identified
Maximum Disk Capacity (bytes)	1.52G	1.52G	2.28G	2.28G
Minimum Memory (bytes)	4M	4M	2M	4M
Number of Expansion Slots Operating System Software Supported	8 NetWare	8 NetWare	7 NetWare	8 NetWare
Network Interfaces Supported	Arcnet; Ethernet; FDDI; Token- Ring	Arcnet; Ethernet; FDDI; Token- Ring	Arcnet; Ethernet; FDDI; Token- Ring; Unix; Xenix	Arcnet; Ethernet; FDDI; Token- Ring
Tape Backup	Not Available	Not Available	Not Available	Not Available
Pricing/Support Price (\$)	See comments	See comments	See comments	See comments
Date of First Delivery Standard Warranty Service Supplied by	March 1990 2 years Dealer; third party; vendor	October 1990 2 years Dealer; third party; vendor	October 1990 2 years Dealer; third party; vendor	March 1990 2 years Dealer; third party; vendor
Comments	Contact vendor for pricing informattion.	Contact vendor for pricing information.	Contact vendor for pricing information.	Contact vendor for pricing information.

Vendor	Arche Technologies, Inc.	AST Research Inc.	AT&T	AT&T
Product	Legacy Profile 486-33	Premium 486/25TE	6386/25 WGS	6386E/33 WGS Model S
Characteristics Processor	80486	80486	80386	80386
Minimum Disk Capacity (bytes)	None identified	330M	None identified	1.5G
Maximum Disk Capacity (bytes)	1.52G	1G	380M	6.6G
Minimum Memory (bytes)	4M	4M	4M	4M
Number of Expansion Slots Operating System Software Supported	8 NetWare	10 3+/3+Open; DOS; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; UNIX;	8 AT&T StarGroup Software; Net- Ware; VINES	10 AT&T UNIX System V/386 3.2.2 NetWare; VINES
Network Interfaces Supported	Arcnet; Ethernet; FDDI; Token- Ring	VINES Arcnet; Ethernet; Token-Ring	Ethernet; FDDI; Starlan	Ethernet; FDDI; Starlan; Token- Ring
Tape Backup	Not Available	Optional	Optional	Standard
Pricing/Support Price (\$)	See comments	7,995, max. price is 15,495	6,375	17,400, max. price is 22,225
Date of First Delivery Standard Warranty Service Supplied by	October 1990 2 years Dealer; third party; vendor	May 1989 1 year Dealer; third party; vendor	September 1989 1 year Vendor	December 1989 1 year Vendor
Comments	Contact vendor for pricing information.			Available in base, UNIX multiuser, & Network Server configurations; twisted-pair Ethernet (10M Starlan card) is pre installed as well as AT&T PMX/starMAIL.

Vendor	AT&T	Banyan Systems, Inc.	Banyan Systems, Inc.	Bell & Howell Document Management Products Co.
Product	6386E/33 WGS	Banyan/CNS 386	Banyan/CNS 486	Record Server
Characteristics Processor	80386	80386	Intel i486	80386
Minimum Disk Capacity (bytes)	None identified	80M	146M	300M
Maximum Disk Capacity (bytes)	600M	660M	660M	300M
Minimum Memory (bytes)	4M	4M	8M	2M
Number of Expansion Slots Operating System Software Supported	10 AT&T UNIX System V/386 3.2.2; NetWare; VINES	8 VINES	8 VINES	8 DOS
Network Interfaces Supported	Ethernet; Fiber; Starlan; Token- Ring	Arcnet; Ethernet; Omninet; Starlan; Token-Ring	Arcnet; Ethernet; Omninet; Star- lan; Token-Ring	Ethernet
Tape Backup	Optional	Optional; Standard	Optional; Standard	Standard
Pricing/Support Price (\$)	11,475, max. price is 13,575	21,995	31,395	21,760
Date of First Delivery Standard Warranty Service Supplied by	October 1989 1 year Vendor	June 1988 90 days Dealer; third party; vendor	January 1990 90 days Dealer; third party; vendor	July 1988 1 year Vendor
Comments	Standard configurations in- cludes 4MB RAM, combination floppy/hard disk ESDI control- ler; supports X Windows appli- cation development.	386-based network server, fully optimized for Banyan's network operating system; price shown is base.	High-end server based on Intel's i486 CPU; fully optimized for Banyan's VINES network operating system; price shown is base.	

Vendor	Bethel Computer	Bethel Computer	Compex, Inc.	Core International, Inc.
Product	286 FS	386 FS	System	386/33
Characteristics Processor	80286	80386	80386	80386
Minimum Disk Capacity (bytes)	None identified	None identified	None identified	150M
Maximum Disk Capacity (bytes)	None identified	None identified	1.5G	5G
Minimum Memory (bytes)	1M	1M	16M	4M ·
Number of Expansion Slots Operating System Software Supported	8 NetWare	8 NetWare	8 NetWare	8 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Network Interfaces Supported	Arcnet; Ethernet	Arcnet; Ethernet	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring
Tape Backup	Optional	Optional	None identified	Optional
Pricing/Support Price (\$)	2,000	2,000	5,995	8,000
Date of First Delivery Standard Warranty Service Supplied by	1987 1 year Vendor	1987 1 year Vendor	May 1990 1 year Vendor	August 1987 1 year Third party
Comments	Can be ordered according to customers' configurations.	Can be ordered according to customers' configurations.	Multi channel disk control, multi channel network interface con- trol.	

Vendor	Datamedia Corp.	Datamedia Corp.	Datamedia Corp.	Datapoint Corp.
Product	NETmate/dx25 386/25-01/-04	NETmate/dx33 386/33-01/-A0	NETmate/dx425 486/25-01/-04	7850
Characteristics Processor	80386	80386	80486	80486
Minimum Disk Capacity (bytes)	40M	40M	100M	142M
Maximum Disk Capacity (bytes)	170M	170M	170M	3G
Minimum Memory (bytes)	2M	2M	4M	16M
Number of Expansion Slots Operating System Software Supported	3 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program;	3 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program;	3 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program;	5 NOE
Network Interfaces Supported	VINES Arcnet; Ethernet; Starlan; Token-Ring	VINES Arcnet; Ethernet; Starlan; Token-Ring	VINES Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Token-Ring
Tape Backup	Not Available	Not Available	Not Available	Optional
Pricing/Support Price (\$)	4,095, max. price is 4,820	5,295, max. price is 6,690	7,795, max. price is 9,190	See comments
Date of First Delivery Standard Warranty Service Supplied by	August 1990 1 year Vendor	August 1990 1 year Vendor	August 1990 1 year Vendor	April 1990 30 days Third party

Symmetric, multi-processor, 80486 based system; maxium memory now available is 32MB and can support 4 Arcnet connections; contact vendor for pricing information.

Vendor	Datapoint Corp.	Digital Equipment Corp.	DSC Communications Corp.	DSC Communications Corp.
Product	7950	DECstation 200-300 Series	NS165-255	NS165-8
Characteristics Processor	80386	80286; 80386; RISC/VAX	80386	80386
Minimum Disk Capacity (bytes)	276M	20M	165M	165M
Maximum Disk Capacity (bytes)	30G	None identified	None identified	None identified
Minimum Memory (bytes)	16M	1M	2M	2M
Number of Expansion Slots Operating System Software Supported	20 NOE	6 None identified	8 NEXOS 386-255 (bundled)	8 NEXOS 386-8 (bundled)
Network Interfaces Supported	Arcnet; Ethernet; Token-Ring	Ethernet; FDDI	Arcnet; Ethernet; Token-ring	Arcnet; Ethernet; Token-ring
Tape Backup	Optional	Optional	Standard	Standard
Pricing/Support Price (\$)	See comments	See comments	10,495	9,295
Date of First Delivery Standard Warranty Service Supplied by	April 1988 30 days Third party	None identified 90 days Vendor	November 1988 1 year Dealer; vendor	November 1988 1 year Dealer; vendor
Comments	Contact vendor for pricing information.	Contact vendor for pricing information.	20 Mhz CPU; 2MB system; 150MB tape unit; installed with NEXOS 386-255 user.	20 Mhz CPU; 2MB system memory; 105MB tape; installed with NEXOS 386 8 user.

Vendor	DSC Communications Corp.	DSC Communications Corp.	DSC Communications Corp.	DSC Communications Corp.
Product	NS260-255	NS260-8	NS680-255	NS80-8
Characteristics Processor	80386	80386	80386	80386
Minimum Disk Capacity (bytes)	260M	260M	680M	80M
Maximum Disk Capacity (bytes)	520M	520M	1.36G	160M
Minimum Memory (bytes)	4M	4M	4M	2M
Number of Expansion Slots Operating System Software Supported	8 NEXOS 386-255 (bundled)	8 NEXOS 386-8 (bundled)	8 NEXOS 386-255 (bundled)	8 NEXOS 386-8 (bundled)
Network Interfaces Supported	Arcnet; Ethernet; Token-ring	Arcnet; Ethernet; Token-ring	Arcnet; Ethernet; Token-ring	Arcnet; Ethernet; Token-ring
Tape Backup	Standard	Standard	Standard	Standard
Pricing/Support Price (\$)	14,695	13,495	16,295	8,495
Date of First Delivery Standard Warranty Service Supplied by	November 1989 1 year Dealer; vendor	None identified 1 year Dealer; vendor	November 1989 1 year Dealer; vendor	November 1988 1 year Dealer; vendor
Comments	33 Mhz CPU; 150MB tape.	33 MHz CPU; 150MB tape.	33 Mhz CPU; 105MB tape.	20 Mhz CPU/2MB system men ory; 150MB tape unit; installed with NEXOS 386-8 8 user.

Vendor	DTK Computer, Inc.	DTK Computer, Inc.	DTK Computer, Inc.	DTK Computer, Inc.
Product	KEEN-2000 (Desktop)	KEEN-2000 (Tower)	KEEN-2500 (Desktop)	KEEN-2503 (Tower)
Characteristics Processor	80286; 80386	80386	80386	80386
Minimum Disk Capacity (bytes)	None identified	None identified	None identified	None identified
Maximum Disk Capacity (bytes)	None identified	None identified	None identified	None identified
Minimum Memory (bytes)	1M	1M	8M	8M
Number of Expansion Slots Operating System Software Supported	8 NetWare	8 NetWare	8 NetWare	8 NetWare
Network Interfaces Supported	Arcnet; Ethernet	Arcnet; Ethernet	Arcnet; Ethernet	Arcnet; Ethernet
Tape Backup	None identified	None identified	Not Available	Not Available
Pricing/Support Price (\$)	1,099	1,325	1,899	2,049
Date of First Delivery Standard Warranty Service Supplied by	None identified 1 year Dealer	None identified 1 year Dealer	None identified 1 year Dealer	None identified 1 year Dealer

Vendor	DTK Computer, Inc.	Gandalf Data, Inc.	Harris Adacom	Hewlett-Packard Co.
Product	KEEN-3304 (Tower)	StarPort	9574 Strategy Network Controller	HP 3000
Characteristics Processor	80386	80286; 80386	80386	68000; 80286; 80386; HP RISC
Minimum Disk Capacity (bytes)	None identified	None identified	None identified	40M
Maximum Disk Capacity (bytes)	None identified	None identified	None identified	1G
Minimum Memory (bytes)	8M	640K	4M	1M; 2M; 640K
Number of Expansion Slots Operating System Software Supported	8 NetWare	12 NetWare	6 UNIX	7; 8; 9 3+/3+Open; HP Officeshare, HP LAN Manager; NetWare
Network Interfaces Supported	Arcnet; Ethernet	Arcnet; Ethernet; Token-Ring	Ethernet; Token-Ring	Ethernet; Starlan; Token-Ring
Tape Backup	Not Available	Standard	Optional	Optional
Pricing/Support Price (\$)	3,099	See comments	See comments	4,000
Date of First Delivery Standard Warranty Service Supplied by	None identified 1 year Dealer	January 1988 None identified Vendor	August 1990 1 year Vendor	January 1986 1 year; 30 days; 90 days Vendor
Comments		Provides DOS applications & Netware LAN functionality to ASCII terminals, and serves as a network server for PCs. Contact vendor for pricing information.	Enables connection of coax terminals, token-ring LAN devices and Ethernet LAN devices to an IBM host; contact vendor for pricing information.	HPPC LAN Networks support both dedicated and non- dedicated file servers ranging from PC-DOS & OS/2, to UNIX to MPE; price shown is base.

Vendor	Hewlett-Packard Co.	Hewlett-Packard Co.	JC Information Systems	JC Information Systems
Product	HP 9000	HP Vectra	5188-620	5196-320
Characteristics Processor	68000; 80286; 80386; HP RISC	68000; 80286; 80386; HP RISC	80286	80386
Minimum Disk Capacity (bytes)	40M	40M	0	0
Maximum Disk Capacity (bytes)	1G	1G	320M	760M
Minimum Memory (bytes)	1M	1M	1M	1M
Number of Expansion Slots Operating System Software Supported	7; 8; 9 3+/3+Open; HP Officeshare, HP LAN Manager; NetWare	7; 8; 9 3+/3+Open; HP Officeshare, HP LAN Manager; NetWare	8 CBIS Network O/S; NetWare	8 CBIS Network O/S; NetWare
Network Interfaces Supported	Ethernet; Starlan; Token-Ring	Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Starlan	Arcnet; Ethernet; Starlan
Tape Backup	Optional	Optional	Optional	Optional
Pricing/Support Price (\$)	4,000	4,000	945	1,795
Date of First Delivery Standard Warranty Service Supplied by	January 1986 1 year; 30 days; 90 days Vendor	January 1986 1 year; 30 days; 90 days Vendor	July 1988 1 year Dealer	August 1989 1 year Dealer
Comments	HP PC LAN Networks support both dedicated and non- dedicated file servers ranging from PC-DOS & OS/2, to UNIX to MPE.	HP PC LAN Networks support both dedicated and non- dedicated file servers ranging from PC-DOS & OS/2, to UNIX to MPE; price shown is base.	20MHz operation, up to 8M RAM at full CPU speed, 0 wait- state; utility and diagnostic soft- ware provided.	25MHz operation with 32K cache; up to 32M RAM directly addressed by CPU; utility and diagnostic software provided.

Vendor	Lancer Research	Lanmaster	Maco Networks, Inc.	Morton Management, Inc.
Product	FS300/FS400 Series	Lanmaster File Servers	LANFrame	GigaServer
Characteristics Processor	80386; 80486	80286; 80386	80386; 80486	80386; 80486
Minimum Disk Capacity (bytes)	80M	20M	300M	160M
Maximum Disk Capacity (bytes)	600M	None identified	4.8G	2.3G
Minimum Memory (bytes)	1M	1M	32M	16M
Number of Expansion Slots Operating System Software Supported	8 NetWare	5; 8 3+/3+Open; LifeNet; NetWare; Network OS; VINES; ViaNet	8 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	12; 8 NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Pro- gram
Network Interfaces Supported	Arcnet; Ethernet	Arcnet; Ethernet; Token-Ring	AppleTalk; Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; FDDI; Starlan; Token-Ring
Tape Backup	Optional	Optional	Optional	Optional
Pricing/Support Price (\$)	2,400, max. price is 6,100	See comments	See comments	3,495, max. price is 22,995
Date of First Delivery Standard Warranty Service Supplied by	October 1990 1 year Dealer; vendor	September 1988 2 years Dealer; vendor	April 1989 5 years (motherboard) Vendor	January 1989 1 year; 3 years Dealer; third party; vendor
Comments		Lanmaster servers ship custom configured or as a turnkey system with NetWare; contact vendor for pricing information.	Contact vendor for pricing information.	Industrial duty LAN servers, desktop or rackmounted config- urations; 1-year overnight re- placement.

Vendor	Motorola Computer Systems	NCR Corp.	NCR Corp.	NCR Corp.
Product	Multipersonal Computer	System 3340 for NCR NetWare/	System 3345 for NCR NetWare/	System 3445 for NCR NetWare/ X
Characteristics Processor	M88100	80486	80486	80486
Minimum Disk Capacity (bytes)	300M	100M	340M	None identified
Maximum Disk Capacity (bytes)	20G	700M	2G	3.3G
Minimum Memory (bytes)	16M	8M	8M	8M
Number of Expansion Slots Operating System Software Supported	7 UNIX	4 NetWare; UNIX V.4	4 NetWare; UNIX V.4	7 NetWare; UNIX V.4
Network Interfaces Supported	AppleTalk; Arcnet; Ethernet; FDDI; Token-Ring	Ethernet	Ethernet	Ethernet
Tape Backup	Standard	Standard	Standard	Standard
Pricing/Support Price (\$)	23,985, max. price is 59,985	7,995	7,995	7,995
Date of First Delivery Standard Warranty Service Supplied by	June 1990 1 year Third party; vendor	February 1991 30 days Vendor	February 1991 30 days Vendor	February 1991 30 days Vendor
Comments	Each system is bundled with UNIX, Ethernet, X/Motif, Looking Glass desktop Manager, Uniplex Office Automation, SoftPC for DOS applications and a FrameMaker demo 3 X-terminals also included.	Price is for network software.	Price is for network software.	Price is for network software.

Vendor	NetFRAME Systems	Network & Communication Technology, Inc.	The Network Connection	The Network Connection
Product	NF100/NF300/NF400	Rack Mount Server System	Triumph 3000/2000	Triumph 4000
Characteristics Processor	80386; 80486	80386	80286; 80386	80486
Minimum Disk Capacity (bytes)	380M	40M	20M	20M
Maximum Disk Capacity (bytes)	42.7G	4.8G	1.2G	1.2G
Minimum Memory (bytes)	8M	2M	1M	1M
Number of Expansion Slots Operating System Software Supported	8 NetWare; OS/2 LAN Manager	8 NetWare; PC LAN Program	8 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	8 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Network Interfaces Supported	AppleTalk; Ethernet; Token- Ring	Arcnet; Ethernet; Starlan; .Token-Ring	AppleTalk; Arcnet; Ethernet; FDDI; Starlan; Token-Ring	AppleTalk; Arcnet; Ethernet; FDDI; Starlan; Token-Ring
Tape Backup	Optional	Optional	Optional	Optional
Pricing/Support Price (\$)	19,950	See comments	See comments	See comments
Date of First Delivery Standard Warranty Service Supplied by	November 1989 1 year Dealer	June 1988 1 year Dealer	None identified 1 year Third party; vendor	None identified 1 year Third party; vendor
Comments		Contact vendor for pricing infor- mation. Holds 4.5 full height disk drives; chassis includes rack slides for easy access.	Guaranteed 24-hour replacement; contact vendor for pricing information.	Guaranteed 24-hour replacement; contact vendor for pricing information.

Vendor	The Network Connection	The Network Connection	Samsung Informations Systems America, Inc.	Samsung Informations Systems America, Inc.
Product	Triumph AT Terminal	Triumph TNX	386A3	386AE
Characteristics Processor	68000 Series; 80286; 80386	68000 Series; 80386; 80486	80386	80386
Minimum Disk Capacity (bytes)	20M	20M	None identified	None identified
Maximum Disk Capacity (bytes)	1.2G	1.2G	None identified	None identified
Minimum Memory (bytes)	1M	1M	4M	4M
Number of Expansion Slots Operating System Software Supported	8 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program;	8 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program;	8 NetWare	8 NetWare
Network Interfaces Supported	VINES AppleTalk; Arcnet; Ethernet; FDDI; Starlan; Token-Ring	VINES AppleTalk; Arcnet; Ethernet; FDDI; Starlan; Token-Ring	Arcnet; Ethernet	Arcnet; Ethernet; FDDI; Starlan; Token-Ring
Tape Backup	Optional	Optional	Not available	Not available
Pricing/Support Price (\$)	See comments	See comments	4,999	3,299
Date of First Delivery Standard Warranty Service Supplied by	None identified 1 year Third party; vendor	None identified 1 year Third party; vendor	May 1991 1 year; Intelogic trace on-si Dealer; third party; vendor	1987 Intelogic trace on-site; one Dealer; third party; vendor
Comments	Guaranteed 24-hour replacement; contact vendor for pricing information.	Guaranteed 24-hour replacement; contact vendor for pricing information.	33MHz CPU Speed, Samsung Advanced BIOS, 100% NetWare compatible, NetWare certified, up to 16MB capacity, up to 256KB cache, Novell FDC/DCB controller card is standard, five half-height drive bays available.	Novell-co-labelled fileserver; 16Mhz CPU speed; expendable to 8M, 1.2M diskette drive, 2S/ 1P, 375W power supply, Novell DCB/FCB optonal, five drive bays (half-height) available, Samsung Novell Advanced Net- Ware BIOS.

Vendor	Solid Technologies	Solid Technologies	Storage Dimensions, Inc.	Sun Microsystems, Inc.
Product	386-25 LAN Server	386-SX LAN Server	FileMaster Series	SPARCserver 330
Characteristics Processor	80386	80386	80386	SPARC
Minimum Disk Capacity (bytes)	100M	100M	150M	669M
Maximum Disk Capacity (bytes)	600M	600M	2G	3.6G
Minimum Memory (bytes)	2M	2M	4M	8M
Number of Expansion Slots Operating System Software Supported	8 Solid LAN Operating System	8 Solid LAN Operating System	8 NetWare; VINES	6; 9 SunOS (BSD UNIX 4.3)
Network Interfaces Supported	Solid LAN Network Cards Supported	Solid LAN Network Cards Supported	Arcnet; Ethernet; FDDI; Token- Ring	Ethernet; FDDI; Starlan
Tape Backup	Optional	Optional	Not available	Standard
Pricing/Support Price (\$)	2,637	2,237	7,799, max. price is 13,389	29,900
Date of First Delivery Standard Warranty Service Supplied by	None identified 1 year Vendor	None identified 1 year Vendor	December 1989 One year Third party	April 1989 90 days Vendor
Comments	Pre-installed with the Solid LAN Operating system and user's choice of Solid LAN networking card.	Installed with the Solid LAN Op- erating system and user's choice of Solid LAN networking card.	High performance file server optimized for NetWare 286 & NetWare 386.	

Vendor	Sun Microsystems, Inc.	Sun Microsystems, Inc.	Sun Microsystems, Inc.	TeleVideo Systems, Inc.
Product	SPARCserver 490	SPARCserver 2	SPARCserver 470	Tele386/25
Characteristics Processor	SPARC	SPARC	SPARC	80386
Minimum Disk Capacity (bytes)	711M	669M	669M	0
Maximum Disk Capacity (bytes)	29G	7.6G	9.2G	150M
Minimum Memory (bytes)	32M	16M	32M	4M
Number of Expansion Slots Operating System Software Supported	16 SunOS (BSD UNIX 4.3)	3 SunOS (BSD UNIX 4.3)	12 SunOS (BSD UNIX 4.3)	12 NetWare; SCO Xenix
Network Interfaces Supported	Ethernet; FDDI; Starlan	Ethernet	Ethernet; FDDI; Starlan	Ethernet
Tape Backup	Optional	Standard	Standard	Not available
Pricing/Support Price (\$)	99,900	24,595	59,900	3,995
Date of First Delivery Standard Warranty Service Supplied by	None identified 90 days Vendor	November 1990 90 days Vendor	May 1990 90 days Vendor	April 1989 1 year Third party

Vendor	TeleVideo Systems, Inc.	TeleVideo Systems, Inc.	3Com Corp.	3Com Corp.
Product	Tele386TE	Tele486Te	3Server/500	3Server/600
Characteristics Processor	80386	80486	80386	80486
Minimum Disk Capacity (bytes)	80M	80M	150M	150M
Maximum Disk Capacity (bytes)	200M	200M	4G	4G
Minimum Memory (bytes)	4M	4M	8M	8M
Number of Expansion Slots Operating System Software Supported	7 NetWare	7 NetWare; OS/2 LAN Manager; SCO Xenix	4 3+/3+Open; NetWare; OS/2 LAN Manager	4 3+/3+Open; NetWare; OS/2 LAN Manager
Network Interfaces Supported	Ethernet	Ethernet	AppleTalk; Ethernet; Token- Ring	AppleTalk; Ethernet; Token- Ring
Tape Backup	Not available	Not available	Optional	Optional
Pricing/Support Price (\$)	5,245	9,995	8,345, max. price is 16,145	22,300
Date of First Delivery Standard Warranty Service Supplied by	December 1990 1 year Vendor	January 1991 1 year Vendor	August 1989 1 year Dealer; third party	October 1990 1 year Dealer
Comments			Network-optimized server run- ning multiple services at once; ported memory architecture al- lows concurrent disk and net- work I/Os; supports additional functions including mail service, internetwork routing, printer service, and network bridging.	Network optimized server; utilizes a 128KB cache memory to provide peak performance to network users; employs triported memory architecture; supports file, printer, and mail service, internetwork routing, and concurrent CPU and disk I/O.

Vendor	Top Microsystems	Top Microsystems	Wang Laboratories, Inc.	Wang Laboratories, Inc.
Product	TF-286	TF-386	LS-125	LS-140
Characteristics Processor	80286	80386	80386	80486
Minimum Disk Capacity (bytes)	40M	40M	80M	80M
Maximum Disk Capacity (bytes)	400M	400M	2.3G	2.3G
Minimum Memory (bytes)	640K	640K	4M	4M
Number of Expansion Slots Operating System Software Supported	6; 8 NetWare	6; 8 NetWare	10 VINES	10 VINES
Network Interfaces Supported	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; FDDI; Starlan; Token-Ring	Arcnet; Ethernet; FDDI; Starlan; Token-Ring
Tape Backup	Optional	Optional	Standard	Standard
Pricing/Support Price (\$)	1,100	2,200	23,995	25,795
Date of First Delivery Standard Warranty Service Supplied by	September 1989 1 year Vendor	September 1989 1 year Vendor	January 1990 90 days Vendor	May 1990 90 days Vendor
Comments			Price shown is base.	Price shown is base.

Vendor	Wang Laboratories, Inc.	Wang Laboratories, Inc.	Wang Laboratories, Inc.	Wang Laboratories, Inc.
Product	LS-50	LS-65	PC 280/20	PC 350/16S
Characteristics Processor	80386	80386	80286	80386
Minimum Disk Capacity (bytes)	60M	60M	40M	40M
Maximum Disk Capacity (bytes)	642M	1.2G	642M	400M
Minimum Memory (bytes)	4M	4M	1M	2M
Number of Expansion Slots Operating System Software Supported	8 3+/3+Open; NetWare; VINES	8 3+/3+Open; NetWare; VINES	8 3+/3+Open; NetWare; VINES	5 3+/3+Open; NetWare; VINES
Network Interfaces Supported	Arcnet; Ethernet; FDDI; Starlan; Token-Ring			
Tape Backup	Optional	Optional	Optional	Optional
Pricing/Support Price (\$)	14,010	14,740	3,790	14,000
Date of First Delivery Standard Warranty Service Supplied by	December 1989 90 days Vendor	April 1990 90 days Vendor	January 1990 1 year Vendor	October 1989 1 year Vendor

Vendor	Wang Laboratories, Inc.	Watlan, Inc.	Watlan, Inc.	Zetaco, Inc.
Product	PC 480	ELS Series	HPS Series	NETstor Server
Characteristics Processor	80486	80286	80386	80186
Minimum Disk Capacity (bytes)	60M	75M	500M	3G
Maximum Disk Capacity (bytes)	1.2G	330M	3.5G	80G
Minimum Memory (bytes)	2M	640K	640K	None identified
Number of Expansion Slots Operating System Software Supported	8 3+/3+Open; NetWare; VINES	6 Watstar/pc	6 Watstar/pc	9 UNIX
Network Interfaces Supported	Arcnet; Ethernet; FDDI; Starlan; Token-Ring	Token-Ring	Token-Ring	Ethernet
Tape Backup	Optional	Optional	Optional	Standard
Pricing/Support Price (\$)	16,590	6,000	76,000	See comments
Date of First Delivery Standard Warranty Service Supplied by	June 1990 1 year Vendor	January 1984 1 year Vendor	January 1984 1 year Vendor	January 1989 90 days Third party
Comments		Entry-level Watstar/pc network servers.	Includes 8-inch platter high duty cycle disk storage for LANs with heavy user traffic.	Contact vendor for pricing information.

Network Interface Cards

Comparison Column Entry Descriptions

Interface cards plug into an expansion slot on the PC to be networked. They provide the computer with its physical connection to the network. We have tried to fit each product to the specifications listed, to provide an accurate representation of that product's capabilities. Our survey form provided each vendor with a number of choices for each parameter listed. Space was provided to write in an answer when the choices listed were inadequate to describe a specific product.

Vendor and Model. This entry lists the manufacturer and exact model number or name of each device.

Characteristics LANs Supported. Vendors selected Ethernet, Starlan, Token-Ring, Arcnet, AppleTalk, FDDI, or Other. Ethernet is a baseband carrier sense multiple access with collision detection (CSMA/CD) network that uses a linear bus topology and operates at 10M bps. Starlan is similar to Ethernet but uses a star topology with central hubs and can operate at 1M or 10M bps. Token-Ring refers to a LAN designed with a ring topology, running at speeds of 4M or 16M bps, that uses the tokenpassing technique. Arcnet is a baseband LAN that uses a ring or bus topology, runs at 2.5M bps, and also uses a tokenpassing access method. AppleTalk is Apple's Macintosh networking protocol that can run on most industry-standard networking schemes. FDDI stands for Fiber Distributed Data Interface and is a 100M bps fiber optic network.

Microcomputer Bus Supported. Entries in this category specify the machine and bus a card is designed for. Entries include IBM PC, PC AT (ISA), or compatible; the Extended Industry Standard Architecture (EISA); the IBM Micro Channel Architecture (MCA) used in PS/2 Models 50 and above; Apple Macintosh II Nu-Bus; or other models/makes.

Bus Size. This entry indicates the number of physical connections to the main data path of the computer and is largely dependent on the "bus supported" entry above. Cards for the IBM PC bus, for example, are 8-bit cards; those for the PC AT (ISA) bus may be 8- or 16-bit cards.

Maximum Data Rate, bps. The speed at which data is carried over the network is specified. Entries include 2.5M, 4M, 10M, 16M, and other.

Media Supported. Entries here indicate the type of cable used to connect network devices and include Standard Ethernet coaxial, Thin Ethernet coaxial, Broadband coaxial, Shielded twisted pair, Unshielded twisted pair, Optical fiber, and Other.

Operating Systems Supported. Vendors specified which of several major network operating systems are supported by the interface card. Entries include Novell NetWare, 3Com 3+/3+Open, IBM PC LAN Program, Banyan VINES, Microsoft OS/2 LAN Manager, IBM OS/2 LAN Server, and Other.

Pricing/Support Price. The basic price

Price. The basic price of the unit, excluding any options, is noted here.

Date of First Delivery.
The date when the vendor first delivered the product to market.

Standard Warranty. Vendors indicated the length of their warranties.

Service Supplied by. The vendor usually offers service on an on-site or factory repair/return basis. In some cases, a dealer or third party provides service.

Comments. In this space, vendors listed special characteristics of their products, such as additional capabilities, features, or software not covered in the column.

Vendor	Able Computer Communications	Acer, Inc.	Acer, Inc.	Acer, Inc.
Product	FP 106	5220	5220A	5270
Characteristics LANs Supported	Proprietary	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	Q-Bus	AT (ISA)	AT (ISA)	MCA
Bus Size Maximum Data Rate (bps)	16-bit 1M	8-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Optical fiber; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	VMS	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	2,995	259	299	399
Date of First Delivery Standard Warranty	October 1988 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor
Comments	Provides async connectivity for DEC VAX users; supports functionality of DECserver 550.	_	_	

Vendor	ADI Systems, Inc.	ADI Systems, Inc.	ADI Systems, Inc.	ADI Systems, Inc.
Product	AQ-PCA 216	AQ-PCA 108	AQ-PCA 316	AQ-PCA 116
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 2.5M	8-bit 2.5M	16-bit 2.5M	16-bit 2.5M
Media Supported	Baseband coaxial	Baseband coaxial	Unshielded twisted-pair	Baseband coaxial
Operating Systems Supported	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry
Pricing/Support Price (\$)	325	149	325	275
Date of First Delivery Standard Warranty	1989 2 years	1989 2 years	1989 2 years	1989 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Arcnet high impedance with hyper driver; VLSI technology.	VLSI technology.	Twisted-pair Arcnet with hyper driver; VLSI technology.	Arcnet adapter with hyper driver; VLSI technology.

Vendor	ADI Systems, Inc.	ADI Systems, Inc.	ADI Systems, Inc.	ADI Systems, Inc.
Product	AQ-PCA 308	AQ-PCA 208	AQ-PCE 116-EM	AQ-PCE 116-TP
Characteristics LANs Supported	Arcnet	Arcnet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	8-bit 2.5M	16-bit 10M	16-bit 10M
Media Supported	Baseband coaxial	Baseband coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair
Operating Systems Supported	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry	NetWare; PC LAN Program; PowerLAN; 10Net +; Network- OS; LANtastic; Tapestry	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry
Pricing/Support Price (\$)	195	195	425	See comments
Date of First Delivery Standard Warranty	1989 2 years	1989 2 years	1989 2 years	1990 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	High impedance Arcnet; VLSI technology.	High impedance Arcnet adapter; VLSI technology.	Ethernet with 128K buffer memory; Fujitsu EtherStar controller.	Twisted-pair Ethernet 10BASE- T; Fujitsu EtherStar controller; contact vendor for pricing infor- mation.

Vendor	ADI Systems, Inc.	ADI Systems, Inc.	ADI Systems, Inc.	ADI Systems, Inc.
Product	AQ-PCE 108-TP	AQ-PCE 100	AQ-PSA 100	AQ-PSE
Characteristics LANs Supported	Ethernet	Ethernet	Arcnet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	MCA	MCA
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 10M	16-bit 2.5M	16-bit 10M
Media Supported	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Baseband coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry	NetWare; PC LAN Program; PowerLAN; 10Net+; Network- OS; LANtastic; Tapestry
Pricing/Support Price (\$)	See comments	295	395	495
Date of First Delivery Standard Warranty	1990 2 years	1989 2 years	1989 2 years	1989 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Twisted-pair Ethernet 10BASE- T; Fujitsu EtherStar controller; contact vendor for pricing infor- mation.	Ethernet adapter; Fujitsu Ether- Star controller.	Micro Channel Arcnet.	Ethernet for Micro Channel; Fu- jitsu EtherStar controller.

Local Area Networks

Vendor	Advanced Digital Corp.	Allen-Bradley Co., Inc.	Allen-Bradley Co., Inc.	Allen-Bradley Co., Inc.
Product	Ethernet-ADNet	Intelligent Ethernet LAN Adapter	LAN/PC	MAP PLC Interface
Characteristics LANs Supported	Ethernet	Ethernet	Arcnet	MAP 3.0
Microcomputer Bus Supported	AT (ISA)	AT (ISA); MCA; PC	AT (ISA); EISA; MCA; PC	Proprietary
Bus Size Maximum Data Rate (bps)	None identified 10M; 4M	16-bit; 8-bit 10M	8-bit 2.5M	None identified 5M
Media Supported	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Broadband coaxial	Broadband coaxial; Standard Ethernet coaxial
Operating Systems Supported	CBIS Network O/S; NetWare	None identified	3+/3+Open; NetWare	MAP 3.0 MMS
Pricing/Support Price (\$)	395	1,095	See comments	See comments
Date of First Delivery Standard Warranty	1989 1 year	1989 1 year	1984 1 year	1987 1 year
Service Supplied by	Dealer; vendor	Vendor	Vendor	Vendor
Comments	_	TCP/IP support.	Contact vendor for pricing information.	Contact vendor for pricing information. Baseband/broadband/carrierband.

Vendor	Allied Telesis Inc.	Altos Computer Systems	Altos Computer Systems	American Research Corp.
Product	CentreCOM AT-1010	ACPA/1000	ACPA/AT	ARCboard-BU
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Arcnet
Microcomputer Bus Supported	AT (ISA); PC	None identified	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 10M	16-bit 10M	None identified 2.5M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	RG-62 A/U coaxial
Operating Systems Supported	NetWare; PC/TCP	Altos System V/386	Altos UNIX System	NetWare
Pricing/Support Price (\$)	395	See comments	See comments	135
Date of First Delivery Standard Warranty	June 1989 2 years	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Dealer; vendor	Dealer; third party; vendor	Dealer; third party; vendor	None identified
Comments	_	Contact vendor for pricing infor- mation. Networking board de- signed specifically to be in- stalled in the 386 and 486 Series 1000 product line to allow provi- sion of UNIX system resources to PC through Ethernet.	Contact vendor for pricing infor- mation. Included in Altos AT- Connection; comes with soft- ware designed to allow a PC connect to an AltosDOS/UNIX integrated LAN; specifically de- signed to work with Altos net- working software.	_

Vendor	American Research Corp.	American Research Corp.	American Research Corp.	American Research Corp.
Product	ARCboard-ST	Etherboard-10BT	Etherboard-16B	Etherboard-8B
Characteristics LANs Supported	None identified	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	PC
Bus Size Maximum Data Rate (bps)	None identified 2.5M	None identified 10M	16-bit 10M	8-bit None identified
Media Supported	RG-62 A/U coaxial	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	130	275	285	225
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	None identified	None identified	None identified	None identified
Comments	_		_	_

Vendor	Andrew Corp.	Andrew Corp.	Andrew Corp.	Andrew Corp.
Product	TRA-4116AT	TRA-4116MCA	TRA-4116PC	TRA-AT
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring	Token-Ring
Microcomputer Bus Supported	AT (ISA)	MCA	PC	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 16M	16-bit 16M	8-bit 16M	16-bit 4M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram	3+/3+Open; NetWare; OS/2 LAN Server; PC LAN Program
Pricing/Support Price (\$)	899	899	799	599
Date of First Delivery Standard Warranty	October 1990 1 year	October 1990 1 year	October 1990 1 year	May 1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	On board memory can be upgraded to 512K.	On board memory can be upgraded to 512K.	On board memory can be upgraded to 512K.	_

Vendor	Andrew Corp.	Andrew Corp.	Apple Computer, Inc.	Apple Computer, Inc.
Product	TRA-MCA	TRA-PC	EtherTalk NB Card	TokenTalk NB Card
Characteristics LANs Supported	Token-Ring	Token-Ring	Ethernet	Token-Ring
Microcomputer Bus Supported	MCA	AT (ISA); PC	NuBus	NuBus
Bus Size Maximum Data Rate (bps)	16-bit 4M	8-bit 4M	16-bit 10M	16-bit 4M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram	3+/3+Open; NetWare; OS/2 LAN Server; PC LAN Program	3+/3+Open; NetWare; OS/2 LAN Manager	3+/3+Open; NetWare; OS/2 LAN Manager
Pricing/Support Price (\$)	599	499	699	1,249
Date of First Delivery Standard Warranty	May 1989 1 year	May 1989 1 year	March 1987 90 days	August 1989 90 days
Service Supplied by	Vendor	Vendor	Dealer; third party	Dealer; third party
Comments				_

Vendor	Artisoft, Inc.	Artisoft, Inc.	Artisoft, Inc.	Artisoft, Inc.
Product	2Mbps	2Mbps MC	AE-2 Ethernet	AE-2 MC Ethernet
Characteristics LANs Supported	Proprietary	Proprietary	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); EISA; PC	MCA	EISA	МСА
Bus Size Maximum Data Rate (bps)	8-bit 2M	8-bit 2M	16-bit; 8-bit 10M	16-bit; 8-bit 10M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	LANtastic	LANtastic	LANtastic; NetWare; PC LAN Program	LANtastic; NetWare; PC LAN Program
Pricing/Support Price (\$)	249	349	349	449
Date of First Delivery Standard Warranty	January 1988 1 year	December 1990 1 year	March 1990 1 year	December 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	_	-	_

Local Area Network Products: Comparison Columns Network Interface Cards

Vendor	Asante Technologies, Inc.	Asante Technologies, Inc.	Asante Technologies, Inc.	Asante Technologies, Inc.
Product	MacCon II/TR	MacCon+ IIE	MacCon+ IIET	MacCon+ IITR
Characteristics LANs Supported	Token-Ring	Ethernet	Ethernet	Token-Ring
Microcomputer Bus Supported	NuBus	NuBus	NuBus	NuBus
Bus Size Maximum Data Rate (bps)	32-bit 4M	32-bit 10M	32-bit 10M	32-bit 4M
Media Supported	Shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	AppleShare; NetWare; TOPS	3+/3+Open; AppleShare; Net- Ware; TOPS	3+/3+Open; AppleShare; Net- Ware; TOPS	NetWare; TOPS
Pricing/Support Price (\$)	695	495	495	795
Date of First Delivery Standard Warranty	None identified None identified	None identified None identified	None identified None identified	None identified None identified
Service Supplied by	Vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	_	_	10BASE-T compatible.	_

Vendor	Asante Technologies, Inc.	Asante Technologies, Inc.	Asante Technologies, Inc.	Asante Technologies, Inc.
Product	MacCon+ SE30E	MacCon+ SE30ET	MacCon+ SEE	Maccon+ SEET
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	SE/30	SE/30	SE	SE
Bus Size Maximum Data Rate (bps)	32-bit 10M	32-bit 10M	32-bit 10M	32-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair	Unshielded twisted-pair	Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; AppleShare; Net- Ware; TOPS	3+/3+Open; AppleShare; Net- Ware; TOPS	3+/3+Open; AppleShare; Net- Ware; TOPS	3+/3+Open; AppleShare; Net- Ware; TOPS
Pricing/Support Price (\$)	495	495	395	395
Date of First Delivery Standard Warranty	None identified None identified	None identified None identified	None identified None identified	None identified None identified
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	_	10BASE-T compatible.	10BASE-T compatible.	10BASE-T compatible.

Vendor	AST Research Inc.	AT&T	AT&T	AT&T
Product	EtherNode	PC 6300 Network Access Unit	StarLAN 10 EN100 Network Access Unit	StarLAN 10 Fiber Network Access Unit
Characteristics LANs Supported	Ethernet	Starlan	Ethernet; Starlan	Starlan
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 10M	None identified 1M	None identified 10M	16-bit; 8-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair	Standard Ethernet coaxial; Un- shielded twisted-pair	Optical fiber
Operating Systems Supported	NetWare; OS/2 LAN Manager	AT&T StarGroup Software; Net- Ware; VINES	AT&T StarGroup Software; Net- Ware; VINES	NetWare; VINES
Pricing/Support Price (\$)	395	295	495	500
Date of First Delivery Standard Warranty	None identified 2 years	None identified None identified	None identified None identified	None identified None identified
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	-	_	-	

Vendor	AT&T	AT&T	Bethel Computer	Bethel Computer
Product	StarLAN 10 MC200 Network Access Unit	StarLAN 10 PC Network Access Unit	AC 1600	AC 800
Characteristics LANs Supported	Starlan	Starlan	Arcnet	Arcnet
Microcomputer Bus Supported	MCA	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	None identified 10M	None identified 10M	16-bit 2.5M	8-bit 2.5M
Media Supported	Unshielded twisted-pair	Unshielded twisted-pair	Baseband coaxial	Baseband coaxial
Operating Systems Supported	NetWare; VINES	AT&T StarGroup Software; Net- Ware; VINES	NetWare	NetWare
Pricing/Support Price (\$)	445	295	75, max. price is 125	75, max. price is 125
Date of First Delivery Standard Warranty	None identified None identified	None identified None identified	1987 1 year	1987 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_		_	

Vendor	Bethel Computer	Bethel Computer	BICC Data Networks, Inc.	BICC Data Networks, Inc.
Product	EN 1600	EN 800	4101-0 ILSOLAN	4110-2 ISOLAN
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair
Operating Systems Supported	NetWare	NetWare	3+/3+Open; NetWare; OS/2 LAN Manager; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; VINES
Pricing/Support Price (\$)	75, max. price is 125	75, max. price is 125	375	349
Date of First Delivery Standard Warranty	1987 1 year	1987 1 year	None identified 1 year	1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_		IBM-AT busmaster NIC with RJ45 port for connection to an unshielded twisted pair network and an AUI interface for connection to other media.	

Vendor	BICC Data Networks, Inc.	Cabletron Systems, Inc.	Cabletron Systems, Inc.	Cabletron Systems, Inc.
Product	4110-3 ISOLAN	E1000 Series	E2000 Series	E3000 Series
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet ·	Ethernet
Microcomputer Bus Supported	MCA	PC	AT (ISA)	МСА
Bus Size Maximum Data Rate (bps)	16-bit 16M	8-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; VINES
Pricing/Support Price (\$)	375	215, max. price is 400	280, max. price is 500	375, max. price is 595
Date of First Delivery Standard Warranty	1989 1 year	August 1989 1 year	August 1989 1 year	August 1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	IBM-MCA busmaster NIC with BNC port for thin Ethernet con- nection and AUI port for con- nection to other media.	All drivers shipped with DNI card; support concurrent driver operation (user can run Novell & PC-NFS at same time); supports AUI & somemedia typeport; incorporates LANVIEW LEDs for transmit, receive, link, & collision indications.		All drivers shipped with DNI card; supports multiple drivers loaded at once providing concurrent operation of ntwk. operating systems; supports AUI & one media type connection; incorporates LANVEIW LEDs.

Vendor	Cabletron Systems, Inc.	Cabletron Systems, Inc.	Cabletron Systems, Inc.	Cabletron Systems, Inc.
Product	E4000 Series	E5000 Series	E6000 Series	T1000 Series
Characteristics LANs Supported	EtherTalk; Ethernet	EtherTalk; Ethernet	EtherTalk; Ethernet	Token-Ring
Microcomputer Bus Supported	SE	SE/30	NuBus	PC
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	16-bit 10M	8-bit 4M
Media Supported	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	AppleShare	AppleShare	AppleShare	NetWare; PC LAN Program
Pricing/Support Price (\$)	400, max. price is 595	400, max. price is 595	400, max. price is 595	See comments
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Supports both AUI & some media type; incorporates LAN- VIEW LEDs indicating transmit, receive, collisions, & link.	Supports both AUE & some media port type; incorporates LAN- VIEW LEDs indicating transmit, receive, collision, & link.	Supports both AUI & some media type; incorporates LAN- VIEW LEDs indicating transmit, receive, collisions, & link.	Supports Type 1, 2, 6, 9, & 3 ca- bling; incorporates LANVIEW LEDs indicating activity, con- nection, 0-idle; for pricing infor- mation contact vendor.

Vendor	Cabletron Systems, Inc.	Cabletron Systems, Inc.	Cabletron Systems, Inc.	Canai, Computer and Network Architecture Inc.
Product	T2000 Series	T3000 Series	T6000 Series	Wavebus
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring; TokenTalk	Ethernet; FDDI; Token-Ring; Wavebus
Microcomputer Bus Supported	AT (ISA)	MCA	NuBus	AT (ISA); EISA; PC; VME
Bus Size Maximum Data Rate (bps)	16-bit 16M; 4M	32-bit 16M; 4M	16-bit 16M	16-bit; 32-bit 100M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber
Operating Systems Supported	NetWare; PC LAN Program	NetWare; PC LAN Program	NetWare	3+/3+ Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	See comments	See comments	See comments	2,995
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	August 1991 90 days
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Supports Type 1, 2, 6, 9, & 3 ca- bling; software selectable be- tween 4M bps & 16M bps; incor- porates LANVIEW LEDs; con- tact vendor for pricing informa- tion.	Supports Type 1, 2, 6, 9, & 3 cabling; software selectable; incorporates LANVIEW LEDs; contact vendor for pricing information.	Supports Types 1, 2, 6, 9, & 3 cabling; software configurable; incorporates LANVIEW LEDs; contact vendor for pricing information.	Wavebus is a 100Mbps fibre optic network, fully compatible with installed base of 802.3, 802.5, networks, at around one third of FDDI.

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Vendor	CASE/Datatel, Inc.	CASE/Datatel, Inc.	CASE/Datatel, Inc.	CBIS, Inc.
Product	6520	6521	6522	Network-EZ II
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	BUSS
Microcomputer Bus Supported	AT (ISA); MCA	AT (ISA); MCA	AT (ISA); MCA	PC
Bus Size Maximum Data Rate (bps)	None identified 10M	None identified 10M	None identified 10M	None identified 2.5M; 4M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	None identified
Operating Systems Supported	NETBIOS I/P; NetWare; PC LAN Program; TOPS	NETBIOS I/P; NetWare; PC LAN Program; TOPS	NETBIOS I/P; NetWare; PC LAN Program; TOPS	Network EZ II
Pricing/Support Price (\$)	765	765	765	See comments
Date of First Delivery Standard Warranty	December 1988 None identified	December 1988 None identified	December 1988 None identified	None identified 6 months
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Price shown is base.	Price shown is base.	Price shown is base.	Free telephone technical sup- port. Contact vendor for pricing information.

Vendor	Chipcom Corp.	СМС	СМС	СМС
Product	Ornet/PC Fiber Adapter Card	CMC-1055 FDDI Adapter	CMC-1056 FDDI Adapter	CMC-130 Ethernet Adapter
Characteristics LANs Supported	Ethernet	FDDI	FDDI	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	VMEbus	VMEbus	VMEbus
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit; 32-bit; 8-bit 100M	16-bit; 32-bit; 8-bit 100M	16-bit; 32-bit; 8-bit 10M
Media Supported	Optical fiber	Optical fiber	Optical fiber	Standard Ethernet coaxial
Operating Systems Supported	3+/3+Open; Decnet-DOS; Net- Ware; PCSA; SCO Xenix	UNIX	UNIX	UNIX
Pricing/Support Price (\$)	795	8,950	9,950	3,195
Date of First Delivery Standard Warranty	October 1989 1 year	January 1990 2 years	January 1990 2 years	None identified 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Supports TCP/IP, UNIX streams V.3, IBM OS/2 Extended Edi- tion.	Single attachment intelligent FDDI station interface for VME- bus employing CMC's FXP ar- chitecture with an AM29000 RISC processor at 25MHz, 512KB DRAM dedicated to the processor, and 512KB multiport video DRAM.	Dual attachment intelligent FDDI station interface for VMEbus employing CMC's FXP architecture with an AM29900 RISC processor at 25MHz,512KB DRAM dedicated to the processor, and 512KB multiport video DRAM.	VMEbus with a Motorola 6802 processor at 20MHz, 256KB DRAM dedicated to the proce sor and 256KB multiport Vide

Vendor	СМС	CMC	CNet Technology	CNet Technology
Product	ENPL-Series Ethernet Adapters	ENPi-Series Ethernet Adapters	190 SBT/2	CN 200E
Characteristics LANs Supported	Ethernet	Ethernet	Arcnet	Ethernet
Microcomputer Bus Supported	Multibus; VMEbus; Versabus	AT (ISA); Multibus; Q-Bus; UNI- bus; VMEbus	AT (ISA); PC	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit; 32-bit; 8-bit 10M	16-bit; 32-bit; 8-bit 10M	16-bit 2.5M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	RG 62 coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	UNIX	UNIX	NetWare	NetWare
Pricing/Support Price (\$)	1,595, max. price is 3,195	1,095, max. price is 3,150	545	439
Date of First Delivery Standard Warranty	None identified 2 years	None identified 1 year; 2 years-VMEbus	1989 5 years	1989 5 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	A line of Ethernet link-level adapters for VMEbus, MULTI-bus and VERSAbus host systems; targeted primarily toward developers who can't justify the purchase of an intelligent pro-	A line of intelligent Ethernet adapters for VMEbus, MULTI-bus, Obus, UNIBUS and PC/XT/AT host systems; these adapters increase the performance of the network by executing the		
	cessor to off-load the protocol processing.	communications protocols on- board.		
Vendor			CNet Technology	CNet Technology
V endor Product	processing.	board.	CNet Technology CN 400E	CNet Technology CN 500E
	CNet Technology	CNet Technology	-	
Product Characteristics	CNet Technology CN 200E/2	CNet Technology CN 300E	CN 400E	CN 500E
Product Characteristics LANs Supported	CNet Technology CN 200E/2 Ethernet	CNetTechnology CN 300E Ethernet	CN 400E Ethernet	CN 500E Ethernet
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size	CNet Technology CN 200E/2 Ethernet MCA	CNet Technology CN 300E Ethernet AT (ISA)	CN 400E Ethernet AT (ISA)	CN 500E Ethernet PC 8-bit
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps)	CNet Technology CN 200E/2 Ethernet MCA 16-bit 10M	CNet Technology CN 300E Ethernet AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin	CN 400E Ethernet AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin	CN 500E Ethernet PC 8-bit 10M
Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported	CNet Technology CN 200E/2 Ethernet MCA 16-bit 10M Thin Ethernet coaxial	CNet Technology CN 300E Ethernet AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial	CN 400E Ethernet AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial	CN 500E Ethernet PC 8-bit 10M Unshielded twisted-pair
Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported	CNet Technology CN 200E/2 Ethernet MCA 16-bit 10M Thin Ethernet coaxial NetWare	CNet Technology CN 300E Ethernet AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial NetWare	CN 400E Ethernet AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial NetWare	Ethernet PC 8-bit 10M Unshielded twisted-pair
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported Pricing/Support Price (\$) Date of First Delivery	CNet Technology CN 200E/2 Ethernet MCA 16-bit 10M Thin Ethernet coaxial NetWare	CNet Technology CN 300E Ethernet AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial NetWare	CN 400E Ethernet AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial NetWare	CN 500E Ethernet PC 8-bit 10M Unshielded twisted-pair NetWare 405 1990

Local Area Network Products: Comparison Columns Network Interface Cards

Vendor	CNet Technology	CNet Technology	CNet Technology	Codenoli Technology Corp.
Product	CN 600E	CN 800E	CN 800E/2	CodeNet-8300
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	МСА	EISA
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	16-bit 10M	32-bit 10M
Media Supported	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Thin Ethernet coaxial	Optical fiber
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare; OS/2 LAN Manager
Pricing/Support Price (\$)	405	405	445	1,295
Date of First Delivery Standard Warranty	1990 5 years	1989 5 years	1989 5 years	January 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Conforms to 10BASE-T standards.	_	Conforms to 10BASE-T and 10Base5. Complies with all IEEE 802.3 Ethernet standards.	Requires a single slot in any EISA bus computer and pro- vides connection to a passive fi- ber optic Ethernet star.

Vendor	Codenoll Technology Corp.	Codenoll Technology Corp.	Codenoll Technology Corp.	Codenoli Technology Corp.
Product	CodeNet-8301	CodeNet-8320	CodeNet-8321	CodeNet-8331
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	EISA	MCA	MCA	AT (ISA); EISA; PC
Bus Size Maximum Data Rate (bps)	32-bit 10M	16-bit 10M	16-bit 10M	8-bit 10M
Media Supported	Optical fiber	Optical fiber	Optical fiber	Optical fiber
Operating Systems Supported	NetWare; OS/2 LAN Manager	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	1,295	895	895	595
Date of First Delivery Standard Warranty	None identified 1 year	May 1990 1 year	May 1990 1 year	December 1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Requires a single expansion slot in any EISA bus computer and provides connection to an active Ethernet star.	Occupies a single expansion slot in an MCA computer and attaches to a passive fiber optic hub.	Occupies a single expansion slot in an MCA computer and attaches to an active fiber optic star hub.	_

Vendor	Codenoll Technology Corp.	Codenoll Technology Corp.	Codenoli Technology Corp.	Codenoli Technology Corp.
Product	CodeNet-8350	CodeNet-8601	CodeNet-8621	CodeNet-8631
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); EISA; PC	EISA	MCA	AT (ISA); EISA; PC
Bus Size Maximum Data Rate (bps)	8-bit 10M	32-bit 10M	16-bit 10M	8-bit 10M
Media Supported	Optical fiber	Plastic optical fiber	Plastic optical fiber	Plastic optical fiber
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	NetWare; OS/2 LAN Manager	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	585	1,295	795	495
Date of First Delivery Standard Warranty	December 1989 1 year	January 1991 1 year	January 1991 1 year	January 1991 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	_	_	_

Vendor	Codenoll Technology Corp.	Cogent Data Technologies, Inc.	Cogent Data Technologies, Inc.	Cogent Data Technologies, Inc.
Product	CodeNet-9543	E/MASTER II AT/TP	E/MASTER II/AT	E/MASTER II MCA/TP
Characteristics LANs Supported	FDDI	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); EISA	AT (ISA); EISA	AT (ISA); EISA	мса
Bus Size Maximum Data Rate (bps)	16-bit 100M	16-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Optical fiber	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair
Operating Systems Supported	AT&T UNIX System V 3.2; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program
Pricing/Support Price (\$)	7,395	895	895	895
Date of First Delivery Standard Warranty	December 1989 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	_	_	_	

Vendor	Cogent Data Technologies, Inc.	Cogent Data Technologies, Inc.	Commtex Inc.	Compatible Systems Corp.
Product	E/MASTER I	E/MASTER II MCA	CX-Card	Ether+
Characteristics LANs Supported	Ethernet	Ethernet	Proprietary	Ethernet
Microcomputer Bus Supported	AT (ISA); EISA	MCA	AT (ISA)	SLSI
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	8-bit 2.048M	8-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pai
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	Any NetBIOS; NetWare; PC LAN Program	3+/3+Open; AppleShare; Net- Ware
Pricing/Support Price (\$)	695	895	1,995	495
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	1990 1 year	None identified 1 year
Service Supplied by	Dealer; vendor	Dealer; vendor	Vendor	Vendor
Comments	_	_	One of the PC components of Commtex's multimedia LAN[th]is LAN transports data full motion video; high qual- ity stereo audio and voice to- multimedia PCs when ccom- bined with Commtex Sound Subsystem board, PCscon- nected to Commtex Multi	Two models available: Ether+ supports thin or thick Ethernet, Ether+ Twisted Pair supports 10BASE-T or Thick Ethernet.
Vendor	Compatible Systems Corp.	Compex, Inc.	Compex, Inc.	Compex, Inc.
Product	Ether2	ANET-1	ANET-1/16	ANET-12
Characteristics LANs Supported	Ethernet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	NuBus	PC	AT (ISA)	PC ·
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 2.5M	16-bit 2.5M	8-bit 2.5M
Media Supported	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Baseband coaxial	RG-62IU	RG 62 coaxial
Operating Systems Supported	3+/3+Open; AppleShare; Net- Ware	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	395	175	355	229
Date of First Delivery Standard Warranty	None identified 1 year	July 1987 2 years	September 1988 2 years	July 1987 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Two models available: Ether2	Externally mounted node ID	Externally mounted node ID switch, socket for 8K boot	Linear bus technology for RG62U Coax; supports 8 sta-

Vendor	Compex, Inc.	Compex, Inc.	Compex, Inc.	Compex, Inc.
Product	ANET-4	ANET-4/16	ANET-MC	ANET-TP
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	PC	AT (ISA)	МСА	PC
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	16-bit 2.5M	8-bit 2.5M	8-bit 2.5M
Media Supported	RG-62IU	RG-62IU	RG-62IU	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	345	395	395	175
Date of First Delivery Standard Warranty	July 1987 2 years	September 1988 2 years	July 1987 2 years	July 1987 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Provides network interface plus 4 active hubs (expandable to 16) socket for 8K ROM, diagnostic LEDs.	Provides network interface plus 4 active hubs (expandable to 16), externally mounted node ID switch, socket for 8K boot ROM, diagnosticLEDs.	Micro Channel Compatible sup- ports programable options se- lect (POS) socket for 8K Boot ROM Diagnostic LEDs	Supports 10 Nodes on 300' daisy chain, externally mounted Node IDswitch, socket for 8K boot ROM, diagnostic LEDs.

Vendor	Compex, Inc.	Compex, Inc.	Compex, Inc.	Compex, Inc.
Product	ANET-TP/16	ENET-16/TP	ENET-M	ENET-M/16
Characteristics LANs Supported	Arcnet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	PC	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 2.5M	16-bit 10M	8-bit 10M	16-bit 10M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	395	395	295	375
Date of First Delivery Standard Warranty	September 1988 2 years	October 1990 2 years	May 1988 2 years	1989 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Supports 10 nodes on 300' daisy chain, externally mounted node IDswitch, socket for 8K boot ROM, diagnostic LEDs.	10 Base-T compatible.	Select for 8K boot ROM.	16K of high speed RAM mapped into 8K on host, socket for 8K boot ROM.

Vendor	Concord Communications, Inc.	Concord Communications, Inc.	Corman Technologies, Inc.	Corman Technologies, Inc.
Product	Series 1210/1215	Series 1410	CorNet A111	CorNet A200
Characteristics LANs Supported	Token Bus	Token Bus	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); MCA; PC	МСА	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit; 8-bit 10M	16-bit; 8-bit 10M	8-bit 2.5M	16-bit 2.5M
Media Supported	Broadband coaxial; Optical fi- ber; carrierband	Broadband coaxial; Carrier- band; Optical fiber	Baseband coaxial	Baseband coaxial; Unshielded twisted-pair
Operating Systems Supported	osi	OSI	NetWare	NetWare
Pricing/Support Price (\$)	1,395	1,395	595	See comments
Date of First Delivery Standard Warranty	September 1986 90 days	September 1986 90 days	January 1988 2 years	February 1990 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Provides full 7-layer OSI soft- ware conforming to MAP 3.0; Concordis IBM's authorized MAP application specialist; price shown is base.	Price shown is base; provides full7-layer OSI software conforming to MAP 3.0. Concord is IBM's authorized MAP applications specialist.	Diagnostic LEDs.	Operates in 8K of memory space; certified Novell drivers included; star and bus topolo- gies; active hubs available; con tact vendor for pricing informa- tion.
Vendor	Corman Technologies, Inc.	Corman Technologies, Inc.	Corvus Systems, Inc.	Corvus Systems, Inc.
Product	CorNet A300	CorNet AF102	16/4 Mbps Switchable Token Ring Cards	4 Mbps Token Ring Network Cards
Characteristics LANs Supported	Arcnet	Arcnet	Token-Ring	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA); MCA; PC	AT (ISA); MCA; PC
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	8-bit 2.5M	16-bit; 32-bit; 8-bit 16M; 4M	16-bit; 8-bit 4M
Media Supported	Baseband coaxial; Unshielded twisted-pair	Optical fiber	IBM Type 1; IBM Type 3; Shielded twisted-pair; Un- shielded twisted-pair	IBM Type 1; IBM Type 3; Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	NetWare	NetWare	NetWare; OS/2 LAN Manager; PC LAN Program	NetWare; OS/2 LAN Manager; PC LAN Program
	See comments	See comments	745, max. price is 845	469, max. price is 569
Price (\$) Date of First Delivery	See comments February 1990 2 years	See comments January 1988 2 years	745, max. price is 845 September 1990 1 year	469, max. price is 569 September 1990 1 year
Pricing/Support Price (\$) Date of First Delivery Standard Warranty Service Supplied by	February 1990	January 1988	September 1990	September 1990

Vendor	Corvus Systems, Inc.	Corvus Systems, Inc.	Corvus Systems, Inc.	Corvus Systems, Inc.
Product	Ethernet Card	Omninet/1 Micro Channel Card	Omninet/1 Transporter Card	Omninet/4 Card
Characteristics LANs Supported	Ethernet	Omninet	Omninet	Omninet
Microcomputer Bus Supported	PC	MCA	AT (ISA); PC; SE	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 1M	8-bit 1M	8-bit 4M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	NetWare; OS/2 LAN Manager; PC LAN Program; PCNOS; VINES	NetWare; OS/2 LAN Manager; PC LAN Program	NetWare; OS/2 LAN Manager; PC LAN Program	NetWare; OS/2 LAN Manager; PC LAN Program
Pricing/Support Price (\$)	240	329	159	269
Date of First Delivery Standard Warranty	1989 1 year	May 1981 1 year	1981 1 year	March 1988 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	_	_	_

Vendor	Corvus Systems, Inc.	D-Link Systems, Inc.	D-Link Systems, Inc.	D-Link Systems, Inc.
Product	Omninet/4 Micro Channel Card	DA-100	DA-110	DA-120
Characteristics LANs Supported	Omninet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	MCA	PC	PC	PC
Bus Size Maximum Data Rate (bps)	8-bit 4M	8-bit 4M	8-bit 4M	8-bit 4M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	RG-62	RG-62	RG-62
Operating Systems Supported	NetWare; OS/2 LAN Manager; PC LAN Program	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program
Pricing/Support Price (\$)	449	195	225	260
Date of First Delivery Standard Warranty	March 1988 1 year	March 1988 1 year	May 1988 1 year	May 1988 1 year
Service Supplied by	Vendor	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor
Comments	_	_	=	_

Vendor	D-Link Systems, Inc.	D-Link Systems, Inc.	D-Link Systems, Inc.	D-Link Systems, Inc.
Product	DA-200	DA-300	DE-100	DE-100 TP
Characteristics LANs Supported	Arcnet	Arcnet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	MCA	PC	PC
Bus Size Maximum Data Rate (bps)	16-bit 4M	16-bit 4M	8-bit 10M	8-bit 10M
Media Supported	RG-62	RG-62	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program; Sun NFS; TCP/IP; Xenix	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program; Sun NFS; TCP/IP; Xenix
Pricing/Support Price (\$)	275	345	245	320
Date of First Delivery Standard Warranty	January 1990 1 year	January 1990 1 year	March 1988 1 year	August 1990 1 year
Service Supplied by	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor
Comments	_	_	Compatible with Novell NE- 1000 adapter.	Compatible with Novell NE- 1000 Adapter; 10BASE-T com- patible.

Vendor	D-Link Systems, Inc.	D-Link Systems, Inc.	D-Link Systems, Inc.	D-Link Systems, Inc.
Product	DE-150	DE-200	DE-200 TP	DE-300
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	PC	AT (ISA)	AT (ISA)	MCA
Bus Size Maximum Data Rate (bps)	8-bit 10 M	16-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; LANSmart; Net- Ware; PC LAN Program; Sun NFS; TCP/IP; Xenix	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program; Sun NFS; TCP/IP; Xenix	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program; Sun NFS; TCP/IP; Xenix	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program; Sun NFS; TCP/IP; Xenix
Pricing/Support Price (\$)	175	320	375	495
Date of First Delivery Standard Warranty	February 1990 1 year	January 1989 1 year	August 1990 1 year	June 1989 1 year
Service Supplied by	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor
Comments	_	Compatible with Novell NE- 2000 adapter.	Compatible with Novell NE- 2000 adapter; 10BASE-T com- patible.	_

Vendor	D-Link Systems, Inc.	D-Link Systems, Inc.	D-Link Systems, Inc.	D-Link Systems, Inc.
Product	DE-300 TP	DE-600 AUI	DE-600 Pocket LAN Adapter	DE-600 TP Pocket LAN Adapter
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	MCA	Parallel port	Parallel port	Parallel port
Bus Size Maximum Data Rate (bps)	16-bit 10M	None identified 10M	None identified 10M	None identified 10M
Media Supported	Standard Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial	Thin Ethernet coaxial	Standard Ethernet coaxial; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program; Sun NFS; TCP/IP; Xenix	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program; Sun NFS; TCP/IP; Xenix	3+/3+Open; LANSmart; Net- Ware; PC LAN Program; Sun NFS; TCP/IP; Xenix	3+/3+Open; LANSmart NOS; NetWare; PC LAN Program; Sun NFS; TCP/IP; Xenix
Pricing/Support Price (\$)	495	495	495	495
Date of First Delivery Standard Warranty	August 1990 1 year	February 1990 1 year	February 1990 1 year	February 1990 1 year
Service Supplied by	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor
Comments	10BASE-T compatible.	_	_	10 BASE-T compatible.

Vendor	D-Link Systems, Inc.	Datapoint Corp.	David Systems	David Systems
Product	DX-100 8-Bit ARCnet Compatible	1722	Ether-T AT	Ether-T MC
Characteristics LANs Supported	Arcnet	Arcnet	Ethernet	Ethernet
Microcomputer Bus Supported	PC	PC	AT (ISA)	MCA
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	16-bit; 8-bit 2.5M	16-bit 10M	16-bit 10M
Media Supported	Shielded twisted-pair; un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair; coax	Standard Ethernet coaxial; Un- shielded twisted-pair	Standard Ethernet coaxial; Un- shielded twisted-pair
Operating Systems Supported	LANSmart	None identified	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; VINES
Pricing/Support Price (\$)	195	See comments	445	460
Date of First Delivery Standard Warranty	June 1989 1 year	None identified 30 days	June 1990 2 years	August 1990 2 years
Service Supplied by	Dealer; vendor; third party	Third party	Vendor	Vendor
Comments		Contact vendor for pricing information.	UTP implementation is 10BASE-T; TCP/IP supported.	UTP implementation is 10BASE-T.

Vendor	David Systems	David Systems	Dayna Communications, Inc.	Dayna Communications, Inc.
Product	Ether-TPC	Ether-T PC/AT	DL/2	DL/2000
Characteristics LANs Supported	Ethernet	Ethernet	AppleTalk	AppleTalk
Microcomputer Bus Supported	PC	AT (ISA); PC	МСА	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 10M	32-bit 230K	32-bit 230K
Media Supported	Standard Ethernet coaxial; Un- shielded twisted-pair	Standard Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; VINES	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	350	350	399	299
Date of First Delivery Standard Warranty	June 1990 2 years	September 1990 2 years	March 1990 1 year	March 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	UTP implementation is 10BASE-T; TCP/IP support.	Card adapts to 8-or 16-bit bus; UTP implementation is 10BASE-T.	_	

Vendor	Dayna Communications, Inc.	Dayna Communications, Inc.	Dayna Communications, Inc.	Dayna Communications, Inc.
Product	DaynaPORT E/30	DaynaPORT E/II	DaynaPORT SE	DaynaTALK MC Card
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	AppleTalk
Microcomputer Bus Supported	SE/30	NuBus	SE	MCA
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	16-bit 10M	32-bit 1.7M
Media Supported	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	AppleShare; NetWare	AppleShare; NetWare	AppleShare; NetWare	NetWare
Pricing/Support Price (\$)	499	499	499	399
Date of First Delivery Standard Warranty	August 1990 1 year	August 1990 1 year	December 1990 1 year	February 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	_		_

Vendor	Dayna Communications, Inc.	DayStar Digital, Inc.	DayStar Digital, Inc.	DFI, Inc.
Product	DaynaTALK PC Card	LT200 Connection Interface Board (AT)	LT200 Connection Interface Board (MCA)	DFINET-300
Characteristics LANs Supported	LocalTalk	AppleTalk	AppleTalk	Ethernet
Microcomputer Bus Supported	AT (ISA); EISA; PC	AT (ISA); PC	MCA	PC
Bus Size Maximum Data Rate (bps)	32-bit 1.7M	8-bit 230K	8-bit 230K	8-bit 10M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair	Shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare	3+/3+Open; NetWare	3+/3+Open; NetWare	NetWare
Pricing/Support Price (\$)	299	249	395	349
Date of First Delivery Standa: d Warranty	July 1990 1 year	1985 1 year	1989 1 year	January 1988 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments			_	Volume discounts available.

Vendor	DFI, Inc.	Digital Communications Associates, Inc.	Digital Communications Associates, Inc.	Digital Communications Associates, Inc.
Product	DFINET-400	10M Coax Adapter	10M Fiber Adapter	10M Twisted Pair Adapter
Characteristics LANs Supported	Ethernet	Ethernet	Starlan	Ethernet; Starlan
Microcomputer Bus Supported	AT (ISA)	AT (ISA); MCA	AT (ISA)	AT (ISA); MCA
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	8-bit 10M	8-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber	Unshielded twisted-pair
Operating Systems Supported	NetWare	10NET Plus	10NET Plus	10NET Plus; NetWare
Pricing/Support Price (\$)	449	495, max. price is 549	795	425, max. price is 475
Date of First Delivery Standard Warranty	January 1989 1 year	June 1989 1 year	June 1989 1 year	July 1990 1 year
Service Supplied by	Vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Volume discounts available.	ISA version: \$495; MCA version: \$549.	_	Bundled with Novell driver; IS version: \$425; MCA version: \$475.

Vendor	Digital Communications Associates, Inc.	Digital Communications Associates, Inc.	Digital Equipment Corp.	DNA Networks, Inc.
Product	1M Fiber Adapter	IRMAtrac Token-Ring Adapter/ Convertible	DEC EtherWorks PC LAN Controller Family	MegaNet Master
Characteristics LANs Supported	Starlan	Token-Ring	Ethernet	DNA Networks
Microcomputer Bus Supported	AT (ISA)	AT (ISA); MCA; PC	MCA	AT (ISA); EISA; PC
Bus Size Maximum Data Rate (bps)	8-bit 1M	16-bit; 8-bit 16M; 4M	16-bit; 8-bit 10M	8-bit 10M
Media Supported	Optical fiber	Shielded twisted-pair; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair
Operating Systems Supported	10NET Plus	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram	OS/2 LAN Manager; all NDIS compliant products	DNA Networks
Pricing/Support Price (\$)	595	895	See comments	695
Date of First Delivery Standard Warranty	June 1988 1 year	October 1990 1 year	None identified 90 days	August 1989 1 year
Service Supplied by	Dealer; vendor	Vendor	Vendor	Dealer
Comments		4Mbps & 16Mbps; STP & UTP media; AT (ISA) and Microchannel bus architectures, all major LAN operating systems in one adapter through unique hardware design.	Contact vendor for pricing information.	DNA Networks operating systems is bundled at no charge.

Vendor	DNA Networks, Inc.	DNA Networks, Inc.	DNA Networks, Inc.	DNA Networks, Inc.
Product	MegaNet Station	MicroNet Master	MicroNet Station	Microchannel Master
Characteristics LANs Supported	DNA Networks	DNA Networks	DNA Networks	DNA Networks
Microcomputer Bus Supported	AT (ISA); EISA; PC	AT (ISA); EISA; PC	AT (ISA); EISA; PC	MCA
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 2M	8-bit 2M	8-bit 2.5M
Media Supported	Shielded twisted-pair	Shielded twisted-pair	Shielded twisted-pair	Shielded twisted-pair
Operating Systems Supported	DNA Networks	DNA Networks	DNA Networks	DNA Networks
Pricing/Support Price (\$)	395	295	See comments	695
Date of First Delivery Standard Warranty	August 1989 1 year	January 1990 1 year	January 1990 1 year	April 1987 1 year
Service Supplied by	Dealer	Dealer	Dealer	Dealer
Comments	_	DNA Networks operating system is bundled at no charge.	Contact vendor for pricing information.	DNA Networks operating system is bundled at no charge.

Vendor	DNA Networks, Inc.	DSC Communications Corp.	DSC Communications Corp.	DSC Communications Corp.
Product	Microchannel Station	NEXOS 8-bit Arcnet	NEXOS Arcnet/2	NEXOS Ether-16
Characteristics LANs Supported	DNA Networks	Arcnet	Arcnet	Ethernet
Microcomputer Bus Supported	мса	AT (ISA)	MCA	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	8-bit 1.5M	8-bit 1.5M	16-bit 10M
Media Supported	Shielded twisted-pair	Baseband coaxial	Baseband coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	DNA Networks	NEXOS	NEXOS; NetWare; PC LAN Program	NEXOS; NetWare; PC LAN Program
Pricing/Support Price (\$)	395	395	695	495
Date of First Delivery Standard Warranty	April 1987 1 year	January 1985 1 year	January 1989 1 year	November 1988 1 year
Service Supplied by	Dealer	Vendor	Dealer; vendor	None identified
Comments	_	BootROM available for NEXOS OS.	MCA Arcnet NIC.	BootROMS available for NEXOS; NE2000 compatible ENIC.

Vendor	DSC Communications Corp.	DSC Communications Corp.	DTK Computer, Inc.	DTK Computer, Inc.
Product	NEXOS Ether-3500	NEXOS Turbonet/2	PCI-001	PCI-003
Characteristics LANs Supported	Ethernet	Ethernet	Arcnet	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	МСА	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 10M	8-bit 2.5M	8-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair	Standard Ethernet coaxial
Operating Systems Supported	NEXOS; NetWare; PC LAN Program	NEXOS; NetWare; PC LAN Program	NetWare	NetWare
Pricing/Support Price (\$)	250	695	99	225
Date of First Delivery Standard Warranty	November 1988 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Dealer; vendor	Vendor	Dealer	Dealer
Comments	BootROM available for NEXOS OS.	MCA Ethernet NIC.	_	_

Vendor	Earth Computer Technologies	Earth Computer Technologies	Earth Computer Technologies	Earth Computer Technologies
Product	Earthnet IIa/S	Earthnet lie/R	Earthnet la/4	Earthnet la/S
Characteristics LANs Supported	Arcnet	Ethernet	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit 2.5M	16-bit 10M	8-bit 2.5M	8-bit 2.5M
Media Supported	Broadband coaxial; RJ-62	Standard Ethernet coaxial; Thin Ethernet coaxial	Broadband coaxial; Unshielded twisted-pair; coax RG-62	Broadband coaxial; standard RJ-62
Operating Systems Supported	LANSmart; NetWare; PC LAN Program	LANSmart; NetWare; PC LAN Program	LANtastic; NetWare; Network OS; PowerLan	LANSmart
Pricing/Support Price (\$)	225	225	145	105
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments				

Vendor	Earth Computer Technologies	Earth Computer Technologies	Earth Computer Technologies	Earth Computer Technologies
Product	Earthnet le/8	Earthnet le/U	Earthnet MCA/S	Earthnet MCe/8
Characteristics LANs Supported	Ethernet	Ethernet	Arcnet	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	MCA	MCA
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 10M	16-bit 2.5M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair	Broadband coaxial; RG-62	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	LANSmart; NetWare; PC LAN Program	LANSmart; NetWare; PC LAN Program	LANSmart; NetWare; PC LAN Program	LANSmart; NetWare; PC LAN Program
Pricing/Support Price (\$)	215	295	295	495
Date of First Delivery Standard Warranty	None identified 1 year on enclosure and power supply	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_			_

Vendor	Edimax Computer Co.	Edimax Computer Co.	FiberCom, Inc.	Frontier Technologies Corp.
Product	AL Series	EN Series	WhisperLAN/PC	802.3/TP MCA Intelligent
Characteristics LANs Supported	Arcnet	Ethernet	Ethernet	10BASE-T; Ethernet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	PC	МСА
Bus Size Maximum Data Rate (bps)	16-bit; 8-bit 2.5M	16-bit; 8-bit 10M	8-bit 10M	16-bit 10M
Media Supported	Shielded twisted-pair; Thin Ethernet coaxial	Shielded twisted-pair; Thin Ethernet coaxial	Optical fiber	Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager	3+/3+Open; NetWare; OS/2 LAN Manager	NetWare	None identified
Pricing/Support Price (\$)	45, max. price is 75	99, max. price is 110	1,750, max. price is 1,900	895
Date of First Delivery Standard Warranty	None identified 2 years	None identified 2 years	1989 1 year	April 1990 90 days
Service Supplied by	None identified	Vendor	Vendor	Vendor
Comments	_	_	TCP/IP support.	Also available in a standard (non-intelligent) version; priced at\$445.00.

Vendor	Frontier Technologies Corp.	Frontier Technologies Corp.	Gandalf Data, Inc.	Gateway Communications, Inc.
Product	802.3/TP-16 Intelligent (AT)	802.3/TP-8 Intelligent (XT)	LANLine/AT	G/EtherTwist AT
Characteristics LANs Supported	10BASE-T; Ethernet	10BASE-T; Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	PC	AT (ISA); PC	AT (ISA); EISA
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Unshielded twisted-pair	Unshielded twisted-pair	Unshielded twisted-pair	Unshielded twisted-pair
Operating Systems Supported	None identified	None identified	3+/3+Open; NetWare	3+/3+Open; NDIS; NetWare; OS/2 LAN Manager; VINES
Pricing/Support Price (\$)	895	695	419	445
Date of First Delivery Standard Warranty	April 1990 90 days	April 1990 90 days	None identified 1 year	February 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Dealer
Comments	Also available in a standard (non-intelligent) version, priced at\$395.00.	Also available in a standard (non-intelligent) version, priced at\$345.00.	Conforms fully to the current 10BASE-T standard.	Supports TCP/IP; 10BASE-T compatible.

520- 362	Local Area Network
Local Area Networks	Products: Comparison Columns Network Interface Cards

Vendor	Gateway Communications, Inc.	Gateway Communications, Inc.	Gateway Communications, Inc.	Gateway Communications, Inc.
Product	G/EtherTwist MC	G/EtherTwist PC	G/Ethernet 16	G/Ethernet 16-bit AT Adapter
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	MCA	AT (ISA); PC	AT(ISA)	AT(ISA)
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Unshielded twisted-pair	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; NDIS; NetWare; OS/2 LAN Manager; VINES	3+/3+Open; NDIS; NetWare; OS/2 LAN Manager; VINES	NDIS; NetWare	3+/3+Open; NDIS; NetWare; OS/2 LAN Manager; VINES
Pricing/Support Price (\$)	460	370	300	425
Date of First Delivery Standard Warranty	June 1990 1 year	February 1990 1 year	April 1990 1 year	November 1988 1 year
Service Supplied by	Dealer	Dealer	Dealer	Dealer
Comments	Support TCP/IP; 10BASE-T compatible.	Supports TCP/IP; 10BASE-T compatible.	_	Supports TCP/IP.

Vendor	Gateway Communications, Inc.	Gateway Communications, Inc.	Gateway Communications, Inc.	Gateway Communications, Inc.
Product	G/Ethernet 16-bit MC Adapter	G/Ethernet 8	G/Ethernet 8-bit PC Adapter	G/Ethernet 8-bit WS Adapter
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	MCA	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	8-bit 10M	8-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; NDIS; NetWare; OS/2 LAN Manager; VINES	NDIS; NetWare	3+/3+Open; NDIS; NetWare; OS/2 LAN Manager; VINES	3+/3+Open; NDIS; NetWare; OS/2 LAN Manager; VINES
Pricing/Support Price (\$)	495	250	370	345
Date of First Delivery Standard Warranty	April 1988 1 year	April 1990 1 year	September 1987 1 year	November 1988 1 year
Service Supplied by	Dealer	Dealer	Dealer	Dealer
Comments	Supports TCP/IP.		Supports TCP/IP.	Supports TCP/IP.

Vendor	Gateway Communications, Inc.	Gateway Communications, Inc.	Gateway Communications, Inc.	Gateway Communications, Inc.
Product	G/Ethernet AT-WS Adapter	G/Ethernet MC-WS Adapter	G/Net Adapter	G/Net VS Adapter
Characteristics LANs Supported	Ethernet	Ethernet	Proprietary baseband, linear bus	Proprietary baseband, linear bus
Microcomputer Bus Supported	AT (ISA); PC	MCA	PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	8-bit 1.43M	8-bit 7.16M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	RG 62 coaxial; Standard Ethernet coaxial; Thin Ethernet coaxial	RG 62 coaxial; Standard Ether- net coaxial; Thin Ethernet coax- ial
Operating Systems Supported	3+/3+Open; NDIS; NetWare; OS/2 LAN Manager; VINES	3+/3+Open; NDIS; NetWare; OS/2 LAN Manager; VINES	NetWare; PC LAN Program	NetWare; PC LAN Program
Pricing/Support Price (\$)	425	475	395	595
Date of First Delivery Standard Warranty	November 1988 1 year	November 1988 1 year	September 1983 1 year	March 1989 1 year
Service Supplied by	Dealer	Dealer	Dealer	Dealer
Comments	Supports TCP/IP.	Supports TCP/IP.		_

Vendor	General Technology, Inc.	General Technology, Inc.	General Technology, Inc.	General Technology, Inc.
Product	GTTC16-16	GTTC16-4	GTTC8-4	GTTCMC-4
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring	Token-Ring
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	PC	MCA
Bus Size Maximum Data Rate (bps)	16-bit 16M	16-bit 4M	8-bit 4M	None identified 4M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	NetWare; PC LAN Program	NetWare; PC LAN Program	NetWare; PC LAN Program	NetWare; PC LAN Program
Pricing/Support Price (\$)	845	499	399	499
Date of First Delivery Standard Warranty	October 1990 1 year	March 1990 1 year	March 1990 1 year	March 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	LLC Option (802.2) included.	802.2 option for LLC-\$70.00 (required for PC LAN Program). PTMF-6Media Filter-\$37.00.	802.2 option for LLC-\$70.00 (required for PC LAN Program); PTMF-6Media Filter-\$37.00.	802.2 option for LLC-\$70.00 (required for PC LAN Program); PTMF-6Media Filter-\$37.00.

Vendor	h-three Systems	h-three Systems	h-three Systems	h-three Systems
Product	MacRing 030DS 16/4	MacRing NB	MacRing NB 16/4	MacRing SE
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring	Token-Ring
Microcomputer Bus Supported	Macintosh 030DS	NuBus	ŃuBus	SE
Bus Size Maximum Data Rate (bps)	16-bit 16M; 4M	32-bit 4M	32-bit 16M;4M	16-bit 4M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	NetWare; VINES
Pricing/Support Price (\$)	995	895	995	795
Date of First Delivery Standard Warranty	January 1991 1 year	June 1990 1 year	January 1991 1 year	October 1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments				

Vendor	h-three Systems	Hayes Microcomputer Products, Inc.	Hayes Microcomputer Products, Inc.	Hayes Microcomputer Products, Inc.
Product	MacRing SE/30	EtherMate 8	EtherMate 8UTP	EtherMate Trio16
Characteristics LANs Supported	Token-Ring	Ethernet; NETBIOS	Ethernet	Ethernet
Microcomputer Bus Supported	Macintosh 030DS; SE/30	AT (ISA); EISA; PC	AT (ISA); EISA; PC	AT (ISA); EISA; PC
Bus Size Maximum Data Rate (bps)	16-bit 4M	8-bit 10M	8-bit 10M	16-bit 10M
Media Supported	Shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Operating Systems Supported	NetWare	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager; PC LAN Program
Pricing/Support Price (\$)	895	249	329	349
Date of First Delivery Standard Warranty	June 1990 1 year	September 1990 4 years	November 1990 4 years	December 1990 4 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	Full compliance with IEEE 802.3; on board boot ROM socket to "install" optional boot ROMs for diskless workstation applications.	Full compliance with IEEE 802.3 10BASE 5 and 10BASE-T.	Services all media on a single board.

Vendor	Hewlett-Packard Co.	Hewlett-Packard Co.	Hewlett-Packard Co.	IMC Networks Corp.
Product	HP ThinLAN Adapter Card 27250A	StarLAN 10	ThinLAN	EtherNic (PC/AT)
Characteristics LANs Supported	Ethernet	Ethernet; Starlan 10	Ethernet; Starlan 10	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); MCA	IBM PC/XT/AT; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	16-bit 10M	8-bit 10M
Media Supported	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; HP Lan Manager; NDIS; NetWare	3+/3+Open; HP LAN Manager, HP OfficeShare; NetWare	3+/3+Open; HP LAN Manager, HP OfficeShare; NetWare	NetWare; TCP/IP
Pricing/Support Price (\$)	450	495	695	199
Date of First Delivery Standard Warranty	September 1987 1 year	May 1987 90 days	January 1986 90 days	July 1990 5 years
Service Supplied by	Dealer; vendor	Vendor	Vendor	Dealer; vendor
Comments	_	_	_	Mfr. suggested list price includes jumper-selectable remote boot PROM.

Vendor	IMC Networks Corp.	IMC Networks Corp.	IMC Networks Corp.	IMC Networks Corp.
Product	EtherNic (AT)	PCnic 8bit TP	PCnic TP	PCnic II
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA); PC	AT (ISA)	мса
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare; TCP/IP	NetWare; PC-NFS; TCP/IP	NetWare; PC-NFS; TCP/IP	NetWare; PC-NFS; TCP/IP
Pricing/Support Price (\$)	249	275	325, max. price is 350	395, - 425.00
Date of First Delivery Standard Warranty	October 1990 5 years	May 1990 5 years	May 1990 5 years	June 1988 5 years
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Mfr. suggested list price in- cludes jumper-selectable re- mote boot PROM.	<u></u>	<u>-</u>	All PCnic Family Ethernet LAN products for coaxial cabling support both "thick" and "thin" 50 Ohm coaxial cabling as well as optionally supporting nonstandard 75 Ohm (PC/Net, G/Net) and 93 Ohm (Arcnet, IBM 3270) coaxial cabling.

Local Area Network Products: Comparison Columns Network Interface Cards

Vendor	IMC Networks Corp.	IMC Networks Corp.	IMC Networks Corp.	IMC Networks Corp.
Product	PCnic II TP	PCnic FO	PCnic 8bit	PCnic II FO
Characteristics ANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	MCA	AT (ISA)	AT (ISA); PC	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	8-bit 10M	16-bit 10M
Media Supported	Unshielded twisted-pair	Optical fiber	Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber
Operating Systems Supported	NetWare; PC-NFS; TCP/IP	NetWare; PC-NFS; TCP/IP	NetWare; PC-NFS; TCP/IP	NetWare; PC-NFS; TCP/IP
Pricing/Support Price (\$)	350, max. price is 375	675, max. price is 695	345	695, max. price is 725
Date of First Delivery Standard Warranty	May 1990 5 years	November 1990 5 years	August 1988 5 years	January 1991 5 years
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	_	_	All PCnic Family Ethernet LAN products for coaxial cabling support both "thick" and "thin" 50 Ohm coaxial cabling as well as optionally supporting non-standard 75 Ohm (PC/Net, G/Net) and 93 Ohm (Arcnet, IBM 3270) coaxial cabling.	_
Vendor	IMC Networks Corp.	International Business Machines Corp. (IBM)	International Business Machines Corp. (IBM)	International Business Machines Corp. (IBM)
Product	PCnic	IBM Token Ring Network 16/4 Adapter	IBM Token Ring Network 16/4 Adapter/A	IBM Token Ring Network PC Adapter
Characteristics LANs Supported	Ethernet	Token-Ring	Token-Ring	Token-Ring
Microcomputer Bus Supported	AT (ISA)	AT (ISA); EISA; PC	MCA	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 16M; 4M	16-bit 16M; 4M	8-bit 4M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	NetWare; PC-NFS; TCP/IP	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	395, - 425.00	921	921	669
Date of First Delivery	June 1988 5 years	November 1988 1 year	November 1988 1 year	November 1985 1 year
Standard Warranty ´ Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor

Vendor	International Business Machines Corp. (IBM)	International Communications Equipment	International Communications Equipment	International Communications Equipment
Product	IBM Token Ring Network PC Adapter/A	ICE-1+	ICE-3+	ICE-4+
Characteristics LANs Supported	Token-Ring	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	MCA	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 4M	None identified 2.5M	None identified 2.5M	None identified 2.5M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	RG-62 coaxial	Unshielded twisted-pair	Coaxial; Unshielded twisted- pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	NetWare; VINES	NetWare; VINES	NetWare
Pricing/Support Price (\$)	772	179	199	199
Date of First Delivery Standard Warranty	October 1985 1 year	July 1988 5 years	January 1989 5 years	January 1989 5 years
Service Supplied by	Dealer; vendor	Vendor	Vendor	Vendor
Comments		_		_

Vendor	International Communications Equipment	International Communications Equipment	International Communications Equipment	Interphase Corp.
Product	ICE-5	ICE-IE	ICE-IIE	V/Ethernet 3207 Hawk
Characteristics LANs Supported	Arcnet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	VMEbus
Bus Size Maximum Data Rate (bps)	None identified 2.5M	None identified 10M	None identified 10M	32-bit 10M
Media Supported	RG-62 coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial
Operating Systems Supported	NetWare	NetWare	NetWare	UNIX
Pricing/Support Price (\$)	395	295	495	1,595
Date of First Delivery Standard Warranty	January 1989 5 years	July 1989 5 years	October 1989 5 years	April 1987 1 year
Service Supplied by	Vendor	Vendor	Vendor	Dealer; vendor
Comments	Arcnet & 5-port active Hub on one card.	_	_	_

Vendor	Interphase Corp.	Interphase Corp.	Interphase Corp.	Interphase Corp.
Product	V/Ethernet 4207 Eagle	V/FDDI 3211 Falcon	V/FDDI 4211 Peregrine	V/Token-Ring 4212 Owl
Characteristics LANs Supported	Ethernet	FDDI	FDDI	Token-Ring
Microcomputer Bus Supported	VMEbus	VMEbus	VMEbus	VMEbus
Bus Size Maximum Data Rate (bps)	32-bit 10M	32-bit 100M	32-bit 100M	32-bit 16M
Media Supported	Standard Ethernet coaxial	Optical fiber	Optical fiber; Shielded twisted- pair	Shielded twisted-pair
Operating Systems Supported	UNIX	UNIX	UNIX	UNIX
Pricing/Support Price (\$)	3,595	9,000	8,995, max. price is 10,995	3,595
Date of First Delivery Standard Warranty	October 1989 1 year	June 1988 1 year	June 1990 1 year	October 1989 1 year
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments				_

Vendor	Invisible Software, Inc.	Invisible Software, Inc.	Invisible Software, Inc.	Invisible Software, Inc.
Product	200	300	300/A	Ethernet
Characteristics LANs Supported	Proprietary	Proprietary	Ethernet	Ethernet
Microcomputer Bus Supported	PC	AT (ISA); PC	MCA	PC
Bus Size Maximum Data Rate (bps)	8-bit 1.8M	16-bit; 8-bit 3M	16-bit; 32-bit 10M	8-bit 10M
Media Supported	Unshielded twisted-pair	Unshielded twisted-pair	Thin Ethernet coaxial	Thin Ethernet coaxial
Operating Systems Supported	NetWare	Net/30; NetWare	Net/30; NetWare	Net/30; NetWare
Pricing/Support Price (\$)	215	315	399	369
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Free technical support.	Free technical support.	Free technical support.	Free technical support.

Vendor	Invisible Software, Inc.	Invisible Software, Inc.	JC Information Systems	JC Information Systems
Product	Ethernet 16	Ethernet/A	1405-100	1405-200
Characteristics LANs Supported	Ethernet	Ethernet	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA)	MCA	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	8-bit 2.5M	8-bit 2.5M
Media Supported	Thin Ethernet coaxial	Thin Ethernet coaxial	Baseband coaxial; Unshielded twisted-pair	Baseband coaxial; Unshielded twisted-pair
Operating Systems Supported	Net/30; NetWare	Net/30; NetWare	CBIS Network O/S; NetWare	CBIS Network O/S; NetWare
Pricing/Support Price (\$)	369	469	65	75
Date of First Delivery Standard Warranty	None identified 1 year	January 1990 1 year	February 1986 1 year	August 1986 1 year
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer	Dealer
Comments	Free technical support.	Free technical support.	Star bus twisted-pair (RJ11).	Star bus twisted-pair (RJ11).

Vendor	JC Information Systems	JC Information Systems	JC Information Systems	Kodiak Technology
Product	1405-300	1416-100	1417-100	Dual-Raven
Characteristics LANs Supported	Arcnet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	16-bit; 8-bit 10M	16-bit; 8-bit 10M	16-bit 10M
Media Supported	Baseband coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	CBIS Network O/S; NetWare	CBIS Network O/S; NetWare	CBIS Network O/S; NetWare	NetWare
Pricing/Support Price (\$)	75	120, max. price is 150	120, max. price is 150	699
Date of First Delivery Standard Warranty	February 1986 1 year	September 1989 1 year	September 1989 1 year	September 1990 5 years
Service Supplied by	Dealer	Dealer	Dealer	Vendor
Comments	Star bus twisted-pair (RJ11).	Uses NE1000 and NE2000 drivers.	Uses NE1000 and NE2000 drivers.	2-channel Ethernet card.

Vendor	Kodiak Technology	Kodiak Technology	Kodiak Technology	Kodiak Technology
Product	Quad-Raven	Raven-16	Raven-16 UTP	Raven-8
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	16-bit 10M	8-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	1,299	249	299	199
Date of First Delivery Standard Warranty	July 1990 5 years	May 1990 5 years	September 1990 5 years	May 1990 5 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Multichannel Ethernet card.	64KB on-board memory; CHKnet diagnostic Software supplied; available through Ar- row Electronics.	64MB; CHKnet Diagnostic Software supplied.	64KB on-board memory; CHKnet diagnostic software supplied; available through Ar- row Electronics.

Vendor	Kodiak Technology	Kodiak Technology	Lancer Research	Lancer Research
Product	Raven-8 UTP	Wild Card	Arc-8S/16S	Ether-8/16
Characteristics LANs Supported	Ethernet	Ethernet	Arcnet	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA)	PC	PC
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 10M	16-bit; 8-bit 2.5M	16-bit; 8-bit 10M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	249	799	185, max. price is 495	185, max. price is 495
Date of First Delivery Standard Warranty	September 1990 5 years	December 1990 5 years	None identified 1 year	None identified 1 year
Service Supplied by	Vendor	Vendor	Dealer; vendor	Dealer; vendor
Comments	64KB memory; CHKnet Diagnostic Softwre supplied.	Resides in PC; provides Ether- net connection to PC; inverts twisted-pair to coax & vice versa.		_

Vendor	Lanmaster	Lanmaster	Lanmaster	Lanmaster
Product	AMF 230	AMH 220	AMP 240	AMT 210
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	мса	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	8-bit 2.5M	8-bit 2.5M	8-bit 2.5M
Media Supported	Optical fiber	Baseband coaxial	Baseband coaxial	Baseband coaxial
Operating Systems Supported	NetWare; Univation LifeNet, CBIS Network OS; VINES; Vi- aNet			
Pricing/Support Price (\$)	995	245	495	195
Date of First Delivery Standard Warranty	September 1988 2 years	September 1987 2 years	September 1987 2 years	September 1987 2 years
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Dual mode; work with RX-NET drivers in the I/O mode and enhanced Lanmaster drivers in the memory mapped mode.	Dual mode; work with RX-NET drivers in the I/O mode and enhanced Lanmaster drivers in the memory mapped mode.	Dual mode; work with RX-NET drivers in the I/O mode and enhanced Lanmaster drivers in the memory mapped mode.	Dual mode; work with RX-NET drivers in the I/O mode and enhanced Lanmaster drivers in the memory mapped mode.

Vendor	Lanmaster	Lanmaster	Lanmaster	Lanmaster
Product	AMT 216	ETH - 210 WD	ETH-216 WD	PS/2 Ethernet Card
Characteristics LANs Supported	Arcnet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	MCA
Bus Size Maximum Data Rate (bps)	16-bit 2.5M	8-bit 10M	16-bit 10M	8-bit 10M
Media Supported	Baseband coaxial	Baseband coaxial	Baseband coaxial	Baseband coaxial
Operating Systems Supported	NetWare; Univation LifeNet, CBIS Network OS; VINES; Vi- aNet	3+/3+Open; NetWare; VINES; Western Digital ViaNet; Sun NFS	3+/3+Open; NetWare; VINES; Western Digital ViaNet; Sun NFS	3+/3+Open; NFS; NetWare; VINES; ViaNet
Pricing/Support Price (\$)	295	299	399	515
Date of First Delivery Standard Warranty	September 1987 2 years	September 1989 2 years	September 1989 2 years	September 1988 2 years
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Dual mode; work with RX-NET drivers in the I/O mode and enhanced Lanmaster drivers in the memory mapped mode.	Provide further connectivity by operating with universal protocols such as TCP/IP, which are separately available as a complete package.	Provide further connectivity by operating with universal protocols such as TCP/IP, which are separately available as a complete package.	_

Vendor	LANNET Data Communications, Inc.	LANNET Data Communications, Inc.	LANNET Data Communications, Inc.	LANNET Data Communications, Inc.
	Communications, inc.	Communications, Inc.	Communications, inc.	Communications, inc.
Product	LEC-25	LEC-35	LEC-45	LEC-45T
Characteristics				
LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 10M	8-bit 10M	8-bit 10M
Media Supported	Optical fiber	Shielded twisted-pair; Standard Ethernet coaxial	Unshielded twisted-pair	Standard Ethernet coaxial; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; DECNET; FTP PC/ TCP; NDIS; NFS; NetWare; OS/ 2 LAN Manager; PC LAN Pro- gram; PCSA; VINES	3+/3+Open; DECNET; FTP PC/ TCP; NDIS; NFS; NetWare; OS/ 2 LAN Manager; PC LAN Pro- gram; PCSA; VINES	3+/3+Open; DECNET; FTP PC/ TCP; NDIS; NFS; NetWare; OS/ 2 LAN Manager; PC LAN Pro- gram; PCSA; VINES	3+/3+Open; DECNET; NDIS; NFS; NetWare; OS/2 LAN Man- ager; PC LAN Program; PC/ TCP; PCSA; VINES
Pricing/Support Price (\$)	795	395	395	395
Date of First Delivery Standard Warranty	March 1990 1 year	May 1990 1 year	May 1990 1 year	August 1990 1 year
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Uses synchronous signalling for Ethernet. Compatible with hubs from DEC, Zenith, Lannet, Fi- berdata, Chipcom.		Uses synchronous Ethernet signalling.	10BASE-T-compatible; includes polarity detection & correction.

Vendor	Lans Plus Canada, Inc.	Lans Plus Canada, Inc.	Lans Plus Canada, Inc.	Lans Plus Canada, Inc.
Product	EtherLAN/16-UTP EL516	EtherLAN/8-UTP EL408	EtherLAN/16 EL216	EtherLAN/8 EL108
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	16-bit 10M	8-bit 10M
Media Supported	Unshielded twisted-pair	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	599	399	499	299
Date of First Delivery Standard Warranty	None identified Lifetime limited to original end	None identified Lifetime limited to original end	None identified Lifetime limited to original end	None identified Lifetime limited to original end
Service Supplied by	user Vendor	user Vendor	user Vendor	user Vendor
Comments	Optional 64K buffer memory (EL564) and boot PROM socket; supportsTCP/IP; 10BASE-T compatible.	Optional 32K buffer memory (EL432) and boot PROM socket; supportsTCP/IP; 10BASE-T compatible.	Optional 64K buffer memory (EL264); and boot PROM socket; supports TCP/IP.	Optional 32K buffer memory (EL132) and boot PROM socket; supportsTCP/IP.

Vendor	Lans Plus Canada, Inc.			
Product	EtherLAN/MC EL316	EtherLAN/MCT EL616	EtherRAM/ 8 ER108	EtherRAM/8-UTP ER408
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	МСА	MCA	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	8-bit 10M	8-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair	Standard Ethernet coaxial	Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	495	595	499	599
Date of First Delivery Standard Warranty	None identified 5 years	None identified 5 years	None identified Lifetime limited to original end	None identified Lifetime limited to original end
Service Supplied by	Vendor	Vendor	user Vendor	user Vendor
Comments	Ethernet 10BASE5 and 10BASE2 Micro Channel ver- sion; supports TCP/IP.	Ethernet 10BASE-T Micro Channel version; supports TCP/ IP.	Provides 256K of additional DOS RAM optimized for network use; supports TCP/IP.	Provides 256K of additional DOS RAM optimized for network use; supports TCP/IP; 10BASE-T compatible.

Vendor	Lantana Technology	Lantana Technology	Lantana Technology	Lantana Technology
Product	ASTER/1+	ASTER/2+	ASTER/3	CYPRESS/1-16
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Token-Ring
Microcomputer Bus Supported	PC	мса	AT (ISA)	PC
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	16-bit 2.5M	16-bit 2.5M	8-bit 16M; 4M
Media Supported	Broadband coaxial; Shielded twisted-pair; Unshielded twisted-pair	Broadband coaxial; Shielded twisted-pair; Unshielded twisted-pair	Broadband coaxial; Shielded twisted-pair; Unshielded twisted-pair	IBM Type 1; Shielded twisted- pair; Unshielded twisted-pair
Operating Systems Supported	NetWare	NetWare	NetWare	3+/3+Open; NDIS, IEEE 802.2 option; NetWare; OS/2 LAN Manager; PCLAN Program
Pricing/Support Price (\$)	175	475	445	895
Date of First Delivery Standard Warranty	November 1990 2 years	November 1990 2 years	March 1990 2 years	November 1990 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_			_

Vendor	Lantana Technology	Lantana Technology	Lantana Technology	Lantana Technology
Product	CYPRESS/2-16	CYPRESS/2-4	CYPRESS/3-16	CYPRESS/3-4
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring	Token-Ring
Microcomputer Bus Supported	MCA	MCA	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 16M	16-bit 4M	16-bit 16M	16-bit 4M
Media Supported	IBM Type 1; Shielded twisted- pair; Unshielded twisted-pair	IBM Type 1; Shielded twisted- pair; Unshielded twisted-pair	IBM Type 1; Shielded twisted- pair; Unshielded twisted-pair	IBM Type 1; Shielded twisted- pair; Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; NDIS; NetWare; OS/2 LAN Manager; PC LAN Program	3+/3+Open; NDIS, IEEE 802.2 option; NetWare; OS/2 LAN Manager; PCLAN Program	3+/3+Open; NDIS, IEEE 802.2 option; NetWare; OS/2 LAN Manager; PCLAN Program	3+/3+Open; NDIS, IEEE 802.2 option; NetWare; OS/2 LAN Manager; PCLAN Program
Pricing/Support Price (\$)	995	695	995	695
Date of First Delivery Standard Warranty	November 1990 2 years	August 1988 2 years	November 1990 2 years	October 1990 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments		<u> </u>	_ .	

Vendor	Lantana Technology	Lantana Technology	Lantana Technology	Longshine Technology
Product	TAMARIX/1	TAMARIX/2	TAMARIX/3	LCS-8634
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	PC	MCA	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare; TCP/IP	NetWare; TCP/IP	NetWare; TCP/IP	NetWare; PC LAN Program
Pricing/Support	075	405		
Price (\$)	275	495	595	139
Date of First Delivery Standard Warranty	August 1988 2 years	August 1988 2 years	November 1990 2 years	May 1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	_	_	_

Vendor	Longshine Technology	Longshine Technology	Longshine Technology	Longshine Technology
Product	LCS-8830CB	LCS-8830CS	LCS-8830H-C	LCS-8830H-T
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 1M	8-bit 1M	16-bit 1M	8-bit 1M
Media Supported	Baseband coaxial	Baseband coaxial	Baseband coaxial	Unshielded twisted-pair
Operating Systems Supported	NetWare; PC LAN Program	NetWare; PC LAN Program	NetWare; PC LAN Program	NetWare; PC LAN Program
Pricing/Support Price (\$)	61	58	148	176
Date of First Delivery Standard Warranty	August 1989 1 year	August 1989 1 year	August 1989 1 year	August 1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Arcnet card for bus configuration.	Arcnet card for star configuration.	Arcnet hub card with 4-port active hub and LAN adapter RG-62/U93 ohm coax cable.	Arcnet hub card with 4-port active hub and LAN adapter for unshielded twisted-pair network.

Vendor	Longshine Technology	Longshine Technology	Longshine Technology	Madge Networks, Inc.
Product	LCS-8830T	LCS-8834	LCS-8834/II	SMART 16/4 AT Ringnode
Characteristics LANs Supported	Arcnet	Ethernet	Ethernet	Token-Ring
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	MCA	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	8-bit 1M	8-bit 10M	8-bit 10M	16-bit 4M
Media Supported	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair
Operating Systems Supported	NetWare; PC LAN Program	NetWare; PC LAN Program	NetWare; PC LAN Program	3+/3+Open; NetWare; PC LAN Program; VINES
Pricing/Support Price (\$)	67	119	169	995
Date of First Delivery Standard Warranty	August 1989 1 year	July 1988 1 year	November 1989 1 year	June 1990 5 years
Service Supplied by	Vendor	Vendor	Vendor	Dealer; vendor
Comments	Arcnet adapter card uses 105- ohm twisted-pair wire (un- shielded).			Hardware/software switchable 4M/16M bps ring data rate; senses an 8- or 16-bit slot and automatically adjusts; includes diagnostic software, LAN sup- portsoftware, IPX/SPX proto- cols; 802.2 (LLC), NETBIOS, LAN Manager NDIS.

Vendor	Madge Networks, Inc.	Madge Networks, Inc.	Madge Networks, Inc.	Madge Networks, Inc.
Product	SMART 16/4 EISA Ringnode	SMART 16/4 MC Ringnode	SMART AT Ringnode	SMART ISA Ringnode
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring	Token-Ring
Microcomputer Bus Supported	EISA	MCA	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	32-bit 4M	32-bit 16M; 4M	16-bit 4M	8-bit 4M
Media Supported	Shielded twisted-pair	Shielded twisted-pair	Shielded twisted-pair	Shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; PC LAN Program; VINES	3+/3+Open; NetWare; PC LAN Program; VINES	3+/3+Open; NetWare; PC LAN Program; VINES	3+/3+Open; NetWare; PC LAN Program; VINES
Pricing/Support Price (\$)	1,495	995	750	550
Date of First Delivery Standard Warranty	July 1990 5 years	September 1990 5 years	April 1989 5 years	April 1989 5 years
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Hardware/software switchable 4M/16M bps ring data rate; includes diagnostic software, LAN support software, IPX/SPX protocols, 802.2 (LLC), NET-BIOS, LAN Manager NDIS drivers, and NetWare drivers.	Hardware/software switchable 4M/16M bps ring data rate; senses an 8- or 16-bit slot and automatically adjusts; includes diagnostic software, LAN support software, IPX/SPX protocols, 802.2 (LLC), NETBIOS; LAN Manager NDIS.	128K onboard RAM allows for downloading of network driver software, thereby using as little as 3K of DOS memory; includes diagnostic software, LAN support software, IPX/SPX protocols, 802.2 (LLC), NETBIOSN Manager NDIS.	128K onboard RAM allows for downloading of network driver software, thereby using as little as 3K of DOS memory. Includes diagnostic software, LAN support software, IPX/SPX protocols, 802.2 (LLC), NETBIOSN Manager NDIS.
Vendor	Madge Networks, Inc.	MNC International	MNC International	MNC International
	Madge Networks, Inc.	MNC International QC-9219	MNC International QC-9220	MNC International QC-9230
Product Characteristics	-			
Product Characteristics LANs Supported	SMART MC Ringnode	QC-9219	QC-9220	QC-9230
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size	SMART MC Ringnode FDDI; Token-Ring	QC-9219 Arcnet	QC-9220 Arcnet; Token-Ring	QC-9230 Arcnet
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps)	SMART MC Ringnode FDDI; Token-Ring MCA 16-bit	QC-9219 Arcnet MCA 16-bit	QC-9220 Arcnet; Token-Ring LTX-NEC; PC 8-bit 16M; 2.5M Optical fiber; Shielded twisted-pair; Standard Arcnet coaxial; Thin Ethernet coaxial; Un-	QC-9230 Arcnet LTX-NEC 16-bit 2.5M
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported	SMART MC Ringnode FDDI; Token-Ring MCA 16-bit 4M	QC-9219 Arcnet MCA 16-bit 2.5M Optical fiber; Standard Arcnet	QC-9220 Arcnet; Token-Ring LTX-NEC; PC 8-bit 16M; 2.5M Optical fiber; Shielded twisted-pair; Standard Arcnet coaxial;	QC-9230 Arcnet LTX-NEC
Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported	SMART MC Ringnode FDDI; Token-Ring MCA 16-bit 4M Shielded twisted-pair 3+/3+Open; NetWare; PC LAN	Arcnet MCA 16-bit 2.5M Optical fiber; Standard Arcnet coaxial; Unshielded twisted-pair NetWare; OS/2 LAN Server;	Arcnet; Token-Ring LTX-NEC; PC 8-bit 16M; 2.5M Optical fiber; Shielded twisted-pair; Standard Arcnet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair NetWare; OS/2 LAN Server;	QC-9230 Arcnet LTX-NEC 16-bit 2.5M Unshielded twisted-pair; coaxia
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported Pricing/Support Price (\$) Date of First Delivery	SMART MC Ringnode FDDI; Token-Ring MCA 16-bit 4M Shielded twisted-pair 3+/3+Open; NetWare; PC LAN Program; VINES 750 November 1988	Arcnet MCA 16-bit 2.5M Optical fiber; Standard Arcnet coaxial; Unshielded twisted-pair NetWare; OS/2 LAN Server; VINES 250, max. price is 400 1986	Arcnet; Token-Ring LTX-NEC; PC 8-bit 16M; 2.5M Optical fiber; Shielded twisted-pair; Standard Arcnet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair NetWare; OS/2 LAN Server; VINES 95 1987	QC-9230 Arcnet LTX-NEC 16-bit 2.5M Unshielded twisted-pair; coaxia NetWare; VINES
Product Characteristics LANS Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported Pricing/Support Price (\$) Date of First Delivery Standard Warranty Service Supplied by	SMART MC Ringnode FDDI; Token-Ring MCA 16-bit 4M Shielded twisted-pair 3+/3+Open; NetWare; PC LAN Program; VINES	Arcnet MCA 16-bit 2.5M Optical fiber; Standard Arcnet coaxial; Unshielded twisted-pair NetWare; OS/2 LAN Server; VINES 250, max. price is 400	Arcnet; Token-Ring LTX-NEC; PC 8-bit 16M; 2.5M Optical fiber; Shielded twisted-pair; Standard Arcnet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair NetWare; OS/2 LAN Server; VINES	QC-9230 Arcnet LTX-NEC 16-bit 2.5M Unshielded twisted-pair; coaxia NetWare; VINES

Vendor	MNC International	Moses Computers	Motorola Computer Systems	Multi-Tech Systems, Inc.
Product	QC-9241	ChosenLAN PL200S	MNME-374	AN301CX/16
Characteristics LANs Supported	Arcnet	ChosenLAN	Ethernet	Arcnet
Microcomputer Bus Supported	AT (ISA)	AT (ISA); PC	VME	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 2.5M	None identified 3.58M	32-bit 10M	16-bit 2.5M
Media Supported	Optical fiber; Standard Arcnet coaxial; Unshielded twisted- pair <cr><a5>NetWare; OS/ 2 LAN Server; VINES</a5></cr>	Unshielded twisted-pair	Broadband coaxial; Optical fi- ber; Shielded twisted-pair; Stan- dardEthernet coaxial; Thin Ethernet coaxial; Unshielded	Broadband coaxial
Operating Systems Supported		ChosenLAN	twisted-pair SMB server for UNIX	NetWare
	110			
	1989 1 year			
Pricing/Support Price (\$)	Vendor	179	1,995	299
Date of First Delivery Standard Warranty	_	1990 1 year	October 1989 1 year	None identified 2 years
Service Supplied by		Vendor	Vendor	None identified
Comments		_	Used only in server configuration.	_

Vendor	Multi-Tech Systems, Inc.	Multi-Tech Systems, Inc.	Multi-Tech Systems, Inc.	Multi-Tech Systems, Inc.
Product	AN301CX/8/AN302CXB/8	AN301CX/PS	AN301CXB/PS	AN301TP/16
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA); PC	MCA	MCA	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	8-bit 2.5M	8-bit 2.5M	16-bit 2.5M
Media Supported	Broadband coaxial	Broadband coaxial	Broadband coaxial	Unshielded twisted-pair
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	189	489	499	299
Date of First Delivery Standard Warranty	None identified 2 years	January 1990 2 years	March 1990 2 years	1990 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments			Bus topology.	

Local Area Network Products: Comparison Columns Network Interface Cards

Vendor	Multi-Tech Systems, Inc.	Multi-Tech Systems, Inc.	Multi-Tech Systems, Inc.	Multi-Tech Systems, Inc.
Product	AN301TP/8	EN301CA/16	EN301CA/8	EN301CA/PS
Characteristics LANs Supported	Arcnet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA)	AT (ISA); PC	мса
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	16-bit 10M	8-bit 10M	16-bit 10M
Media Supported	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	189	349	329	489
Date of First Delivery Standard Warranty	1990 2 years	None identified 2 years	None identified 2 years	None identified 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	_		-

Vendor	Multi-Tech Systems, Inc.	Multi-Tech Systems, Inc.	Multi-Tech Systems, Inc.	Mylex Corp.
Product	EN301TP/16	EN301TP/BR	EN301TP/PS	LN1390
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA); PC	MCA	AT(ISA)
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	16-bit 10M	None identified 10M
Media Supported	Unshielded twisted-pair	Unshielded twisted-pair	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	349	329	489	390
Date of First Delivery Standard Warranty	None identified 2 years	None identified 2 years	March 1990 2 years	January 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_		_	- 100

Vendor

Mylex Corp.

National Semiconductor

Vendor	Mylex Corp.	National Semiconductor	National Semiconductor	National Semiconductor
Product	LNE390	EtherNODE 16 NB	EtherNODE 16 SE	EtherNODE 32 SE/30
Characteristics LANs Supported	Ethernet	EtherTalk; Ethernet	EtherTalk; Ethernet	EtherTalk; Ethernet
Microcomputer Bus Supported	EISA	NuBus	SE	SE/30
Bus Size Maximum Data Rate (bps)	None identified 10M	16-bit 10M	16-bit 10M	32-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	500	495	445	595
Date of First Delivery Standard Warranty	January 1990 1 year	October 1990 5 years	December 1990 5 years	October 1990 5 years
Service Supplied by	Vendor	Dealer; vendor	Vendor	Vendor
Comments	-	16-bit Ethernet adapter for NU- BUs; thick & thin Ethernet coax- ial support; includes user diag- nostic software; auto-sensing feature (automatically senses type of cabling & configures board accordingly).	16-bit Ethernet adapter for slot of Macintosh SE; includes user diagnostic software, thick & thin Ethernet coaxial support.	32-bit Ethernet adapter for the PDS slot of the Macintosh SE/30; thich & thin Ethernet coaxial support; includes user diagnostic software; includes new SONIC Ethernet chip.
Vendor	National Semiconductor	National Semiconductor	National Semiconductor	National Semiconductor
Product	EtherNODE TPA	EtherNODE*08PC	EtherNODE*16AT	EtherNODE*16AT-T
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); EISA; MCA; NuBus; PC; SE; SE/30	PC ·	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit; 32-bit; 8-bit 10M	8-bit 10M	16-bit; 8-bit 10M	16-bit; 8-bit 10M
Media Supported	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Un- shielded twisted-pair
Operating Systems Supported	Software independent	NetWare	3+/3+Open; FTP PC/TCP; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server; PC LAN Pro- gram; VINES	3+/3+Open; FTP PC/TCP; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server; PC LAN Pro- gram; VINES
Pricing/Support		005	345	395
	149	295	• • •	
Price (\$) Date of First Delivery	149 January 1991 5 years	December 1990 5 years	June 1990 5 years	December 1990 5 years
Price (\$) Date of First Delivery Standard Warranty Service Supplied by	January 1991	December 1990	June 1990	

National Semiconductor

National Semiconductor

Vendor	National Semiconductor	Netronix	Network Interface Corp.	Network Interface Corp.
Product	EtherNODE*16ATX	PNA 101/102	10330	10336
Characteristics LANs Supported	Ethernet	Broadband	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit; 8-bit 10M	8-bit 2M	8-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Broadband coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; FTP PC/TCP; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server; PC LAN Pro- gram; VINES	NetWare; PC LAN Program	NetWare; PC LAN Program	NetWare; PC LAN Program
Pricing/Support Price (\$)	375	595	295	495
Date of First Delivery Standard Warranty	December 1990 5 years	June 1987 1 year	December 1990 2 years	December 1990 2 years
Service Supplied by	Vendor	Vendor	Dealer; vendor	Dealer; vendor
Comments	Three-quarter length card; sur- face mount PCB; self- configurable for 8- or 16-bit slots; NE2000 compatible; soft- ware configuration; option for CheckPoint upgrade; boot ROM socket.	Frequency agile broadband adapter.		

Vendor	Network Interface Corp.	Network Interface Corp.	Network Interface Corp.	Network Interface Corp.
Product	10350	10356	PcARC	PcARC - AT
Characteristics LANs Supported	Ethernet	Ethernet	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 10M	8-bit 2.5M	16-bit 2.5M
Media Supported	Unshielded twisted-pair	Unshielded twisted-pair	Broadband coaxial; Thin Ether- net coaxial	Broadband coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare; PC LAN Program	NetWare; PC LAN Program	NetWare; PC LAN Program; VINES	NetWare; VINES
Pricing/Support Price (\$)	395	595	250	525
Date of First Delivery Standard Warranty	December 1990 2 years	December 1990 2 years	1984 2 years	1990 2 years
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	_	_		Internal active hub conncetor.

Vendor	Network Interface Corp.	Network Interface Corp.	Network Interface Corp.	Network Interface Corp.
Product	PcARC - AT/20	PcARC - AT/50	PcARC - AT/F2	PcARC/20
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit 2.5M	16-bit 2.5M	16-bit 2.5M	8-bit None identified
Media Supported	Broadband coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber	Broadband coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare; VINES	NetWare; VINES	NetWare; VINES	NetWare; VINES
Pricing/Support Price (\$)	See comments	575	See comments	295
Date of First Delivery Standard Warranty	None identified 2 years	1990 2 years	1990 2 years	1984 2 years
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Internal active hub connector; contact vendor for pricing infor- mation.	_	Internal active hub connector; contact vendor for pricing information.	

Vendor	Network Interface Corp.	Network Interface Corp.	NetWorth, Inc.	NetWorth, Inc.
Product	PcARC/50	PcARC/F2	EtherNext 16-Bit NIC	EtherNext 8-bit NIC
Characteristics LANs Supported	Arcnet	Arcnet	Ethernet; Starlan	Ethernet; Starlan
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	8-bit 2.5M	16-bit 10M	8-bit 10M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Operating Systems Supported	NetWare; VINES	NetWare; VINES	NetWare; OS/2 LAN Manager	NetWare; OS/2 LAN Manager
Pricing/Support Price (\$)	295	1.495	399	349
Date of First Delivery Standard Warranty	1984 2 years	None identified 2 years	June 1989 1 year	June 1989 1 year
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer	Dealer
Comments		-	EtherNext is a 10BASE-T LAN.	EtherNext is a 10BASE-T LAN.

Vendor	NetWorth, Inc.	NetWorth, Inc.	Novell, Inc.	Novell, Inc.
Product	EtherNext Micro Channel	EtherNext for Macintosh II	EtherPort SE/30L	EtherPort SE/30
Characteristics LANs Supported	Ethernet; Starlan	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	MCA	NuBus	SE/30	SE/30
Bus Size Maximum Data Rate (bps)	16-bit 10M	32-bit 10M	None identified 10M	None identified 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare; OS/2 LAN Manager	EtherTalk/AppleTalk; NetWare	3+/3+Open; AppleTalk, TCP/ IP, DECnet; NetWare; PC LAN Program; TOPS; Tapestry; VINES	3+/3+Open; AppleTalk, TCP/ IP, DECnet; NetWare; PC LAN Program; TOPS; Tapestry; VINES
Pricing/Support Price (\$)	449	449	645	595
Date of First Delivery Standard Warranty	November 1989 1 year	March 1990 1 year	1988 1 year	1988 1 year
Service Supplied by	Dealer	Dealer	Dealer; third party; vendor	Dealer; third party; vendor
Comments	EtherNExt is a 10BASE-T LAN.	EtherNext is a 10BASE-T LAN.	_	

Vendor	Novell, Inc.	Novell, Inc.	Novell, Inc.	Novell, Inc.
Product	EtherPort IIL	EtherPort II	EtherPort SEL	EtherPort SE
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	NuBus	NuBus	NuBus	SE
Bus Size Maximum Data Rate (bps)	None identified 10M	None identified 10M	None identified 10M	None identified 10M
Media Supported	Shielded twisted-pair; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; AppleTalk, TCP/ IP, DECnet; NetWare; PC LAN Program; TOPS; Tapestry; VINES	3+/3+Open; AppleTalk, TCP/ IP, DECnet; NetWare; PC LAN Program; TOPS; Tapestry; VINES	3+/3+Open; AppleTalk, TCP/ IP, DECnet; NetWare; PC LAN Program; TOPS; Tapestry; VINES	3+/3+Open; AppleTalk, TCP/ IP, DECnet; NetWare; PC LAN Program; TOPS; Tapestry; VINES
Pricing/Support Price (\$)	645	595	645	595
Date of First Delivery Standard Warranty	1988 1 year	1987 1 year	1988 1 year	1987 1 year
Service Supplied by	Dealer; third party; vendor			
Comments		_		_

Vendor	Novell, Inc.	Novell, Inc.	Novell, Inc.	Novell, Inc.
Product	NE/2	NE/2-32	NE1000	NE2000
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	MCA	MCA	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 10M	32-bit 10M	8-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial			
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare
Pricing/Support Price (\$)	495	995	395	495
Date of First Delivery Standard Warranty	March 1990 3 years	December 1989 3 years	March 1990 3 years	March 1990 3 years
Service Supplied by	Third party	Third party	Third party	Third party
Comments		-	_	_

Vendor	Novell, Inc.	NTI Group, Inc.	NTI Group, Inc.	NTI Group, Inc.
Product	NE3200	NTI 1001/DP	NTI 1001/DP-T	NTI 1002/DP-16
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	EISA	PC	PC	AT (ISA)
Bus Size Maximum Data Rate (bps)	32-bit 10M	8-bit 10M	8-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare	NetWare; PC LAN Program; TCP/IP; Tapestry	NetWare; PC LAN Program; TCP/IP; Tapestry	NetWare; PC LAN Program; TCP/IP; Tapestry
Pricing/Support Price (\$)	1,295	400	400	400
Date of First Delivery Standard Warranty	April 1990 3 years	1988 90 days	1989 90 days	1989 90 days
Service Supplied by	Third party	Vendor	Vendor	Vendor
Comments	32-bit EISA Bus Master interface.	Ethernet co-processor; 32K data buffer.	IEEE 802.3 10BASE-T compatible.	16-bit co-processor for 16-bit data transfers; 32K buffer RAM.

Local Area Network Products: Comparison Columns Network Interface Cards

Vendor	NTI Group, Inc.	NTI Group, Inc.	Olicom USA	Olicom USA
Product	NTI 1002/DP-16T	NTI 1002/DP-FO	OC-3112 Token-Ring Network PC/AT Adapter	OC-3114 ISA 16/4 Adapter
Characteristics LANs Supported	Ethernet	Ethernet	Token-Ring	Token-Ring
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	MCA
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	16-bit 4M	16-bit; 8-bit 16M; 4M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	NetWare; PC LAN Program; TCP/IP; Tapestry	NetWare; TCP/IP; Tapestry	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram
Pricing/Support Price (\$)	400	550	645	895
Date of First Delivery Standard Warranty	1989 90 days	1990 90 days	April 1990 1 year	April 1990 1 year
Service Supplied by	Vendor	Vendor	Dealer	Dealer
Comments	16-bit Ethernet co-processor featuring 16-bit data transfers, 32Kbytes of RAM, & IEEE 802.3 10BASE-T compatibility.	16-bit Ethernet co-processor; 16-bit data transfers; 32K buffer RAM; fiber optics output.	Fully IBM Token-Ring Network compatible and meets the IEEE 802.5 standard requirements; can be mixed freely with IBM adapters on a Token-Ring network; the Olicom adapters transfer data at 460K/sec. versus 360K/sec. with IBM adapters.	IEEE standards 802.5 & 802.2; on-board 128K of memory; sup ports over 260 nodes & has a data transfer speed of 1845K versus IBM at 685K; mix freely with IBM adapters.
Vendor				0
	Olicom USA	Olicom USA	Olicom USA	Olicom USA
Product	Olicom USA OC-3120 Token-Ring Network PC/XT Adapter	Olicom USA OC-3126 Token-Ring Network PC/MC Adapter	Olicom USA OC-3128 MC 16/4 Adapter	OC-3132 EISA 16/4 Adapter
Product Characteristics LANs Supported	OC-3120 Token-Ring Network	OC-3126 Token-Ring Network		
Characteristics	OC-3120 Token-Ring Network PC/XT Adapter	OC-3126 Token-Ring Network PC/MC Adapter	OC-3128 MC 16/4 Adapter	OC-3132 EISA 16/4 Adapter
Characteristics LANs Supported	OC-3120 Token-Ring Network PC/XT Adapter Token-Ring	OC-3126 Token-Ring Network PC/MC Adapter Token-Ring	OC-3128 MC 16/4 Adapter Token-Ring	OC-3132 EISA 16/4 Adapter Token-Ring
Characteristics LANs Supported Microcomputer Bus Supported Bus Size	OC-3120 Token-Ring Network PC/XT Adapter Token-Ring PC 8-bit	OC-3126 Token-Ring Network PC/MC Adapter Token-Ring MCA 16-bit	OC-3128 MC 16/4 Adapter Token-Ring MCA 16-bit	OC-3132 EISA 16/4 Adapter Token-Ring EISA 16-bit
Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps)	OC-3120 Token-Ring Network PC/XT Adapter Token-Ring PC 8-bit 4M Shielded twisted-pair; Un-	OC-3126 Token-Ring Network PC/MC Adapter Token-Ring MCA 16-bit 4M Shielded twisted-pair; Un-	OC-3128 MC 16/4 Adapter Token-Ring MCA 16-bit 16M; 4M Shielded twisted-pair; Un-	OC-3132 EISA 16/4 Adapter Token-Ring EISA 16-bit 16M;4M Shielded twisted-pair; Un-
Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported	OC-3120 Token-Ring Network PC/XT Adapter Token-Ring PC 8-bit 4M Shielded twisted-pair; Un-shielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro-	OC-3126 Token-Ring Network PC/MC Adapter Token-Ring MCA 16-bit 4M Shielded twisted-pair; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro-	OC-3128 MC 16/4 Adapter Token-Ring MCA 16-bit 16M; 4M Shielded twisted-pair; Un-shielded twisted-pair	OC-3132 EISA 16/4 Adapter Token-Ring EISA 16-bit 16M; 4M Shielded twisted-pair; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN
Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported Pricing/Support Price (\$)	OC-3120 Token-Ring Network PC/XT Adapter Token-Ring PC 8-bit 4M Shielded twisted-pair; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Program 645 April 1990	OC-3126 Token-Ring Network PC/MC Adapter Token-Ring MCA 16-bit 4M Shielded twisted-pair; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Program 925 April 1990	OC-3128 MC 16/4 Adapter Token-Ring MCA 16-bit 16M; 4M Shielded twisted-pair; Un-shielded twisted-pair 3+/3+Open; NetWare	OC-3132 EISA 16/4 Adapter Token-Ring EISA 16-bit 16M; 4M Shielded twisted-pair; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program 950 April 1990
Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported Pricing/Support Price (\$)	OC-3120 Token-Ring Network PC/XT Adapter Token-Ring PC 8-bit 4M Shielded twisted-pair; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Program 645	OC-3126 Token-Ring Network PC/MC Adapter Token-Ring MCA 16-bit 4M Shielded twisted-pair; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Program	OC-3128 MC 16/4 Adapter Token-Ring MCA 16-bit 16M; 4M Shielded twisted-pair; Unshielded twisted-pair 3+/3+Open; NetWare	OC-3132 EISA 16/4 Adapter Token-Ring EISA 16-bit 16M; 4M Shielded twisted-pair; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program

Vendor	Optical Data Systems, Inc.			
Product	ODS 272	ODS 273	ODS 472	ODS 872-EISA
Characteristics LANs Supported	Ethernet	Ethernet	10BASE-T; Ethernet	Token-Ring
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC	EISA
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 10M	8-bit 10M	32-bit 16M
Media Supported	Standard Ethernet coaxial; Un- shielded twisted-pair	Optical fiber	Standard Ethernet coaxial; Un- shielded twisted-pair	Shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	495	1,095	425	940
Date of First Delivery Standard Warranty	January 1990 1 year	January 1990 1 year	None identified 1 year	October 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments			-	

Vendor	Optical Data Systems, Inc.	Optical Data Systems, Inc.	Optical Data Systems, Inc.	Performance Technology
Product	ODS 872-ISA	ODS 872-MC	ODS 873-ISA, MC, EISA	RIM 1A
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring	Arcnet; Ethernet
Microcomputer Bus Supported	AT (ISA); PC	MCA	AT (ISA); EISA; MCA; PC	AT
Bus Size Maximum Data Rate (bps)	16-bit; 8-bit 16M	16-bit 16M	16-bit; 32-bit; 8-bit 16M	16-bit; 8-bit 2.5M
Media Supported	Shielded twisted-pair	Shielded twisted-pair	Optical fiber	Shielded twisted-pair; Thin Ethernet coaxial; Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	10Net; 3+/3+Open; NetWare; PC LAN Program; PowerLan; VINES
Pricing/Support Price (\$)	849	895	1,195	169, max. price is 595
Date of First Delivery Standard Warranty	October 1990 1 year	October 1990 1 year	October 1990 1 year	1987 90 days
Service Supplied by	Vendor	Vendor	Vendor	None identified
Comments				_

Vendor	Performance Technology	Performance Technology	Performance Technology	Performance Technology
Product	RIM II	RIM III	WD8003	WD8013
Characteristics LANs Supported	Arcnet; Ethernet	Arcnet; Ethernet	Arcnet; Ethernet	Arcnet; Ethernet
Microcomputer Bus Supported	AT	AT	АТ	AT
Bus Size Maximum Data Rate (bps)	16-bit; 8-bit 2.5M	16-bit; 8-bit 2.5M	16-bit; 8-bit 2.5M	16-bit; 8-bit 2.5M
Media Supported	Shielded twisted-pair; Thin Ethernet coaxial; Unshielded twisted-pair			
Operating Systems Supported	10Net; 3+/3+Open; NetWare; PC LAN Program; PowerLan; VINES			
Pricing/Support Price (\$)	169, max. price is 595			
Date of First Delivery Standard Warranty	1987 90 days	1987 90 days	1987 90 days	1987 90 days
Service Supplied by	None identified	None identified	None identified	None identified
Comments	_			_

Vendor	Plexcom, Inc.	Plexcom, Inc.	Proteon, Inc.	Proteon, Inc.
Product	8082-16	8082-8	ProNET 4/16 p1390	ProNET 4/16 p1890
Characteristics LANs Supported	Ethernet	Ethernet	Token-Ring	Token-Ring
Microcomputer Bus Supported	AT (ISA)	PC	AT (ISA); PC	мса
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	16-bit 16M; 4M	16-bit 16M; 4M
Media Supported	Standard Ethernet coaxial; Un- shielded twisted-pair	Standard Ethernet coaxial; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair; requires externalUTP media filter
Operating Systems Supported	NetWare; VINES	NetWare; VINES	NetWare; OS/2 LAN Manager; VINES	IBM Networking Software; Net- Ware; OS/2 LAN Manager; VINES
Pricing/Support Price (\$)	499	349	895	850
Date of First Delivery Standard Warranty	May 1990 90 days	January 1990 90 days	February 1990 1 year	October 1990 Lifetime
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Supports XNS, DECnet, TCP/ IP.	Supports XNS, DECnet, TCP/IP	Bus Master technology maximizes the network's data transfer capability, preventing RAM Cram or CPU utilization drain.	Features Proteon's bus master implementing for exceptional data transfer capability.

Vendor	Proteon, Inc.	Proteon, Inc.	Proteon, Inc.	Proteon, Inc.
Product	ProNET 4/16 p1990	ProNET4 p1342	ProNET4 p1346 BusMaster	ProNET4 p1347 BusMaster
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring	Token-Ring
Microcomputer Bus Supported	EISA	AT (ISA); PC	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	32-bit 16M; 4M	8-bit 4M	16-bit 4M	16-bit 4M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair; on-board UTP media filter	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Standard Ethernet coaxial; Un- shielded twisted-pair
Operating Systems Supported	IBM Networking Software; Net- Ware; OS/2 LAN Manager; VINES	NetWare; OS/2 LAN Manager	FTP PC/TCP; IBM Networking Software; NetWare; OS/2 LAN Manager; VINES	FTP PC/TCP; IBM Networking Software; NetWare; OS/2 LAN Manager; VINES
Pricing/Support Price (\$)	1,195	495	550	650
Date of First Delivery Standard Warranty	February 1990 Lifetime	May 1986 1 year	July 1989 1 year	July 1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	None identified
Comments	On-board UTP media filter.	Features on-board UTP media filter for UTP lobe connections; workstation NIC.	Features on-board UTP media filter and is upgradable to accommodate file server network connections; workstation NIC.	On-board UTP media filter; file server NIC.

Vendor	Proteon, Inc.	PureData Ltd.	PureData Ltd.	PureData Ltd.
Product	ProNET4 p1840 BusMaster	PDI507	PDI508Plus	PDI508Plus-F
Characteristics LANs Supported	Token-Ring	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	MCA	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	16-bit 4M	16-bit 2.5M	8-bit 2.5M	8-bit 2.5M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Broadband coaxial; Shielded twisted-pair; Unshielded twisted-pair	Broadband coaxial	Optical fiber
Operating Systems Supported	FTP PC/TCP; IBM Networking Software; NetWare; OS/2 LAN Manager; VINES	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server; PC LAN Pro- gram; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server; PC LAN Pro- gram; VINES
Pricing/Support Price (\$)	750	199	265	595
Date of First Delivery Standard Warranty	May 1988 1 year	June 1989 5 years	March 1988 5 years	March 1988 5 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Features Proteon bus master implementation for data transfer capabilities in MicroChannel bus architecture; external UTP media filter is required for UTP lobe connections.	Arcnet interface card wtih coax and UTP options in bus or star wiring, for a 4-in-1 solution; LEDs monitor system and net- work activity.	Software-configurable Arcnet workstation card; LEDs monitor network and system activity.	Software configurable Arcnet workstation card; LEDs monitor network and system activity.

Vendor	PureData Ltd.	PureData Ltd.	PureData Ltd.	PureData Ltd.
Product	PDI508Plus-T	PDI516Plus	PDI516Plus-F	PDI516Plus-T
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	16-bit 2.5M	16-bit 2.5M	16-bit 2.5M
Media Supported	Unshielded twisted-pair	Baseband coaxial	Optical fiber	Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server; PC LAN Pro- gram; VINES	3+/3+Open; CBIS; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	NetWare; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; PC- NFS; VINES
Pricing/Support Price (\$)	450	450	995	450
Date of First Delivery Standard Warranty	March 1989 5 years	March 1989 5 years	March 1989 5 years	June 1988 5 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Software configurable Arcnet workstation card; LEDs monitor network and system activity.	Software configurable Arcnet fileserver and workstationcard; LEDsmonitor network and system activity.	Software configurable Arcnet fileserver and workstation card withauto-configurable drives; LEDs monitor system and network activity.	High-performance, software configurable Arcnet file server and wokstation card; LEDs monitor network and system ac- tivity.

Vendor	PureData Ltd.	PureData Ltd.	PureData Ltd.	PureData Ltd.
Product	PDI8023	PDI8023-16	PDI8023-16T	PDI8023-16T1
Characteristics LANs Supported	10BASE-T; Ethernet	10BASE-T; Ethernet	10BASE-T; Ethernet	10BASE-T; Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA); EISA	AT (ISA); EISA	AT (ISA); EISA
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	None identified
Operating Systems Supported	3+/3+Open; NDIS; NETBIOS; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Pro- gram; VINES	3+/3+Open; Any NetBIOS; NDIS; NetWare; OS/2 LAN Manager; OS/2 LANServer; PC LAN Program; TCP/IP; VINES	3+/3+Open; Any NetBIOS; NDIS; NetWare; OS/2 LAN Manager; OS/2 LANServer; PC LAN Program; TCP/IP; VINES	3+/3+Open; NDIS; NETBIOS; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Pro- gram; TCP/IP; VINES
Pricing/Support Price (\$)	295	375	495	395
Date of First Delivery Standard Warranty	October 1989 5 years	October 1989 5 years	June 1990 5 years	None identified 5 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Software-configurable Ethernet workstation card with auto-configurable drivers; supports all three wiring types with optional 10BASE-T module.	Software configurable Ethernet fileserver and workstation card with auto-configuring drivers; supports all three wiring types with optional 10BASE-T module.	Software configurable Ethernet fileserver workstation card with auto-configuring drivers; supports all three wiring types and 10BASE-T.	Software configurable Ethernet fileserver and workstation card with auto-configuring drivers; supports 10BASE-T wiring.

Vendor	PureData Ltd.	PureData Ltd.	PureData Ltd.	PureData Ltd.
Product	PDI8023-T	PDI8023-T1	PDI8025	PDI8025-16-4/16
Characteristics LANs Supported	10BASE-T; Ethernet	10BASE-T; Ethernet	Token-Ring	Token-Ring
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 10M	16-bit 4M	16-bit 16M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Unshielded twisted-pair	IBM Type 1,2,3,9	IBM Type 1,2,3,9
Operating Systems Supported	3+/3+Open; Any NetBIOS; CBIS; NetWare; OS/2 LAN Man- ager; OS/2 LANServer; PC LAN Program; TCP/IP; VINES	3+/3+Open; Any NetBIOS; NDIS; NetWare; OS/2 LAN Manager; OS/2 LANServer; PC LAN Program; TCP/IP; VINES	NetWare; PC LAN Program; VINES	NetWare; PC LAN Program; VINES
Pricing/Support Price (\$)	395	345	695	See comments
Date of First Delivery Standard Warranty	June 1990 5 years	None identified 5 years	March 1989 5 years	December 1990 5 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Software configurable Ethernet workstation card with auto- configuring drivers; supports all three wiring types and 10BASE- T.	Software configurable Ethernet workstation card with autoconfiguring drivers; supports 10BASE-T wiring.	Token-ring bus master adapter for AT and 386 fileservers and workstation; LEDs monitor network and system activity; monitoring facilityassists in trouble-shooting.	High-performance, software- configurable, Token-Ring adapter for AT, 386 fileservers & wkstn; LEDs monitor ntwk. & system activity; comprehen. monitoring facilities; built-in me- dia filter for Type 3 cable; con- tact vendor for pricing.
Vendor	PureData Ltd.	PureData Ltd.	PureData Ltd.	PureData Ltd.
Vendor	PureData Ltd. PDI8025-4/16	PureData Ltd. PDT508	PureData Ltd. PDT8023	PureData Ltd. PDuC508Plus
Product Characteristics	PDI8025-4/16	PDT508	PDT8023	PDuC508Plus
Product Characteristics LANs Supported	PDI8025-4/16 Token-Ring	PDT508 Arcnet	PDT8023 10BASE-T; Ethernet	PDuC508Plus Arcnet
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size	PDI8025-4/16 Token-Ring AT (ISA); PC	PDT508 Arcnet Toshiba Laptop 8-bit	PDT8023 10BASE-T; Ethernet Toshiba Laptop 8-bit	PDuC508Plus Arcnet MCA 8-bit
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps)	PDI8025-4/16 Token-Ring AT (ISA); PC 16-bit 10M	PDT508 Arcnet Toshiba Laptop 8-bit 2.5M	PDT8023 10BASE-T; Ethernet Toshiba Laptop 8-bit 10M Thin Ethernet coaxial	PDuC508Plus Arcnet MCA 8-bit 2.5M
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported	PDI8025-4/16 Token-Ring AT (ISA); PC 16-bit 10M IBM Type 1,2,3,9 NetWare; PC LAN Program;	PDT508 Arcnet Toshiba Laptop 8-bit 2.5M Broadband coaxial 3+/3+Open; Any NetBIOS; Net-Ware; OS/2 LAN Manager; OS/2 LAN Pro-	PDT8023 10BASE-T; Ethernet Toshiba Laptop 8-bit 10M Thin Ethernet coaxial NetWare; Network OS; PC LAN	PDuC508Plus Arcnet MCA 8-bit 2.5M Broadband coaxial 3+/3+Open; Any NetBIOS; Net-Ware; OS/2 LAN Manager; OS/2 LAN Pro-
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported	PDI8025-4/16 Token-Ring AT (ISA); PC 16-bit 10M IBM Type 1,2,3,9 NetWare; PC LAN Program; VINES	PDT508 Arcnet Toshiba Laptop 8-bit 2.5M Broadband coaxial 3+/3+Open; Any NetBIOS; Net-Ware; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	PDT8023 10BASE-T; Ethernet Toshiba Laptop 8-bit 10M Thin Ethernet coaxial NetWare; Network OS; PC LAN Program; VINES	PDuC508Plus Arcnet MCA 8-bit 2.5M Broadband coaxial 3+/3+Open; Any NetBIOS; Net-Ware; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Product Characteristics LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported Pricing/Support Price (\$) Date of First Delivery	PDI8025-4/16 Token-Ring AT (ISA); PC 16-bit 10M IBM Type 1,2,3,9 NetWare; PC LAN Program; VINES See comments December 1990	PDT508 Arcnet Toshiba Laptop 8-bit 2.5M Broadband coaxial 3+/3+Open; Any NetBIOS; Net-Ware; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES 495 September 1987	PDT8023 10BASE-T; Ethernet Toshiba Laptop 8-bit 10M Thin Ethernet coaxial NetWare; Network OS; PC LAN Program; VINES 595 October 1989	PDuC508Plus Arcnet MCA 8-bit 2.5M Broadband coaxial 3+/3+Open; Any NetBIOS; Net-Ware; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES 450 September 1988

Vendor	PureData Ltd.	PureData Ltd.	PureData Ltd.	PureData Ltd.
Product	PDuC508Plus-F	PDuC8023	PDuC8023-T	PDuC8025
Characteristics LANs Supported	Arcnet	Ethernet	10BASE-T; Ethernet	Token-Ring
Microcomputer Bus Supported	MCA	МСА	MCA	MCA
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	16-bit 10M	16-bit 10M	16-bit 4M
Media Supported	Optical fiber	Thin Ethernet coaxial	Unshielded twisted-pair	IBM Type 1,2,3,9
Operating Systems Supported	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server; PC LAN Pro- gram; VINES	3+/3+Open; Any NetBIOS; NDIS; NetWare; OS/2 LAN Manager; OS/2 LANServer; PC LAN Program; TCP/IP; VINES	3+/3+Open; Any NetBIOS; NDIS; NetWare; OS/2 LAN Manager; OS/2 LANServer; PC LAN Program; TCP/IP; VINES	NetWare; PC LAN Program; VINES
Pricing/Support Price (\$)	995	445	475	695
Date of First Delivery Standard Warranty	September 1988 5 years	June 1990 5 years	November 1990 5 years	December 1989 5 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Software configurable Micro Channel Arcnet fileserver and workstation card with auto- configurable drivers; LEDs monitor and system activity.	Software configurable Ethernet card for Micro Channel fileserversand workstations with autoconfiguring drivers.	Software configurable Ethernet card for Micro Channel fileserv- ersand workstations with auto- configuring drivers; supports 10BASE-T.	High-perform., softconfig., Token-Ring adapter for Microchannelfileservers/ wkstn.; LEDs monitor ntwk./ system activity; comprehensive-
				monitoring facilities aid in trou- bleshooting; built-in media filter for Type 3.
Vendor	PureData Ltd.	Quantum Software Systems, Ltd.	Racal InterLan	Racal InterLan
Product	PDuC8025-4/16	QNX Networking Board	ES3210	NI6510 .
	, 2200020 4,10			
Characteristics LANs Supported	Token-Ring	Arcnet; Proprietary	Ethernet	Ethernet
	·	Arcnet; Proprietary AT (ISA)	Ethernet	Ethernet AT (ISA)
LANs Supported	Token-Ring			
LANs Supported Microcomputer Bus Supported Bus Size	Token-Ring MCA 16-bit	AT (ISA) None identified	EISA 32-bit	AT (ISA)
Microcomputer Bus Supported Bus Size Maximum Data Rate (bps)	Token-Ring MCA 16-bit 16M	AT (ISA) None identified 2.5M	EISA 32-bit 10M Standard Ethernet coaxial; Thin	AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded
LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported	Token-Ring MCA 16-bit 16M IBM Type 1,2,3,9 NetWare; PC LAN Program;	AT (ISA) None identified 2.5M Modified baseband	EISA 32-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial NetWare; OS/2 LAN Manager;	AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2
LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported	Token-Ring MCA 16-bit 16M IBM Type 1,2,3,9 NetWare; PC LAN Program; VINES	AT (ISA) None identified 2.5M Modified baseband QNX	32-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial NetWare; OS/2 LAN Manager; VINES	AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; VINES
LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported Pricing/Support Price (\$) Date of First Delivery	Token-Ring MCA 16-bit 16M IBM Type 1,2,3,9 NetWare; PC LAN Program; VINES See comments December 1990	AT (ISA) None identified 2.5M Modified baseband QNX 295 None identified	32-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial NetWare; OS/2 LAN Manager; VINES 995 November 1989	AT (ISA) 16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; VINES 375 September 1989

Vendor	Racal InterLan	Racal InterLan	Racal InterLan	Racal InterLan
Product	NI9210	NIA310	NP621-286	NP621-386
Characteristics LANs Supported	10BASE-T; Ethernet	10BASE-T; AppleTalk; Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	MCA	NuBus	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 10M	32-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; VINES	A/UX 2.0; AppleTalk; Macintosh Finder 6.X; NCSA Telnet	SCO Xenix/286	SCO Xenix/386
Pricing/Support			- W	
Price (\$)	495	495	890	1,090
Date of First Delivery Standard Warranty	January 1987 Lifetime	November 1988 Lifetime	February 1988 90 days	April 1988 90 days
Service Supplied by	Dealer; vendor	Vendor	Dealer; vendor	Dealer; vendor
Comments	Includes diagnostics, NetWare 286 WS/SUR & MacUAP, Net- Ware 386 SUR, NDIS DOS, NDIS OS/2, PC/TCP, PC-NFS, 3+, DECnet 2.½.2/5.0.	Includes AppleTalk Phase I/II, NCSA Telnet, Etherscope (pro- tocol analyzer), & pocket moni- tor.	TCP/IP and Xenix-Net networking for SCO Xenix/286.	TCP/IP and Xenix-Net networking for SCO Xenix/386.

Vendor	Racal InterLan	Racal InterLan	Racal InterLan	Racal InterLan
Product	NP622A	NP622I	NP622S	PK-NI5210-JTR, PK-NI6510- JTR, PK-ES3210-JTR
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); EISA	AT (ISA)	AT (ISA)	AT (ISA); EISA
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	16-bit 10M	16-bit; 32-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair			
Operating Systems Supported	AT&T UNIX System V 3.2	ISCUNIX	SCO Open Desktop; SCO UNIX	AT&T UNIX; ISC UNIX; SCO Xenix
Pricing/Support Price (\$)	1,090	1,090	1,090	295-995
Date of First Delivery Standard Warranty	October 1987 90 days	December 1987 90 days	October 1990 90 days	April 1988 1 year
Service Supplied by	Dealer; vendor	Vendor	Dealer; vendor	Dealer; vendor
Comments	TCP/IP networking for AT&T UNIX System V 3.2.	TCP/IP networking for ISC UNIX.	TCP/IP for SCO UNIX and Open Desktop.	

Vendor	Racore Computer Products, Inc.	Racore Computer Products, Inc.	Racore Computer Products, Inc.	Racore Computer Products, Inc.
Product	M 8110	M 8111	M 8112	M 8113
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring	Token-Ring
Microcomputer Bus Supported	AT (ISA)	MCA	PC	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 4M	16-bit 4M	8-bit 4M	16-bit 16M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair			
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program
Pricing/Support Price (\$)	569	569	469	845
Date of First Delivery Standard Warranty	January 1987 1 year	January 1989 1 year	April 1988; January 1989 1 year	October 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_			

Vendor	Racore Computer Products,	Racore Computer Products,	Samsung Informations Systems America, Inc.	Sitka Corp.
Product	M 8114	M 8115	SE2100	FlashCard
Characteristics LANs Supported	Token-Ring	Token-Ring	Ethernet	AppleTalk
Microcomputer Bus Supported	MCA	PC	AT (ISA)	AT (ISA); EISA; PC
Bus Size Maximum Data Rate (bps)	16-bit 16M	8-bit 16M	16-bit 10M	8-bit 770K
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	NetWare	AppleShare; TOPS
Pricing/Support Price (\$)	845	745	245	239
Date of First Delivery Standard Warranty	October 1990 1 year	October 1990 1 year	May 1990 1 year	September 1986 1 year
Service Supplied by	Vendor	Vendor	Dealer; third party; vendor	Dealer; vendor
Comments	_	-	Memory-mapped; 16KB shared memory transfers; has both BNC female or 15-pin D-shell connectors; rear mount switches for addressing and LED display indicators; Novell-certified remote boot PROM; supports 802.3.	

Vendor	Sitka Corp.	Sitka Corp.	Solid Technologies	Solid Technologies
Product	FlashCard MC	FlashCard Toshiba	E1000-16	E1000-8
Characteristics LANs Supported	AppleTalk	AppleTalk	Ethernet	Ethernet
Microcomputer Bus Supported	MCA	Toshiba Laptop	AT (ISA)	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	8-bit 770K	8-bit 770K	16-bit 10M	8-bit 10M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	AppleShare; TOPS	AppleShare; TOPS	NetWare; PC LAN Program; Solid LAN OS	NetWare; PC LAN Program; Solid LAN OS
Pricing/Support Price (\$)	329	329	399	399
Date of First Delivery Standard Warranty	April 1990 1 year	June 1990 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Dealer; vendor	Dealer; vendor	Vendor	Vendor
Comments	_	_	Includes operating system and cable; free technical support.	Includes operating system, T- connection, and cable; free technical support.

Vendor	Solid Technologies	Solid Technologies	Solid Technologies	Solid Technologies
Product	E1000-M	F200	F300	F300-M
Characteristics LANs Supported	Ethernet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	МСА	AT (ISA); PC	AT (ISA); PC	МСА
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 1.8M	16-bit 3M	16-bit 3M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	NetWare; PC LAN Program; Solid LAN OS	NetWare; PC LAN Program; Solid LAN OS	NetWare; PC LAN Program; Solid LAN OS	NetWare; PC LAN Program; Solid LAN OS
Pricing/Support Price (\$)	499	249	349	499
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Includes operating system, T- connection, and cable; free technical support.	Includes operating system and cable; free technical support.	Includes operating system and cable; free technical support.	Includes operating system and cable; free technical support.

Vendor	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.
Product	ARCNET-LC100	ARCNET-PC130	ARCNET-PC130E	ARCNET-PC270E
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	All laptop PCs	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	None identified 2.5M	8-bit 2.5M	8-bit 2.5M	8-bit 2.5M
Media Supported	RG-62/U coaxial; Unshielded twisted-pair	RG-62/U coaxial	RG-62/U coaxial	Unshielded twisted-pair
Operating Systems Supported	NetWare	LAN Manager; NetWare; PC LAN Program; Tapestry; VINES	LAN Manager; NetWare; PC LAN Program; Tapestry; VINES	LAN Manager; NetWare; PC LAN Program; Tapestry; VINES
Pricing/Support Price (\$)	595	245	295	295
Date of First Delivery Standard Warranty	December 1989 2 years unlimited	1989 2 years unlimited	1989 2 years unlimited	1989 2 years unlimited
Service Supplied by	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor
Comments	Provides parallel port connec- tion for laptop PCs; features ex- ternal diagnostic LEDs node ID, media and topology switches, NetWare drivers.	Half-slot, surface-mount tech- nology board designed for star topology.	Half-slot, surface-mount tech- nology board designed for star topology or bus topology; fea- tures external diagnostic LEDs and node ID switches.	Half-slot, surface-mount tech- nology board designed for star or daisy-chain topology; fea- tures external diagnostic LEDs and node ID switches.
Vendor	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.
Product	ARCNET-PC330	ARCNET-PC550FS	ARCNET-PC550WS	ARCNET-PS110
State and the st				
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
LANs Supported	Arcnet AT (ISA)	Arcnet AT (ISA)	Arcnet AT (ISA)	Arcnet
LANs Supported Microcomputer Bus Supported Bus Size				
LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps)	AT (ISA) 8-bit	AT (ISA)	AT (ISA)	MCA
LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported	AT (ISA) 8-bit 2.5M	AT (ISA) 16-bit 2.5M	AT (ISA) 16-bit 2.5M	MCA 16-bit 2.5M
LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported	AT (ISA) 8-bit 2.5M Optical fiber LAN Manager; NetWare; PC	AT (ISA) 16-bit 2.5M Unshielded twisted-pair	AT (ISA) 16-bit 2.5M Unshielded twisted-pair	MCA 16-bit 2.5M RG-62/U coaxial LAN Manager; NetWare; PC
LANs Supported Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported Pricing/Support Price (\$) Date of First Delivery	AT (ISA) 8-bit 2.5M Optical fiber LAN Manager; NetWare; PC LAN Program; Tapestry; VINES	AT (ISA) 16-bit 2.5M Unshielded twisted-pair NetWare	AT (ISA) 16-bit 2.5M Unshielded twisted-pair NetWare	MCA 16-bit 2.5M RG-62/U coaxial LAN Manager; NetWare; PC LAN Program; Tapestry; VINES
	AT (ISA) 8-bit 2.5M Optical fiber LAN Manager; NetWare; PC LAN Program; Tapestry; VINES 525 1989	AT (ISA) 16-bit 2.5M Unshielded twisted-pair NetWare 695	AT (ISA) 16-bit 2.5M Unshielded twisted-pair NetWare 495	MCA 16-bit 2.5M RG-62/U coaxial LAN Manager; NetWare; PC LAN Program; Tapestry; VINES 595

Local Area Networks

Vendor	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.
Product	ARCNET-PS210	ARCNET-PS500FS	ARCNET-PS500WS	ARCNET-T100
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	MCA	AT (ISA)	AT (ISA)	Toshiba laptop
Bus Size Maximum Data Rate (bps)	16-bit 2.5M	16-bit 2.5M	16-bit 2.5M	None identified 2.5M
Media Supported	RG-62/U coaxial	RG-62/U coaxial	RG-62/U coaxial	RG-62/U coaxial
Operating Systems Supported	LAN Manager; NetWare; PC LAN Program; Tapestry; VINES	NetWare	NetWare	LAN Manager; NetWare; PC LAN Program; Tapestry; VINES
Pricing/Support Price (\$)	595	695	495	595
Date of First Delivery Standard Warranty	1989 2 years unlimited	1988 2 years unlimited	1988 2 years unlimited	1989 2 years unlimited
Service Supplied by	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor
Comments	Surface-mount technology board designed for star topology, features drivers for Net-Ware.	File server board designed for star or bus networks; features nodal priority (patented); 16-bit wide data bus; dual-ported RAM and high-speed interface.	Workstation board designed for star or bus networks features a 16-bit wide data bus; dual- ported RAM and high-speed in- terface; drivers for NetWare.	Includes power switch.
Vendor	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.
Product	ARCNET-T250	Arcnet EISA 3200	NB210	NB250
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	Toshiba laptop	EISA	NuBus	NuBus
Bus Size Maximum Data Rate (bps)	None identified 2.5M	16-bit 2.5M	16-bit 2.5M	16-bit 2.5M
Media Supported	Unshielded twisted-pair	Baseband coaxial	Baseband coaxial	Baseband coaxial
Operating Systems Supported	LAN Manager; NetWare; PC LAN Program; Tapestry; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES

995

Dealer

None identified 90 days 495

Dealer

None identified 90 days

595

1989 2 years unlimited

Dealer; third party; vendor

Includes power switch.

Pricing/Support Price (\$)

Date of First Delivery Standard Warranty

Service Supplied by

Comments

495

Dealer

None identified 90 days

Vendor	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.
Product	SE100	SE250	SMC3008	SMC3008 TP
Characteristics LANs Supported	Arcnet	Arcnet	Ethernet	Ethernet
Microcomputer Bus Supported	SE	SE	AT (ISA); PC	AT (ISA); EISA; PC
Bus Size Maximum Data Rate (bps)	16-bit 2.5M	16-bit 2.5M	8-bit 10M	8-bit 10M
Media Supported	Baseband coaxial	Baseband coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	495	495	295	325
Date of First Delivery Standard Warranty	None identified 90 days	None identified 90 days	September 1990 90 days	September 1990 90 days
Service Supplied by	Dealer	Dealer	Dealer	Dealer
Comments	_	_		

Vendor	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.
Product	SMC3016	SMC3016 TP	SMC3016 TP/MC	SMC3016/MC
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); EISA	AT (ISA); EISA	MCA	MCA
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair	Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	395	395	495	450
Date of First Delivery Standard Warranty	September 1990 90 days	September 1990 90 days	September 1990 90 days	September 1990 90 days
Service Supplied by	Dealer	Dealer	Dealer	Dealer
Comments	_	_	=	_

Vendor	TeleVideo Systems, Inc.	TeleVideo Systems, Inc.	TeleVideo Systems, Inc.	Thirdware Computer Products
Product	TE100	TE200	TE300	ARC-160ZS/B
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Arcnet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	EISA	AT (ISA); EISA
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 10M	32-bit 10M	16-bit 2.5M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	RG 62 coaxial
Operating Systems Supported	NetWare	NetWare	NetWare	NetWare; RX-Net
Pricing/Support Price (\$)	283	385	573	219
Date of First Delivery Standard Warranty	December 1990 1 year	December 1990 1 year	January 1991 1 year	1990 5 years
Service Supplied by	Vendor	Vendor	Vendor	None identified
Comments	_			16-bit Arcnet card based on the SMC 90C66 single chip solution.

Vendor	Thirdware Computer Products	Thirdware Computer Products	Thirdware Computer Products	Thomas-Conrad Corp.
Product	ARC-800S/B/TW	ETN-1000	ETN-2000	TC3042 100Mbps TCNS Adapter/XT
Characteristics LANs Supported	Arcnet	Ethernet	Ethernet	100M Token-Passing (TCNS)
Microcomputer Bus Supported	AT (ISA); EISA; PC	AT (ISA); EISA; PC	AT (ISA); EISA	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	8-bit 10M	16-bit 10M	16-bit 100M
Media Supported	RG 62 coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	LANtastic; Standard Ethernet coaxial; TCP/IP; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	NetWare; RX-Net	LANtastic; NetWare; TCP/IP	None identified	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram
Pricing/Support Price (\$)	179	199	299	995
Date of First Delivery Standard Warranty	1989 5 years	1989 5 years	1989 5 years	September 1990 2 years
Service Supplied by	None identified	None identified	None identified	Vendor
Comments	8-bit Arcnet network interface card based on SMC 90C65 chip set single chip solution.	Fully NE-1000 compatible, uses standard drivers.	Fully Novell NE-2000 compatible.	_

Vendor	Thomas-Conrad Corp.	Thomas-Conrad Corp.	Thomas-Conrad Corp.	Thomas-Conrad Corp.
Product	TC3045 100Mbps TCNS Adapter/AT	TC3047 100Mbps TCNS Adapter/EISA	TC4035 Token-Ring Adapter/ AT	TC4045 16/4 Token Ring Adapter/AT
Characteristics LANs Supported	100M Token-Passing (TCNS)	100M Token-Passing (TCNS)	Token-Ring	Token-Ring
Microcomputer Bus Supported	AT (ISA)	EISA	AT (ISA); EISA; PC	AT (ISA); EISA; PC
Bus Size Maximum Data Rate (bps)	16-bit 100M	32-bit 100M	16-bit 4M	16-bit 4M
Media Supported	Optical fiber	Optical fiber	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	LANtastic; NetWare; OS/2 LAN Manager; PowerLan; VINES	LANtastic; NetWare; PowerLan; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program
Pricing/Support Price (\$)	1,495	1,725	595	849
Date of First Delivery Standard Warranty	September 1990 2 years	September 1990 2 years	January 1990 2 years	September 1990 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments		-	_	Toll-free technical support.

Vendor	Thomas-Conrad Corp.	Thomas-Conrad Corp.	Thomas-Conrad Corp.	Thomas-Conrad Corp.
Product	TC4046 16/4 Token Ring Adapter/MC	TC6046-ARC-Card/MC	TC6142 ARC-Card/CE	TC6145 ARC-Card/AT
Characteristics LANs Supported	Token-Ring	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	MCA	MCA	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 4M	16-bit 2.5M	8-bit 2.5M	8-bit 2.5M
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram	LANtastic; NetWare; OS/2 LAN Manager; PowerLan; VINES	AppleTalk; NetWare	LANtastic; NetWare; OS/2 LAN Manager; PowerLan; VINES
Pricing/Support Price (\$)	875	395, max. price is 595	199, max. price is 395	379, max. price is 550
Date of First Delivery Standard Warranty	September 1990 2 years	December 1987 2 years	1985 2 years	September 1990 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments		_	-	_

Vendor	Thomas-Conrad Corp.	Thomas-Conrad Corp.	Thomas-Conrad Corp.	3Com Corp.
Product	TC6842 ARC-Card/NB	TC6843 ARC-Card/SE	TC6844 ARC-Card/SE30	EtherLink 16 3C507
Characteristics LANs Supported	AppleTalk; Arcnet	AppleTalk; Arcnet	AppleTalk; Arcnet	Ethernet
Microcomputer Bus Supported	NuBus	SE	SE/30	AT (ISA); EISA
Bus Size Maximum Data Rate (bps)	32-bit 2.5M	16-bit 2.5M	32-bit 2.5M	16-bit 10M
Media Supported	Optical fiber; Standard Ethernet coaxial	Optical fiber; Standard Ethernet coaxial	Optical fiber; Standard Ethernet coaxial	AUI; Thin Ethernet coaxial
Operating Systems Supported	AppleTalk; NetWare	AppleTalk; NetWare	AppleTalk; NetWare	3+/3+Open; NetWare; OS/2 LAN Manager; VINES
Pricing/Support Price (\$)	495, max. price is 895	445, max. price is 845	495, max. price is 895	445
Date of First Delivery Standard Warranty	May 1990 2 years	May 1990 2 years	May 1990 2 years	1990 Lifetime
Service Supplied by	Vendor	Vendor	Vendor	Dealer; vendor
Comments	_			

Vendor	3Com Corp.	3Com Corp.	3Com Corp.	3Com Corp.
Product	EtherLink II 3C503	EtherLink II-TP 3C503-TP	EtherLink Plus 3C505B	EtherLink/MC 3C523
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); EISA; PC	AT (ISA); EISA; PC	AT (ISA); EISA; PC	МСА
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 10M	16-bit; 8-bit 10M	16-bit 10M
Media Supported	AUI; Thin Ethernet coaxial	AUI; Shielded twisted-pair; Un- shielded twisted-pair	AUI; Thin Ethernet coaxial	AUI; Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; VINES	3+/3+Open; NetWare; OS/2 LAN Server; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; VINES
Pricing/Support Price (\$)	295	445	895	425
Date of First Delivery Standard Warranty	1986 Lifetime	1990 Lifetime	1985 Lifetime	1987 Lifetime
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	_	Compatible also with SynOptics LattisNet (pre-standard 10BASE-T) and AT&T StarLAN 10.	Features 80186 processor and 82586 coprocessor on the board. Includes 256KB RAM for downloadable protocols and packet buffering.	_

Local Area Network Products: Comparison Columns Network Interface Cards

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Vendor	3Com Corp.	3Com Corp.	3Com Corp.	3Com Corp.
Product	EtherLink/MC-TP 3C523-TP	EtherLink/NB 3C543	EtherLink/SE 3C563	TokenLink 3C603
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Token-Ring
Microcomputer Bus Supported	MCA	NuBus	SE	AT (ISA); EISA; PC
Bus Size Maximum Data Rate (bps)	16-bit 10M	32-bit 10M	32-bit 10M	16-bit; 8-bit 4M
Media Supported	AUI; Shielded twisted-pair; Un- shielded twisted-pair	AUI; Thin Ethernet coaxial	AUI; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; VINES	3+/3+Open; AppleShare; Net- Ware; OS/2 LAN Manager; VINES	3+/3+Open; AppleShare; Net- Ware; OS/2 LAN Manager; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program
Pricing/Support Price (\$)	495	595	495	595
Date of First Delivery Standard Warranty	1990 Lifetime	July 1988 Lifetime	1989 Lifetime	1987 Lifetime
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Compatible also with SynOptics LattisNet (pre-standard 10BASE-T), and AT&T StarLAN 10.	Ethernet/NB diver is written to Apple's Ethernet application in- terface; any application written to the Ethertalk API is compati- ble.	_	Features on board type 3 media filter.
Vendor	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.
Product	LanCard/A* AT	LanCard/A* AT TP	LanCard/A* MC	LanCard/A* PC

Vendor	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc
Product	LanCard/A* AT	LanCard/A* AT TP	LanCard/A* MC	LanCard/A* PC
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	PC	PC	MCA	PC
Bus Size Maximum Data Rate (bps)	16-bit 2.5M	16-bit 2.5M	8-bit 2.5M	8-bit 2.5M
Media Supported	Baseband coaxial	Baseband coaxial; Unshielded twisted-pair	Baseband coaxial	Baseband coaxial
Operating Systems Supported	NetWare; OS/2 Requestor	NetWare; OS/2 Requestor	NetWare; OS/2 Requestor	NetWare; OS/2 Requestor
Pricing/Support Price (\$)	375	385	495	150
Date of First Delivery Standard Warranty	April 1989 Lifetime	April 1990 Lifetime	November 1987 Lifetime	September 1985 Lifetime
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	-	_		_

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Local Area	Networks

Vendor	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.
Product	LanCard/A* PC TP	LanCard/A*AT H12	LanCard/A*MC H12	LanCard/A*PC H12
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	PC	PC	МСА	PC
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	16-bit 2.5M	8-bit 2.5M	8-bit 2.5M
Media Supported	Baseband coaxial; Unshielded twisted-pair	Broadband coaxial	Baseband coaxial	Baseband coaxial
Operating Systems Supported	NetWare; OS/2 Requestor	NetWare; OS/2 Requestor	NetWare; OS/2 Requestor	NetWare; OS/2 Requestor
Pricing/Support Price (\$)	245	425	695	325
Date of First Delivery Standard Warranty	April 1990 Lifetime	1990 Lifetime	1990 Lifetime	1990 Lifetime
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_		-	_

Vendor	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.
Product	LanCard/E* 1000	LanCard/E* AT	LanCard/E* MC	LanCard/E* PC 10BT
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	PC	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 10M	16-bit 10M	8-bit 10M
Media Supported	Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; Decnet-DOS; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server; PC LAN Pro- gram; Sun PC NFS; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	275	425	445	395
Date of First Delivery Standard Warranty	1990 Lifetime	April 1988 Lifetime	September 1988 Lifetime	April 1990 Lifetime
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_		_	_

Vendor	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.
Product	LanCard/E* STAR8	LanCard/E*2000	LanCard/E*AT LTP	LanCard/E*MC LTP
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	PC	MCA
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	NetWare	3+/3+Open; Decnet-DOS; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server; PC LAN Pro- gram; Sun PC NFS; VINES	3+/3+Open; Decnet-DOS; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server; PC LAN Pro- gram; Sun PC NFS; VINES
Pricing/Support Price (\$)	285	350	595	595
Date of First Delivery Standard Warranty	November 1989 Lifetime	1990 Lifetime	1990 Lifetime	1990 Lifetime
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	-	_	_	

Vendor	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Tiara Computer Systems, Inc.	Top Microsystems
Product	LanCard/E*PC LTP	LanCard/T*AT	LanCard/T*PC	TA-10
Characteristics LANs Supported	Ethernet	NETBIOS; Token-Ring	NETBIOS; Token-Ring	Arcnet; Ethernet
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 4M	8-bit 4M	None identified 1M; 16M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	NetWare; PC LAN Program	NetWare; PC LAN Program	NetWare; VINES
Pricing/Support Price (\$)	395	795	595	295-695
Date of First Delivery Standard Warranty	1990 Lifetime	1990 2 years	1990 2 years	June 1989 None identified
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments		_	_	_

Vendor	Top Microsystems	Top Microsystems	Top Microsystems	Top Microsystems
Product	TA-20	TA-30	TA-40	TA-50
Characteristics LANs Supported	Arcnet; Ethernet	Arcnet; Ethernet	Arcnet; Ethernet	Arcnet; Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	None identified 1M; 16M	None identified 1M; 16M	None identified 1M; 16M	None identified 1M; 16M
Media Supported	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Operating Systems Supported	NetWare; VINES	NetWare; VINES	NetWare; VINES	NetWare; VINES
Pricing/Support Price (\$)	295-695	295-695	295-695	295-695
Date of First Delivery Standard Warranty	June 1989 None identified	June 1989 None identified	June 1989 None identified	June 1989 None identified
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	_	_	-

Vendor	Top Microsystems	Top Microsystems	Top Microsystems	Torus Systems, Inc.
Product	TA-60	TE-1000	TE-2000	Ethernet Plus
Characteristics LANs Supported	Arcnet; Ethernet	Arcnet; Ethernet	Arcnet; Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	АТ	AT (ISA); PC
Bus Size Maximum Data Rate (bps)	None identified 1M; 16M	None identified 1M; 16M	None identified 1M; 16M	8-bit 10M
Media Supported	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare; VINES	NetWare; VINES	NetWare; VINES	Tapestry
Pricing/Support Price (\$)	295-695	295-695	295-695	395
Date of First Delivery Standard Warranty	June 1989 None identified	June 1989 None identified	June 1989 None identified	None identified None identified
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments		_	_	_

Vendor	Torus Systems, Inc.	Toshiba America Information Systems, Inc.	Tri-Data Corp.	Tri-Data Corp.
Product	Ethernet Plus MCA	Toshiba LAN Card for Ethernet	LanWay TR 16/4	LanWay E-10T
Characteristics LANs Supported	Ethernet	Ethernet	Token-Ring	Ethernet
Microcomputer Bus Supported	MCA	Toshiba Laptop	NuBus; SE/30	NuBus; SE/30
Bus Size Maximum Data Rate (bps)	8-bit 10M	None identified 10M	32-bit 16M	32-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted- pair; requires external trans-	Shielded twisted-pair	Thin Ethernet coaxial
Operating Systems Supported	Tapestry	ceiver 3+/3+Open; NetWare	None identified	None identified
Pricing/Support Price (\$)	425	699	895	895
Date of First Delivery Standard Warranty	None identified None identified	None identified 1 year	August 1990 120 days	November 1990 120 days
Service Supplied by	Vendor	None identified	Vendor	Vendor
Comments	_	Designed for use with Toshiba's portable PC and desktop PC exclusively.	_	

Vendor	Tri-Data Corp.	TRW	Ungermann-Bass, Inc.	Ungermann-Bass, Inc.
Product	LanWay PC TR 16/4	PC2001	3270 NIUpc	Access/MC
Characteristics LANs Supported	Token-Ring	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA); EISA; MCA	AT (ISA); PC	AT (ISA)	мса
Bus Size Maximum Data Rate (bps)	16-bit; 32-bit 16M	16-bit; 8-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Shielded twisted-pair	Broadband coaxial; Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Broadband coaxial; Standard Ethernet coaxial	Standard Ethernet coaxial; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server	NetWare; PC LAN Program; TCP/IP; Tapestry	NDIS; NetWare; OS/2 LAN Manager	NDIS; NetWare; OS/2 LAN Manager
Pricing/Support Price (\$)	895	670	995	545
Date of First Delivery Standard Warranty	February 1991 120 days	November 1987 90 days	January 1987 90 days	December 1990 90 days
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	28K of PC RAM.	80186 processor with 256K	

Vendor	Ungermann-Bass, Inc.	Ungermann-Bass, Inc.	Ungermann-Bass, Inc.	Ungermann-Bass, Inc.
Product	Access/PC-16	Access/PC-8	NIUpc/EOTP	NIUps
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	AT (ISA)	PC	AT (ISA)	MCA
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Un- shielded twisted-pair	Standard Ethernet coaxial; Un- shielded twisted-pair	Unshielded twisted-pair	Broadband coaxial; Standard Ethernet coaxial
Operating Systems Supported	NDIS; NetWare; OS/2 LAN Manager	NDIS; NetWare; OS/2 LAN Manager	NDIS; NetWare; OS/2 LAN Manager	NDIS; NetWare; OS/2 LAN Manager
Pricing/Support Price (\$)	545	395	1,095	1,095
Date of First Delivery Standard Warranty	December 1990 90 days	September 1990 90 days	July 1990 90 days	January 1989 90 days
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_		80186 processor with 512K RAM.	80186 processor with 512K RAM.

Vendor	Ungermann-Bass, Inc.	Ungermann-Bass, Inc.	Ungermann-Bass, Inc.	Univation Inc.
Product	NIUps/EOTP	NIUps/TR	Personal NIU/TR	Lifelink Ethernet Card
Characteristics LANs Supported	Ethernet	Token-Ring	Token-Ring	Ethernet
Microcomputer Bus Supported	MCA	MCA	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 4M	16-bit 4M	None identified 10M
Media Supported	Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Standard Ethernet coaxial
Operating Systems Supported	NDIS; NetWare; OS/2 LAN Manager	NetWare; OS/2 LAN Manager	NetWare; OS/2 LAN Manager	NetWare; TCP/IP
Pricing/Support Price (\$)	1,095	1,095	695	395
Date of First Delivery Standard Warranty	July 1990 90 days	April 1989 90 days	January 1988 90 days	January 1987 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	80186 processor with 512K RAM.	80186 processor with 256K RAM.	Integrates Novell's Advanced Netware and TCP/IP.

Vendor	Univation Inc.	US Sage	Wang Laboratories, Inc.	Wang Laboratories, Inc.
Product	MAC/DOS 286sx	MainLAN Ethernet	8023-10/PC2	8023-MC
Characteristics LANs Supported	AppleTalk; Arcnet; DECnet; Ethernet; LANtastic; Starlan; Token-Ring	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	SE	AT (ISA); EISA; MCA; PC; PS/1	AT (ISA); EISA	MCA
Bus Size Maximum Data Rate (bps)	None identified 1M	16-bit; 8-bit 10M	16-bit 10M	16-bit 10M
Media Supported	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	3+/3+Open; NetWare; PC LAN Program; TOPS	MainLAN; NetWare	3+/3+Open; NetWare; VINES	3+/3+Open; NetWare; VINES
Pricing/Support Price (\$)	1,595	199, max. price is 249	895	495
Date of First Delivery Standard Warranty	January 1989 1 year	October 1990 1 year	April 1988 1 year	August 1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	MS-DOS co-processor card for the Macintosh computer; 1M on-board memory, parallel port; serial port; support for Apple's FDHD Superdrive.	\$199 for 8-bit version; \$249 for 16-bit version.	384K on board memory.	

Vendor	Wang Laboratories, Inc.	Wang Laboratories, Inc.	Wang Laboratories, Inc.	Wang Laboratories, Inc.
Product	8023-PC2/A	8023-PC2/TP	8025-PC2/16	8025-PC2/A
Characteristics LANs Supported	Ethernet	Ethernet	Token-Ring	Token-Ring
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	AT (ISA); EISA	AT (ISA); EISA
Bus Size Maximum Data Rate (bps)	16-bit 10M	16-bit 10M	16-bit 16M	16-bit 4M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair	Shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare	3+/3+Open; NetWare; VINES	3+/3+Open; NetWare; VINES	3+/3+Open; NetWare; VINES
Pricing/Support Price (\$)	345	445	945	595
Date of First Delivery Standard Warranty	April 1988 1 year	June 1990 1 year	June 1990 1 year	December 1988 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	_	_		_

Vendor	Watian, Inc.	Watian, Inc.	Watlan, Inc.	Western Digital Corp.
Product	Watstar/A2	Watstar/E10	Watstar/p10	EtherCard Plus 16
Characteristics LANs Supported	Arcnet	Ethernet	ProNET-10; Token-Ring	Ethernet
Microcomputer Bus Supported	AT (ISA); MCA; PC	AT (ISA); MCA; PC	AT (ISA); MCA; PC	AT (ISA); EISA; PC
Bus Size Maximum Data Rate (bps)	16-bit; 8-bit 2.5M	16-bit; 8-bit 10M	16-bit; 8-bit 10M	16-bit 10M
Media Supported	RG 62 coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Microwave Links; Optical fiber; Shielded twisted-pair; Twinax; Unshielded twisted-pair	Standard Ethernet coaxial; Thi Ethernet coaxial
Operating Systems Supported	Watstar/A2	Watstar/pc	Watstar/pc	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; UNIX/Zenix; VINES
Pricing/Support Price (\$)	2,250	4,995	4,995	349
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	September 1989 5 years
Service Supplied by	Third party; vendor	Third party; vendor	None identified	Dealer; vendor
Comments	Intended for small workgroups (up to 30 nodes); bridges at Wotstar server enable integration of these networks to systems with up to 40,000 nodes; includes network services and utilities.	Intended for multi-purpose Ethernet systems; bridges at Watstar servers provide con- nectivity to large-scale systems; includes network services and utilities.	Includes utilities and security functions; supports high capacity(4GB) network servers and over 200,000 user IDs; bridged to other Watstar LANS via Watstar severs; services include account manager, diagnostics, E-mail.	_
Vendor	Western Digital Corp.	Western Digital Corp.	Western Digital Corp.	Western Digital Corp.
Product	EtherCard Plus/A	EtherCard Plus TP	EtherCard Plus 10T/A	EtherCard Plus 10T
Characteristics LANs Supported	Ethernet			
		Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	мса	AT (ISA); PC	MCA	Ethernet AT (ISA); PC
Bus Size	MCA 16-bit 10M			
Bus Size Maximum Data Rate (bps)	16-bit	AT (ISA); PC 8-bit	MCA	AT (ISA); PC 8-bit 10M
Microcomputer Bus Supported Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported	16-bit 10M Standard Ethernet coaxial; Thin	AT (ISA); PC 8-bit 10M Standard Ethernet coaxial; Un-	MCA 16-bit 10M Standard Ethernet coaxial; Un-	AT (ISA); PC 8-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded
Bus Size Maximum Data Rate (bps) Media Supported	16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program;	AT (ISA); PC 8-bit 10M Standard Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program;	MCA 16-bit 10M Standard Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2LAN Server; PC LAN Program;	AT (ISA); PC 8-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program;
Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported Pricing/Support	16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; UNIX/Zenix; VINES	8-bit 10M Standard Ethernet coaxial; Un- shielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	MCA 16-bit 10M Standard Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; UNIX/Zenix; VINES	8-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Bus Size Maximum Data Rate (bps) Media Supported Operating Systems Supported Pricing/Support Price (\$) Date of First Delivery	16-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; UNIX/Zenix; VINES 399 June 1988	8-bit 10M Standard Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	MCA 16-bit 10M Standard Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; UNIX/Zenix; VINES 399 February 1990	8-bit 10M Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair 3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES 349 February 1990

Vendor	Western Digital Corp.	Western Digital Corp.	Western Digital Corp.	Western Digital Corp.
Product	EtherCard Plus	TokenCard	TokenCard WS	TokenCard Master
Characteristics LANs Supported	Ethernet	Token-Ring	Token-Ring	Token-Ring
Microcomputer Bus Supported	AT (ISA); PC	AT (ISA); PC	AT (ISA); PC	AT (ISA); EISA
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 4M	8-bit 4M	16-bit 4M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; UNIX/Zenix; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; VINES
Pricing/Support Price (\$)	249	599	499	649
Date of First Delivery Standard Warranty	June 1987 5 years	March 1989 5 years	March 1989 5 years	March 1989 5 years
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	With ROM socket.	With 128K of RAM.	For workstations with RAM sockets.	For 16-bit AT bus with 128K of RAM.

Vendor	Xinetron	Xinetron	Xinetron	Xinetron
Product	Xi-211	Xi-212	Xi-221	Xi-222
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Microcomputer Bus Supported	AT (ISA); PC	PC	AT (ISA)	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	8-bit 2.5M	16-bit 2.5M	16-bit 2.5M
Media Supported	Baseband coaxial	Shielded twisted-pair	Baseband coaxial	Shielded twisted-pair
Operating Systems Supported	CBIS; LANtastic; NetWare; OS/ 2 LAN Manager; OS/2 LAN Server; VINES	CBIS; LANtastic; NetWare; OS/ 2 LAN Manager; OS/2 LAN Server; VINES	CBIS; LANtastic; NetWare; OS/ 2 LAN Manager; OS/2 LAN Server; VINES	CBIS; LANtastic; NetWare; OS/ 2 LAN Manager; OS/2 LAN Server; VINES
Pricing/Support Price (\$)	79	79	119	119
Date of First Delivery Standard Warranty	February 1987 3 years	May 1988 3 years	May 1987 3 years	May 1988 3 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Novell boot ROM included; Bus or Star topology; Turbo driver support.	Novell boot ROM included; Bus or Star topology.	Novell boot ROM included; Bus or Star topology.	Novell boot ROM included; Bus or Star topology.

Vendor	Xinetron	Xinetron	Xinetron	Xinetron
Product	Xi-301	Xi-321	Xi-401	Xi-421
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	PC	AT (ISA)	PC	AT (ISA)
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 10M	8-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair	Unshielded twisted-pair
Operating Systems Supported	NetWare; VINES	NetWare; VINES	NetWare	NetWare
Pricing/Support Price (\$)	139	165	189	229
Date of First Delivery Standard Warranty	March 1987 3 years	March 1987 3 years	None identified 3 years	None identified 3 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Novell boot ROM included; sup- ports TCP/IP, UNIX; Novell NE- 1000 compatible.	Novell boot ROM included; sup- ports TCP/IP, UNIX; Novell NE- 2000 compatible.	10 Base-T compliant; supports TCP/IP, UNIX.	10 Base-T compliant; supports TCP/IP, UNIX.

Vendor	Xircom	Xircom	Xircom	Xylogics, Inc.
Product	PAO2B6/PAO2BT	PEIOB2/PEIOBT/PEIOBX	PTO4B3/PTO4BT	CV3890/CV4890
Characteristics LANs Supported	Arcnet	Ethernet	Token-Ring	FDDI
Microcomputer Bus Supported	AT (ISA); EISA; MCA; PC	AT (ISA); EISA; MCA; PC	AT (ISA); EISA; MCA; PC	VME
Bus Size Maximum Data Rate (bps)	8-bit 2.5M	8-bit 10M	8-bit 4M	32-bit 100M
Media Supported	Thin Ethernet coaxial; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber
Operating Systems Supported	LANtastic; NetWare	3+/3+Open; LANtastic; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server® LAN Program; VINES	3+/3+ Open; LANtastic; Net- Ware; OS/2 LAN Manager; OS/ 2 LAN Server® LAN Program; VINES	UNIX
Pricing/Support Price (\$)	395	595	845	See comments
Date of First Delivery Standard Warranty	April 1989 1 year	April 1989 1 year	October 1989 1 year	October 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	External adapters that allow PCs to connect to LAN without using any internal slots; connects externally through parallel port of PC.	External adapters that allow PCs to connect to a LAN without using any internal slots; connects externally through parallel port of PC.	using any internal slots; con-	CV3890 Supports a single at-

			Nether ₂	
Vendor	YamaTech Connectivity Solutions	YamaTech Connectivity Solutions	YamaTech Connectivity Solutions	YamaTech Connectivity Solutions
Product	Turbo Arcom 8-bit	Turbo Arcom 16-bit	Turbo Arcom MicroChannel PS	Turbo Ethercom 16-bit
Characteristics LANs Supported	Arcnet	Arcnet	Arcnet	Ethernet; Starlan
Microcomputer Bus Supported	AT (ISA)	AT (ISA)	MCA	AT
Bus Size Maximum Data Rate (bps)	16-bit 2.5M	16-bit 2.5M	16-bit 2.5M	16-bit 10M
Media Supported	Optical fiber; RG-62 coaxial; Shielded twisted-pair	Optical fiber; RG-62 coaxial; Shielded twisted-pair	Optical fiber; RG-62 coaxial; Shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair
Operating Systems Supported	NetWare; VINES	NetWare; VINES	NetWare; VINES	NetWare; PC LAN Program; Tapestry; VINES
Pricing/Support Price (\$)	See comments	See comments	See comments	See comments
Date of First Delivery Standard Warranty	March 1985 1 year	March 1985 1 year	March 1985 1 year	January 1989 1 year
Service Supplied by	Third party	Third party	Third party	Third party
Comments	Contact vendor for pricing information.	Contact vendor for pricing information.	Contact vendor for pricing information.	Compatibility through specially designed modules with the latest 10BASE-T draft standard; contact vendor for pricing information.

Vendor	YamaTech Connectivity Solutions	YamaTech Connectivity Solutions	YamaTech Connectivity Solutions	YamaTech Connectivity Solutions
Product	Turbo Ethercom Apple Macintosh	Turbo Ethercom 8-bit	Turbo Ethercom MicroChannel PS	Turbo Token Ring 8-bit
Characteristics LANs Supported	Ethernet; Starlan	Ethernet; Starlan	Ethernet; Starlan	Token-Ring
Microcomputer Bus Supported	SE	АТ	МСА	АТ
Bus Size Maximum Data Rate (bps)	8-bit 10M	8-bit 10M	16-bit; 8-bit 10M	16-bit 16M; 4M
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair
Operating Systems Supported	NetWare; PC LAN Program; Tapestry; VINES	NetWare; PC LAN Program; Tapestry; VINES	NetWare; PC LAN Program; Tapestry; VINES	NetWare; PC LAN Program; Tapestry; VINES
Pricing/Support Price (\$)	See comments	See comments	See comments	See comments
Date of First Delivery Standard Warranty	January 1989 1 year	January 1989 1 year	January 1989 1 year	June 1990 1 year
Service Supplied by	Third party	Third party	Third party	Third party
Comments	Compatibility through specially designed modules with the latest 10BASE-T draft standard; contact vendor for pricing information.	Compatibility through specially- designed modules with the lat- est 10BASE-T draft standard; connect vendor for pricing infor- mation.	Compatibility through specially designed modules with the latest 10BASE-T draft standard; contact vendor for pricing information.	Also supported will be operating systems such as LAN Manager, OS/2, and UNIX; contact vendor for pricing information.

Vendor	YamaTech Connectivity Solutions	YamaTech Connectivity Solutions	Zenith Electronics Corp.	Zenith Electronics Corp.
Product	Turbo Token Ring 16-bit	Turbo Token Ring MicroChannel PS	LAN10E-AT	LAN10E-EBT
Characteristics LANs Supported	Token-Ring	Token-Ring	Ethernet	Ethernet
Microcomputer Bus Supported	АТ	МСА	AT (ISA)	PC
Bus Size Maximum Data Rate (bps)	16-bit 16M; 4M	16-bit 10M; 4M	16-bit 10M	8-bit 10M
Media Supported	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Operating Systems Supported	NetWare; PC LAN Program; Tapestry; VINES	NetWare; PC LAN Program; Tapestry; VINES	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager	NetWare
Pricing/Support Price (\$)	See comments	See comments	399	495
Date of First Delivery Standard Warranty	June 1990 1 year	June 1990 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Third party	Third party	Vendor	Vendor
Comments	Also supported will be operating systems such as LAN Manager, OS/2, and UNIX; contact vendor for pricing information.	systems such as LAN Manager,	ware supported; SUN NFS,	For use in Diskless Workstations.

Vendor	Zenith Electronics Corp.	Zenith Electronics Corp.	Zenith Electronics Corp.	Zenith Electronics Corp.
Product	LAN10E-MC	LAN10E-XT	LAN10FPC	LAN10TMC
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	MCA	PC	PC	MCA
Bus Size Maximum Data Rate (bps)	16-bit 10M	8-bit 10M	8-bit 10M	16-bit 10M
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber	Standard Ethernet coaxial; Un- shielded twisted-pair
Operating Systems Supported	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager
Pricing/Support Price (\$)	495	299	895	495
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Other operating system soft- ware supported; SUN NFS, DECnet-DOS.	Other operating system software supported; SUN NES, DECnet-DOS.	Other operating system soft- ware supported; SUN NFS, DECnet-DOS.	Operating system software sup- ported SUN NFS, DECnet-DOS; 802.3 10Base-T.

Vendor	Zenith Electronics Corp.	Zenith Electronics Corp.	Zenith Electronics Corp.	Zenith Electronics Corp.
Product	LAN10TPC	LAN4000AT	LAN4000C	LAN4000MC
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Microcomputer Bus Supported	PC	AT (ISA)	PC	MCA
Bus Size Maximum Data Rate (bps)	8-bit 10M	16-bit 4M	8-bit 4M	16-bit 4M
Media Supported	Standard Ethernet coaxial; Un- shielded twisted-pair	Broadband coaxial	Broadband coaxial	Broadband coaxial
Operating Systems Supported	3+/3+Open; Any NetBIOS; Net- Ware; OS/2 LAN Manager	Decnet-DOS; NetWare; TCP/IP	Decnet-DOS; NetWare; TCP/IP	Decnet-DOS; NetWare; TCP/IP
Pricing/Support Price (\$)	395	995	895	995
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Operating systems software supported includes SUN NFS, DECnet-DOS; 802.3 10 BASE- T.	_	_	_

Vendor	Zenith Electronics Corp.	Zenith Electronics Corp.	Zenith Electronics Corp.	Zenith Electronics Corp.
Product	LAN4TR-AT	LAN4TR-PC	LAN4TR-S	LAN500C
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring	Ethernet
Microcomputer Bus Supported	AT (ISA)	PC	PC	PC
Bus Size Maximum Data Rate (bps)	16-bit 4M	8-bit 4M	8-bit 4M	8-bit 500K
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Broadband coaxial
Operating Systems Supported	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram; TCP/IP	3+/3+Open; NetWare; OS/2 LAN Manager; OS/2 LAN Server; PC LAN Program; TCP/ IP	3+/3+Open; NetWare; OS/2 LAN Manager; PC LAN Pro- gram; TCP/IP	NetWare; TCP/IP
Pricing/Support Price (\$)	649	499	599	695
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments			For use in network servers.	-

Vendor	Zenith Electronics Corp.	Zytec Systems	Zytec Systems	Zytec Systems
vendoi	Zeniai Electronics Corp.	Zylec Systems	Zytec Systems	Zytec Systems
Product	LAN500MC	815 Custom	816 Arcnet	817 Ethernet
Characteristics LANs Supported	Ethernet	Proprietary	Arcnet	Ethernet
Microcomputer Bus Supported	MCA	AT (ISA); EISA; PC	AT (ISA); EISA; PC	AT (ISA); EISA; PC
		• •		
Bus Size Maximum Data Rate (bps)	16-bit 500K	8-bit 1M	16-bit; 8-bit 2.5M	16-bit 10M
Media Supported	Broadband coaxial	Unshielded twisted-pair	Broadband coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded
			two pan	twisted-pair
Operating Systems Supported	Decnet-DOS; NetWare; TCP/IP	3+/3+Open; Any NetBIOS; Net- Ware; PC LAN Program; VINES	3+/3+Open; Any NetBIOS O/S; NetWare; PC LAN Program; VINES	3+/3+Open; Any NetBIOS O/S; NetWare; PC LAN Program; VINES
Pricing/Support				
Price (\$)	895	199	299	349
Date of First Delivery Standard Warranty	None identified 1 year	1988 Lifetime limited to original end	Third Quarter, 1990 Lifetime limited to original end	First Quarter, 1991 Lifetime limited to original end
Service Supplied by	Vendor	user Vendor	user Vendor	user Vendor
Comments		Starter kit (2 boards, accessories, and free trial/pc 250-user operating system) sells for \$399.00.	Starter kit (2 boards, accessories, and free trial/pc 250-user NetBIOS operating system) sells for \$599.00.	10 BASE-T compliant; starter kit (2 boards, accessories, and freetrial/pc 250-user NETBIOS operating system) sells for \$699.00.

Wiring Centers Comparison Column Entry Descriptions

Wiring centers are hubs that provide basic connectivity functions. Most wiring centers include concentrators, host modules, retiming modules, multistation access units (MAUs), and repeaters.

Vendor and Model. This entry lists the manufacturer and exact model number or name of each device.

Characteristics

Type of Device. Generally, the basic types of devices in a wiring center are hub/concentrators, multistation access units (MAUs), and multiport repeaters. A concentrator connects circuits that are not all in use at once to a smaller group of circuits. A multistation access unit (MAU) acts as the hub in a token-ring network. When MAUs are linked together, they form a ring, which makes faults easier to

isolate and repair. A multiport repeater transparently links users on diverse Ethernet segments.

LANs Supported. Vendors selected Ethernet. Starlan, Arcnet, Apple-Talk, Token-Ring, or other. Ethernet is a baseband carrier sense, multiple access with collision detection (CSMA/CD) network that uses a linear bus topology and operates at 10M bps. Starlan uses a star topology with central hubs and operates at 1M or 10M bps. Arcnet is a baseband LAN that uses a ring or bus topology, runs at 2.5M bps, and also uses a tokenpassing access method. AppleTalk supports bus, star, or ring topologies, depending on the network interface card used. Token-Ring refers to a LAN designed with a ring topology, running at speeds of 4M or 16M bps, using the token-passing technique.

Media Supported. The various types of media supported by wiring centers include standard Ethernet coaxial, thin Ethernet coaxial, broadband coaxial, shielded twisted pair, unshielded twisted pair, optical fiber, and other. Standard Ethernet coaxial cable can serve as the backbone medium for LANs, primarily in enterprise-wide installations. Thin Ethernet coaxial cable is used mainly in office environments. Broadband coaxial cable can carry many signals at a time, each signal occupying a different frequency band on the cable. Shielded twisted pair refers to two insulated wires twisted together and covered with an outer sheath. Unshielded twisted pair refers to two insulated wires twisted together without outer protection. Optical fiber, which transmits digital signals as pulses of light, comes in single-mode and multimode arrangements, providing varying bandwidths and transmission speeds.

Number of Connections Supported. This entry enabled vendors to indicate the highest number of connections supported by their wiring centers.

Intelligent Features.

Some of the features programmed into equipment include network management reporting, disabling malfunctioning nodes, and automatically wrapping the ring on a cable fault. In this space, vendors could also insert any other intelligent features incorporated into their products.

Pricing/Support

Price. The basic price of the unit, excluding any options, is noted here.

Date of First Delivery.

This entry lists the date when the vendor first delivered the product to market.

Standard Warranty. Vendors indicated the length of the warranties offered with their products.

Service Supplied by. The vendor usually offers service on an on-site or factory repair/return basis. In some cases, a dealer of third party provides service.

Comments. In this space, vendors listed special characteristics of their products, such as additional capabilities, features, or software not covered in the column.

Vendor	Allied Telesis Inc.	Allied Telesis Inc.	Allied Telesis Inc.	Allied Telesis Inc.
Product	CentreCOM AT-3008T	CentreCOM AT-3000 Series	CentreCOM AT-1600	CentreCOM AT-5000
Characteristics Type of Device	Multiport repeater	Multiport repeater	MAU	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Media Supported	Standard Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	9 Disables malfunctioning nodes	9 Disables malfunctioning nodes	16 None identified	16 Disables malfunctioning nodes
Pricing/Support Price (\$)	See comments	845	660	1,540
Date of First Delivery Standard Warranty Service Supplied by	December 1990 1 year Dealer; vendor	October 1989 1 year Dealer; vendor	July 1988 1 year; 2 years Dealer; vendor	March 1989 1 year on enclosure and power Dealer; vendor
Comments	Contact vendor for pricing infor- mation; 8 ports supporting un- shielded twisted pair, one AUI for external transceiver.	Family of multiport repeaters, ranging from 2 to 9 ports sup- porting all IEEE 802.3 media; entry-level price.	Modular expansion; entry-level price.	Modular expansion; entry-level price.

Vendor	Allied Telesis Inc.	Andrew Corp.	Andrew Corp.	Andrew Corp.
Product	CentreCOM AT-810	MAU 8224	MAU 8228	MAU 8229
Characteristics Type of Device	MAU	MAU	MAU	MAU
LANs Supported	Ethernet	Token-Ring	Token-Ring	Token-Ring
Media Supported	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	8 None identified	4 None identified	8 None identified	8 Automatically wraps ring on ca- ble fault
Pricing/Support Price (\$)	945	395	595	1,495
Date of First Delivery Standard Warranty Service Supplied by	March 1990 1 year Dealer; vendor	April 1988 1 year Vendor	April 1988 1 year Vendor	September 1990 1 year Vendor

Vendor	Andrew Corp.	Andrew Corp.	Andrew Corp.	Andrew Corp.
Product	MAU 9224	MAU 9228	MAUi/8504	MAUi/8508
Characteristics Type of Device	MAU	MAU	MAU	MAU
LANs Supported	Token-Ring	Token-Ring	Token-Ring	Token-Ring
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Number of Connections Supported Intelligent Features	4 None identified	8 None identified	4 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	8 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data
Pricing/Support Price (\$)	595	795	695	895
Date of First Delivery Standard Warranty Service Supplied by	April 1988 1 year Vendor	None identified 1 year Vendor	September 1990 1 year Vendor	September 1990 1 year Vendor
Comments	Extends token-ring lobe distances up to 1000 feet on UTP and 2000 feet on STP.			8-port satellite MAU.

Vendor	Andrew Corp.	Andrew Corp.	Artel Communications Corp.	Artisoft, Inc.
Product	MAUi/8516	MAUi/8600	EXL (Ethernet Accelerator)	LANtastic Hub
Characteristics Type of Device	MAU	MAU	Hub/concentrator	Hub/concentrator; multiport re-
LANs Supported	Token-Ring	Token-Ring	Ethernet; FiberWay	LANtastic
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial	Shielded twisted-pair; Un- shielded twisted-pair
Number of Connections Supported Intelligent Features	16 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	16 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Provides In-band and out of band network mgmt; Reports network management data	8 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	None identified None identified
Pricing/Support Price (\$)	1,295	3,595	12,900	495
Date of First Delivery Standard Warranty Service Supplied by	September 1990 1 year Vendor	October 1990 1 year Vendor	January 1988 30 days Vendor	June 1988 1 year Vendor
Comments	16-port intelligent satellite MAU.		Provides direct connection for up to eight 802.3 Ethernet de- vices to the FiberWay fiber optic backbone network.	

Vendor	AT&T	AT&T	BICC Data Networks, Inc.	BICC Data Networks, Inc.
Product	Starlan 10 Network Fiber Hub	Starlan Network Hub Unit	1125 Multiport ThinNet Repeater	1126 Fiber Optic Multiport Repeater
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Multiport repeater	Multiport repeater
LANs Supported	Starlan	Starlan	Ethernet	Ethernet
Media Supported	Optical fiber	Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair
Number of Connections Supported Intelligent Features	8 None identified	11 None identified	8 Automatic partitioning of faulty segments	8 Automatic partitioning of faulty segments
Pricing/Support Price (\$)	2,395	625	2,195	3,995
Date of First Delivery Standard Warranty Service Supplied by	None identified None identified Vendor	None identified None identified Vendor	None identified 1 year Vendor	None identified 1 year Vendor
Comments			Provides six BNC ports for thin Ethernet connection and two AUI ports for connection to other media full implementation of IEEE 802.3 repeater specifi- cation supports maximum net- work size.	Provides seven fiber optic ports and one AUI port for connection to other media, fiber optic ports can be SMA or ST type connec- tors, full implementation of IEEE 802.3 repeater specification supports max network size.

Vendor	BICC Data Networks, Inc.	BICC Data Networks, Inc.	Cabletron Systems, Inc.	Cabletron Systems, Inc.
Product	EtherConnect System/10	EtherConnect System/4	MMAC Series	MRX
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator; multiport re-	Hub/concentrator; multiport re- peater
LANs Supported	Ethernet	Ethernet	Ethernet; FDDI; Token-Ring	Ethernet
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	80 Disables malfunctioning nodes; Reports network management data	80 Disables malfunctioning nodes; Reports network management data	51, maximum 171 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	14 Control & monitor via local/ remote network mgmt.; Dis- ables malfunctioning nodes; Re- ports network management data
Pricing/Support Price (\$)	3,335	2,540	150, max. price is 600	1,400
Date of First Delivery Standard Warranty Service Supplied by	March 1989 1 year Vendor	March 1990 1 year Vendor	June 1988 90 days Third party; vendor	None identified 90 days Third party; vendor
Comments	Supports all standard Ethernet media, including 10-Base-T unshielded twisted-pair, optional network management provides comprehensive monitoring and control capabilities, optional dual power supply and repeater logic on each media line card.	Supports all standard Ethernet media, including 10Base-T unshielded twisted-pair, optional network management provide comprehensive monitoring and control capabilities, repeater login on each media line card.	Control & monitor via local/ remote management. Price shown is per port.	

Vendor	Cabletron Systems, Inc.	Cabletron Systems, Inc.	Chipcom Corp.	Chipcom Corp.
Product	MRXI	MiniMMAC	ONline System Concentrator	ORnet Star Coupler
Characteristics Type of Device	Hub/concentrator; multiport re-	Hub/concentrator; multiport repeater	Hub/concentrator	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Ethernet; FDDI; Token-Ring	Ethernet
Media Supported	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Optical fiber
Number of Connections Supported Intelligent Features	14 Control & monitor via local/ remote network mgmt.; Dis- ables malfunctioning nodes; Re- ports network management data	13 Control & monitor via local/ remote network mgmt.; Dis- ables malfunctioning nodes; Re- ports network management data	128; 64 Disables malfunctioning nodes; Reports network management data; fault-tolerance-link, power supply; tri channel arch. supp. up to 3 logical networks	14; 8 See comments
Pricing/Support Price (\$)	2,200	995	4,450	4,150, max. price is 5,950
Date of First Delivery Standard Warranty Service Supplied by	None identified 90 days Third party; vendor	January 1990 90 days Third party; vendor	May 1990 1 year Vendor	May 1988 1 year Vendor
Comments		Includes repeater and power supply.	Online Fiber Module-\$1,800 (4 ports); Online Twisted Pair Module-\$1,600 (8 ports); Online Ethernet Network Mgt Module- \$1,950.	2 km point-to-point distance; nrepeaters required; full internal diagnostics; IEEE 802.3/ Ethernet V2.0; link redundancy optional backup power supply.

Vendor	Codenoli Technology Corp.	Codenoli Technology Corp.	Codenoli Technology Corp.	Codenoli Technology Corp.
Product	CodeNet-4300 MultiStar	CodeStar 2004	CodeStar 2007	CodeStar 2008
Characteristics Type of Device	Multiport repeater	Hub/concentrator	Hub/concentrator	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair; plastic	Optical fiber	Optical fiber	Optical fiber
Number of Connections Supported Intelligent Features	optical fiber 15 Disables malfunctioning nodes; reconnects node when fault is cleared	4 None identified	7 None identified	8 None identified
Pricing/Support Price (\$)	1,295	1,295	1,195	2,495
Date of First Delivery Standard Warranty Service Supplied by	January 1989 90 days Vendor	January 1985 1 year Vendor	January 1987 1 year Vendor	January 1985 1 year Vendor
Comments	Modular mulitport repeater that provides a flexible, central platform for multi-segment, multimedia Ethernet networks; can be configured with up to 15 modules of any type and in any combination and is expand, to allow direct connec. of up to 45 segments.	Passive star couplers which provide a means for implementing a fiber optic Ethernet network in a passive configuration; CodeStars containing either 4, 8, or 16 ports are available for use with 50/125 um, or 100/140 um fiber.	Passive fiber optic star coupler which provides a means for implementing a fiber optic Ethernet network in a passive configuration; supports a max distance of 500 m to end nodes over 100/140 um fiber.	Passive star couplers which provide a means for implementing a fiber optic Ethernet network in a passive configuration; CodeStars containing either 4, 8, or 16 ports are available for use with 50/125 um, 62.5/125 um, or 100/140 um fiber.

Vendor	Codenoli Technology Corp.	Codenoli Technology Corp.	Codenoli Technology Corp.	Commtex Inc.
Product	CodeStar 2016	CodeStar 2019	CodeStar 2032	Cx-80 Access Unit
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Ethernet	Proprietary
Media Supported	Optical fiber	Optical fiber	Optical fiber	Unshielded twisted-pair
Number of Connections Supported Intelligent Features	16 None identified	19 None identified	32 None identified	64 Disables malfunctioning nodes; Reports network management data
Pricing/Support Price (\$)	4,395	2,195	8,495	See comments
Date of First Delivery Standard Warranty Service Supplied by	January 1985 1 year Vendor	January 1987 1 year Vendor	January 1985 1 year Vendor	1990 1 year Vendor
Comments	Passive star couplers which provide a means for implementing a fiber optic Ethernet network in a passive configuration; CodeStar containing either 4, 8, or 16 ports are available for use with 50/125 um, 62.5/125 um or 100/140 um fiber.	Passive fiber optic star coupler which provides a means for implementing a fiber optic Ethernet network is a passive configuration; supports a maximum distance of 500 m to end nodes over 100/140 um fiber.	Passive star couplers which provide a means for implementing a fiber optic Ethernet network in a passive configuration; CodeStars containing either 4, 8, or 16 ports are available for use with 50/125 um, 62.5/125 um, or 100/140 um fiber.	Contact vendor fo pricing infor- mation; central controller for commtex star topology multi- media LAN; allows connected PCs to access Novell LAN data, ISDN networks, and full motion video/audio resources.

Vendor	Datapoint Corp.	Datatec Industries	Datatec Industries	Datatec Industries
Product	9497	Autoshunt 16	Autoshunt 32	Autoshunt 64
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator	Hub/concentrator
LANs Supported	Arcnet	IBM SDLC Store Loop	IBM SDLC Store Loop	IBM SDLC Store Loop
Media Supported	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Shielded twisted-pair	Shielded twisted-pair	Shielded twisted-pair
Number of Connections Supported Intelligent Features	None identified Disables malfunctioning nodes; Reports network management data	16 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	32 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	64, maximum 128 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data
Pricing/Support Price (\$)	See comments	2,100	5,185	6,205
Date of First Delivery Standard Warranty Service Supplied by	January 1985 30 days Third party	None identified 1 year Third party; vendor	None identified 1 year Third party; vendor	None identified 1 year Third party; vendor
Comments	Contact vendor for pricing information.	Quantity discounts available.	Quantity discounts available.	Quantity discounts available.

Vendor	Datatec Industries	Datatec Industries	David Systems	David Systems
Product	Autoshunt 8	Token Ring MAU Model 8	BNC-MAU	ExpressNet 12-Slot Concentrator
Characteristics Type of Device	Hub/concentrator	MAU	MAU	Hub/concentrator
LANs Supported	IBM SDLC Store Loop	Token-Ring	Ethernet	Ethernet
Media Supported	Shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	8 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	8 Disables malfunctioning nodes; Reports network management data	1 Disables malfunctioning nodes	132 Built-in diagnostics; Disables malfunctioning nodes; Reports network management data
Pricing/Support Price (\$)	1,150	795	495	1,500
Date of First Delivery Standard Warranty Service Supplied by	None identified 1 year Third party; vendor	None identified 1 year Vendor	October 1990 2 years Vendor	May 1990 2 years Vendor
Comments	Quantity discounts available.			Price covers concentrator; requires plug in modules to operate; fully loaded unit (132 10Base-T ports) approx \$156 per port.

Vendor	David Systems	David Systems	David Systems	David Systems
Product	ExpressNet 5-Slot Concentrator	ExpressNet Hub	TP-MAU	VolksNet Hub
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	MAU	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Media Supported	Unshielded twisted-pair	Unshielded twisted-pair	Standard Ethernet coaxial; Un- shielded twisted-pair	Unshielded twisted-pair
Number of Connections Supported Intelligent Features	48 Built-in diagnostics; Disables malfunctioning nodes; Reports network management data	12 Built-in diagnostics; Disables malfunctioning nodes; Reports network management data	1 Disables malfunctioning nodes	12 Disables malfunctioning nodes; Reports network management data
Pricing/Support Price (\$)	1,200	1,795	149	1,199
Date of First Delivery Standard Warranty Service Supplied by	April 1990 2 years Vendor	December 1989 2 years Vendor	December 1989 2 years Vendor	February 1990 2 years Vendor
Comments	Price covers concentrator; requires plug-in modules to operate; fully loaded unit (48 10Base-T Ports) approx. \$189.50 per port.			

Vendor	Digital Communications Associates, Inc.	Digital Communications Associates, Inc.	Digital Communications Associates, Inc.	Digital Equipment Corp.
Product	10M Fiber Hub	10M Twisted Pair Concentrator	1M Fiber Hub M 250	DEMPR/DECrepeater 350
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator	Multiport repeater
LANs Supported	Starlan	Ethernet; Starlan	Fiber Optic; Starlan	Ethernet
Media Supported	Optical fiber	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	8 None identified	None identified Disables malfunctioning nodes; Link,status,jabber and collision detection; Reports network management data	8 None identified	None identified Disables malfunctioning nodes
Pricing/Support Price (\$)	2,595	2,200	1,995	2,200, max. price is 2,900
Date of First Delivery Standard Warranty Service Supplied by	June 1989 1 year Vendor	July 1990 1 year Dealer; vendor	June 1988 1 year Dealer; vendor	None identified 90 days Vendor
Comments		Allows connectivity to twisted pair, coax, and fiber optic media on one network.		

Vendor	Fibermux Corp.	Gandalf Data, Inc.	Gateway Communications, Inc.	General Technology, Inc.
Product	FX6600	Access Hub	G/EtherTwist Hub	GT16A-SMAU
Characteristics Type of Device	MAU; hub/concentrator; mul-	Hub/concentrator	Hub/concentrator	MAU
LANs Supported	Apollo Domain; AppleTalk; Ethernet; Starlan; Token-Ring	Ethernet	Ethernet	Token-Ring
Media Supported	Apollo Domain Coax; Optical fi- ber; Shielded twisted-pair; Stan- dard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Unshielded twisted-pair	Shielded twisted-pair
Number of Connections Supported Intelligent Features	twisted-pair 100 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Operates on Unix or DOS platforms; Reports net- work management data; Sup- ports SNMP management	120 Reports network management data	11 Detects network collisions; Disables malfunctioning nodes	8 Automatically wraps ring on ca- ble fault; Indicates which ring segment failed via LEDs
Pricing/Support Price (\$)	158, max. price is 415	1,295	1,995, max. price is 3,195	699, max. price is 1,499
Date of First Delivery Standard Warranty Service Supplied by	March 1990 1 year Vendor	None identified None identified Vendor	February 1990 1 year Dealer	November 1988 1 year Vendor
Comments	Price shown is per port; sup- ports up to four Ethernets and 10 token rings in the same hub; 2-, 4-, and 10-slot versions are available; networking manage- ment is optional.	Set of three products: Access Hub12 is a 12 port 10Base-T compliant Hub; Access Hub48 is a wiring center for up to 48 de- vices, allowing a mix of coax, twisted pair & fiber wiring; & Ac- cess Hub120 is a wiring center for connectivity for 120 devices.	10BASE-T compatible.	For 4M or 16M bps token-ring networks.

Vendor	General Technology, Inc.	General Technology, Inc.	General Technology, Inc.	General Technology, Inc.
Product	GT16B(L)	GT16N-SMAU	GT4A-SMAU	GT4R-SMAU
Characteristics Type of Device	MAU	MAU	MAU	MAU
LANs Supported	Token-Ring	Token-Ring	Token-Ring	Token-Ring
Media Supported	Shielded twisted-pair	Optical fiber; Shielded twisted- pair	Unshielded twisted-pair	Unshielded twisted-pair
Number of Connections Supported Intelligent Features	None identified (L) Option provides Line Powered Lobe LED	31 Automatically wraps ring on cable fault; Disables malfunctioning nodes; Provides real-time graphic displays of network; Provides trouble tickets and reports	8 Automatically wraps ring on ca- ble fault; Indicates which ring cable is defective; Indicates which ring segment failed via LEDs	8 Automatically wraps ring on ca- ble fault; Extended range-up to 1025 feet per lobe/ring; Indi- cates which ring segment failed via LEDs
Pricing/Support Price (\$)	465, max. price is 485	1,099, max. price is 1,899	495	625
Date of First Delivery Standard Warranty Service Supplied by	September 1990 1 year Vendor	September 1990 1 year Vendor	November 1988 1 year Vendor	November 1988 1 year Vendor
Comments	Start-up MAU for small user.	Smart-View (Copyright) Net- work Management Software is supplied with unit; demo disk is available for review; includes built-in fiber optic ring ports.	For 4M bps token-ring networks.	For 4M bps token-ring networks.

Vendor	IMC Networks Corp.	IMC Networks Corp.	International Business Machines Corp. (IBM)	Interphase Corp.
Product	PCnic Basket	TP MAU	8228 Multistation Access Unit	fiberHub 800 FDDI Concentrator
Characteristics Type of Device	Multiport repeater	MAU	MAU	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Token-Ring	FDDI
Media Supported	75 Ohm & 93 Ohm coaxial; Opti- cal fiber; Standard Ethernet co- axial; Thin Ethernet coaxial; Un- shielded twisted-pair	AUI; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair
Number of Connections Supported Intelligent Features	1, maximum 10 Disables malfunctioning nodes; functions as repeater	None identified LEDs indicating link integrity, transmit, receive	8 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	8 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data
Pricing/Support Price (\$)	995	See comments	748	20,000
Date of First Delivery Standard Warranty Service Supplied by	October 1989 2 years Dealer; vendor	Fourth Quarter, 1990 2 years Dealer; vendor	1985 None identified Dealer; vendor	1991 1 year Dealer; vendor
Comments	Optionally supports 75 Ohm (PC/Net, G/Net) and 93 Ohm (ARCnet, IBM 3270) coaxial cabling when used in conjunction with PCnic family of coaxial network interface cards; all cabling impedences may be mixed in a single Basket.	Contact vendor for pricing information.		Price shown is base.

Local Area Networks

Vendor	Lancast/Casat Technology	Lancast/Casat Technology	Lanmaster	Lanmaster
Product	ENT-4360	ETP-4380	LMA-1600	LMA-400
	2 1000			
Characteristics Type of Device	Hub/concentrator	Hub/concentrator; multiport re-	Hub/concentrator	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Arcnet	Arcnet
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Unshielded twisted-pair	Baseband coaxial; Optical fiber; Unshielded twisted-pair	Baseband coaxial; Optical fiber; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	13 None identified	11 None identified	16 Disables malfunctioning nodes; Reports network management data	4 Disables malfunctioning nodes; Reports network management data
Pricing/Support Price (\$)	1,495	1,595	895	395
Date of First Delivery Standard Warranty Service Supplied by	None identified 3 years Vendor	None identified 3 years Vendor	September 1988 2 years Dealer; vendor	September 1988 2 years Dealer; vendor
Comments	LED functionality as follows: AUI, transmit, receive, load, par- tition, collision system; power, SQE UTP ports; transmit, re- ceive, power, partition, collision.	partition & collision system; power, jam, first in first out &		Lanmaster active hubs are cus- tom configured with a combina- tion of coax and twisted-pair ports; includes in-line surge pro- tection.

Vendor	Lanmaster	LANNET Data Communications, Inc.	LANNET Data Communications, Inc.	LANNET Data Communications, Inc.	
Product	LMA-800	LER-A	LER-B	LET-18	
Characteristics Type of Device	Hub/concentrator	Multiport repeater	Multiport repeater	Hub/concentrator	
LANs Supported	Arcnet	Ethernet	Ethernet	AppleTalk; Ethernet; Token- Ring	
Media Supported	Baseband coaxial; Optical fiber; Unshielded twisted-pair	Standard Ethernet coaxial	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxia Thin Ethernet coaxial; Un- shielded twisted-pair	
Number of Connections Supported ntelligent Features	8 Disables malfunctioning nodes; Reports network management data	2 Disables malfunctioning nodes; diagnostics	11 Disables malfunctioning nodes; diagnostics	72 Auto learning of hubs & mod- ules; Automatically wraps ring on cable fault; Disables mal- functioning nodes; Reports ne- work management data; Video image of hub	
Pricing/Support Price (\$)	495	1,195	2,495	2,000	
Date of First Delivery Standard Warranty Service Supplied by	September 1988 2 years Dealer; vendor	July 1990 1 year Dealer; vendor	November 1990 1 year Dealer; vendor	October 1988 1 year Dealer; vendor	
Comments	Lanmaster active hubs are cus- tom configured with a combina- tion of coax and twisted-pair ports.			Modular 18-slot enclosure.	

Vendor	LANNET Data Communications, Inc.	LANNET Data Communications, Inc.	Lantana Technology	Lantana Technology
Product	LET-3	LET-36	Aster/H4A-C Aster/H4A-TP	Aster/H4A-TP
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator	Hub/concentrator
LANs Supported	AppleTalk; Ethernet; Token- Ring	AppleTalk; Ethernet; FDDI; Token-Ring	Arcnet	Arcnet
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Broadband coaxial	Shielded twisted-pair; Un- shielded twisted-pair
Number of Connections Supported Intelligent Features	12 Auto learning of hubs & mod- ules; Automatically wraps ring on cable fault; Disables mal- functioning nodes; Reports net- work management data; Video image of hub	18, maximum 36 Automatically wraps ring on cable fault; Disables malfunctioning nodes; Reports network management data; Video image of hub; auto-learning of hubs, modules, ports	4 None identified	4 None identified
Pricing/Support Price (\$)	900	See comments	195	195
Date of First Delivery Standard Warranty Service Supplied by	January 1990 1 year Dealer; vendor	August 1990 1 year Vendor	August 1988 2 years Vendor	November 1990 2 years Vendor
Comments		Contact vendor for pricing infor- mation; supports multiple LANs; 36 half-size slots or 18 full-size slots.		Active hub.

Vendor	Lantana Technology	Lantana Technology	Lantana Technology	Lantana Technology
Product	Aster/H8A	Cypress/M8228	Cypress/M8228D	Tamarix/R1125
Characteristics Type of Device	Hub/concentrator	MAU	MAU	Multiport repeater
LANs Supported	Arcnet	Token-Ring	Token-Ring	Ethernet
Media Supported	Broadband coaxial; Shielded twisted-pair; Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	IBM Type 1	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	4 None identified	8 None identified	8 None identified	8 None identified
Pricing/Support Price (\$)	595	595.00	695	2,695
Date of First Delivery Standard Warranty Service Supplied by	August 1988 2 years Vendor	June 1990 1 year Vendor	June 1990 1 year Vendor	August 1988 1 year Vendor
Comments	Expandable to 20 connections.			

Local Area Networks

Vendor	Madge Networks, Inc.	Madge Networks, Inc.	Netcor, Inc.	Netcor, Inc.
Product	8-station Ringhub	Local Ringhub	NC-208	NC-208F
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Multiport repeater	Multiport repeater
LANs Supported	Token-Ring	Token-Ring	None identified	Ethernet
Media Supported	Shielded twisted-pair	Shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	8 None identified	4 None identified	10 Disables malfunctioning nodes	None identified Automatically wraps ring on ca- ble fault
Pricing/Support Price (\$)	715	450	2,495	3,995
Date of First Delivery Standard Warranty Service Supplied by	None identified 5 years Dealer; vendor	None identified 5 years Dealer; vendor	May 1990 1 year Vendor	September 1990 1 year Vendor
Comments	Passive unit; eliminates the need to install a power supply on an uninterruptable power supply in each wiring closet; built-in reset button.	Connects to an existing cable outlet of an MAU; up to 3 local ringhubs can be daisy-chained to add up to 10 nodes to a single MAU connection; can also function as a standalone unit.		

Vendor	Netcor, Inc.	Netcor, Inc.	Netcor, Inc.	Netcor, Inc.
Product	NC-500	NC-500B (2)	NC-500B (4)	NC-500F
Characteristics Type of Device	Multiport repeater	Multiport repeater	Multiport repeater	Multiport repeater
LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Media Supported	Standard Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber; Standard Ethernet coaxial
Number of Connections Supported Intelligent Features	4 Disables malfunctioning nodes	2 Disables malfunctioning nodes	4 Disables malfunctioning nodes	4 Disables malfunctioning nodes
Pricing/Support Price (\$)	1,450	990	1,650	1,950
Date of First Delivery Standard Warranty Service Supplied by	June 1989 1 year Vendor	September 1989 1 year Vendor	September 1989 1 year Vendor	June 1989 1 year Vendor

Vendor	Netcor, Inc.	Netcor, Inc.	NetWorth, Inc.	NetWorth, Inc.
Product	NC-500FB	NC-80	EtherNext Series 4000 Department Command Center	EtherNext Series 4000 Network Command Center
Characteristics Type of Device	Multiport repeater	MAU	Hub/concentrator	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet; Starlan
Media Supported	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	4 Disables malfunctioning nodes	8 LEDs monitor & diagnose colli- sions; data transmit and receive	1024 Automatic paging; Automati- cally wraps ring on cable fault; Disables malfunctioning nodes; On board statistical display; Re- ports network management data	1024 Automatic paging; Automati- cally wraps ring on cable fault; Disables malfunctioning nodes; On board statistical display; Re- ports network management data
Pricing/Support Price (\$)	2,150	900	995	1,295
Date of First Delivery Standard Warranty Service Supplied by	September 1989 1 year Vendor	March 1983 1 year Vendor	November 1990 1 year Dealer	November 1990 1 year Dealer
Comments		Return to factory or 800 number technical support.	10Base-T LAN system; the de- partment command center is a three-slot chassis that houses 10Base-T Host modules and network management modules.	10Base-T LAN system; the net- work command center is a six- slot chassis that houses 10Base-T host modules and network management modules.

Vendor	NetWorth, Inc.	Nevada Western	Niwot Networks	Olicom USA
Product	EtherNext Workgroup Hubs	NEV*LAN4	LARC/MM	OC-3625 Multistation Access Unit
Characteristics Type of Device	Hub/concentrator	MAU	Link	MAU
LANs Supported	10BASE-T; Ethernet	Token-Ring	Arcnet	Token-Ring
Media Supported	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber	Shielded twisted-pair; Un- shielded twisted-pair
Number of Connections Supported Intelligent Features	1024 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	16 LEDs	2 None identified	8 Reset while network active
Pricing/Support Price (\$)	1,995, max. price is 2,395	1,000	1,495	925
Date of First Delivery Standard Warranty Service Supplied by	June 1989 1 year Dealer	April 1989 1 year Vendor	September 1990 1 year Vendor	April 1990 1 year Dealer
Comments	Ethernext is a 10Base-T LAN.	Supports shielded twisted-pair cabling with data connectors, unshielded twisted-pair with RJ11 or RJ45 jacks.	Long haul Arcnet Link, can con- nect ARCnet node up to 6k (3.75 miles, twice as far as previously possible); input either coax or twisted-pair, output 62.5/125 or 50/125 fiber optic cable; light- ning and EMI (electromagnetic interference) protection.	fied to be IBM compatible & meets IEEE 802.5 standard re-

Vendor	Olicom USA	Optical Data Systems, Inc.	Optical Data Systems, Inc.	Optical Data Systems, Inc.
Product	OC-3630 Dual Station Access Unit	ODS 1041	ODS 240	ODS 251
Characteristics Type of Device	DAU	Hub/concentrator	Hub/concentrator	Multiport repeater
LANs Supported	Token-Ring	FDDI	Ethernet	Ethernet
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Optical fiber	Optical fiber	Optical fiber; Standard Ethernet coaxial
Number of Connections Supported Intelligent Features	2 No external power supply re- quired	18 Automatically wraps ring on cable fault; Disables malfunctioning nodes; Reports network management data; redundant power	16 Reports network management data; SNMP agent	16 Reports network management data; SNMP agent; network control module
Pricing/Support Price (\$)	450	See comments	6,900	2,695
Date of First Delivery Standard Warranty Service Supplied by	April 1990 1 year Dealer	Second Quarter, 1991 1 year Vendor	January 1989 1 year Vendor	May 1989 1 year Vendor
Comments	Used to connect IBM or com- patibles to the network; can be daisy-chained; expands number of workstations without chang- ing topology of the main ring and requires no re-wiring of the network.	Contact vendor for pricing infor- mation; single mode to multi- mode FDDI optic converter available now.	Tempest 16-port Ethernet star.	Collision avert feature.

Vendor	Optical Data Systems, Inc.	Optical Data Systems, Inc.	Optical Data Systems, Inc.	Optical Data Systems, Inc.
Product	ODS 290/293	ODS 291	ODS 461	ODS 8228
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator	MAU
LANs Supported	Ethernet; FDDI; Token-Ring	Ethernet	Ethernet	Token-Ring
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair
Number of Connections Supported Intelligent Features	96 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data; SNMP agent; load sharing; redundant power	48 Disables malfunctioning nodes; Reports network management data; SNMP agent; network management card	16 Disables malfunctioning nodes; Reports network management data; SNMP agent	8 Insertion LEDs
Pricing/Support Price (\$)	4,595	3,995	3,495	795
Date of First Delivery Standard Warranty Service Supplied by	May 1990 1 year Vendor	May 1990 1 year Vendor	August 1990 1 year Vendor	August 1990 1 year Vendor
Comments	ODS 293 multi-segment chas- sis; 12 slot chassis; full band- width bridge card; collision avert feature; FOIRL-support.	5 slot chassis; collision avert feature; FOIRL support.	10Base-T compatible.	Passive MAU.

Vendor	Optical Data Systems, Inc.	Optical Data Systems, Inc.	Plexcom, Inc.	Proteon, Inc.
Product	ODS 841	ODS 861.	Plexnet Multi-Media LAN Concentrator	Series 70 Intelligent Wire Center
Characteristics Type of Device	MAU	MAU	MAU; hub/concentrator; modu-	MAU
LANs Supported	Token-Ring	Token-Ring	lar system; multiport repeater AppleTalk; Ethernet; FDDI; Token-Ring	ProNET-10; Token-Ring
Media Supported	Optical fiber	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	16 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data; internal NetView Reporting option; inter- nal bridge option	16 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data; available w/ NetView Reporting option	See comments Automatically wraps ring on cable fault; Disables malfunctioning nodes; Opt. SNMP network management; Reports network management data	8 Disables malfunctioning nodes; Reports network management data
Pricing/Support Price (\$)	4,995	3,995	80, max price is 150	1,295
Date of First Delivery Standard Warranty Service Supplied by	June 1990 1 year Vendor	August 1990 1 year Vendor	March 1988 1 year Vendor	None identified 1 year Vendor
Comments	Out-of-Band Management option; In- Band SNMP Management option.	Out-of-Band Management available; In-Band SNMP Man- agement available.	196 connections (Ethernet); 168 (Token-Ring); 224 (AppleTalk); prices shown per port.	Out-band management isolates faults to isolate & correct faults even when network is down, speeding recovery time.

Vendor	Proteon, Inc.	PureData Ltd.	PureData Ltd.	PureData Ltd.
Product	Series 70 WorkGroup Wire Center	PDC 504A	PDC 504A-F	PDC 504A-T
Characteristics Type of Device	MAU	Hub/concentrator	Hub/concentrator	Hub/concentrator
LANs Supported	Token-Ring	Arcnet	Arcnet	Arcnet
Media Supported	Unshielded twisted-pair	Broadband coaxial	Optical fiber	Unshielded twisted-pair
Number of Connections Supported Intelligent Features	4 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	4 Diagnostic LEDs	4 Diagnostic LEDs	4 Diagnostic LEDs
Pricing/Support Price (\$)	495	395	2,250	450
Date of First Delivery Standard Warranty Service Supplied by	None identified 1 year Vendor	October 1986 5 years Vendor	October 1986 5 years Vendor	October 1986 5 years Vendor
Comments	Expands a Series 70 Wire Center's networking support from 8 to 32 workstations.	4-port active hub; front panel- mounted activity LEDs and writable/erasable ID pads for each node connection; 110/220 V options.	4-port active hub; front panel- mounted activity LEDs and writable/erasable ID pads for each node connection; 110/220 V options.	4-port active hub; front panel- mounted activity LEDs and writable/erasable ID pads for each node connection; 110/220 V options.

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Vendor	PureData Ltd.	PureData Ltd.	PureData Ltd.	PureData Ltd.
Product	PDC 504P	PDC 508A	PDC 508A-T	PDC 520A
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator	Hub/concentrator
LANs Supported	Arcnet	Arcnet	Arcnet	Arcnet
Media Supported	Broadband coaxial	Broadband coaxial	Unshielded twisted-pair	Broadband coaxial
Number of Connections Supported Intelligent Features	4 None identified	8 Diagnostic LEDs	8 Diagnostic LEDs	20 Diagnostic LEDs
Pricing/Support Price (\$)	75	495	495	1,099
Date of First Delivery Standard Warranty Service Supplied by	October 1986 5 years Vendor	October 1986 5 years Vendor	October 1986 5 years Vendor	September 1987 5 years Vendor
Comments	4-port passive hub with coax cable connectors; includes 930hm terminator.	8-port active hub; front panel- mounted activity LEDs and writable/erasable ID pads for each node connection; 110/220 V options.	8-port active hub; front panel- mounted activity LEDs and writable/erasable ID pads for each node connection; 110/220 V options.	20-port active hub; front panel- mounted activity LEDs and writable/erasable ID pads for each node connection; de- signed to fit industry-standard 19" racks, comes equipped with handles and works as a shelf for 4- and 8-port hubs; 120/240 V options.

Vendor	PureData Ltd.	PureData Ltd.	PureData Ltd.	PureData Ltd.
Product	PDC 520A-T	PDC 8025A	PDC 8025P	PDC 8025P-T16
Characteristics Type of Device	Hub/concentrator	MAU	MAU	MAU
LANs Supported	Arcnet	Token-Ring	Token-Ring	Token-Ring
Media Supported	Unshielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Shielded twisted-pair; Un- shielded twisted-pair	Unshielded twisted-pair
Number of Connections Supported Intelligent Features	20 Diagnostic LEDs	8 Automatically wraps ring on ca- ble fault; Diagnostic LEDs; Dis- ables malfunctioning nodes	8 Automatically wraps ring on ca- ble fault; Diagnostic LEDs; Dis- ables malfunctioning nodes	16 Automatically wraps ring on ca- ble fault; Diagnostic LEDs; Dis- ables malfunctioning nodes
Pricing/Support Price (\$)	1,099	795	695	995
Date of First Delivery Standard Warranty Service Supplied by	September 1987 5 years Vendor	September 1987 5 years Vendor	December 1989 5 years Vendor	December 1989 5 years Vendor
Comments	20-port active hub; front panel mounted activity LEDS and writable/erasable ID pads for each node connection designed to fit industry-standard 19" racks; comes equipped with handles and works as a shelf for a 4 and 8 port hubs; 120/240 volt options.	each port connection.	8-port passive MAU with IBM data connectors; fully compatible with the IBM 8228 and comes equipped with LEDS for each port connection; 1.75" high, using only one industrystandard 19" rack unit.	16-port passive MAU for UTP type 3 wiring; fully compatible with the IBM 8228 and comes equipped with LEDS for each port connection 1.75" high using only one industry-standard 19" rack unit; has switchable RJ11 receptacles for connecting nodes.

Vendor	Racal InterLan	Racal InterLan	Ship Star Assoc.	Standard Microsystems Corp.
Product	INX5000-12C/F	INX5000-3C/F	HR 8023	4-Port Active Hub for Fiber Optic
Characteristics Type of Device	Hub/concentrator	Network terminal server	Head end remodulator	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Ethernet	Arcnet
Media Supported	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; async ports	Broadband coaxial	Optical fiber
Number of Connections Supported Intelligent Features	156 Disables malfunctioning nodes; Dual LAT/TCP protocol sup- port; Print and macro servers supported; Reports network management data	None identified Reports network management data	2 Reports network management data	4 None identified
Pricing/Support Price (\$)	210	240	3,815, max. price is 4,045	1,295
Date of First Delivery Standard Warranty Service Supplied by	December 1990 1 year Dealer; third party; vendor	December 1990 1 year Dealer; third party; vendor	June 1989 1 year Vendor	None identified 90 days Dealer
Comments	Modular chassis for providing twisted pair Ethernet and dual protocol terminal service; 12- slot and 3-slot chassis are avail- able; price listed is per port.	Price listed is per port.	Meets IEEE 802.3 - 10Broad36 Standard.	

Vendor	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.
Product	Coax Active Hub-03	Coax Intelligent Hub	Coax Internal 4 Port Hub	SMC3508
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator	Hub/concentrator
LANs Supported	Arcnet	Arcnet	Arcnet	Ethernet
Media Supported	Baseband coaxial	Baseband coaxial	Baseband coaxial	Thin Ethernet coaxial
Number of Connections Supported Intelligent Features	8 None identified	8 Reports network management data	4 None identified	8 Reports network management data
Pricing/Support				0.005
Price (\$) Date of First Delivery Standard Warranty Service Supplied by	549 None identified 90 days Dealer	749 None identified 90 days Dealer	295 None identified 90 days Dealer	2,395, max. price is 2,950 None identified 90 days Dealer
Comments		1.1 		Price varies depending on con- nector selected for 9th port (in- terconnect port) 4 models avail- able: AUI, BNC, RJ-45, Fiber ST.

Vendor	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.	Standard Microsystems Corp.
Product	SMC3508 TP	SMC3508F	Twisted Pair Active Hub-03	Twisted Pair Intelligent Hub
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Arcnet	Arcnet
Media Supported	Unshielded twisted-pair	Optical fiber	Unshielded twisted-pair	Unshielded twisted-pair
Number of Connections Supported Intelligent Features	8 Reports network management data	8 Reports network management data	8 None identified	8 Reports network management data
Pricing/Support Price (\$)	1,195, max. price is 1,750	3,395, max. price is 3,950	695	895
Date of First Delivery Standard Warranty Service Supplied by	None identified 90 days Dealer	None identified 90 days Dealer	None identified 90 days Dealer	None identified 90 days Dealer
Comments	Price varies depending on con- nector selected for 9th part (in- terconnect port) 4 models avail- able; AUI, BNC, RJ-45, Fiber ST.	Price varies depending on con- nector selected for 9th prot (in- terconnect port) 4 models avail- able; AUI, BNC, RJ-45, Fiber ST		

Vendor	Standard Microsystems Corp.	Standard Microsystems Corp.	Star-Tek, Inc.	Star-Tek, Inc.
Product	Twisted Pair Internal 4 Port Hub	Type 1/Type 2 Active Hub	820-1	820-2
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Multiport repeater	Multiport repeater
LANs Supported	Arcnet	Arcnet	Token-Ring	Token-Ring
Media Supported	Unshielded twisted-pair	Shielded twisted-pair	Optical fiber; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair
Number of Connections Supported Intelligent Features	4 None identified	8 None identified	None identified None identified	None identified None identified
Pricing/Support Price (\$)	345	950	1,100	1,100
Date of First Delivery Standard Warranty Service Supplied by	None identified 90 days Dealer	None identified 90 days Dealer	January 1990 1 year Vendor	January 1990 1 year Vendor

Vendor	Star-Tek, Inc.	Star-Tek, Inc.	Star-Tek, Inc.	SynOptics Communications, Inc.
Product	828-5	828-6	828-7	10BASE-T Area Concentrator 2310-02
Characteristics Type of Device	MAU	MAU	MAU	Hub/concentrator
LANs Supported	Token-Ring	Token-Ring	Token-Ring	Ethernet
Media Supported	Shielded twisted-pair	Unshielded twisted-pair	Unshielded twisted-pair	Standard Ethernet coaxial; Un- shielded twisted-pair
Number of Connections Supported Intelligent Features	8 None identified	8 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	8 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	36 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Logs network statis- tics; Reports network manage- ment data
Pricing/Support Price (\$)	1,297	1,227	2,200	See comments
Date of First Delivery Standard Warranty Service Supplied by	November 1989 1 year Vendor	September 1989 1 year Vendor	September 1990 1 year Vendor	October 1990 1 year Dealer; third party; vendor
Comments		Supports 16M or 4M on UTP- 100 meters/lobe.	Active MAU with retiming for 16M or 4M-supports 100 meters/lobe.	Contact vendor for pricing information.

Vendor	SynOptics Communications, Inc.	SynOptics Communications, Inc.	SynOptics Communications, Inc.	3Com Corp.
Product	10BASE-T Area Concentrator 2310-01	Department Concentrator 3030	Premises Concentrator 3000	Multiconnect
Characteristics Type of Device	Hub/concentrator	Hub/concentrator; multiport re-	Hub/concentrator; multiport re-	Multiport repeater
LANs Supported	Ethernet	Ethernet; FDDI; Token-Ring	Ethernet; FDDI; Token-Ring	Ethernet
Media Supported	Standard Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	36 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Logs network statis- tics; Reports network manage- ment data	36 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Reports network management data	132 Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Logs network statis- tics; Reports network manage- ment data	45 Disables malfunctioning nodes
Pricing/Support Price (\$)	347	See comments	350	1,295.00
Date of First Delivery Standard Warranty Service Supplied by	October 1990 1 year Dealer; third party; vendor	May 1989 1 year Dealer; third party; vendor	May 1989 1 year Third party; vendor	August 1987 1 year Dealer
Comments	Price includes network manage- ment; price shown is per port.	Contact vendor for pricing information.	Price shown is per port.	15 module slots; can accommodate a mix of thin Ethernet, thick, 10BASE-T, plus Starlan10 of Lattisnet; 10BASE-T module is \$595.

Vendor	Transition Engineering	Ungermann-Bass, Inc.	Wang Laboratories, Inc.	Wang Laboratories, Inc.
Product	H-10BT-12	Access/One	8023-ADPTR	8023-Hubbox
Characteristics Type of Device	Multiport repeater	Intelligent hub	MAU	Hub/concentrator
LANs Supported	Ethernet	AppleTalk; Ethernet; FDDI; Token-Ring	Ethernet	Ethernet
Media Supported	Unshielded twisted-pair	Broadband coaxial; Optical fi- ber; Shielded twisted-pair; Stan- dard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Broadband coaxial; Standard Ethernet coaxial	Optical fiber; Standard Ethernet coaxial; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	12 Disables malfunctioning nodes	Automatically wraps ring on ca- ble fault; Disables malfunction- ing nodes; Power Supply; Re- ports network management data; Temperature	8 None identified	18 None identified
Pricing/Support Price (\$)	1,299	200, max. price is 350	3,500	1,725
Date of First Delivery Standard Warranty Service Supplied by	October 1990 1 year Vendor	None identified 90 days Vendor	November 1990 90 days Vendor	November 1990 90 days Vendor
Comments	12 UTP and 1 AUI connection.	Price shown is per connection.		Price shown is for 6 nodes.

Vendor	Wang Laboratories, Inc.	Wang Laboratories, Inc.	Wang Laboratories, Inc.	Xinetron
Product	8023-MPR	8023-REPTR-AUI	8023-Repeater-M	Xi-10T2
Characteristics Type of Device	Multiport repeater	Multiport repeater	Multiport repeater	Hub/concentrator
LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Thin Ethernet coaxial; Unshielded twisted-pair
Number of Connections Supported Intelligent Features	None identified None identified	2 None identified	None identified None identified	None identified None identified
Pricing/Support Price (\$)	3,000	1,600	2,900	149
Date of First Delivery Standard Warranty Service Supplied by	November 1990 90 days Vendor	November 1990 90 days Vendor	November 1990 90 days Vendor	October 1990 3 years Vendor
Comments				Links 10Base-T twisted-pair to thin coaxial cabling on Ethernet networks.

Vendor	Xinetron	Xinetron	Xinetron	Xinetron
Product	Xi-10T8	Xi-2T2	Xi-2T4/2A4	Xi-2T8/2A8
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator	Hub/concentrator
LANs Supported	Ethernet	Arcnet	Arcnet	Arcnet
Media Supported	Unshielded twisted-pair	Baseband coaxial; Shielded twisted-pair	Baseband coaxial; Shielded twisted-pair	Baseband coaxial; Shielded twisted-pair
Number of Connections Supported Intelligent Features	8 Diagnostic LEDs	2 None identified	4 Diagnostic LEDs	8 Diagnostic LEDs
Pricing/Support Price (\$)	349	99	99	229
Date of First Delivery Standard Warranty Service Supplied by	October 1990 3 years Vendor	April 1989 3 years Vendor	March 1988 3 years Vendor	January 1988 3 years Vendor
Comments		Links twisted-pair to coaxial ca bling or Arcnet networks.	-	

Vendor	Zenith Electronics Corp.	Zenith Electronics Corp.	Zytec Systems
Product	Enterprise Exchange C18	Enterprise Exchange C3	815 Custom Hub
Characteristics Type of Device	Hub/concentrator	Hub/concentrator	Hub/concentrator; multiport repeater
LANs Supported	Ethernet; Token-Ring	Ethernet	Proprietary
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Unshielded twisted-pair
Number of Connections Supported Intelligent Features	72 Opt. redundant operation mode; Reports network management data; auto part. of netwk upon detec. of cable shorts	12 Automatically wraps ring on ca- ble fault; Opt. redundant opera- tion mode; Reports network management data; auto part. of netwk upon detec. of cable shorts	250 Disables malfunctioning nodes
Pricing/Support Price (\$)	2,190	990	499
Date of First Delivery Standard Warranty Service Supplied by	None identified 1 year Vendor	None identified 1 year Vendor	1989 Lifetime limited to original Vendor
Comments	Modular network hub supports up to 18 separate modules. Ethernet (including 10 Baset) and Token-Ring interface modules are available, along with repeater and transceiver modules.	Modular network hub supports up to 3 separate modules. Ethernet (including 10Baset) and Token-Ring interface modules are available, along with repeater and transceiver modules.	

Diskless Workstations

Comparison Column Entry Descriptions

Diskless workstations are designed for use on a local area network. They differ from conventional PCs in that they contain no disk drives; they are dependent on a network file server for data storage. Our survey form provided each vendor with a number of possible choices for each parameter listed. There was also space to write in a specific answer when the proper choices for that vendor were not listed.

Vendor and Model. This entry lists the manufacturer and exact model number or name of each device.

Characteristics

Processor. The processor controls the basic functions of the workstation. The most popular processors in use today are the

Intel 80286 and 80386; some newer machines use the 80486. Also available are Intel's older 80186 or 8088, Motorola's 68000 and 68020, and NEC's V20 and V40.

Minimum Memory, Bytes. This entry indicates the amount of random access memory resident in the workstation.

Number of Expansion Slots. Like conventional PCs, most diskless workstations offer expansion slots for the attachment of interface boards and peripherals. A network interface card usually must be installed in one of the expansion slots in order for the workstation to operate over the network.

Network Interface Card Included. An answer here

indicates that the workstation is supplied with a network interface card. The most common network interface cards are Ethernet, Arcnet, and token-ring. Many vendors offer a choice of more than one interface card.

Network Interface Card Required (third party). An answer here indicates that the workstation is *not* supplied with a network interface card; that card must be obtained from a third party.

Monitor Included. A yes answer here indicates that the standard package includes a monitor. Many diskless workstations do not come with a monitor; the user must supply one.

Video Card Included. Although many diskless workstations do not include a monitor, most will include a video card to support a monitor. Video card options include CGA (Color Graphics Adapter), EGA (Enhanced Graphics Adapter), HGA (Hercules Graphics Adapter), VGA

(Video Graphics Array), and monochrome.

Keyboard Included. Most (but not all) diskless workstations include a keyboard as part of the standard package.

Pricing/Support Price (\$). For many buyers, the main attraction of diskless workstations is their low price.

Date of First Delivery. This entry tells how long the product has been commercially available.

Standard Warranty. Warranties offered differ from vendor to vendor. Many offer one-year warranties; some offer less.

Service Supplied by. Increasingly, many products are serviced by the dealer or via a third-party service arrangement.

Comments. This entry includes space for any features, functions, or products not covered by the entries above.

Vendor	Advanced Digital Corp.	American Mitac Corp.	American Mitac Corp.	American Research Corp.
Product	Personal Network Station & Powerlite	MI212	MI316S	LAN station 286
Characteristics Processor	80286; 80386; 8088	80286	80386SX	80286
Minimum Memory (bytes)	1M	1M	1M	1M
No. Expansion Slots Included Network Interface Card Included	4 No	2 No	2 No	2 Arcnet; Ethernet
Network Interface Card Required	Arcnet; Ethernet	No; optional	No; optional	No
Monitor Included Video Card Included	No VGA	No None identified	No None identified	Yes VGA
Keyboard included	Yes	Yes	Yes	Yes
Pricing/Support Price (\$)	1,600	1,295	1,645	1,585
Date of First Delivery Standard Warranty	1988 1 year	None identified 1 year	None identified 1 year	None identified None identified
Service Supplied By	Dealer; vendor	Third party	Third party	None identified
Comments		Bell Atlantic service 1 yr onsite.	Bell Atlantic service 1 yr onsite.	

Vendor	AST Research Inc.	Bethel Computer	Cubix Corp.	Cubix Corp.
Product	Bravo/286 1	286-12 D	ComBridge/ComCube Systems	QL1000 Series
Characteristics Processor	80286	80286; 80386; 8088	80286; 80386	NEC V40
Minimum Memory (bytes)	512K	640K	1M	640K
No. Expansion Slots Included Network Interface Card Included	4 No	4 Arcnet; Ethernet	2 Arcnet; Ethernet; Token-Ring	None identified Bus Interface included
Network Interface Card Required	Yes	Optional	No	No
Monitor Included Video Card Included	No None identified	Yes CGA; EGA; VGA; monochrome	No CGA	No Monochrome
Keyboard Included	Yes	Yes	No	No
Pricing/Support Price (\$)	995	475	9,995, max. price is 24,995	645, max. price is 1,695
Date of First Delivery Standard Warranty	December 1988 1 year	None identified 1 year	November 1990 1 year	1987 1 year
Service Supplied By	Dealer; vendor	Vendor	Vendor	Vendor
Comments			Dedicated asynec communica- tions systems for LANs featur- ing 16 dial-In and dial-out lines.	Built-in terminal emulations.

Vendor	Cubix Corp.	Cubix Corp.	Daedalus Group	Datamedia Corp.
Product	QL2000 Series	QL3000 Series	EL-286	NETmate/SX16 386/16-00
Characteristics Processor	80286	80386	80286	80386SX
Minimum Memory (bytes)	1M	1M	512K	2M
No. Expansion Slots Included Network Interface Card Included	None identified Bus Interface included	None identified Bus Interface included	1 Arcnet; Ethernet; Token-Ring	3 No
Network Interface Card Required	No	No	No	Ethernet
Monitor Included Video Card Included	No VGA	No VGA	No CGA; EGA; Monochrome; VGA	No VGA
Keyboard Included	No	No	Yes	Yes
Pricing/Support Price (\$)	1,295, max. price is 2,100	1,795, max. price is 2,595	995	2,295
Date of First Delivery Standard Warranty	1988 1 year	November 1990 1 year	None identified 1 year	June 1989 1 year
Service Supplied By	Vendor	Vendor	Vendor	Vendor
Comments		Optional on-board SCST controller.	Small desk footprint - 2" in height x 13" wide x 10" deep, fanless design insures quiet op- eration; detached keyboard conforms to DIN specifications.	

Vendor	Datamedia Corp.	Datamedia Corp.	Datamedia Corp.	Datapoint Corp.
Product	NETmate/dx25 386/25-00	NETmate/dx33 386/33-00	NETmate/dx425 486/25-00	722X
Characteristics Processor	80386	80386	80486	80386
Minimum Memory (bytes)	2M	None identified	4M	2M
No. Expansion Slots Included Network Interface Card Included	3 No	3 No	3 No	2 Ethernet
Network Interface Card Required	Ethernet	Ethernet	Ethernet	No
Monitor Included Video Card Included	No VGA	No VGA	No VGA	No Monochrome; VGA
Keyboard Included	Yes	Yes	Yes	Yes
Pricing/Support Price (\$)	3,995	5,195	7,695	See comments
Date of First Delivery Standard Warranty	August 1990 1 year	August 1990 1 year	August 1990 1 year	June 1989 30 days
Service Supplied By	Vendor	Vendor	Vendor	Third party
Comments				80386-based systems available in 16MHz or 25MHz and can be upgraded to 8MB or 16MB of memory; standard with Arcnet interface card; supports 2 serial ports, 1 parallel printer port, 1 PS/2 compatible mouse port; contact vendor for pricing info.

Vendor	Digital Equipment Corp.	DTK Computer, Inc.	DTK Computer, Inc.	Earth Computer Technologies
Product	VT1300 DECwindows Terminal	TECH-1260B	TECH-1260V	Earthstation IIIa
Characteristics Processor	VT1300	80286	80286	80386
Minimum Memory (bytes)	2M	1M	1M	1M
No. Expansion Slots Included Network Interface Card Included	2 Ethernet	5 No	5 No	0 Arcnet
Network Interface Card Required	No	None identified	None identified	No
Monitor Included Video Card Included	Yes Monochrome; VGA	No Monochrome	No Monochrome	No VGA
Keyboard Included	Yes	None identified	None identified	Yes
Pricing/Support Price (\$)	See comments	625	525	1,890
Date of First Delivery Standard Warranty	None identified 90 days	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied By	Vendor	Dealer	Dealer	Vendor
Comments	Contact vendor for pricing information.	Built-in FDD/HDD.	Built-in FDD.	Price shown is base.

Vendor	Earth Computer Technologies	Earth Computer Technologies	Earth Computer Technologies	Earth Computer Technologies
Product	Earthstation IIIe	Earthstation IIIt	Earthstation IIa	Earthstation Ile
Characteristics Processor	80386	80386	NEC V40	80286
Minimum Memory (bytes)	1M	1M	1M	1M
No. Expansion Slots Included Network Interface Card Included	0 Ethernet	0 Token-Ring	0 Arcnet	0 Ethernet
Network Interface Card Required	No	No	No	No
Monitor Included Video Card Included	No VGA	No VGA	No CGA	No VGA
Keyboard Included	Yes	Yes	Yes	Yes
Pricing/Support Price (\$)	1,990	2,190	945	1,295
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	None identified 1 year	None identified 1 year
Service Supplied By	Vendor	Vendor	Vendor	Vendor
Comments	Price shown is base.			

Vendor	Earth Computer Technologies	EXZEL Corp.	International Communications Equipment	JC Information Systems
Product	Earthstation le	EasyNetwork Workstation	Triton-SX	5180-400
Characteristics Processor	NEC V40	80286	80286; 80386	80286
Minimum Memory (bytes)	768K	1M	1M	512K
No. Expansion Slots Included Network Interface Card Included	0 Ethernet	3 Arcnet; Ethernet; Standard	2 Arcnet; Ethernet	5 No
Network Interface Card Required	No	EasyNetwork No	No	Arcnet; Ethernet
Monitor Included Video Card Included	No CGA	Yes HGA; Monochrome; VGA	No VGA	No None identified
Keyboard Included	Yes	Yes	Yes	Yes
Pricing/Support Price (\$)	825	500, max. price is 1,149	2,199	595
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	March 1990 1 year	October 1988 1 year
Service Supplied By	Vendor	Vendor	Vendor	Dealer
Comments		\$500 price is for basic unit in- cluding monochrome monitor and keyboard, other prices with Starter Kits include a built-in network card and network card for server computer, cable, and networking software.		Available in 12, 16, & 20MHz; expanded memory hardware onboard; BIOS shadow stan- dard utility software supplied.

Vendor	JC Information Systems	JC Information Systems	JC Information Systems	JC Information Systems
Product	5186-400	5188-400	5190-400	5191-400
Characteristics Processor	80286	80286	80386	80386
Minimum Memory (bytes)	512K	512K	1M	1M
No. Expansion Slots Included Network Interface Card Included	5 No	5 No	5 No	5 No
Network Interface Card Required	Arcnet; Ethernet	Arcnet; Ethernet	Arcnet; Ethernet	Arcnet; Ethernet
Monitor Included Video Card Included	No None identified	No None identified	No None identified	No None identified
Keyboard Included	Yes	Yes	Yes	Yes
Pricing/Support Price (\$)	645	745	1,095	1,245
Date of First Delivery Standard Warranty	October 1988 1 year	October 1988 1 year	September 1989 1 year	September 1989 1 year
Service Supplied By	Dealer	Dealer	Dealer	Dealer
Comments	Available in 12, 16, & 20MHz; expanded memory hardware onboard; BIOS shadow stan- dard utility software supplied.	Available in 12, 16, & 20MHz; expanded memory hardware onboard; BIOS shadow stan- dard utility software supplied.		

Vendor	JC Information Systems	Kimtron Corp.	Lancer Research	Lanmaster
Product	5197-400	Satellite	200/300 Series	LMW 212 286
Characteristics Processor	80386	80286; 80386; NEC V20; NEC V40	80286; 80386	80286
Minimum Memory (bytes)	512K	640K	1M	512K
No. Expansion Slots Included Network Interface Card Included	5 No	3 No	5 Arcnet; Ethernet	2;3 No
Network Interface Card Required	Arcnet; Ethernet	Arcnet; Ethernet; Token-Ring	No	Arcnet; Ethernet; Token-Ring
Monitor Included Video Card Included	No None identified	No CGA; VGA	No Monochrome; VGA	No None identified
Keyboard Included	Yes	Yes	Yes	No
Pricing/Support Price (\$)	895	See comments	780, max. price is 2,000	999
Date of First Delivery Standard Warranty	November 1989 1 year	October 1988 1 year	October 1990 1 year	September 1988 2 years
Service Supplied By	Dealer	Third party; vendor	Dealer; vendor	Dealer; vendor
Comments	16MHz utility diag. and ex- panded memory driver software included; memory above 1M ex- tended or expanded software to load NW above 640K supplied.	Contact vendor for pricing information.		Can be used with or without disk drives.

Vendor	Lanmaster	Lanmaster	Lanmaster	Lanmaster
Product	LMW 220 286	LMW 316 386 SX	LMW 320 386	LMW 325 386
Characteristics Processor	80286	80386; 80386SX	80386; 80386SX	80386; 80386SX
Minimum Memory (bytes)	512K	1M	1M	1M
No. Expansion Slots Included Network Interface Card Included	2;3 No	8 No	8 No	8 No
Network Interface Card Required	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring
Monitor Included Video Card Included	No None identified	No None identified	No None identified	No None identified
Keyboard Included	No	No	No	No
Pricing/Support Price (\$)	1,649	1,896	2,605	2,929
Date of First Delivery Standard Warranty	September 1988 2 years	September 1988 2 years	September 1988 2 years	September 1988 2 years
Service Supplied By	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Can be used with or without dis drives.	k		

Vendor	Liberty Electronics	Netcom Research, Inc.	Netcom Research, Inc.	Netcom Research, Inc.
vendor	Liberty Electronics	Netcom nesearch, inc.	Netcom Research, Inc.	Netcom Nesearch, mc.
Product	Network Station	1612A	1612E	810A
				· · · · · · · · · · · · · · · · · · ·
Characteristics Processor	80286; 80386	80286	80286	NEC V20
Minimum Memory (bytes)	512K	1M	1M	704K
No. Expansion Slots Included Network Interface Card Included	4 Ethernet	0 Arcnet	0 Ethernet	0 Arcnet
Network Interface Card Required	No	No	No	No
Monitor Included Video Card Included	Yes None identified	No CGA; EGA; HGA; VGA; mono- chrome	No CGA; EGA; HGA; VGA; mono- chrome	No CGA; monochrome
Keyboard Included	Yes	No	No	No
Pricing/Support Price (\$)	2,000	1,382	1,535	See comments
Date of First Delivery Standard Warranty	December 1990 1 year	January 1990 2 years	December 1989 2 years	March 1989 2 years
Service Supplied By	Third party	None identified	Vendor	Dealer
Comments				Contact vendor for pricing infor- mation

Vendor	The Network Connection	Racore Computer Products, Inc.	Racore Computer Products, Inc.	Racore Computer Products, Inc.
Product	Triumph Workstations	M 8720	M 8730	M 8760
Characteristics Processor	80286; 80386; 80486	80286	80286	80286
Minimum Memory (bytes)	1M	512K	512K	512K
No. Expansion Slots Included Network Interface Card Included	4 Arcnet; Ethernet; Token-Ring	2 No	2 No	2 No
Network Interface Card Required	No	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring
Monitor Included Video Card Included	Yes Monochrome; VGA	No None identified	No None identified	No None identified
Keyboard Included	Yes	No	No	No
Pricing/Support Price (\$)	See comments	979	1,179	1,279
Date of First Delivery Standard Warranty	None identified 1 year	January 1988 1 year	January 1988 1 year	January 1988 1 year
Service Supplied By	Third party; vendor	Vendor	Vendor	Vendor
Comments	Guaranteed 24-hour replace- ment; contact vendor for pricing information.	0 wait state; expandable to 2M bytes of RAM; 10MHz.	0 wait state; expandable to 2M bytes of RAM; 12.5 MHz.	Expandable to 4M bytes of RAM; 12MHz.

Vendor	Racore Computer Products, Inc.	Racore Computer Products, Inc.	Racore Computer Products, Inc.	Samsung Informations Systems America, Inc.
Product	M 8780	M 8860	M 8880	PCTerminal/286
Characteristics Processor	80286	80286	80286	80286
Minimum Memory (bytes)	512K	512K	512K	640K
No. Expansion Slots Included Network Interface Card Included	2 No	4 No	4 No	4 Ethernet
Network Interface Card Required	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring	No
Monitor Included Video Card Included	No None identified	No None identified	No None identified	No None identified
Keyboard Included	No	No	No	Yes
Pricing/Support Price (\$)	1,779	1,579	1,979	859
Date of First Delivery Standard Warranty	January 1988 1 year	January 1988 1 year	January 1988 1 year	1988 1 year
Service Supplied By	Vendor	Vendor	Vendor	Dealer; third party; vendor
Comments	Expandable to 4M bytes of RAM; 20MHz.	Expandable to 4M bytes of RAM; 12MHz.	Expandable to 4M bytes of RAM; 20MHz.	12MHz, Novell co-labelled, ex- pandable to 1MB memory; built in FDC and MGA controllers; has a Novell remote boot PROM; supports 2 3.5-inch or 1 5.25-inch disk drive; 100 per- cent NetWare-compatible.

Vendor	Samsung Informations Systems America, Inc.	Solid Technologies	Solid Technologies	Sun Microsystems, Inc.
Product	PCTerminal/386SX	286-12 LAN Station	386-SX LAN Station	SPARCstation IPC
Characteristics Processor	80386SX	80286	80386	SPARC
Minimum Memory (bytes)	2M	1M	1M	8M
No. Expansion Slots Included Network Interface Card Included	4 Ethernet	4 No	4 No	2 Ethernet
Network Interface Card Required	No	Yes; Solid LAN network cards	Yes; Solid LAN network cards	No
Monitor Included Video Card Included	No None identified	No Monochrome	No Monochrome	Yes None identified
Keyboard Included	Yes	Yes	Yes	Yes
Pricing/Support Price (\$)	1,295	456	786	8,995
Date of First Delivery Standard Warranty	1990 1 year	None identified 1 year	None identified 1 year	July 1990 90 days
Service Supplied By	Dealer; third party; vendor	Vendor	Vendor	Dealer; vendor
Comments	Expandable to 8MB, has Nov remote boot PROM, Samsun-Advanced NetWare BIOS, suports 2 3.5-inch or 1 5.25-inch disk drive; 100 percent Novell certified NetWare-compatible	workstation in a Solid local area network; VGA interface & moni- tors are also available.	Designed for use as a diskless workstation in a Solid local area network; VGA interface & monitors are also available.	

Vendor	Sun Microsystems, Inc.	TeleVideo Systems, Inc.	TeleVideo Systems, Inc.	3Com Corp.
Product	SPARCstation SLC	TS2X TeleStation	TS5X TeleStation	3Station/2E
Characteristics Processor	SUNSPARC	80286	80386	80286
Minimum Memory (bytes)	8M	1M	1M	1M
No. Expansion Slots Included Network Interface Card Included	0 Ethernet	1 No	2 No	0 Ethernet
Network Interface Card Required	No	Ethernet	Ethernet	No
Monitor Included Video Card Included	Yes None identified	Yes VGA	No VGA	None identified CGA; EGA; Monochrome; VGA
Keyboard Included	Yes	Yes	Yes	None identified
Pricing/Support Price (\$)	4,995	1,140	1,725	2,195
Date of First Delivery Standard Warranty	May 1990 90 days	June 1989 1 year	June 1990 1 year	May 1989 1 year
Service Supplied By	Dealer; vendor	Third party	Third party	Dealer
Comments		Installed Ethernet card optional.	Installed Ethernet card optional	Utilizes a 10 MHz 80286 processor and is expandable up to 5MB of memory. It can also be ugraded with 80287 coprocessor. Standard features include 2 serial, 1 parallel, network (ethernet) phs EGA, VGA, CGA, monochrome & Hercules.

Vendor	3Com Corp.	Top Microsystems	Wyse Technology, Inc.	Xinetron
Product	3Station/2X	TW-286	The Networker WY-212	Xi-286-DLA
Characteristics Processor	80286	80286; 80386	80286	80286
Minimum Memory (bytes)	3M	512K	1M	1M
No. Expansion Slots Included Network Interface Card Included	0 Ethernet	5 Arcnet; Ethernet	1 No	2 Arcnet
Network Interface Card Required	No	Token-Ring	Arcnet; Ethernet; Token-Ring	No
Monitor Included Video Card Included	No CGA; EGA; Monochrome; VGA	Yes EGA; VGA	Yes VGA	No HGA
Keyboard Included	Yes	Yes	Yes	No
Pricing/Support Price (\$)	3,495	850	1,799	699
Date of First Delivery Standard Warranty	May 1989 1 year	September 1989 1 year	January 1989 1 year	February 1990 3 years
Service Supplied By	Dealer	Vendor	Vendor	Vendor
Comments	Has a 12MHz 80286 processor and built-in LIM 4.0 EMS mem- ory manager. In addition, it in- cludes a 80287 coprocessor, targeted to memory intensive DOS applications which require LIM 4.0 EMS memory.			Novell boot ROM included; diskette/IDE hard drive control- ler included; 2 serial, 1 parallel port; coax or twisted pair; 1- 4MB RAM.

Local Area Network Products: Comparison Columns Diskless Workstations

Vendor	Xinetron	Xinetron	Xinetron
Vendoi	Ameuon	Amenon	Amedon
Product	Xi-286-DLE	Xi-386-DLE	Xi-386SX
Characteristics Processor	80286	80386	80386
Minimum Memory (bytes)	1M	1M	1M
No. Expansion Slots Included Network Interface Card Included	2 Ethernet	2 Ethernet	2 Arcnet; Ethernet
Network Interface Card Required	No	No	No
Monitor Included Video Card Included	No VGA	No VGA	No VGA
Keyboard Included	No	No	No
Pricing/Support Price (\$)	999	1,899	1,299
Date of First Delivery Standard Warranty	April 1990 3 years	June 1990 3 years	October 1990 3 years
Service Supplied By	Vendor	Vendor	Vendor
Comments	Novell boot ROM included; diskette/IDE hard drive control- lers included; 2 serial; 1 parallel port 1-4MB RAM.	16-bit Novell Ethernet interface; with boot ROM included; diskette/IDE controller included; 2 serial, 1 parallel port; 1-8MB RAM.	16-bit network interfece with Novell boot ROM; diskette/IDE hard drive controllers included; 2 serial, 1 parallel port; 1-4MB RAM.

Bridges

Comparison Column **Entry Descriptions**

Bridges interconnect networks running the same protocols. They operate at the bottom two layers of the OSI reference model, in particular the Media Access Control (MAC) layer of OSI Layer 2 (Data Link). We have tried to fit each product to the specifications listed, to provide an accurate representation of that product's capabilities. Our survey form provided each vendor with a number of choices for each parameter listed. Space was provided to write in an answer when the proper choices for that vendor were not listed.

Vendor and Model. This entry lists the manufacturer and model number or name of each device.

Characteristics

LANs Supported. This lists the LAN technologies with which the bridge will operate. The most popular LAN technologies include Ethernet, Arcnet, token-ring, Starlan, AppleTalk, and FDDI. Bridges that operate with broadband LANs are also available, generally from broadband LAN vendors.

Minimum Memory, Bytes. This entry indicates the amount of random access memory resident in the bridge.

Operation. Bridges can support local and/or remote operation.

Throughput Rate, Packets per Second. When packets of information are sent to a bridge to be transmitted, their intended destination is checked against an internal routing

table. They are then forwarded to their destination. The number of packets per second that is transmitted after this process is indicated here.

Filter Rate, Packets per Second. The address checking and other internal functions performed by a bridge on packets of information are known collectively as filtering. The number of packets per second that a bridge can filter is given here. Note that the filter rate is higher than the throughput rate.

Configuration. Some bridges automatically update their routing tables as devices are added to or deleted from the network. These bridges are designated automatic or learning bridges. Manual bridges require the user to manually update routing tables when devices are added to or deleted from the network.

Media Supported. This provides an indication of the LAN transmission media over which the bridge

can operate. Choices include standard or thin Ethernet (coaxial cable), broadband (CATV coaxial cable), twisted-pair wire, and optical fiber.

Pricing/Support Price (\$). There are a

number of different types of bridges on the market. Prices vary accordingly.

Date of First Delivery. This entry tells how long the product has been commercially available.

Standard Warranty. Warranties offered differ from vendor to vendor. Many offer one-year warranties; some offer less.

Service Supplied by. Increasingly, products are serviced by the dealer or via a third-party service arrangement.

Comments. This entry includes space for any features, functions, or products not covered by the entries above.

Vendor	Advanced Computer Communications	Advanced Computer Communications	ALANTEC	Allen-Bradley Co., Inc.
Product	Series 2000	Series 4000	1033 MLS	ISO Bridge
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Arcnet; Ethernet; MAP
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	None identified Local 12,500	None identified Remote 10,000	None identified Local None identified	512K None identified 7,500
Filter Rate (packets/sec.)	20,000	6,000	None identified	15,000
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Fractional T1; Optical fiber; Standard Ethernet coaxial; Syn- chronous Serial; T1; Thin Ether- net coaxial	Broadband coaxial
Pricing/Support Price (\$)	3,250	5,500	20,000	See comments
Date of First Delivery Standard Warranty Service Supplied by	September 1990 1 year Third party; vendor	March 1989 1 year Third party; vendor	July 1989 1 year Vendor	1989 1 year Vendor
Comments	Can be configured as bridge only, IP router, bridge/router.	Can be configured as bridge only, multiprotocol.	Combines high-performance architecture with sophisticated traffic and path control software, to inter-connect up to 10 Ethernet networks and reduce congestion in work-station networks; price shown is 8-port configuration.	Contact vendor for pricing information.

Vendor	Allied Telesis Inc.	Allied Telesis Inc.	Andrew Corp.	Andrew Corp.
Vendor	Amed Telesis inc.	Allied relesis inc.	Andrew Corp.	Andrew Corp.
Product	CentreCOM AT-6800	CentreCOM AT-7000	Bridgeport/7404	Bridgeport/7404/16
Characteristics LANs Supported	Ethernet	Ethernet	Token-Ring	Token-Ring
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	512K Local 12,500	None identified Remote 8,000	768K Local 850	1.15M Local None identified
Filter Rate (packets/sec.)	25,000	14,800	None identified	None identified
Configuration	Automatic (learning bridge); Manual	Automatic (learning bridge)	Source routing	Source routing
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair
Pricing/Support Price (\$)	2,450	4,950	3,995	3,595
Date of First Delivery Standard Warranty Service Supplied by	October 1990 1 year Dealer; vendor	April 1989 1 year Dealer; vendor	June 1989 1 year Dealer; vendor	July 1990 1 year Dealer; vendor
Comments	SNMP manageable bridge.		4MB IBM compatible source routing, rack mounted token- ring local bridge; manages at- tached rings; reports to IBM LAN Manager; supports fail- safe redundant networks; sup- ports Andrew worldwide single point bridge management.	16MB to 4MB IBM compatible rack mounted token-ring local bridge; manages attached rings; reports to IBM LAN Manager; supports fail safe redundant networks; works with Andrew world wide single point bridge management.

Vendor	Andrew Corp.	Andrew Corp.	Andrew Corp.	Applitek Corp.
Product	Bridgeport/7412	Bridgeport/7412/16	Bridgeport/7606	NI10/E Ethernet Bridge
Characteristics LANs Supported	Token-Ring	Token-Ring	Token-Ring	Ethernet; UniLAN
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	640K Remote 850	1.024M Remote None identified	1.5M Local None identified	None identified Local; Remote None identified
Filter Rate (packets/sec.)	None identified	None identified	None identified	None identified
Configuration	Source routing	Source routing	Source routing	Automatic (learning bridge);
Media Supported	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Manual Broadband coaxial; Optical fi- ber; Standard Ethernet coaxial; Thin Ethernet coaxial
Pricing/Support Price (\$)	4,995	5,595	4,995	13,750
Date of First Delivery Standard Warranty Service Supplied by	October 1990 1 year Dealer; vendor	July 1990 1 year Dealer; vendor	November 1990 1 year Dealer; vendor	1985 90 days Vendor
Comments	4MB source routing, IBM compatible rack mounted token-ring remote bridge; supports fail safe, load sharing parallel networks; reports to IBM LAN Manager; supports Andrew single point world wide bridge management.	16MB IBM compatible, rack mounted source routing, token- ring remote bridge reports to IBM LAN Manager; supports fail-safe, load sharing, parallel networks; works with Andrew world wide single point bridge management.	4/16MB, selectable, IBM compatible, rack mounted, source routing token-ring bridge; reports to IBM LAN Manager; supports early token release and address filtering; supports fail safe load sharing parallel network connections.	Provides connectivity between IEEE 802.3 or Ethernet subnets utilizing standard CATV broadband backbones; transparent thigher layer protocols and connects Ethernet subnets up to 35 miles away.
Vendor	Artel Communications Corp.	Artel Communications Corp.	AT&T	AT&T
Product	802.3 Bridge	T1/E1 Transport	10:10 Bridge	1:10 Bridge
Characteristics LANs Supported	Ethernet; FiberWay	T1/E1 Devices	Ethernet; Starlan	Ethernet; Starlan
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	None identified Local 14,600	None identified Local 14,600	192K Local 813	192K Local; Remote 813
Filter Rate (packets/sec.)	126,000	126,000	1,800	1,800
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Optical fiber; Standard Ethernet coaxial	Optical fiber; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Etherne: coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Pricing/Support Price (\$)	22,250	13,000	5,950	4,500
Date of First Delivery Standard Warranty Service Supplied by	January 1988 30 days Vendor	February 1990 30 days Vendor	September 1988 90 days Vendor	None identified 90 days- Vendor
Comments	Supports one 802.3/Etherenet LAN connection to the FiberWay fiber optic backbone network.	Supports up to 12 T1 (1.544M) or 8E1 (2.048M) devices for bridging to the FiberWay fiber optic backbone network; supports LAN distribution for video conferencing and video surveil-		Bridges Starlan (1M bps) and Starlan 10 networks.

Vendor	BICC Data Networks, Inc.	BICC Data Networks, Inc.	BICC Data Networks, Inc.	BICC Data Networks, Inc.
Product	1400 Primary Local Bridge	1410 Managed Bridge	1420 FDDI/802.3 Managed Bridge	1435 Remote Bridge
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet; FDDI	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	512K Local 13,000	512K Local 13,600	512K Local 14,000	512K Remote 700
Filter Rate (packets/sec.)	17,100	21,800	54,000	7,000
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair
Pricing/Support Price (\$)	2,195	3,995	22,500	5,495
Date of First Delivery Standard Warranty Service Supplied by	April 1988 1 year Vendor	January 1989 1 year Vendor	October 1990 1 year Vendor	October 1989 1 year Vendor
Comments	Locally connects two IEEE 802.3/Ethernet networks; filters packets for reduced traffic con- gestion; protocol independent.	Local bridge managed through on-board management panel or remotely managed via ISOView Network Manager; filters pack- ets reducing traffic congestion; protocol independent.	Transparent FDDI/802.3 managed bridge; local management controlled on-board or remotely by IOSView Network Manager; features include LED status display, security, and closed user groups.	

Vendor	Cabletron Systems, Inc.	Cabletron Systems, Inc.	Cabletron Systems, Inc.	Cabletron Systems, Inc.
Product	IRBM	NB20E	NB25E	NB30
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Arcnet; Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	1M Local 21,000	512K Remote 8,000	512K Local 11,600	2M Remote 2,900
Filter Rate (packets/sec.)	8,000	15,000	28,000	10,000
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Broadband coaxial; Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair
Pricing/Support Price (\$)	See comments	2,995	5,495	17,000
Date of First Delivery Standard Warranty Service Supplied by	December 1989 90 days Vendor	June 1989 90 days Vendor	June 1989 90 days Vendor	November 1990 90 days Vendor
Comments	Contact vendor for pricing information. Control & monitor via local/remote management.	Control and monitor via remote management.	Control and monitor via local/ remote management.	Control and monitor via local/ remote management; price shown is per pair.

Local Area Networks

Vendor	Cabletron Systems, Inc.	CASE/Datatel, Inc.	CBIS, Inc.	Chipcom Corp.
Product	NB35	6445/A	Network OS Plus Bridging	Ethermodem III Bridge
Characteristics LANs Supported	Ethernet	AppleTalk; Ethernet	Arcnet; BUSS; Cluster; Ethernet; Starlan; Token-Ring	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	1M Remote 2,900	1M Local 15,000	128K Local None identified	512K Local 13,404
Filter Rate (packets/sec.)	10,000	30,000	None identified	24,200
Configuration	Automatic (learning bridge)	Automatic (learning bridge),	Manual	Automatic (learning bridge)
Media Supported	Broadband coaxial; Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	manual Standard Ethernet coaxial	Broadband coaxial; Optical fi- ber; Shielded twisted-pair; Stan- dard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Broadband coaxial; Standard Ethernet coaxial; Thin Ethernet coaxial
Pricing/Support Price (\$)	22,995	12,000	See comments	8,950
Date of First Delivery Standard Warranty Service Supplied by	December 1989 90 days Vendor	December 1988 1 year Vendor	None identified 120 days Vendor	April 1988 1 year Vendor
Comments	Control and monitor via local/ remote management; price shown is per pair.	Supports both local and remote ports.	Free technical phone support; software only; supports NET- BIOS; contact vendor for pricing information.	Available for 12MH and 18MHz networks.

Vendor	Chipcom Corp.	Chipcom Corp.	Codex Corp.	Concord Communications, Inc.
Product	Marathon Bridge	Midnight Bridge	EtherSpan Bridge	Series 4200
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet; Token Bus; Token- Ring
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	512K Local 7,500	512K Local 10,000	None identified Remote 4,000	None identified Local None identified
Filter Rate (packets/sec.)	15,000	20,000	15,000	None identified
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Broadband coaxial; Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber; Standard Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Broadband coaxial; Carrier- band; Standard Ethernet coaxial
Pricing/Support Price (\$)	9,950	2,950, max. price is 3,950	12,000	10,900
Date of First Delivery Standard Warranty Service Supplied by	November 1988 1 year Vendor	April 1990 1 year Vendor	April 1990 1 year Vendor	August 1988 90 days Vendor
Comments	IEEE 802.3-to-802.4 bridge.	All IEEE 802.3: AUI-AUI bridge \$2,950; AUI-Fiber bridge \$3,450 (ST connector); Fiber-Fiber bridge \$3,950 (ST connectors); AUI-Fiber bridge \$3,450 (SMA connector); Fiber-Fiber bridge \$3,950 (SMA connector).		Provides TokenBus backbone bridging for Ethernet subnets; offers up to 25 miles in distance and up to three 10Mbps chan- nels.

Vendor	CrossComm Corp.	CrossComm Corp.	CrossComm Corp.	CrossComm Corp.
Product	HSB-EE	HSB-ELL	HSB-ETT	HSB-RR
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Token-Ring
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	None identified Local 14,500	512K Remote 2,000	None identified Remote 7,200	512K Local 2,300
Filter Rate (packets/sec.)	30,000	15,000	15,000	93,000
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair
Pricing/Support Price (\$)	4,395	5,995	7,995	6,500
Date of First Delivery Standard Warranty Service Supplied by	October 1989 90 days Vendor	August 1990 90 days Vendor	August 1990 90 days Vendor	May 1990 90 days Vendor
Comments			Free form text provided by the vendor for this product.	Supports IEEE 802.1D, source routing, and new source routing transparent (SRT) standard.

Vendor	Cryptall Communications Corp.	Cryptall Communications Corp.	Cryptall Communications Corp.	Cryptall Communications Corp.
Product	3000CB Compression Bridge	3000FT1 Fractional T1 Bridge	3000MB Microwave Bridge	3000T1 T1 Bridge
Characteristics LANs Supported	Ethernet; Token-Ring	Ethernet; Token-Ring	Ethernet; Token-Ring	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	2.5M Remote None identified	512K Remote None identified	512K Remote None identified	512K Remote None identified
Filter Rate (packets/sec.)	14,880	14,880	14,880	14,880
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Pricing/Support Price (5)	8,500	5,500	8,000	7,500
Date of First Delivery Standard Warranty Service Supplied by	February 1990 1 year Dealer; vendor	June 1989 1 year Dealer; vendor	June 1989 1 year Dealer; vendor	June 1989 1 year Dealer; vendor
Comments	For WAN link speeds of 64K of- fers 4:1 data compression I.E. over 256K throughput over 64K line; optional DES encryption & ANSI X9.17 key management; auto-dial redundant link; span- ning tree, extensive diagnostic capabilities includ. non-invasive loopback.	For WAN links through 768K, optional DES Encryption and ANSI X9.17 key management; auto dial redundant link; spanning tree, extensive diagnostic capabilities including non-invasive loopbacks.	Ethernet to Microwave bridge with Ivp/p analog interface. Offers full duplex 10M throughput. Distance only limited to Microwave range, i.e. 15 miles or more with repeaters. Spanning tree auto-redundant link & extensive network diagnostics.	For WAN links through 2.048M bps optional DES encryption and ANSI X9.17 key management; auto dial redundant link; spanning tree, extensive diagnostic capabilities including non-invasive loopbacks.

Vendor	Cryptall Communications Corp.	Cryptall Communications Corp.	Cryptall Communications Corp.	Cryptall Communications Corp.
Product	3000UB Unlimited Bridge	4000CB-2 Multiport Compression Bridge	4000CB-4 Multiport Compression Bridge	4000FT1-2 Fractional T1 Multiport Bridge
Characteristics LANs Supported	Ethernet; Token-Ring	Ethernet	Ethernet	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	512K Remote None identified	2.5M Remote None identified	2.5M Remote None identified	512K Remote None identified
Filter Rate (packets/sec.)	14,880	14,880	14,880	14,880
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Pricing/Support Price (\$)	8,500	12,000	16,000.00	8,000
Date of First Delivery Standard Warranty Service Supplied by	June 1990 1 year Dealer; vendor	None identified 1 year Dealer; vendor	None identified 1 year Dealer; vendor	August 1990 1 year Dealer; vendor
Comments	High performance, distance un- limited bridge with wide area network link for operation at all data rates through 10M. Span- ning tree, auto redundant link and extensive network diagnos- tics including non-invasive loop- backs.	For WAN link speeds of 64K of- fers 4:1 data compression i.e. over 256K throughput over 64K line: optional DES Encryption and ANSI X9.17 key manage- ment; auto-dial redundant link; spanning tree, extensive diag- nostic capabilities incl. non- invasive loopback.	For WAN link speeds of 64K offers 4:1 data compression i.e. over 256K throughput over 65K line; optional DES Encryption & ANSI X9.17 key management; auto-dial redundant link; spanning tree, extensive diagnostic capabilities incl. non-invasive loopback	For WAN links through 768K, optional DES Encryption & ANSI X9.17 key management; autodial redundant link; spanning tree, extensive diagnostic capabilities incl. non-invasive loopbacks; load sharing for multiport.
Vendor				Cryptall Communications Corp.
Vendor	Cryptall Communications Corp. 4000FT1-4 Fractional Multiport Bridge			Cryptall Communications Corp. 4000T1-4T1 Multiport Bridge
	4000FT1-4 Fractional Multiport	4000MB-2 Microwave Multiport		
Product Characteristics	4000FT1-4 Fractional Multiport Bridge	4000MB-2 Microwave Multiport Bridge	4000T1-2 Multiport Bridge	4000T1-4T1 Multiport Bridge
Product Characteristics LANs Supported Minimum Memory (bytes) Operation	4000FT1-4 Fractional Multiport Bridge Ethernet 512K Remote	4000MB-2 Microwave Multiport Bridge Ethernet 512K Remote	4000T1-2 Multiport Bridge Ethernet 512K Remote	4000T1-4T1 Multiport Bridge Ethernet 512K Remote
Product Characteristics LANs Supported Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	4000FT1-4 Fractional Multiport Bridge Ethernet 512K Remote None identified	4000MB-2 Microwave Multiport Bridge Ethernet 512K Remote None identified	4000T1-2 Multiport Bridge Ethernet 512K Remote None identified	4000T1-4T1 Multiport Bridge Ethernet 512K Remote None identified
Product Characteristics LANs Supported Minimum Memory (bytes) Operation Throughput Rate (packets/sec.) Filter Rate (packets/sec.)	4000FT1-4 Fractional Multiport Bridge Ethernet 512K Remote None identified 14,880	4000MB-2 Microwave Multiport Bridge Ethernet 512K Remote None identified 14,880	4000T1-2 Multiport Bridge Ethernet 512K Remote None identified 14,880	4000T1-4T1 Multiport Bridge Ethernet 512K Remote None identified 14,880
Product Characteristics LANs Supported Minimum Memory (bytes) Operation Throughput Rate (packets/sec.) Filter Rate (packets/sec.) Configuration	4000FT1-4 Fractional Multiport Bridge Ethernet 512K Remote None identified 14,880 Automatic (learning bridge) Standard Ethernet coaxial; Thin	4000MB-2 Microwave Multiport Bridge Ethernet 512K Remote None identified 14,880 Automatic (learning bridge) Standard Ethernet coaxial; Thin	4000T1-2 Multiport Bridge Ethernet 512K Remote None identified 14,880 Automatic (learning bridge) Standard Ethernet coaxial; Thin	Ethernet 512K Remote None identified 14,880 Automatic (learning bridge) Standard Ethernet coaxial; Thin
Product Characteristics LANs Supported Minimum Memory (bytes) Operation Throughput Rate (packets/sec.) Filter Rate (packets/sec.) Configuration Media Supported	4000FT1-4 Fractional Multiport Bridge Ethernet 512K Remote None identified 14,880 Automatic (learning bridge) Standard Ethernet coaxial; Thin Ethernet coaxial	4000MB-2 Microwave Multiport Bridge Ethernet 512K Remote None identified 14,880 Automatic (learning bridge) Standard Ethernet coaxial; Thin Ethernet coaxial	Ethernet 512K Remote None identified 14,880 Automatic (learning bridge) Standard Ethernet coaxial; Thin Ethernet coaxial	Ethernet 512K Remote None identified 14,880 Automatic (learning bridge) Standard Ethernet coaxial; Thin Ethernet coaxial

Vendor	Cryptall Communications Corp.	Cryptall Communications Corp.	Datapoint Corp.	Dayna Communications, Inc.
Product	4000T2-2 T2 Multiport Bridge	4000UB-2 Unlimited Multiport Bridge	PowerBridge II	EtherPrint
Characteristics ANs Supported	Ethernet	Ethernet	Arcnet; Ethernet; Token-Ring	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	512K Remote None identified	512K Remote None identified	1M Local None identified	None identified None identified None identified
Filter Rate (packets/sec.)	14,880	14,880	None identified	None identified
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Manual	Automatic (learning bridge)
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Broadband coaxial; Optical fi- ber; RG 62 coaxial; Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Shielded twisted pair; Standard Ethernet coaxia Thin Ethernet coaxial; Un- shielded twisted-pair
Pricing/Support Price (\$)	17,000	12,000.00	See comments	499
Date of First Delivery Standard Warranty Service Supplied by	September 1990 1 year Dealer; vendor	September 1990 1 year Dealer; vendor	June 1990 30 days Vendor	June 1990 1 year Vendor
Comments	Includes a T2 DSU interface at 6.312M; can be used with T2 services, T2 microwave, or be multiplexed into a T3 (44M) data	High performance, distance un- limited bridge with wide area network link for operation at all data rates through 10M; span-	Complaint NETBIOS required; contact vendor for pricing information.	Converts LocalTalk to Etherne
	channel with an M13 multi- plexer; can transport 100% ac- tive traffic in most interactive environments	ning, auto redundant link & ex- tensive network diagnostics incl. non-invasive loopbacks and load sharing.		
/endor	plexer; can transport 100% ac- tive traffic in most interactive	tensive network diagnostics incl. non-invasive loopbacks	Digital Communications Associates, Inc.	Digital Communications Associates, Inc.
	plexer; can transport 100% active traffic in most interactive environments	tensive network diagnostics incl. non-invasive loopbacks and load sharing.		
Vendor Product Characteristics -ANs Supported	plexer; can transport 100% active traffic in most interactive environments Develcon Electronics Ltd.	tensive network diagnostics incl. non-invasive loopbacks and load sharing. Develcon Electronics Ltd.	Associates, Inc.	Associates, Inc. 10NET Plus RS-232/NetBIOS
Product Characteristics ANs Supported Minimum Memory (bytes) Operation	plexer; can transport 100% active traffic in most interactive environments Develcon Electronics Ltd. INB 1000 Series	tensive network diagnostics incl. non-invasive loopbacks and load sharing. Develcon Electronics Ltd. INB 2000 Series	Associates, Inc. 10NET Plus LAN Bridge	Associates, Inc. 10NET Plus RS-232/NetBIOS Bridge Arcnet; Ethernet; Starlan;
Characteristics ANS Supported Winimum Memory (bytes) Deperation Throughput Rate (packets/sec.)	plexer; can transport 100% active traffic in most interactive environments Develcon Electronics Ltd. INB 1000 Series Ethernet Does Not Apply Local; Remote	tensive network diagnostics incl. non-invasive loopbacks and load sharing. Develcon Electronics Ltd. INB 2000 Series Token-Ring Does Not Apply Local; Remote	Associates, Inc. 10NET Plus LAN Bridge Ethernet; Starlan 512K Local	Associates, Inc. 10NET Plus RS-232/NetBIOS Bridge Arcnet; Ethernet; Starlan; Token-Ring 512K Local
Product Characteristics ANs Supported Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	plexer; can transport 100% active traffic in most interactive environments Develcon Electronics Ltd. INB 1000 Series Ethernet Does Not Apply Local; Remote None identified	tensive network diagnostics incl. non-invasive loopbacks and load sharing. Develcon Electronics Ltd. INB 2000 Series Token-Ring Does Not Apply Local; Remote None identified	Associates, Inc. 10NET Plus LAN Bridge Ethernet; Starlan 512K Local 1,404	Associates, Inc. 10NET Plus RS-232/NetBIOS Bridge Arcnet; Ethernet; Starlan; Token-Ring 512K Local None identified
Product Characteristics	plexer; can transport 100% active traffic in most interactive environments Develcon Electronics Ltd. INB 1000 Series Ethernet Does Not Apply Local; Remote None identified 11,000 Automatic (learning bridge)	tensive network diagnostics incl. non-invasive loopbacks and load sharing. Develcon Electronics Ltd. INB 2000 Series Token-Ring Does Not Apply Local; Remote None identified 20,000	Associates, Inc. 10NET Plus LAN Bridge Ethernet; Starlan 512K Local 1,404 3,226	Associates, Inc. 10NET Plus RS-232/NetBIOS Bridge Arcnet; Ethernet; Starlan; Token-Ring 512K Local None identified None identified
Product Characteristics LANs Supported Minimum Memory (bytes) Operation Fhroughput Rate (packets/sec.) Filter Rate (packets/sec.) Configuration	plexer; can transport 100% active traffic in most interactive environments Develcon Electronics Ltd. INB 1000 Series Ethernet Does Not Apply Local; Remote None identified 11,000 Automatic (learning bridge) Standard Ethernet coaxial; Thin	tensive network diagnostics incl. non-invasive loopbacks and load sharing. Develcon Electronics Ltd. INB 2000 Series Token-Ring Does Not Apply Local; Remote None identified 20,000 Automatic (learning bridge)	Associates, Inc. 10NET Plus LAN Bridge Ethernet; Starlan 512K Local 1,404 3,226 Automatic (learning bridge) Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un-	Associates, Inc. 10NET Plus RS-232/NetBIOS Bridge Arcnet; Ethernet; Starlan; Token-Ring 512K Local None identified None identified Automatic (learning bridge) Optical fiber; Shielded twistedpair; Standard Ethernet coaxia Thin Ethernet coaxial; Un-
Characteristics Ans Supported Minimum Memory (bytes) Operation Throughput Rate (packets/sec.) Filter Rate (packets/sec.) Configuration Media Supported	plexer; can transport 100% active traffic in most interactive environments Develcon Electronics Ltd. INB 1000 Series Ethernet Does Not Apply Local; Remote None identified 11,000 Automatic (learning bridge) Standard Ethernet coaxial; Thin Ethernet coaxial	tensive network diagnostics incl. non-invasive loopbacks and load sharing. Develcon Electronics Ltd. INB 2000 Series Token-Ring Does Not Apply Local; Remote None identified 20,000 Automatic (learning bridge) Shielded twisted-pair	Associates, Inc. 10NET Plus LAN Bridge Ethernet; Starlan 512K Local 1,404 3,226 Automatic (learning bridge) Optical fiber; Shielded twistedpair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Associates, Inc. 10NET Plus RS-232/NetBIOS Bridge Arcnet; Ethernet; Starlan; Token-Ring 512K Local None identified None identified Automatic (learning bridge) Optical fiber; Shielded twistedpair; Standard Ethernet coaxia Thin Ethernet coaxial; Unshielded twisted-pair

Vendor	Digital Equipment Corp.	Digital Equipment Corp.	Dupont Electronics	Fairchild Data Corp.
Product	DECbridge 500	LANBridge	ELB-010 Ethernet Local Bridge Module	LBR8323
Characteristics LANs Supported	Ethernet; FDDI	Ethernet; FDDI	Ethernet	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	640K Local; Remote None identified	640K Local; Remote None identified	512K Local 8,000	None identified None identified 14,000
Filter Rate (packets/sec.)	None identified	None identified	10,000	25,000
Configuration	Automatic (learning bridge);	Automatic (learning bridge);	Automatic (learning bridge)	None identified
Media Supported	Manual Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial	Manual Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Broadband coaxial; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pai
Pricing/Support Price (\$)	See comments	5,500, max. price is 9,500	2,995	6,995
Date of First Delivery Standard Warranty Service Supplied by	None identified 90 days Vendor	None identified 90 days Vendor	November 1990 1 year Vendor	None identified 1 year Vendor
Comments	Contact vendor for pricing information.	Available as LANBridge 150 and LANBridge 200.	Uses the Spanning Tree Proto- col to resolve multiple connec- tions between segments and establish redundant paths to guard against failure of the pri- mary link. Also may be used in conjunction with DuPont's En- hanced Management Software (LBS-010).	

Vendor	FiberCom, Inc.	Fibermux Corp.	Fibronics International Inc.	Halley Systems, Inc.
Product	RingMaster 7200	FX709	FX8210 FDDI Bridge	ConnectLAN 300
Characteristics LANs Supported	Ethernet; FDDI; Token-Ring	Ethernet	FDDI	Token-Ring
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	5M Local 20,000	640K Local 12,500	256K Local 500,000	640K Local; Remote None identified
Filter Rate (packets/sec.)	50,000	14,000	10,000	90,000
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair; Broad- band Coaxial	RS-449; Standard Ethernet co- axial	Optical fiber	Shielded twisted-pair
Pricing/Support Price (\$)	15,000	9,500	18,000	6,995, max. price is 11,500
Date of First Delivery Standard Warranty Service Supplied by	September 1990 1 year Vendor	May 1990 1 year Vendor	None identified 90 days Vendor	September 1990 1 year Vendor
Comments	Multiport transparent bridge supports Ethernet and token- ring in any mixture up to 4 sub- networks; SMMP manageable; supports IEEE 802.1d incl. spanning tree.	Ethernet-to-RS449 bridge designed for use in encrypted-data applications with RG encryption gear; it can also be used with the FX103 RS449-fiber converter for remote bridging applications.		ConnectLAN 300 is a family of high-performance Token Ring bridge products capable of in- terconnecting local or geographically-dispersed 16/ 4Mbps Token Ring/IEEE 802. Local Area Networks.

Vendor	Hayes Microcomputer Products, Inc.	Hewlett-Packard Co.	Hewlett-Packard Co.	IN-Net Corp.
Product	InterBridge V2.0	28673A	28674A	FiberTalk 5000 802.3/802.5 Bridge
Characteristics LANs Supported	AppleTalk; LocalTalk	Ethernet; Starlan	Ethernet; Starlan	DECnet; Ethernet; FDDI; Token- Ring
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	512K Local; Remote None identified	512K Local 14,880	512K Remote 14,880	None identified None identified 100,000
Filter Rate (packets/sec.)	None identified	29,760	29,760	None identified
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Optical fiber; Shielded twisted- pair; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial
Pricing/Support Price (\$)	799	4,999	3,999	22,000
Date of First Delivery Standard Warranty Service Supplied by	January 1986 2 years Vendor	September 1990 1 year Vendor	September 1990 1 year Vendor	1990 1 year Vendor
Comments	Supports AppleTalk Phase 2; InterBridge 1.0 for AppleTalk Phase 1 networks is also avail- able.	Unshielded twisted-pair and optical fiber require a transceiver.	Unshielded twisted-pair and optical fiber require a transceiver.	Throughput rate pertains to FDDI portion.

Vendor	Infotron Systems Corp.	Interlink Computer Sciences, Inc.	International Business Machines Corp. (IBM)	International Business Machines Corp. (IBM)
Product	LAN Span 200	SNS/B320	8209 LAN Bridge	IBM Token Ring Bridge Program 2.1
Characteristics LANs Supported	Ethernet	Ethernet; Token-Ring	Ethernet; Token-Ring	Token-Ring
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	2M Remote 3,600	1M Remote 5,000	128K Local 3,000	300K Local, remote 1,750
Filter Rate (packets/sec.)	15,000	12,000	10,000	20,000
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial; Using external transceiver & cable	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Shielded twisted-pair
Pricing/Support Price (\$)	10,430	6,950	7,200	1,595
Date of First Delivery Standard Warranty Service Supplied by	December 1988 90 days Vendor	March 1990 1 year Dealer; third party; vendor	October 1989 1 year Vendor	July 1989 90 days Vendor
Comments	LAN Span 200 is a multi-link, protocol-transparent, routing bridge; it supports up to 4 WAN links and provides automatic reconfiguration/ rerouting and traffic load balancing.	Provides SNMP management with centralized support through each bridge.	Provides connectivity between Version 2/802.3 and token-ring networks.	Enables communication between devices connected to different LAN segments.

Vendor	LANEX Corp.	LANNET Data Communications, Inc.	Lantana Technology	Lantana Technology
Product	REM 8023 Remote Bridge	1ELB	CYPRESS/B7404	CYPRESS/B7412
Characteristics LANs Supported	Ethernet	Ethernet	Token-Ring	Token-Ring
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	1M Remote 2,200	None identified Local 7,500	None identified Local None identified	None identified Remote None identified
Filter Rate (packets/sec.)	15,000	14,000	None identified	None identified
Configuration Media Supported	Automatic (learning bridge) DSU/CSU; Standard Ethernet coaxial; Thin Ethernet coaxial; dial/dedicated; satellite	Automatic (learning bridge) Standard Ethernet coaxial; Un- shielded twisted-pair	Automatic (learning bridge); Manual Shielded twisted-pair; Un- shielded twisted-pair	Automatic (learning bridge) Manual Shielded twisted-pair; Un- shielded twisted-pair
Pricing/Support Price (\$)	5,995	2,495	4,995	5,995
Date of First Delivery Standard Warranty Service Supplied by	1988 None identified Vendor	January 1991 1 year Dealer; vendor	June 1990 1 year Vendor	June 1990 1 year Vendor
Comments	T1 DSU/CSU is \$995.	Module for Lannet's wiring hub.		

Vendor	Lantana Technology	Maco Networks, Inc.	Microcom, Inc.	Microcom, Inc.
Volladi	auntana roomology	made notification, mar		
Product	TAMARIX/B1400	LANFrame PSP	MLB/5500 ISDN Remote Bridge	MLB/6000 Local/Remote T1 Bridge
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet; Token-Ring	Ethernet; Token-Ring
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	512K Local 13,000	640K Local 15,000	512K Remote 1,000	512K Remote 4,000
Filter Rate (packets/sec.)	17,100	15,000	None identified	None identified
Configuration	Automatic (learning bridge); Manual	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Optical fiber; Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Pricing/Support Price (\$)	3,695	See comments	9,200	9,000
Date of First Delivery Standard Warranty Service Supplied by	August 1988 1 year Vendor	None identified None identified Vendor	May 1990 90 days Dealer; vendor	May 1989 90 days Vendor
Comments		Contact vendor for pricing information.	Price is for turnkey system.	Price is for turnkey system.

Vendor	Microcom, Inc.	NCR Corp.	NCR Corp.	Netronix
Product	MLB/6500 X.25 Bridge	ONS 3320	ONS 3445	EtherMaster 100
Characteristics LANs Supported	Ethernet; Token-Ring	AppleTalk; Ethernet; FDDI; Starlan; Token-Ring	AppleTalk; Ethernet; FDDI; Starlan; Token-Ring	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	512K Remote 4,000	8M Local; Remote 9,281	8M Local; Remote 27,843	None identified Local 12,500
Filter Rate (packets/sec.)	None identified	16,515	49,545	25,000
Configuration	Automatic (learning bridge)	Automatic (learning bridge); Manual	Automatic (learning bridge);	Automatic (learning bridge)
Media Supported	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Broadband coaxial; Optical fi- ber; Shielded twisted-pair; Stan-	Manual Broadband coaxial; Optical fi- ber; Shielded twisted-pair; Stan- dard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial
Pricing/Support Price (\$)	9,700	1,125	1,000	See comments
Date of First Delivery Standard Warranty Service Supplied by	May 1990 90 days Dealer; vendor	April 1991 1 year Vendor	April 1991 1 year Vendor	October 1989 1 year Vendor
Comments	Price is for turnkey system.	Routing is an orderable feature on an ONS system; in general, ONS 3320s range from \$20,000 to \$60,000 for a fully configured system.	Routing is an orderable feature on an ONS system; in general, ONS 3445s range from \$35,000 to \$150,000 for a fully config- ured system.	SNMP agent for NetView Management and Netronix Network Management; contact vendor for pricing information.

Vendor	Netronix	Netronix	Netronix	Netronix
Product	EtherMaster 200	TokenMaster 100 Bridge	TokenMaster 200	TokenMaster 400
Characteristics LANs Supported	Broadband; Ethernet	Token-Ring	Broadband; Token-Ring	Token-Ring
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	None identified Local None identified	None identified Local 1,650	None identified Local 1,150	512K Remote None identified
Filter Rate (packets/sec.)	25,000	153; 16,000,000; 38,400; 4,000,000: 600	153,600; 16,000,000; 38,400	None identified
Configuration	Automatic (learning bridge)	None identified	Source routing	None identified
Media Supported	Broadband coaxial; Standard Ethernet coaxial; Thin Ethernet coaxial	IBM Type 1; IBM Type 3; Shielded twisted-pair; Un- shielded twisted-pair	Broadband coaxial; Shielded twisted-pair; Unshielded twisted-pair	IBM Type 1; IBM Type 3; Shielded twisted-pair; Un- shielded twisted-pair
Pricing/Support Price (\$)	See comments	See comments	See comments	See comments
Date of First Delivery Standard Warranty Service Supplied by	October 1989 1 year Vendor	October 1989 1 year Vendor	October 1989 1 year Vendor	November 1990 1 year Vendor
Comments	SNMP network management and Netronix Bridge Manage- ment; frequency agile; contact vendor for pricing information.	Supports IBM source routing, LAN manager, and Netview; 4Mbps and 16Mbps token virgupports Netronix Bridge Management; interoperability with IBM bridges; contact vendor for pricing information.	Supports IBM Source Routing, LAN Manager, and Netview; supports 4Mbps and 6Mbps to- ken ring, Netronix Bridge Man- agement and IBM bridges; con- tact vendor for pricing Informa- tion.	Supports IBM source routing, IBM LANmanage, and NETview; supports 4M and 16M bps token-ring. Netronix Bridge Management available in addition to LANmanager; complete interoperbility with IBM Bridges. Contact vendor for pricing information.

Vendor	Network Resources Corp.	Optical Data Systems, Inc.	Optical Data Systems, Inc.	Performance Technology
Product	MultiGate Bridge	ODS 2009, 2010	ODS 8008	POWERBridge II
Characteristics LANs Supported	AppleTalk; Ethernet	Ethernet	Token-Ring	Any NETBIOS LAN
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	None identified Local None identified	1M Local 14,800	1M Local None identified	100K Local None identified
Filter Rate (packets/sec.)	None identified	14,800	None identified	Does not apply
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	None identified
Media Supported	Broadband coaxial; Optical fi- ber; Shielded twisted-pair; Stan- dard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Unshielded twisted-pair		Any NETBIOS LAN
Pricing/Support Price (\$)	2,495	3,650	8,270	495
Date of First Delivery Standard Warranty Service Supplied by	None identified None identified Vendor	September 1990 1 year Vendor	November 1990 1 year Vendor	None identified Does not apply Dealer
Comments		2009: 400 address table; 2010: 4096 address table; full band- width simultaneous both direc- tions.		Software-only product; NET- BIOS bridge; runs as TSR in a PC; takes approx. 100K bytes

Vendor	Persoft, Inc.	Plexcom, Inc.	Racal InterLan	Racal InterLan
Product	Intersect 1.0a	8029	INX400 Series Local Bridge	INX400 Series Remote Bridge
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	256K Local 8,000	256K Local 12,500	896К Local 12,000	None identified Remote 8,000
Filter Rate (packets/sec.)	22,000	25,000	23,000	14,880
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Optical fiber; Standard Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Pricing/Support Price (\$)	1,495	3,095	3,195	10,400, max. price is 14,900
Date of First Delivery Standard Warranty Service Supplied by	September 1990 30 days Vendor	June 1989 1 year Vendor	January 1991 1 year Vendor	January 1991 1 year Vendor
Comments	802.3 Media Access Control Layer Bridge designed for exist- ing PC with 2 Ethernet boards provided; supports 802.1 Span- ning Tree and access control using a permanent database.			

Local Area Network Products: Comparison Columns Bridges

Vendor	Racal-Milgo	Raycom Systems, Inc.	Raycom Systems, Inc.	Retix
Product	RACALAN NetExpress	Bridge+ Fiber	Bridge + 1.5	2244 Local LAN Bridge
Characteristics LANs Supported	Ethernet	Ethernet; Starlan	Ethernet; Starlan	Ethernet; Starlan
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	None identified Local; Remote 30,000	256K Remote 6,000	256K Remote 3,200	512K Local 8,400
Filter Rate (packets/sec.)	75,000	16,000	16,000	12,000
Configuration	Automatic (learning bridge)	Automatic (learning bridge), manual	Automatic (learning bridge), manual	Automatic (learning bridge)
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Optical fiber; Standard Ethernet coaxial		Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair
Pricing/Support Price (\$)	5,890, max. price is 25,000	5,550	6,975	1,950
Date of First Delivery Standard Warranty Service Supplied by	October 1990 1 year Vendor	June 1988 1 year Third party; vendor	June 1988 1 year Third party; vendor	March 1988 1 year Third party
Comments		Works over standard fibers at 10M bps.		

Vendor	Retix	Retix	Retix	Retix
Product	2265 Local LAN Bridge	4660 Local LAN Bridge	4820 Remote LAN Bridge	4880 High Performance Remote LAN Bridge
Characteristics LANs Supported	Ethernet; Starlan	Ethernet	Ethernet	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	512K Local 8,400	1M Local 13,650	1M Remote 870	2M Remote 8,000
Filter Rate (packets/sec.)	12,000	29,000	9,000	14,880
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Shielded twisted-pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial; Unshielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Pricing/Support Price (\$)	2,650	3,750	4,950	10,400
Date of First Delivery Standard Warranty Service Supplied by	March 1988 1 year Third party	September 1990 1 year Third party	January 1989 1 year Third party	January 1989 1 year Third party
Comments				

Vendor	The Santa Cruz Operation, Inc.	Ship Star Assoc.	Symicron, Inc.	SynOptics Communications, Inc.
Product	TCP/IP	LB 8323	Symbridge-S	Local Bridge 3323
Characteristics LANs Supported	Ethernet; Starlan; Token-Ring	Ethernet	Arcnet; Ethernet; Token-Ring	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	2M Local, remote None identified	None identified Local 14,000	512K Remote None identified	None identified Local 14,000
Filter Rate (packets/sec.)	None identified	25,000	None identified	29,000
Configuration	Manual	Automatic (learning bridge)	Manual	Automatic (learning bridge)
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial	Broadband coaxial; Standard Ethernet coaxial; Thin Ethernet coaxial	None identified	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair
Pricing/Support Price (\$)	695	5,665, max. price is 6,085	2,595	See comments
Date of First Delivery Standard Warranty Service Supplied by	December 1988 30 days Vendor	June 1990 1 year Vendor	May 1990 1 year Vendor	1990 1 year Vendor
Comments		Meets IEEE 802.3 & IEEE 802.1 Standards.	Comprises X.25 card for PC or PS/2 and software; supports Novell Netware V2.15 revision C or later.	Contact vendor for pricing information.

Vendor	SynOptics Communications, Inc.	3Com Corp.	3Com Corp.	3Com Corp.
Product	Remote Bridge 3356	IB/1	IB/2000	IB/3
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	None identified Remote 8,000	1.5M Local 6,200	2.5M Local 9,500	1.5M Remote None identified
Filter Rate (packets/sec.)	15,000	17,000	19,200	None identified
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Optical fiber; Shielded twisted- pair; Standard Ethernet coaxial; Thin Ethernet coaxial; Un- shielded twisted-pair	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Broadband coaxial; Standard Ethernet coaxial
Pricing/Support Price (\$)	See comments	9,100	4,995	7,500
Date of First Delivery Standard Warranty Service Supplied by	August 1990 1 year Vendor	1987 1 year Vendor	March 1989 1 year Vendor	1987 1 year Vendor
Comments	Contact vendor for pricing information.			

Vendor	TRW	TRW	TRW	TRW
Product	NB2000-ENEN	NB2000-ENEX	NB2000-ENT1	NB2010
Characteristics LANs Supported	Ethernet	Broadband; Ethernet	Ethernet	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	None identified Local 5,000	None identified Local 3,000	None identified Remote 2,800	None identified Local 13,000
Filter Rate (packets/sec.)	8,000	8,000	8,000	24,000
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Standard Ethernet coaxial; Thin Ethernet coaxial	Broadband coaxial; Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial	Standard Ethernet coaxial; Thin Ethernet coaxial
Pricing/Support Price (\$)	5,395	5,395	9,640	5,000
Date of First Delivery Standard Warranty Service Supplied by	None identified 90 days Vendor	None identified 90 days Vendor	None identified 90 days Vendor	February 1990 90 days Vendor
Comments	Supports Ethernet or thin Ethernet (switch-selectable).	Supports Ethernet or thin Ethernet.	Supports Ethernet or thin Ethernet.	Supports Ethernet or thin Ethernet.

Vendor	Ungermann-Bass, Inc.	Ungermann-Bass, Inc.	Ungermann-Bass, Inc.	Ungermann-Bass, Inc.
Product	ASM 5300	ASM-5550	ASM-5560	ASM-6300
Characteristics LANs Supported	Ethernet	Token-Ring	Ethernet; FDDI	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	1M Local 6,000	1M Local 4,500	1M Local 4,000	1M Remote 7,600
Filter Rate (packets/sec.)	8,000	None identified	9,000	9,000
Configuration	Automatic (learning bridge)	Manual	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Broadband coaxial; Standard Ethernet coaxial	Shielded twisted-pair; Token- Ring; Unshielded twisted-pair	Standard Ethernet coaxial	Broadband coaxial; Standard Ethernet coaxial
Pricing/Support Price (\$)	3,950	5,250	25,000	4,195
Date of First Delivery Standard Warranty Service Supplied by	October 1990 90 days Vendor	October 1989 90 days Vendor	October 1989 90 days Vendor	October 1989 90 days Vendor
Comments	Hot swap bridge card for Access/One.	Hot swap bridge card for Access/One.	Hot swap Ethernet-FDDI bridge for Access/One.	Remote bridge card for Access One.

Vendor	Ungermann-Bass, Inc.	Ungermann-Bass, Inc.	Vitalink Communications Corp.	Vitalink Communications Corp.
Product	ASM-6500	BR3300	TransLAN 320	TransLAN 350
Characteristics LANs Supported	Token-Ring	Ethernet	Ethernet	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	1M Remote 7,600	512K Local 6,000	1M Remote None identified	2M Remote None identified
Filter Rate (packets/sec.)	None identified	9,000	15,000	15,000
Configuration	Manual	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Shielded twisted-pair; Un- shielded twisted-pair	Broadband coaxial; Standard Ethernet coaxial	Standard Ethernet coaxial	Standard Ethernet coaxial
Pricing/Support Price (\$)	5,250	9,450	7,000	16,500
Date of First Delivery Standard Warranty Service Supplied by	October 1989 90 days Vendor	January 1988 90 days Vendor	None identified 1 year Vendor	None identified 1 year Vendor
Comments				Upgradable to bridge/router.

Vendor	Vitalink Communications Corp.	Vitalink Communications Corp.	Vitalink Communications Corp.	Wang Laboratories, Inc.
Product	TransLANIII	TransRing 530	TransRing 550	8023-Bridge
Characteristics LANs Supported	Ethernet	Token-Ring	Ethernet	Ethernet
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	1M Remote None identified	2M Remote None identified	2M Remote None identified	None identified Local 13,600
Filter Rate (packets/sec.)	15,000	20,000	20,000	30,000
Configuration	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)	Automatic (learning bridge)
Media Supported	Standard Ethernet coaxial	IEEE 802.5 interface	IEEE 802.5 interface	Standard Ethernet coaxial
Pricing/Support Price (\$)	11,500	9,000	13,500	3,900
Date of First Delivery Standard Warranty Service Supplied by	None identified 1 year Vendor	None identified 1 year Vendor	None identified 1 year Vendor	December 1990 90 days Vendor
Comments		Upgradable to router/ transparent bridge.	Upgradable to router/ transparent bridge.	The state of the s

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Vendor	Wang Laboratories, Inc.	
Product	8023-WB5	
Characteristics LANs Supported	Broadband; Ethernet	
Minimum Memory (bytes) Operation Throughput Rate (packets/sec.)	None identified Local 13,600	
Filter Rate (packets/sec.)	30,000	
Configuration	Automatic (learning bridge)	
Media Supported	Broadband coaxial; Standard Ethernet coaxial	
Pricing/Support Price (\$)	6,500	
Date of First Delivery Standard Warranty Service Supplied by	December 1990 90 days Vendor	
Comments		

Local Area Networks

Routers/Brouters

Comparison Column Entry Descriptions

Routers interconnect networks in much the same way as bridges. The difference is that routers use more sophisticated software that determines preferred paths. We have tried to fit each product to the specifications listed, to provide an accurate representation of that product's capabilities. Our survey form provided each vendor with a number of choices for each parameter listed. Space was provided to write in an answer when the proper choices for that vendor were not listed. (Please note that some vendors offer products that they call "brouters"—combination bridge/routers. These products are also covered

Vendor and Model. This entry lists the manufacturer and model number or name of each device.

in this section.)

Characteristics LANs Supported. Vendors selected Ethernet, token-ring, Arcnet, Starlan, Appletalk, FDDI, or

Other. Ethernet is a baseband carrier sense multiple access with collision detection (CSMA/CD) network that operates at 10M bps. Token-Ring refers to a LAN designed with a ring topology that uses the token-passing technique. Arcnet is a token-passing network that uses a star or bus topology and runs at 2.5M bps. Starlan is a CSMA star topology LAN that uses unshielded twistedpair wiring with either 1M bps or 10M bps transmission speed. AppleTalk is Apple's Macintosh networking protocol that can run on most industrystandard networking schemes. FDDI stands for Fiber Distributed Data Interface and can be a 100M bps fiber optic network.

Protocols Supported. A protocol is a set of procedures that establish, maintain, and control communications. Protocols include Transmission Control Protocol/Internet Protocol (TCP/IP), Xerox Network Systems (XNS),

DECnet (Digital Equipment Corp.'s network),
Open Systems
Interconnection/
Connectionless Network
Service (OSI/CLNS), Novell's Internetwork Packet
Exchange Protocol (IPX),
and AppleTalk (Apple
Computer).

Routing Protocols Supported. Routing protocols are the rules for directing data message packets from source nodes to destination nodes. The two most widely used are Routing Information Protocol (RIP) and Open Shortest Path First (OSPF).

Wide Area Network Interfaces. A wide area network (WAN) covers hundreds or thousands of miles via lines supplied by a common carrier, usually a telephone company. In this entry, vendors indicated if their products connect with WANs.

SNMP Network Management. Vendors answered whether they offered network management based on the Simple Network Management Protocol (SNMP).

SNMP Management Stations. Vendors answered whether they support SNMP management stations, which can be user

workstations, virtual consoles, or file server consoles.

Throughput Rate, Packets per Second. This entry refers to the rates at which information is processed or communicated.

Maximum Number of Network Interfaces Supported. Interfaces are the connection points between devices. This entry indicates the highest number of network interfaces supported by the router/brouter.

Pricing/Support

Price (\$). The basic price of the unit, excluding any options, is noted here.

Date of First Delivery. The date the vendor first delivered the product to market.

Standard Warranty. Vendors indicated the length of their warranties.

Serviced Supplied by. The vendor usually offers service on an on-site or factory repair/return basis. In some cases, a dealer or third party provides service.

Comments. In this space, vendors listed special characteristics of their products, such as additional capabilities, features, or software not covered in the column.

Vendor	Advanced Computer Communications	Advanced Computer Communications	Allen-Bradley Co., Inc.	Allen-Bradley Co., Inc.
Product	Series 2000	Series 4000	LAN/1	LAN/1-6620-BHA
Characteristics LANs Supported	Ethernet	Ethernet	Arcnet	Arcnet
Protocols Supported	TCP/IP	DECnet; IPX; TCP/IP; XNS	Proprietary LAN/1	Proprietary LAN/1
Routing Protocols Supported	RIP	OSPF; RIP	None identified	None identified
Wide Area Network Interface	56K-byte T1 service; DDN X.25; PDN X.25	56K-byte T1 service; DDN X.25; PDN X.25	None identified	None identified
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	Yes Yes 12,500	Yes Yes 10,000	No No None identified	No No None identified
Max. Network Interfaces Supported	See comments	4	256	256
Pricing/Support Price (\$) Date Available Standard Warranty	3,250 November 1990 1 year	5,500 August 1989 1 year	See comments 1980 1 year	See comments 1989 1 year
Comments	Third party; vendor Unlimited network interfaces supported.	Third party; vendor	Vendor Contact vendor for pricing information.	Vendor Contact vendor for pricing information.

Vendor	Apple Computer, Inc.	APT Communications	AT&T	AT&T
Product	AppleTalk Internet Router	ComTalk	StarGROUP Software X.25 Router Program	StarWAN Multi-Protocol Brouter
Characteristics LANs Supported	Arcnet; Ethernet; LocalTalk; Token-Ring	AppleTalk; Ethernet; Token- Ring	Ethernet; Token-Ring	Ethernet
Protocols Supported	AppleTalk	AppleTalk	OSI/CLNS	AppleTalk; DECnet; IPX; OSI/ CLNS; TCP/IP; XNS
Routing Protocols Supported	AppleTalk Phase2 RTMP	AppleTalk RTMP/ZIP	None identified	IGRP; RIP
Wide Area Network Interface	None identified	56K-byte T1 service; PDN X.25	56K-byte T1 service; PDN X.25	56K-byte T1 service; PDN X.25
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	No No 1,000	Yes No None identified	No No None identified	No No None identified
Max. Network Interfaces Supported	8	7	None identified	None identified
Pricing/Support Price (\$) Date Available Standard Warranty Service Supplied by	399 None identified 90 days Dealer; third party	3,250 October 1989 90 days Vendor	1,675, max. price is 1,975 March 1989 90 days Vendor	12,000 May 1990 90 days Vendor
Comments	Software product that runs in the background of a Macintosh Plus through Macintosh II fx; provides local management display for traffic and statistics.	Available with multiple LAN/ WAN port configurations; TCP/ IP gateway software included; WAN ports support synchro- nous 56K bps-1.544M bps lines or X.25 networks.	Software-based router for AT&T StarGroup.	Network management in future releases.

Vendor	CASE/Datatel, Inc.	cisco Systems, Inc.	cisco Systems, Inc.	cisco Systems, Inc.
Product	6440	AGS	AGS+	CGS
Characteristics LANs Supported	Ethernet	Ethernet; Token-Ring	Ethernet; FDDI; Token-Ring	Ethernet
Protocols Supported	OSI/CLNS	AppleTalk; DECnet; IPX; OSI; TCP/IP; XNS	AppleTalk; DECnet; IPX; OSI; TCP/IP; XNS	AppleTalk; DECnet; IPX; OSI; TCP/IP; XNS
Routing Protocols Supported	None identified	IGRP; RIP	IGRP; RIP	IGRP; RIP
Wide Area Network Interface	56K-byte T1 service; PDN X.25	56K-byte T1 service; DDN X.25; PDN X.25	56K-byte T1 service; DDN X.25; PDN X.25	56K-byte T1 service; DDN X.25; PDN X.25
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	No No None identified	Yes Yes 20,000	Yes Yes 20,000	Yes Yes 20,000
Max. Network Interfaces Supported	8 remote	16	32	4
Pricing/Support Price (\$) Date Available Standard Warranty	2,350 December 1988 1 year	15,000, max. price is 35,000 1986 1 year; 90 days	15,000, max. price is 40,000 April 1990 1 year; 90 days	8,000, max. price is 12,000 1988 1 year; 90 days
Service Supplied by	Vendor	Third party	Third party	Third party
Comments		Supports routing for all proco- cols and concurrent bridging. IGRP is cisco's routing protocol which is in use in over 10,000 routers worldwide.	Supports routing for all proto- cols and concurrent bridging. IGRP is cisco's routing protocol which is in over 10,000 routers worldwide.	Supports routing for all proto- cols and concurrent bridging. IGRP is cisco's routing protocol which is in over 10,000 routers worldwide.

Vendor	cisco Systems, Inc.	cisco Systems, Inc.	СМС	Compatible Systems Corp.
Product	IGS	MGS	DRN-3200 Ethernet-to-DDN Router	Ether*Route
Characteristics LANs Supported	Ethernet	Ethernet; Token-Ring	DDN; Ethernet	AppleTalk; Ethernet
Protocols Supported	AppleTalk; DECnet; IPX; OSI; TCP/IP; XNS	AppleTalk; DECnet; IPX; OSI; TCP/IP; XNS	TCP/IP	AppleTalk; TCP/IP
Routing Protocols Supported	IGRP; RIP	IGRP; RIP	EGP	RIP; RTMP
Wide Area Network Interface	56K-byte T1 service; DDN X.25; PDN X.25	56K-byte T1 service; DDN X.25; PDN X.25	DDN X.25	None identified
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	Yes Yes 6,000	Yes Yes 20,000	Yes No None identified	No No 220
Max. Network Interfaces Supported	2	8	3	3
Pricing/Support Price (\$) Date Available Standard Warranty	4,995 November 1990 1 year	12,500, max. price is 30,000 1987 1 year; 90 days	11,900, max. price is 18,900 None identified 1 year; 90 days	1,495, max. price is 1,895 November 1990 1 year
Service Supplied by	Third party; vendor	Third party	Vendor	Vendor
Comments	Offers full software support of its high-end routed bridges. At \$4995 the IGS offers routing support for 12 protocols, comes with multiple routine, protocols, and has a \$450 concurrent bridging option. The remote IGS, priced at \$5495 supp. synchronous.	Supports routing for all proto- cols and concurrent bridging. IGRP is cisco's routing protocol which is in use in over 10,000 routers worldwide.	An Ethernet-to-DDN Router designed to connect Ethernet TCP/IP local area networks to the Defense Data Network (DDN). Comes with two 10MHz microprocessors, 604KB or dynamic RAM and a DDN standard X.25 of 1822 DDN interface.	4 mods avail.: Ether*Route sup- ports thin/thick Ethernet; Ether*Route Twisted Pr sup- ports 10BaseT/thick Ethernet; Ether*Route/TLP supports thin/ thick Ethernet with TLP/IP sup- port; Ether*Route/TLP Twisted Pr supports 10BaseT/thick Ethernet with RP/IP supp.

Vendor	CrossComm Corp.	Digital Equipment Corp.	Eicon Technology Corp.	Eicon Technology Corp.
Product	ILAN Internetworking Server	DECrouter 2000	NetBIOS Bridges	NetWare Bridges
Characteristics LANs Supported	Ethernet; Starlan; Token-Ring	Ethernet	Arcnet; Ethernet; FDDI; NET- BIOS; Starlan; Token-Ring	Arcnet; Ethernet; FDDI; Starlan; Token-Ring
Protocols Supported	None identified	DECnet	NETBIOS	IPX; SPX
Routing Protocols Supported	None identified	None identified	NETBIOS	Proprietary
Wide Area Network Interface	56K-byte T1 service	56K-byte T1 service; DDN X.25	56K-byte T1 service; DDN X.25; PDN X.25	56K-byte T1 service; DDN X.25; PDN X.25
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	Yes None identified Not available	No No None identified	No No 70	No No 70
Max. Network Interfaces Supported	4	None identified	128	11
Pricing/Support Price (\$) Date Available Standard Warranty	6,000, max. price is 13,000 November 1987 90 days	13,230 None identified 1 year	See comments March 1988 1 year	See comments August 1987 1 year
Service Supplied by	None identified	Vendor	Dealer; third party; vendor	Dealer; third party; vendor
Comments			Connect 2 or more remote Net- BIOS compat. LANs. Provide transparent LAN-to-LAN con- nections for access to remote resources; uses an EiconCard to support up to 254 simul. ses- sions on any NetBIOS compati- ble LAN. Contact vendor for pricing information.	Contact vendor for pricing infor mation. Connect 2 or more Novell LANs and isolated PCs together over leased lines and X.25 packet switched data networks.

Vendor	Fibermux Corp.	Fibronics International Inc.	Gateway Communications, Inc.	Gateway Communications, Inc.
Product	FX5520Z	FX8310	G/Remote Bridge	G/Remote Bridge 64
Characteristics LANs Supported	Ethernet; FDDI	FDDI	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring
Protocols Supported	TCP/IP	TCP/IP	IPX	IPX
Routing Protocols Supported	RIP	None identified	NetWare Core Protocol	NetWare Core Protocol
Wide Area Network Interface	None identified	56K-byte T1 service	DDN X.25; PDN X.25	56K-byte T1 service; DDN X.25; PDN X.25
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	None identified None identified None identified	Yes No None identified	No No 100	No No 250
Max. Network Interfaces Supported	3	2	32	128
Pricing/Support Price (\$) Date Available Standard Warranty	22,000, max. price is 27,000 October 1989 1 year	24,000 None identified 90 days	2,990 February 1986 1 year	4,495 April 1989 1 year
Service Supplied by	Vendor	Vendor	Dealer	Dealer
Comments	Can be configured as a trans- parent, translating bridge; the choice is up to the network ad- ministrator during bring-up time		Price shown is for 2 links.	Price shown is for 2 links.

				_		
Local	Area	N	etw	'n	rks	

Vendor	General DataComm, Inc.	Halley Systems, Inc.	Halley Systems, Inc.	Hewlett-Packard Co.
Product	MEGA*BRIDGE	ConnectLAN 100	ConnectLAN 200	HP 27270A
Characteristics LANs Supported	Ethernet; Starlan; Token-Ring	Ethernet	Token-Ring	Ethernet; Token-Ring
Protocols Supported	DECnet; OSI; TCP/IP; XNS	AppleTalk; DECnet; IPX; OSI; TCP/IP; XNS	AppleTalk; DECnet; IPX; OSI; SNA; TCP/IP; XNS	AppleTalk; DECnet; IPX; TCP/IP; XNS
Routing Protocols Supported	STP	None identified	None identified	RIP
Wide Area Network Interface	56K-byte T1 service	56K-byte T1 service	56K-byte T1 service	56K-byte T1 service; DDN X.25; PDN X.25
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	Yes Yes 7,000	No No 2,300	No No None identified	Yes Yes None identified
Max. Network Interfaces Supported	4	None identified	None identified	16
Pricing/Support Price (\$) Date Available Standard Warranty	6,000, max. price is 15,000 None identified None identified	6,495, max. price is 11,500 December 1989 1 year	6,995, max. price is 11,500 December 1989 1 year	13,000 July 1990 90 days
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Transparent to all Ethernet pro- tocols (DecNet, TCP/IP, XNS, OSI, LAT, TOP, etc); all AT&T protocols, NetWare and other standard network layer proto- cols forwards IBM, 3Com, Nov- ell TCP/IP and other token ring protocols.	A high-performance local and remote bridge/router (Brouter); this device combines both local and remote Ethernet or IEEE 802.3 LANs into a single widearea network.	A series of high-performance brouter (bridge/router) products capable of interconnecting geographically-dispersed Token Ring/IEEE 802.5 local area networks.	Price shown is for 2-port version.

Vendor	Interlink Computer Sciences, Inc.	Interlink Computer Sciences, Inc.	Mitek OpenConnect Systems, Corp.	NCR Corp.
Product	SNS/BR340	SNS/BR380	OpenConnect/IP Router	ONS 3320
Characteristics LANs Supported	Ethernet; Token-Ring	Ethernet; Token-Ring	Ethernet	AppleTalk; Ethernet; FDDI; Starlan; Token-Ring
Protocols Supported	DECnet; IPX; TCP/IP; XNS	DECnet; IPX; TCP/IP; XNS	SNA; TCP/IP	AppleTalk; DECnet; IPX; OSI; SNA; TCP/IP; X.25; XNS
Routing Protocols Supported	RIP	RIP	Transparent routing	ARP; EGP; IP/ICMP; OSI;
Wide Area Network Interface	56K-byte T1 service; DDN X.25; PDN X.25	56K-byte T1 service; DDN X.25; PDN X.25	56K-byte T1 service; DDN X.25; PDN X.25	OSPF; RIP; UDP; XNS Router 56K-byte T1 service; DDN X.25; PDN X.25
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	Yes Yes 12,000	Yes Yes 12,000	Yes No None identified	Yes Yes 9,281
Max. Network Interfaces Supported	3	8	127	12
Pricing/Support Price (\$) Date Available Standard Warranty	8,400 March 1990 1 year	See comments March 1990 1 year	2,495 May 1990 90 days	1,125 April 1991 1 year
Service Supplied by	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor	Vendor
Comments		Contact vendor for pricing information.	Software routing for OpenConnect/ Server SNA gateway. Uses SNA as the wide area network.	Routing is an orderable feature on an ONS system; in general, ONS 3320s range from \$20,000 to \$60,000 for a fully configured system.

Vendor	NCR Corp.	Network Resources Corp.	Network Systems Corp.	Newport Systems Solutions, Inc.
Product	ONS 3445	MultiGate 2000	EN Series	LAN2LAN/64
Characteristics LANs Supported	AppleTalk; Ethernet; FDDI; Starlan; Token-Ring	Ethernet	AppleTalk; Ethernet; FDDI; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring
Protocols Supported	AppleTalk; DECnet; IPX; OSI; SNA; TCP/IP; X.25; XNS	AppleTalk; TCP/IP	AppleTalk; DECnet; HP Probe; HYPERchannel; IPX; TCP/IP; XNS	IPX
Routing Protocols Supported	ARP; EGP; IP/ICMP; OSI;	RIP; RTMP	OSPF; RIP	None identified
Wide Area Network Interface	OSPF; RIP; UDP; XNS Router 56K-byte T1 service; DDN X.25; PDN X.25	None identified	56K-byte T1 service; PDN X.25	56K-byte T1 service
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	Yes Yes 27,843	Yes No None identified	Yes Yes 14,000	No No None identified
Max. Network Interfaces Supported	57	2	50	4
Pricing/Support Price (\$) Date Available Standard Warranty	1,000 April 1991 1 year	2,395 May 1989 1 year	Not Available None identified 90 days	2,695 September 1988 2 years
Service Supplied by	Vendor	Vendor	None identified	None identified
Comments	Routing is an orderable feature on an ONS system; in general, ONS 3445s range from \$35,000 to \$150,000 for a fully config- ured system.		Offer a family of high- performance bridges & routers for linking & managing LANs & WANs in an enterprise-wide network. Send packets of data to correct destination at very high speeds, & come with net- work mgmt & security features.	Supports 2 or 4 full duplex ports at speeds from 9.6 to 64 kbps over con-ventional phone lines direct digital service or leased lines. Avail. in LSA & MCA config. NetWare 286 & 386 NLM ver. are incl. with every product Field upgradable.

Vendor	Newport Systems Solutions, Inc.	Newport Systems Solutions, Inc.	Newport Systems Solutions, Inc.	Niwot Networks
Product	LAN2LAN/Compression Router	LAN2LAN/FT1 (fractional T1)	LAN2LAN/Mega	AT/SD
Characteristics LANs Supported	Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring
Protocols Supported	IPX	IPX	IPX	IPX
Routing Protocols Supported	None identified	None identified	None identified	None identified
Wide Area Network Interface	56K-byte T1 service	56K-byte T1 service	56K-byte T1 service	None identified
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	No No None identified	No No None identified	No No None identified	No No None identified
Max. Network Interfaces Supported	2	4 .	2	None identified
Pricing/Support Price (\$) Date Available Standard Warranty Service Supplied by	4,195 October 1990 2 years None identified	4,095 February 1990 2 years None identified	5,395.00 September 1988 2 years None identified	3,500 November 1990 1 year Vendor
Comments	Allows users to increase the throughput of their LAN-to-LAN communications of lines without increasing line speeds or incurring higher line costs. Employs a proprietary compression algorithm which achieves an average ratio of 4:1, data depend.	Product is upgradeable with compression or to full T1 capac-	tal of 6.176Mbps. All products are available in ISA and MCA versions. NetWare 286 and Net-	2.048M (CEPT) clockable from synchronous input.

Vendor	Niwot Networks	Niwot Networks	Niwot Networks	Novell, Inc.
Product	AT/SYNC	AT/T1	AT/T1D	NetWare Async Remote Bridge
Characteristics LANs Supported	Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring	Ethernet; Token-Ring; all topologies by NetWare V2.1 or higher
Protocols Supported	IPX	IPX	IPX	IPX
Routing Protocols Supported	None identified	None identified	None identified	RIP
Wide Area Network Interface	None identified	None identified	None identified	Async
SNMP Network Management SNMP Management Stations Throughput Pate (packets per second)	No No None identified	No No 1544000	No No None identified	No No None identified
Max. Network Interfaces Supported	None identified	None identified	None identified	3
Pricing/Support Price (\$) Date Available Standard Warranty	3,500 February 1989 1 year Vendor	3,500 November 1988 1 year	3,500 December 1990 1 year	395 June 1988 1 year
Service Supplied by	vendor	vendor	vendor	Dealer; third party; vendor
Comments	Point-to-point synchronous communication link that will clock to the selected line speed from 56K up to and including 2.048M (CEPT).	Point-to-Point T-1 connections. Board does own D4 framing for T1. Can be used on private mi- crowave infrared; private lines without a CSU/DSU or with common carriers (ATT, MCI, etc.) with CSU (no DSU re- quired).	Supports ISDN Primary Rate Service; full T1 and fractional T1; supports D4, ESF framing, and AMI, B825 coding; de- signed for switched 384, switched 768 service.	Requires Novell WNIM+ or IBM Com1/Com2; supports 9600 - 19.2Kbps with WNIM+ and 2400 with comm port alone.

Vendor	Novell, Inc.	Novell, Inc.	Novell, Inc.	NTI Group, Inc.
Product	NetWare Link/64	NetWare Link/T1	NetWare Link/X.25	NTI 3000 Router
Characteristics LANs Supported	All topologies by NetWare V2.1 or higher; Ethernet; Token-Ring	Ethernet; Token-Ring; all topologies by NetWare V2.1 or higher	All topologies by NetWare V2.1 or higher	Desnet; Ethernet
Protocols Supported	IPX; NETBIOS interface	IPX; NETBIOS interface	IPX; X.25	TCP/IP
Routing Protocols Supported	RIP	RIP	RIP	OSPF
Wide Area Network Interface	64K byte; FT1	9600-2.048Mbps T1 service	9600-64Kbps; PDN X.25	56K-byte T1 service; PDN X.25
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	No No 13	No No 320	No No None identified	Yes None identified None identified
Max. Network Interfaces Supported	3	3	3	None identified
Pricing/Support Price (\$) Date Available Standard Warranty	1,495 December 1989 1 year	3,995 December 1989 1 year	1,750 December 1989 1 year	See comments None identified 90 days
Service Supplied by	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor	Vendor
Comments	Requires Synchronous/+ Adapter; supports 2 ports per board.	Requires Synchronous/+ Adapter; supports 9600 to 2.048Mbps and 2 ports per board.	Requires Novell X.25 extended Adapter.	Contact vendor for pricing information.

Vendor	Phaser Systems, Inc.	Promptus Communications,	Proteon, Inc.	Proteon, Inc.
Product	SNA Router 286 & 386	T-1 LanRouter	p4100+	p4200 FDDI Router
Characteristics LANs Supported	Ethernet; Token-Ring	AppleTalk; Arcnet; Ethernet; FDDI; Starlan; Token-Ring	AppleTalk; Ethernet; ProNET- 10; Token-Ring	Ethernet; FDDI; Token-Ring
Protocols Supported	IPX; SNA/SDLC	IPX	Apollo Domain; AppleTalk; DECnet; IPX; OSI; TCP/IP; XNS	Apollo Domain; AppleTalk; DECnet; IPX; OSI; TCP/IP; XNS
Routing Protocols Supported	None identified	None identified	OSPF	OSPF; RIP
Wide Area Network Interface	56K-byte T1 service	56K-byte T1 service	56K-byte T1 service; DDN X.25; PDN X.25	DDN X.25; PDN X.25
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	No No None identified	No No None identified	Yes None identified 5,000	Yes None identified 5,000
Max. Network Interfaces Supported	None identified	4	4	14
Pricing/Support Price (\$) Date Available Standard Warranty	See comments June 1989 None identified	5,900 April 1990 1 year	6,900, max. price is 9,900 January 1989 90 days	7,900, max price is 14,950 June 1987 90 days
Service Supplied by	Vendor	Dealer	Vendor	Vendor
Comments	Contact vendor for pricing infor- mation. Enables Novell Netware LAN's to communicate across established SNA wide area net- work.	LAN interconnect system for Novell NetWare LANS; built-in DSU/CSU allow direct connec- tion to T1 services, no external equip. required.	Offers 16Mbps backbone capability, source routing and spanning tree bridging.	

Vendor	Retix	The Santa Cruz Operation, Inc.	Shiva	Shiva
Product	4942 Remote Bridge/Router	TCP/IP	NetBridge	TeleBridge
Characteristics LANs Supported	Ethernet	Ethernet; FDDI; Token-Ring	AppleTalk	AppleTalk
Protocols Supported	All protocols-bridged/TCP/IP- routed; TCP/IP	TCP/IP	AppleTalk	AppleTalk
Routing Protocols Supported	RIP; STP/Adaptive Routing	RIP	RTMP	RTMP
Wide Area Network Interface	56K-byte T1 service	DDN X.25	None identified	None identified
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	Yes Yes 8,000	Yes No None identified	No No Does not apply	No No Does not apply
Max. Network Interfaces Supported	2	None identified	2	2
Pricing/Support Price (\$) Date Available Standard Warranty Service Supplied by	10,900 November 1990 1 year Third party	695 December 1988 30 days Vendor	499 November 1988 1 year	499 January 1989 1 year Vendor
Comments	тто рату	venuul	Expands the efficiency of AppleTalk networks beyond the normal 32 uses and allows large and efficient networks to be built. Combines various small networks into one complete internetwork; splits a saturated network into two.	Acts as a bridge between re- mote networks; AppleTalk sys-

Vendor	SynOptics Communications, Inc.	3Com Corp.	Tri-Data Corp.	Ungermann-Bass, Inc.
Product	3383	BR/2000	MaxWay 500	ASM-7100 MaxTalk
Characteristics LANs Supported	Ethernet	Ethernet	AppleTalk; Ethernet; FDDI; Token-Ring	AppleTalk; Ethernet
Protocols Supported	AppleTalk; DECnet; IPX; OSI; TCP/IP; Total of 14 protocols; XNS	OSI/CLNS; TCP/IP; XNS	AppleTalk; IPX; TCP/IP	AppleTalk; TCP/IP
Routing Protocols Supported	IGRP; RIP	None identified	None identified	DDP, ZIP, other AppleTalk pro- tocols
Wide Area Network Interface	None identified	None identified	None identified	None identified
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	Yes Yes 6,000	Yes Yes None identified	Yes Yes 15,000	Yes None identified Does not apply
Max. Network Interfaces Supported	2	2	6	. 16
Pricing/Support Price (\$) Date Available Standard Warranty	See comments December 1990 1 year	5,495 February 1990 1 year	5,495 June 1990 120 days	4,695 October 1989 90 days
Service Supplied by	Third party; vendor	Third party; vendor	Vendor	Vendor
Comments	Contact vendor for pricing information.	-		

Vendor	Ungermann-Bass, Inc.	Unisync Inc.	Vitalink Communications Corp.	Vitalink Communications Corp.
Product	BR3000	Unilinc LAN Communication Server	Transpath 530	Transpath 550
Characteristics LANs Supported	Ethernet	Ethernet; Token-Ring	Token-Ring	Token-Ring
Protocols Supported	XNS	DECnet; IPX; TCP/IP	TCP/IP	TCP/IP
Routing Protocols Supported	RIP	Proprietary	OSPF	OSPF
Wide Area Network Interface	56K-byte T1 service	56K-byte T1 service; DDN X.25; PDN X.25	56K-byte T1 service	56K-byte T1 service
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	No No 2,600	No No 200	Yes Yes None identified	Yes None identified None identified
Max. Network Interfaces Supported	1	8	1, 1-8 I/O ports	1, 1-8 I/O ports
Pricing/Support Price (\$) Date Available Standard Warranty Service Supplied by	9,700 February 1988 90 days Vendor	2,100 None identified 1 year Vendor	9,000 None identified 1 year Vendor	13,000 None identified 1 year Vendor
Comments	Also comes in bridge configuration.	Can run as part of Unisync's LAN Gateway Server.	Bridge/router.	Bridge/router.

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Vendor	Vitalink Communications Corp.	Wellfleet Communications	Wellfleet Communications	Wellfleet Communications
Product	Transpath 350	Concentrator Node	Feeder Node	Link Node
Characteristics LANs Supported	Ethernet	AppleTalk; Ethernet; FDDI; Starlan; Token-Ring	AppleTalk; Ethernet; FDDI; Starlan; Token-Ring	AppleTalk; Ethernet; FDDI; Starlan; Token-Ring
Protocols Supported	TCP/IP	AppleTalk; DECnet; IPX; OSI; TCP/IP; X.25; XNS	AppleTalk; DECnet; IPX; OSI; TCP/IP; X.25; XNS	AppleTalk; DECnet; IPX; OSI; TCP/IP; X.25; XNS
Routing Protocols Supported	OSPF	IS-IS 1991; OSPF; RIP	IS-IS 1991; OSPF; RIP	IS-IS 1991; OSPF; RIP
Wide Area Network Interface	56K-byte T1 service	56K-byte T1 service; DDN X.25; PDN X.25	56K-byte T1 service; DDN X.25; PDN X.25	56K-byte T1 service; DDN X.25 PDN X.25
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	Yes None identified None identified	Yes Yes 14,000	Yes Yes 14,000	Yes Yes 14,000
Max. Network Interfaces Supported	1, 1-8 I/O ports	26, 52 WAN	26, 52 WAN	26, 52 WAN
Pricing/Support Price (\$) Date Available Standard Warranty	16,500 None identified 1 year	14,000 November 1988 90 days	8,995, max. price is 10,995 November 1988 90 days	6,330 November 1988 90 days
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Bridge/router.			

Vendor	Zenith Electronics Corp.
Product	Galaxy Exchange
Characteristics LANs Supported	AppleTalk; Ethernet; Token- Ring
Protocols Supported	AppleTalk; DECnet; IPX; OSI; TCP/IP; XNS
Routing Protocols Supported	Source Routing; Source Rout-
Wide Area Network Interface	ing Transparent; Spanning Tree 56K-byte T1 service
SNMP Network Management SNMP Management Stations Throughput Rate (packets per second)	Yes Yes None identified
Max. Network Interfaces Supported	4
Pricing/Support Price (\$) Date Available Standard Warranty Service Supplied by	4,995 None identified 1 year Vendor
Comments	Interface modules available for Ethernet, Token-Ring, Broad- band, T1, and Leased Lines (at additional cost). The Galaxy Ex- change is a protocol- transparent system.

Gateways

Comparison Column Entry Descriptions

Gateways are the most complex of the internetworking products currently gaining in popularity. Gateways vary from vendor to vendor and model to model, so a wide variety of product types exists. We have tried to fit each product to the specifications listed, to provide an accurate representation of that product's capabilities. Our survey form provided each vendor with a number of possible choices for each parameter listed. There was also a space to write in a specific answer when the proper choices for that vendor were not listed.

Vendor and Model. This entry lists the manufacturer and model number or name of each device.

Characteristics

LANs Supported. This entry lists the LAN technologies the gateway will operate with. The most popular LAN technologies include Ethernet, Arcnet, token-ring, Starlan, AppleTalk, and FDDI. There

are also gateways available that operate with broadband LANs; these are generally supplied by broadband LAN vendors.

Protocols Supported.

LAN gateways operate at the upper layers of the OSI Reference Model. They accomplish their gateway functions by translating the protocols used on dissimilar LANs. This parameter will tell you exactly which protocols the gateway can translate. Popular protocols include IBM Systems **Network Architecture** (SNA); X.25 (CCITT's packet-switching protocol); TCP/IP (Transmission Control Protocol/ Internet Protocol, a protocol supported and standardized by the Department of Defense); XNS (Xerox Network Services); DECnet (Digital Equipment Corp.'s networking architecture); SDLC (IBM's Synchronous Data Link Control): and HDLC (the International Organization for Standardization's Highlevel Data Link Control).

Host Systems Supported. Many gateways provide a link between the LAN and a host computer. The most often supported hosts include IBM's 43XX and 30XX mainframe families, IBM's System/34/36/38 and AS/400 minicomputers, and Digital's VAX minicomputers.

Operation. Gateways can support local and/or remote operation.

Gateway Workstation.

Many gateways must have a device on the LAN dedicated to the gateway function. Popular gateway workstations include the IBM PC/XT/AT family or IBM compatibles; the IBM PS/2 Models 30, 50, 60, and 80; or the Apple Macintosh. Not all gateways, however, require a dedicated workstation.

Minimum Memory, Bytes. This entry provides the minimum amount of memory, in bytes, that the

minimum amount of memory, in bytes, that the gateway workstation requires for its operation.

Line Speeds Supported, bps. This entry provides the communication line speeds, in bits per second, that the gateway supports.

API Support. Many LAN gateways require a level of programming to operate effectively. In this

case, the application programming interface (API) supported by the gateway is critical. The most popular APIs are the IBM API, APPC/LU6.2, and DCA IRMA API. Many gateways provide a proprietary API.

Pricing/Support

Price (\$). There are a number of gateway types currently on the market providing a wide range of functionality. Likewise, gateways are available in a wide range of prices. The price of a gateway often depends on the configuration, the number of LUs (logical units), or the number of users.

Date of First Delivery.

This entry will tell you how long the product has been commercially available.

Standard Warranty. Warranties offered differ from vendor to vendor. Many offer one-year warranties; some offer less.

Service Supplied by. Increasingly, many products are now being serviced by the dealer or via a third-party service arrangement.

Comments. This entry includes space for any features, functions, or products not covered by the entries above.

Vendor	Able Computer	Able Computer	A
		Gatewa	ıys
Local Area Networks			rison Col
520-474		Local A Produc	rea Netv ts:

Vendor	Able Computer Communications	Able Computer Communications	Able Computer Communications	Advanced Digital Corp.
Product	DE250	PL550	RG300	ADNet
Characteristics LANs Supported	Ethernet	Ethernet	Lease line	Arcnet; Ethernet
Protocols Supported	TCP/IP	DECnet; LAT	AT&T/Paradyne; Case/Datatel	None identified
Host Systems Supported	UNIX	Digital VAX	Digital VAX	PC
Operation	Local	Local	Remote	Local
Gateway Workstation Supported	UNIX	DECLAT	DEC	IBM PC/XT/AT or compatible; IBM PS/2 Model 30
Minimum Memory (bytes)	2M	2M	512K	128K
Line Speeds Supported (bps)	1M	1M	80K	None identified
API Support	Proprietary API	Proprietary API	Proprietary API	None identified
Pricing/Support Price (\$)	6,500	15,750	5,750	395
Date of First Delivery Standard Warranty	November 1990 1 year	October 1988 1 year	December 1987 1 year	1989 1 year
Service Supplied by	Third party; vendor	Third party; vendor	Vendor	Dealer; vendor
Comments	Supports full TCP/IP suite and SNMP network management; provides TCP/IP connection via Ethernet to Able async solutions.	Provides Ethernet connection to Able async connectivity devices.	Provides 2 high speed ports for wide area connectivity, and Ethernet access to CASE/Datatel and AT&T/Paradyne switch networks.	

Vendor	Applitek Corp.	Applitek Corp.	APT Communications	AST Research Inc.
Product	NI10/G-SNA Gateway	NI10/G-X.25 Gateway	ComTalk	AST-5250 Gateway Option
Characteristics LANs Supported	UniLAN	UniLAN	AppleTalk; Ethernet; Token- Ring	NETBIOS-compatible LANs
Protocols Supported	SNA	X.25	AppleTalk	NETBIOS interface
Host Systems Supported	IBM 3270 hosts	X.25 hosts	Digital VAX; UNIX; other TCP/IP hosts	IBM AS/400
Operation	Remote	Local; Remote	Local; Remote	Local; Remote
Gateway Workstation Supported	None identified	None identified	Apple Macintosh	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above
Minimum Memory (bytes)	None identified	None identified	512K	128K
Line Speeds Supported (bps)	19.2K; 9.6K	19.2K; 56K; 64K; 9.6K	1.544M; 19.2K; 56K; 64K; 9.6K	9.6K
API Support	None identified	None identified	Mac TCP or compatible	IBM API
Pricing/Support Price (\$)	18,810	18,810	3.250	995
Date of First Delivery Standard Warranty	1987 90 days	1986 90 days	October 1989 90 days	1986 2 years
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Allows asynchronous terminals and printers connected to a Uni- LAN to communicate with hosts running SNA; allows IBM PCs to emulate 3270 terminals and utilize the 3270-PC file transfer facility.	bone and provides access to	Available with multiple LAN/ WAN port configurations; TCP/ IP gateway software included; WAN ports support synchro- nous 56K bps-1.544M bps lines or X.25 networks.	

Vendor	AT&T	AT&T	AT&T	AT&T
Product	Async Gateway Server	NAS Gateway-SBS	Remote PC Gateway	StarGROUP Software Asynchronous Gateway
Characteristics LANs Supported	Ethernet; Starlan	Ethernet; Starlan	Ethernet; Starlan	Ethernet; Starlan; Token-Ring
Protocols Supported	IBM async protocols; ISO/OSI	SDLC; SNA	ISO/OSI	ISO
Host Systems Supported	AT&T ISN & System 75/85 mod- ules	SNA mainframes	None identified	None identified
Operation	Remote	Remote	Remote	Local; Remote
Gateway Workstation Supported	AT&T 6380 WGS; IBM PC/XT/ AT or compatible; IBM PS/2	AT&T 6380 WGS; IBM PC/XT/ AT or compatible; IBM PS/2	AT&T 6386 WGS; IBM PC/XT/ AT or compatible; IBM PS/2	AT&T 6386
Minimum Memory (bytes)	256K	256K	256K	4M
Line Speeds Supported (bps)	19.2K	19.2K	9.6K	19.2K; 9.6K
API Support	None identified	None identified	None identified	None identified
Pricing/Support Price (\$)	2,595	2,595	1,495	1,275
Date of First Delivery Standard Warranty	None identified 90 days	None identified 90 days	November 1988 90 days	January 1989 30 days
Service Supplied by	Vendor	Vendor	Vendor	Dealer; vendor
Comments	Price shown is for 8 users; 8-16 upgrade-\$1,700; 16-32 upgrade-\$1,000.	Price shown is for 8 users; 8-16 upgrade-\$1,700; 16-32 upgrade-\$1,000.		Provides PC LAN clients with access to asynchronous devices and hosts.

Vendor	AT&T	AT&T	Attachmate Corp.	Avatar Corp.
Product	StarGROUP Software SNA Gateway	StarGROUP Software TCP/IP Access Program	3270 Gateway 1.31	MacMainFrame Coax Gateway
Characteristics LANs Supported	Ethernet; Starlan; Token-Ring	Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; NETBIOS- compatible LANs; Starlan; Token-Ring	AppleTalk
Protocols Supported	SNA; X.25	ISO; TCP/IP	BSC, SDLC; SNA	SNA
Host Systems Supported	IBM System/34/36/38	Digital VAX; Sun~&T[HP]	IBM 43XX/30XX; IBM AS/400	IBM 43XX/30XX
Operation	Local; Remote	Local; Remote	Local; Remote	Local
Gateway Workstation Supported	AT&T 6386	AT&T 6386/UNIX	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	Apple Macintosh
Minimum Memory (bytes)	4M	4M	None identified	1M
Line Speeds Supported (bps)	19.2K; 4M; 56K; 9.6K	10M	64K	2.35M
API Support	DCA IRMA	None identified	IBM API	Apple; Proprietary API
Pricing/Support Price (\$)	1,695, max. price is 7,795	1,457	425	2,495
Date of First Delivery Standard Warranty	January 1990 30 days	March 1989 30 days	August 1987 90 days	March 1990 1 year
Service Supplied by	Dealer; vendor	Dealer; vendor	Vendor	Vendor
Comments	Provides PC LAN clients with access to SNA hosts.	ISO-to-TCP/IP gateway.	Works with Extra! Connectivity Software to provide PC workstations on a LAN with access to an IBM mainframe. Program allows LAN workstations to run up to 4 host sessions each for a total of 128 available	Supports up to 5 host terminal, printer sessions simulta- neously. Host graphics emula- tion available with optional Mac- MainFrame Graphics applica- tion software.

Vendor	Avatar Corp.	Avatar Corp.	CASE/Datatel, Inc.	CASE/Datatel, Inc.
Product	MacMainFrame SDLC Gateway	MacMainFrame Token Ring Gateway	6320	6321
Characteristics LANs Supported	AppleTalk; SDLC/SNA	AppleTalk; Token-Ring	AppleTalk; Ethernet	AppleTalk; Ethernet
Protocols Supported	SNA	SNA	DECnet; LAT; SDLC; SNA; TCP/ IP; X.25	DECnet; LAT; SDLC; SNA; TCP/IP; X.25
Host Systems Supported	IBM 43XX/30XX	IBM 43XX/30XX	Digital VAX; IBM 43XX/30XX	Digital VAX; IBM 43XX/30XX
Operation	Remote	Local	None identified	None identified
Gateway Workstation Supported	Apple Macintosh	Apple Macintosh	Apple Macintosh; IBM PC/XT/ AT or compatible; IBM PS/2	Apple Macintosh; IBM PC/XT/ AT or compatible; IBM PS/2
Minimum Memory (bytes)	1M	1M	1M	1M
Line Speeds Supported (bps)	56K	4M	128K; 19.2K; 56K; 64K; 9.6K	128K; 19.2K; 56K; 64K; 9.6K
API Support	Apple; Proprietary API	Apple; Proprietary API	None identified	None identified
Pricing/Support Price (\$)	2,495, max. price is 6,495	2,495, max. price is 8,495	8,000	8,000
Date of First Delivery Standard Warranty	September 1990 1 year	September 1990 1 year	December 1988 1 year	December 1988 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments			Price shown is base.	Price shown is base.

Vendor	Chi Corp.	Chi Corp.	Chi Corp.	Chi Corp.
Product	GL5200	LinkUp 3270 Coax DFT Gatestation	Linkup 3270 Remote Gatestation	Linkup 3299 Coax Gatestation
Characteristics LANs Supported	NETBIOS	Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring
Protocols Supported	UTS; Uniscope	SNA	BSC; NETBIOS interface; SNA	SNA
Host Systems Supported	Unisys 1100; Unisys 2200	Any host with a 3274 or 3174 attached; IBM 43XX/30XX	Any host with remote 3274 or 3174 connect; IBM 43XX/30XX	Any host with a 3274 or 3174 attached; IBM 43XX/30XX
Operation	Local; Remote	Local; Remote	Remote	Local; Remote
Gateway Workstation Supported Minimum Memory (bytes)	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 512K	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K
Line Speeds Supported (bps)	19.2K; 9.6K	None identified	19.2K; 9.6K	None identified
API Support	Proprietary API; Unisys STEP UP/F	DCA IRMA; IBM API; Proprietary API	DCA IRMA; IBM API; Proprietary API	DCA IRMA; IBM API; Proprietary API
Pricing/Support Price (\$)	2,195, max. price is 3,395	1,120	2,995	3,345
Date of First Delivery Standard Warranty	June 1986 90 days	1988 1 year	1986 1 year	1989 1 year
Service Supplied by	Vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Versions available for Novell IPX/SPX and Banyan VINES StreetTalk interface support; 43 and 64 session gateways avail- able.	Windows 3.0 support available.	Emulates a remote 3174 providing 32 terminal sessions for the LAN; 10 session gateway available for \$1,495.00; Windows 3.0 version available.	Windows 3.0 support available.

Local Area Networks

Vendor	Chi Corp.	Commtex Inc.	Data Interface Systems Corp.	Datapoint Corp.
Product	X.25 Linkup Multi-Protocol Gateway	CX-80 Data Exchange	DI3270	VistaGate
Characteristics LANs Supported	Arcnet; Ethernet; Starlan; Token-Ring	Proprietary	Arcnet; Ethernet; NETBIOS LANs; Starlan; Token-Ring	Arcnet; Ethernet; Token-Ring
Protocols Supported	3270/QLLC; DEC/VT; UTS; X.25	SNA; X.25	BSC remote; SDLC; SNA	SNA; TCP/IP; X.25
Host Systems Supported	Digital VAX; IBM 43XX/30XX; Unisys 1100; Unisys 2200	Digital VAX; IBM 43XX/30XX; any asynchronous host	IBM 43XX/30XX; IBM 9370	Digital VAX; IBM 43XX/30XX; IBM System/34/36/38
Operation	Remote	Remote	Local, remote	Local; Remote
Gateway Workstation Supported	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30
Minimum Memory (bytes)	256K; 512K	Does not apply	200K	1M
Line Speeds Supported (bps)	19.2K; 56K; 64K; 9.6K	19.2K; 56K; 64K; 9.6K	19.2K; 56K; 64K; 9.6K	19.2K; 9.6K
API Support	IBM API; Proprietary API	Does not apply	APPC/LU6.2; IBM API; Proprietary API; SERPI	None identified
Pricing/Support Price (\$)	6,145	4,950	See comments	See comments
Date of First Delivery Standard Warranty	October 1988 90 days	1980 90 days	January 1985 30 days	None identified 30 days
Service Supplied by	Vendor	Third party; vendor	Vendor	Vendor
Comments	Supports up to 254 sessions; 8 workstation (32 sessions) also available.	Price shown is base; enables a mix of up to 50 asynch ASCII, coax, and Type-A coax terminals/PCs to access up to 4 IBM, asynch, and X.25 hosts; features keystroke toggle of up to 5 concurrent sessions.	\$1,095-\$4,495 (software); \$240- \$995 (hardware); optimal environment-Novell-AT IPX level; contact vendor for pricing information.	Contact vendor for pricing information.
Vendor	Develcon Electronics Ltd.	Digital Communications Associates, Inc.	Digital Communications Associates, Inc.	Digital Communications Associates, Inc.
Product	ING1064	IRMALAN 802.2 Gateway Server	IRMALAN DFT Gateway Server	IRMALAN SDLC Gateway Server
	Ethernet	AppleTalk; Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring
LANs Supported	Ethernet TCP/IP; X.25			
LANs Supported		Starlan; Token-Ring	Token-Ring	Token-Ring
LANs Supported Protocols Supported Host Systems Supported	TCP/IP; X.25	Starlan; Token-Ring SNA	Token-Ring SNA	Token-Ring SNA
LANs Supported Protocols Supported Host Systems Supported Operation	TCP/IP; X.25 Any host supporting TCP/TP	Starlan; Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	Token-Ring SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above
LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported	TCP/IP; X.25 Any host supporting TCP/TP Local; Remote Standalone System Does not apply	Starlan; Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K; 40K	Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K	Token-Ring SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2
LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps)	TCP/IP; X.25 Any host supporting TCP/TP Local; Remote Standalone System Does not apply 128K	Starlan; Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K; 40K None identified	Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K None identified	Token-Ring SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 40K 19.2K; 56K; 64K; 72K; 9.6K
LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps)	TCP/IP; X.25 Any host supporting TCP/TP Local; Remote Standalone System Does not apply	Starlan; Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K; 40K	Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K	Token-Ring SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 40K
LANS Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support	TCP/IP; X.25 Any host supporting TCP/TP Local; Remote Standalone System Does not apply 128K	Starlan; Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K; 40K None identified IBM API	Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K None identified	Token-Ring SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 40K 19.2K; 56K; 64K; 72K; 9.6K
LANS Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support Pricing/Support Price (\$) Date of First Delivery	TCP/IP; X.25 Any host supporting TCP/TP Local; Remote Standalone System Does not apply 128K None identified	Starlan; Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K; 40K None identified IBM API 3,495, max. price is 6,995 October 1986	Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K None identified DCA IRMA; IBM API 1,495 October 1986	Token-Ring SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 40K 19.2K; 56K; 64K; 72K; 9.6K DCA IRMA; IBM API 1,295, max. price is 6,495 October 1986
Characteristics LANS Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support Pricing/Support Price (\$) Date of First Delivery Standard Warranty Service Supplied by	TCP/IP; X.25 Any host supporting TCP/TP Local; Remote Standalone System Does not apply 128K None identified 12,500 None identified	Starlan; Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K; 40K None identified IBM API 3,495, max. price is 6,995	Token-Ring SNA IBM 43XX/30XX Local IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K None identified DCA IRMA; IBM API 1,495	Token-Ring SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 40K 19.2K; 56K; 64K; 72K; 9.6K DCA IRMA; IBM API 1,295, max. price is 6,495

Local Area Network Products: Comparison Columns Gateways

Vendor	Digital Communications Associates, Inc.	Digital Communications Associates, Inc.	Digital Equipment Corp.	Eicon Technology Corp.
Product	MACIRMALAN 802.2 Gateway Server	MACIRMALAN SDLC Gateway Server	DEC MicroServer Family	Access/QLLC
Characteristics LANs Supported	AppleTalk	AppleTalk	Ethernet	Arcnet; Ethernet; NETBIOS- compatible LANs; Starlan; Token-Ring
Protocols Supported	SNA	SNA	DECnet; OSI; SNA; TCP/IP; X.25	SNA; X.25
Host Systems Supported	IBM 43XX/30XX	IBM 43XX/30XX	Digital VAX	Digital VAX; IBM 43XX/30XX; IBM AS/400
Operation	Local	Remote	Local; Remote	Local; Remote
Gateway Workstation Supported	Apple Macintosh	Apple Macintosh	Dedicated gateway-VAX-based	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2
Minimum Memory (bytes)	256K	None identified	1M	Models 50 and above 640K
Line Speeds Supported (bps)	None identified	19.2K; 56K; 72K; 9.6K	1.544M; 56K	128K
API Support	DCA IRMA; Hypercard; IBM API	DCA IRMA; Hypercard; IBM API	None identified	APPC/LU6.2; IBM API; Proprietary API
Pricing/Support Price (\$)	3,995, max. price is 5,995	4,995, max. price is 6,495	13,230	1,295, max. price is 4,995
Date of First Delivery Standard Warranty	October 1990 90 days	August 1990 1 year	None identified 90 days	1986 1 year
Service Supplied by	Vendor	Vendor	Vendor	Dealer; third party; vendor
Comments	Allows AppleTalk LAN access to IBM SNA host; includes gateway software for DOS system, workstation software for Macintosh's, file transfer, and API support.			Integrates 3270 & 5250 with X.25 communication, to communicate to hosts connected to an X.25 packet switched data network; uses an EiconCard to support up to 254 simultaneous sessions on any NetBIOS or N
Vendor	Eicon Technology Corp.	Eicon Technology Corp.	Eicon Technology Corp.	Eicon Technology Corp.
Product	Access/SDLC	Access/TIC	Access/X.25	LAN Router/400
Characteristics LANs Supported	Arcnet; Ethernet; NETBIOS- compatible LANs; Starlan; Token-Ring	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring	Arcnet; Ethernet; NETBIOS- compatible LANs; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring
Protocols Supported	SNA	SNA	X.25	SNA; X.25
Host Systems Supported	IBM 43XX/30XX; IBM AS/400; IBM System/34/36/38	IBM 43XX/30XX; IBM AS/400	ASCII hosts; Digital VAX	IBM AS/400
Operation	Local	Local	Local; Remote	Local; Remote
Gateway Workstation Supported	IBM PC/XT/AT or compatible, IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above
Minimum Memory (bytes)	640K	640K	640K	640K
Line Speeds Supported (bps)	128K	16M; 4M	128K	128K
API Support	APPC/LU6.2; IBM API; Proprietary API	APPC/LU6.2; IBM API; Proprietary API	APPC/LU6.2; Proprietary API	APPC/LU6.2; IBM API; Proprietary API
Pricing/Support Price (\$)	995, max. price is 3,495	See comments	995, max. price is 2,995	See comments
Date of First Delivery Standard Warranty	1986 1 year	March 1990 1 year	1985 1 year	March 1990 1 year
Service Supplied by	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor
Comments	Connects PCs, PS/2s, and compatibles to a variety of IBM hosts over dedicated or switched SDLC lines; uses an EiconCard to support up to 254 simultaneous sessions on any NETBIOS or NetWare LAN.	Supports background host printing, IND\$FILE file transfer, not-key between emulation sessions to DOS, full 3270 Information Display System emulation, via EiconCard; contact vendor for pricing information	Connects a variety of non-IBM hosts over X.25 packet switched data networks; uses an EiconCard to support up to 254 simultaneous sessions on any NETBIOS or NetWare LAN.	Supports IBM AS/400 connections over SDLC or X.25 communications lines using Eicon-Card as the server; supports 128 conversations; contact vendor for pricing information.

Vendor	Frontier Technologies Corp.	Gateway Communications, Inc.	Gateway Communications, Inc.	Gateway Communications, Inc.
Product	AdCom3-I(AT) and Gateway Software	G/Async Gateway	G/Async II Gateway	G/X.25 Gateway
Characteristics LANs Supported	Ethernet	Arcnet; Ethernet; NetWare; Token-Ring	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; Token-Ring
Protocols Supported	TCP/IP; X.25	Asynchronous	Asynchronous	X.25
Host Systems Supported	IBM System/34/36/38	Any host supporting async transmission; Digital VAX	None identified	See comments
Operation	Local; Remote	Local; Remote	Local; Remote	Remote
Gateway Workstation Supported	IBM PC/XT/AT or compatible	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2	386 ISA; IBM PC/XT/AT or compatible; IBM PS/2 Model 30
Minimum Memory (bytes)	128K	Models 50 and above 256K	Models 50 and above 26K	256K
Line Speeds Supported (bps)	250K	19.2K	19.2K	19.2K
API Support	None identified	Proprietary API	Proprietary API	Proprietary API
Pricing/Support Price (\$)	4,995	1,595	1,595	1,895
Date of First Delivery Standard Warranty	None identified 90 days	July 1986 1 year	April 1989 1 year	1985 1 year
Service Supplied by	Vendor	Dealer	Dealer	Dealer; vendor
Comments		Price shown is for 4-port version.	Price shown is average; sup- ports third party terminal emula- tion inlcuding Crosstalk, Pro- comm, EM4010, Ascom IV, and Relay Gold.	Supports terminal emulation for ADDS, Data General, Datapoint, Hazeltine, HP, IBM, NCR, Tan- dem, Teletype, Honeywell, Ze- nith, Alpha Micro, and DEC.

Vendor	Gateway Communications, Inc.	Gateway Communications, Inc.	Harris Adacom	Hewlett-Packard Co.
Product	G/X.25 Gateway & Bridge	G/X.25 Gateway 64	9570 Strategy LAN Gateway	HP NS LAN Gateway
Characteristics LANs Supported	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; NETBIOS LANs; Token-Ring	Ethernet; Token-Ring	Arcnet; Ethernet; Novell LANs; Omninet; Starlan; Token-Ring
Protocols Supported	X.25	X.25	SNA; TCP/IP; X.25	IPX; TCP/IP
Host Systems Supported	Digital VAX	See comments	IBM 43XX/30XX	HP 3000
Operation	Remote	Remote	Local; Remote	Local
Gateway Workstation Supported	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2	IBM PC/XT/AT or compatible; IBM PS/2 Model 30	ASCII terminals; IBM PC/XT/AT or compatible; IBM PS/2	Compaq; Hewlett-Packard Vectra
Minimum Memory (bytes)	Models 50 and above 512K	512K	4M	640K
Line Speeds Supported (bps)	19.2K	56K; 64K	64K	10M
API Support	Proprietary API	Proprietary API	IBM API; Novell IPX	None identified
Pricing/Support Price (\$)	2,495	3,445	See comments	4,995
Date of First Delivery Standard Warranty	September 1985 1 year	November 1989 1 year	None identified 1 year	September 1989 None identified
Service Supplied by	Dealer	Dealer	None identified	Vendor
Comments	Supports terminal emulation of ADDS, Data General, DEC, Hazeltine, Honeywell, IBM, HP, NCR, and Zenith.	Supports terminal emulation of ADDS, Data General, Datapoint, DEC, Esprit, Hazeltine, HP, Honeywell, IBM, NCR, Tandem, TeleVideo, and Zenith.	Contact vendor for pricing infor- mation; multiple LAN Gateway to an IBM host supports Ether- net Token Ring LAN.	Provides LAN-to-LAN connectivity between Novell NetWare networks and HP 3000 computers.

Vendor	ICOT	ICOT	ICOT	ІСОТ
Product	OmniPATH DFT 20 LU Gateway	OmniPATH DFT 40 LU Gateway	OmniPATH DFT 5 LU Gateway	OmniPATH SDLC 128 LU Gateway
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	Ethernet
Protocols Supported	SNA	SNA	SNA	SNA
Host Systems Supported	IBM 43XX/30XX	IBM 43XX/30XX	IBM 43XX/30XX	IBM 43XX/30XX
Operation	Local; Remote	Local; Remote	Local; Remote	Local; Remote
Gateway Workstation Supported	IBM PC/XT/AT or compatible; IBM PS/2 Model 30			
Minimum Memory (bytes)	256K	256K	256K	256K
Line Speeds Supported (bps)	56K	56K	56K	56K
API Support	IBM API; Proprietary API			
Pricing/Support Price (\$)	2,995	3,995	1,695	7,495
Date of First Delivery Standard Warranty	June 1989 1 year	June 1989 1 year	June 1989 1 year	June 1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Workstation software requires only 51K of memory.	Workstation software requires only 51K of memory.	Workstation software requires only 51K of memory.	Workstation software requires only 51KB of memory.

Vendor	ICOT	ICOT	ІСОТ	СОТ
Product	OmniPATH SDLC 253 LU Gateway	OmniPATH SDLC 32 LU Gateway	OmniPATH Token Ring 128 LU Gateway	OmniPATH Token Ring 253 LU Gateway
Characteristics LANs Supported	Ethernet	Ethernet	Token-Ring	Token-Ring
Protocols Supported	SNA	SNA	SNA	SNA
Host Systems Supported	IBM 43XX/30XX	IBM 43XX/30XX	IBM 43XX/30XX	IBM 43XX/30XX
Operation	Local	Local; Remote	Local; Remote	Local; Remote
Gateway Workstation Supported	IBM PC/XT/AT or compatible; IBM PS/2 Model 30	IBM PC/XT/AT or compatible; IBM PS/2 Model 30	IBM PC/XT/AT or compatible; IBM PS/2 Model 30	IBM PC/XT/AT or compatible; IBM PS/2 Model 30
Minimum Memory (bytes)	256K	256K	256K	256K
Line Speeds Supported (bps)	56K	56K	56K	56K
API Support	IBM API; Proprietary API	IBM API; Proprietary API	IBM API; Proprietary API	IBM API; Proprietary API
Pricing/Support Price (\$)	9,995	4,995	7,495	9,995
Date of First Delivery Standard Warranty	June 1989 1 year	June 1989 1 year	March 1990 1 year	March 1990 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Workstation software requires only 51KB of memory.	Workstation software requires only 51KB of memory.	Workstation software requires only 51K of memory.	Workstation software requires only 51K of memory.

Vendor	ICOT	ICOT	ICOT	IDEAssociates, Inc.
Product	OmniPATH Token Ring 8 LU Gateway	OmniPath SDLC 8 LU Gateway	OmniPath Token Ring 32 LU Gateway	IDEAcomm 5250/Remote
Characteristics LANs Supported	Token-Ring	Ethernet	Token-Ring	NETBIOS-compatible LANs
Protocols Supported	SNA	SNA	SNA	SNA
Host Systems Supported	IBM 43XX/30XX	IBM 43XX/30XX	IBM 43XX/30XX	IBM AS/400; IBM System/34/ 36/38
Operation	Local; Remote	Local; Remote	Local; Remote	Remote
Gateway Workstation Supported	IBM PC/XT/AT or compatible; IBM PS/2 Model 30	IBM PC/XT/AT or compatible; IBM PS/2 Model 30	IBM PC/XT/AT or compatible; IBM PS/2 Model 30	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above
Minimum Memory (bytes)	256K	256K	256K	128K
Line Speeds Supported (bps)	56K	56K	56K	19.2K
API Support	IBM API; Proprietary API	IBM API; Proprietary API	IBM API; Proprietary API	None identified
Pricing/Support Price (\$)	2,995	2,995	4,995	395
Date of First Delivery	March 1990	June 1989	March 1990	1988
Standard Warranty	1 year	1 year	1 year	1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Workstation software requires only 51K of memory.	Workstation software requires only 51KB of memory.	Workstation software requires only 51K of memory.	Software emulation package that allows an IBM PC to access IBM midrange systems form a remote location via synchronous modem; emulates 3180, 5251-11, 5291, or 5292-1 terminals; requires IDEAcomm 5250/rem
Vendor	IDEAssociates, Inc.	IDEAssociates, Inc.	IN-Net Corp.	Infotron Systems Corp.
Product	IDEAcomm 5251/Gateway AH	IDEAcomm 5251/Gateway Plus	FiberTalk 3000 CBU	Commix 32
Characteristics LANs Supported	NETBIOS-compatible LANs	NETBIOS-compatible LANs	Ethernet; FDDI	Ethernet
Protocols Supported	SDLC	Twinax	TCP/IP	LAT; TCP/IP; X.25
Host Systems Supported	IBM AS/400	IBM AS/400; IBM System/34/ 36/38	IBM 43XX/30XX	Digital VAX; IBM AS/400; UNIX
Operation	Local	Local	Local	Local; Remote
Gateway Workstation Supported	IBM PC/XT/AT or compatible; IBM PS/2 Model 30	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	Apple Macintosh; IBM PC/XT/ AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50	Proprietary platform
Minimum Memory (bytes)	None identified	128K	None identified	Does not apply
Line Speeds Supported (bps)	1.1M	1.1M	100M	19.2K; 56K; 64K; 9.6K
API Support	None identified	None identified	None identified	Does not apply
Pricing/Support Price (\$)	1,940	1,295	35,000	7,500
Date of First Delivery Standard Warranty	None identified 1 year	None identified 1 year	1990 1 year	March 1989 90 days
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Allows access to IBM's PC sup-	PCs attached to IBM Token		Supports up to 60 simunta-

Vendor	Interlink Computer Sciences, Inc.	Interlink Computer Sciences, Inc.	International Business Machines Corp. (IBM)	Jupiter Technology, Inc./Intel Corp.
Product	SNS Network Integration Family	SNS/SNA Gateway	3172 Model 001	Mail View X.400 Gateway
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet; Token Bus; Token- Ring	AppleTalk; Ethernet
Protocols Supported	SNA; TCP/IP	DECnet; SNA	DECnet; MAP 3.0; TCP/IP	OSI; TCP/IP; X.25
Host Systems Supported	Any host supporting TCP/TP; IBM 43XX/30XX	Digital VAX; IBM 43XX/30XX	9370; IBM 43XX/30XX	None identified
Operation	Local; Remote	Local, remote	Local	Local
Gateway Workstation Supported	Does not apply	Does not apply	Not available	IBM PC/XT/AT or compatible
Minimum Memory (bytes)	Does not apply	Does not apply	None identified	640K
Line Speeds Supported (bps)	1.544M; 19.2K; 56K; 64K; 9.6K	19.2K; 56K; 64K; 9.6K	None identified	None identified
API Support	Proprietary API	APPC/LU6.2; DEC	IBM API	None identified
Pricing/Support Price (\$)	42,900	39,500	25,000	49,500
Date of First Delivery Standard Warranty	March 1990 90 days	September 1984 90 days	September 1990 1 year	First Quarter, 1989 1 year
Service Supplied by	Vendor	Vendor	Vendor	Vendor
Comments	Price shown is base.	Price shown is base.	Price includes hardware & soft- ware; DEC support requires SNS/SNA gateway product from Interlink Computer Sci- ences on S/370 host.	Includes Mail Integration Services and Gateway Server Soft ware for popular LAN base email systems.

Vendor	McData Corp.	Mitek OpenConnect Systems, Corp.	Multi-Tech Systems, Inc.	National Semiconductor Corp
Product	6100E	M2030/M2133/M2933/OCS II	MC3270/GCP	LAN Micronode
Characteristics LANs Supported	Ethernet	Ethernet; Token-Ring	NETBIOS LANS	Arcnet; NETBIOS; Starlan; Token-Ring
Protocols Supported	LAT; SNA; TCP/IP	SNA; TCP/IP	SNA	SDLC; SNA; X.25
Host Systems Supported	IBM 43XX/30XX; UNIX	Digital VAX; IBM 43XX/30XX; IBM System/34/36/38	IBM 43XX/30XX	IBM 43XX/30XX
Operation	Local	Local; Remote	Remote	Remote
Gateway Workstation Supported	None identified	IBM PC/XT/AT or compatible; IBM RISC/6000	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible
Minimum Memory (bytes)	Does not apply	1M	640K	256K
Line Speeds Supported (bps)	None identified	19.2K; 256K; 56K; 64K; 9.6K	9.6K	19.2K
API Support	None identified	APPC/LU6.2; IBM API; NetView - Proprietary API; Proprietary API	IBM API	IBM API
Pricing/Support Price (\$)	23,000	11,400	1,999	2,495
Date of First Delivery Standard Warranty	None identified 13 months	April 1986 90 days	April 1990 2 years	April 1985 1 year
Service Supplied by	Vendor	Dealer; third party; vendor	Vendor	Dealer; third party; vendor
Comments	Provides IBM host access for users on up to 6 Ethernet LANs via LAT terminal servers, TCP/IP terminal servers, and the LinkMaster 4174 Model 44R establishment controller; user workstations supported incl	Price shown is base.		

Vendor	National Semiconductor Corp.	Netlink, Inc.	Network Software Associates, Inc.	Novell, inc.
Product	QNX Micronode	SNA - Hub	AdaptSNA LAN Gateway	NetWare 5250 Twinax Gateway
Characteristics LANs Supported	QNX NET	Token-Ring	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; SPX- compatible LANs; Token-Ring
Protocols Supported	SDLC; SNA	SNA	IPX; NETBIOS interface; SNA; SPX; XNS	SNA
Host Systems Supported	IBM 43XX/30XX	IBM 43XX/30XX; Tandem, Fujitsu	IBM 43XX/30XX	IBM AS/400
Operation	Remote	Remote	Local; Remote	Local
Gateway Workstation Supported	IBM PC/XT/AT or compatible; IBM PS/2 Model 30	None identified	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above; Systems	IBM PC/XT/AT or compatible; IBM PS/2 Model 30
Minimum Memory (bytes)	256K	None identified	266K	140K
Line Speeds Supported (bps)	19.2K	19.2K; 56K; 64K; 9.6K	16M; 64K	None identified
API Support	Proprietary API	None identified	APPC/LU6.2; IBM API	IBM API
Pricing/Support Price (\$)	2,495	8,250, max. price is 11,500	1,495, max. price is 5,995	1,450
Date of First Delivery Standard Warranty	April 1986 1 year	None identified 36 months	January 1989 1 year	March 1990 1 year
Service Supplied by	Dealer; third party; vendor	Third party; vendor	Vendor	Dealer; third party; vendor
Comments	\$3,495 (16 LUs); \$4,495 (32 LUs).	Optional multihost routing fea- ture enables a token-ring at- tached device to switch be- tween 1 or more different up- stream hosts.		Requires Novell Twinax Adapter or Micro Integration's Micro Channel Twinax Adapter.

Vendor	Novell, Inc.	Novell, Inc.	Novell, Inc.	Novell, Inc.
Product	NetWare Asynchronous Communications Server	NetWare SNA Gateway	NetWare SNA Gateway ELS	NetWare X.25 Gateway
Characteristics LANs Supported	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; NetWare LANs; Token-Ring	Arcnet; Ethernet; NetWare LANs; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring
Protocols Supported	Async	IPX; NETBIOS interface; SPX	IPX; NETBIOS interface; SPX	IPX; NETBIOS interface; SPX; X.25
Host Systems Supported	Asynchronous hosts	IBM 43XX/30XX	IBM 43XX/30XX	X.25 hosts
Operation	Local; Remote	Local, remote	Local, remote	Remote
Gateway Workstation Supported	IBM PC/XT/AT or compatible; IBM PS/2 Model 30	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above
Minimum Memory (bytes)	256K	232K	238K	256K
Line Speeds Supported (bps)	19.2M; 300	1.2K; 19.2K; 56K; 64K; 9.6K	19.2K; 9.6K	64K
API Support	NASI	APPC/LU6.2; DCA IRMA; IBM API; Proprietary API	APPC/LU6.2; DCA IRMA; IBM API; Proprietary API	INT 14; Proprietary API
Pricing/Support Price (\$)	1,495	2,995	595	1,195
Date of First Delivery Standard Warranty	March 1987 1 year	December 1988 1 year	December 1988 1 year	June 1988 1 year
Service Supplied by	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor	Dealer; third party; vendor
Comments	Requires the WNIM+ hardware adapter.	Requires one of five hardware adapters depending on connec- tivity option (coax, coaxmux, synchronous, synchronous high speed, token-ring).	tivity option (coax, synchro-	Access to host computer used by async hosts such as Com- puServe; requires X.25 Adapter for PC or X.25 Adapter for PS/2

Vendor	NTI Group, Inc.	ParaData Computer Networks, Inc.	ParaData Computer Networks, Inc.	ParaData Computer Networks Inc.
Product	NTI 2500 Gateway	HoneyLAN Asynchronous Gateway	HoneyLAN Synchronous Gateway	PACs Plus
Characteristics LANs Supported	DES Net; Ethernet	Arcnet; Ethernet; FDDI; NETBIOS-compatible LANs; SPX; Starlan; Token-Ring	Arcnet; Ethernet; FDDI; NETBIOS-compatible LANs; SPX; Starlan; Token-Ring	Arcnet; Ethernet; FDDI; NETBIOS-compatible LANs; SPX; Starlan; Token-Ring
Protocols Supported	HDLC; TCP/IP; X.25	NETBIOS interface; OSI; SPX; TCP/IP; X.25; XNS	NETBIOS interface; OSI; SPX; TCP/IP; X.25; XNS	NETBIOS interface; OSI; SPX; TCP/IP; X.25; XNS
Host Systems Supported	None identified	Any Bull GCOS host	Any Bull GCOS host	Async host or modem; Digital VAX
Operation	Local; Remote	Local; Remote	Local; Remote	Local; Remote
Gateway Workstation Supported	IBM PC/XT/AT or compatible	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above
Minimum Memory (bytes)	1M	256K	256K	256K
ine Speeds Supported (bps)	1.544M; 56K; 64K; 9.6K	19.2K; 38.4K; 9.6K	19.2K; 56K; 9.6K	19.2K; 38.4K; 9.6K
API Support	Proprietary API	NETBIOS; Proprietary API; SPX	NETBIOS; Proprietary API; SPX	NETBIOS; Proprietary API; SPX
Pricing/Support Price (\$)	See comments	2,995	2,995, max. price is 4,995	3,795
Date of First Delivery Standard Warranty	1990 1 year	June 1989 1 year; 90 days	June 1988 1 year; 90 days	February 1990 1 year; 90 days
Service Supplied by	Vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor
Comments	Contact vendor for pricing infor- mation.	Connects PC LANs to Bull GCOS systems via standard VIP asynchronous connections.	Connects PC LANs to Bull GCOS systems via standard VIP synchronous connection.	PACs Plus is a dial-out/dial-in asynchronous comm server. It connects PC LANs to asynchro nous hosts, connects remote users to LANs, and allows mo- dem sharing for all LAN users. Dial-out and dial-in only v
Vendor	Passport Communications, Inc.	Rabbit Software Corp.	Rabbit Software Corp.	Rabbit Software Corp.
	Passport Communications, Inc. Gateway Exchange	Rabbit Software Corp. RabbitGATE II SNA	Rabbit Software Corp. Rabbit GATE II DFT/3299	Rabbit Software Corp. RabbitGATE II DFT
Product Characteristics		·	·	·
Product Characteristics LANs Supported	Gateway Exchange	RabbitGATE II SNA Arcnet; Ethernet; NETBIOS;	RabbitGATE II DFT/3299 Arcnet; Ethernet; NETBIOS;	RabbitGATE II DFT Arcnet; Ethernet; NETBIOS;
Product Characteristics LANs Supported Protocols Supported	Gateway Exchange Starlan	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring
Product Characteristics _ANs Supported Protocols Supported Host Systems Supported	Gateway Exchange Starlan SNA	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SDLC; SNA	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring
Product Characteristics ANs Supported Protocols Supported Host Systems Supported Operation	Gateway Exchange Starlan SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SDLC; SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2
Product Characteristics ANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported	Gateway Exchange Starlan SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible;	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SDLC; SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible;	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible;	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible;
Product Characteristics LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes)	Gateway Exchange Starlan SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SDLC; SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Models 50 and above	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 50 and above	RabbitGATE II DFT Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Model 50 and above
Product Characteristics ANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Winimum Memory (bytes) Line Speeds Supported (bps)	Gateway Exchange Starlan SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SDLC; SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Models 50 and above 51K; 85K	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 180K; 85K	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 85K; 96K
Product Characteristics ANS Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support	Gateway Exchange Starlan SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K 19.2K	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SDLC; SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Models 50 and above 51K; 85K 64K	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 180K; 85K 19.2K; 56K; 64K; 9.6K	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 85K; 96K 19.2K; 56K; 64K; 9.6K
Product Characteristics ANS Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support Pricing/Support Price (\$) Date of First Delivery	Gateway Exchange Starlan SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Models 30; IBM PS/2 Models 50 and above 256K 19.2K IBM API	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SDLC; SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Models 50 and above 51K; 85K 64K IBM API; Proprietary API	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 180K; 85K 19.2K; 56K; 64K; 9.6K IBM API; Proprietary API	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Models 50 and above 85K; 96K 19.2K; 56K; 64K; 9.6K IBM API; Proprietary API
Product Characteristics LANS Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support Pricing/Support Price (\$) Date of First Delivery Standard Warranty Service Supplied by	Gateway Exchange Starlan SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K 19.2K IBM API 1,495, max. price is 1,795 August 1987	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SDLC; SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 51K; 85K 64K IBM API; Proprietary API 2,395, max. price is 7,995 1989	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 50 and above 180K; 85K 19.2K; 56K; 64K; 9.6K IBM API; Proprietary API 5,995 1989	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring SNA IBM 43XX/30XX Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 85K; 96K 19.2K; 56K; 64K; 9.6K IBM API; Proprietary API 1,695 1989

Vandor	Pabbit Software Com	Rahhit Software Corn	Pacal Interior	Pacalintari an	
Vendor	Rabbit Software Corp.	Rabbit Software Corp.	Racal InterLan	Racal InterLan	
Product	RabbitGATE II BSC	RabbitGATE Token-Ring	TCP Gateway for Netware	TCP Server for Netware	
Characteristics					
LANs Supported	Arcnet; Ethernet; NETBIOS; Novell IPX; Starlan; Token-Ring	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring	Arcnet; Ethernet; Ethernet TCP/ IP backbone; NetWare subnet; Starlan; Token-Ring	Arcnet; Ethernet; Ethernet TCP/ IP backbone; NetWare subnet; Starlan; Token-Ring	
Protocols Supported	BSC	SNA; Token-Ring (802.2)	TCP/IP	TCP/IP	
Host Systems Supported	IBM 43XX/30XX	IBM 43XX/30XX	Any host supporting TCP/IP	Any host supporting TCP/IP	
Operation	Remote	Local; Remote	Local	Local	
Gateway Workstation Supported	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	DOS workstations; IBM PC/XT/ AT or compatible; IBM PS/2	DOS workstations; IBM PC/XT/ AT or compatible; IBM PS/2	
Minimum Memory (bytes)	51K; 85K	256K; 85K	512K	512K	
Line Speeds Supported (bps)	9.6K	16M; 4M	None identified	None identified	
API Support	IBM API; Proprietary API	IBM API; Proprietary API	TCP/IP Berkley sockets	TCP/IP Berkley sockets	
Pricing/Support Price (\$)	2,395, max. price is 5,995	4,995, maz. price is 6,995	3,995	5,995	
Date of First Delivery	1989	1990	1986	November 1990	
Standard Warranty	1 year	1 year	1 year	1 year	
Service Supplied by	Dealer; vendor	Dealer; vendor	Dealer; vendor	Dealer; vendor	
Comments	Prices listed range from 8 to 32 sessions; enables workstations on a LAN to access data on an IBM mainframe through a remote connection to a 37x5 or compatible host front-end processor using BSC.	Enables workstations on a LAN to access data on an IBM main- frame which is TIC connected to a token-ring network. Prices listed are for 40, 128 sessions respectively.	Installs in Netware 286 file server allowing Netware DOS client on any Netware subnet type to access TCP/IP hosts on Ethernet; supports Telenet, FTP, SMTP, R-utilities, FTP, and SMTP.	Installed in standalone PC; sup- ports Netware 286 and 386 fileservers; provides access to TCP/IP hosts on Ethernet; sup- ports Telnet, FTP, SMTP, R- utilities.	
Vendor	Retix	The Santa Cruz Operation, Inc.	Shiva	Shiva	
Product	OpenServer 400	uniPath SNA-3270	EtherGate	FastPath	
Characteristics LANs Supported	AppleTalk; Arcnet; Ethernet; Starlan; Token-Ring	Ethernet; Starlan; Token-Ring	AppleTalk; Ethernet	AppleTalk; Ethernet	
Protocols Supported	OSI; X.25	SNA	AppleTalk; TCP/IP	AppleTalk; DECnet; SNMP; TCP/IP	
Host Systems Supported	Digital VAX; IBM 43XX/30XX; IBM System/34/36/38	IBM 43XX/30XX	None identified	None identified	
Operation	Local; Remote	Remote	Local; Remote	Local	
Gateway Workstation Supported	Apple Macintosh; IBM PC/XT/ AT or compatible; IBM PS/2	IBM PC/XT/AT or compatible; IBM PS/2 Models 50 and above	Does not apply	Does not apply	
Minimum Memory (bytes)	640K	2M	Does not apply	Does not apply	
Line Speeds Supported (bps)	64K	19.2K	19.2K; 56K; 64K; 9.6K	Does not apply	
API Support	APIA X.400 Gateway API	Proprietary API	Does not apply	Does not apply	
Pricing/Support Price (\$)	4,050, max. price is 6,000	795, max. price is 2,295	2,399	2,795	
Date of First Delivery Standard Warranty	None identified 90 days	November 1986 30 days	October 1989 1 year	1986 1 year	
Service Supplied by	Dealer; third party; vendor	Vendor	Vendor	Vendor	
			Has a thick and thin Ethernet	Ethernet/LocalTalk that sup-	

Vendor	Symicron, Inc.	Symicron, Inc.	TDT Group Inc.	TDT Group Inc.	
Product	Symgate-N	Symgate-S	Honeybunch	SIX/25	
Characteristics LANs Supported	NETBIOS	Arcnet; Ethernet; Token-Ring	Arcnet; Ethernet; NETBIOS; Starlan; Token-Ring	Arcnet; Ethernet; Starlan; Token-Ring	
Protocols Supported	OSI; SNA; X.25	OSI; SNA; X.25	SDLC; SNA; X.25	SNA; X.25	
Host Systems Supported	Digital VAX; IBM 43XX/30XX	Digital VAX; IBM 43XX/30XX	Honeywell	Digital VAX; IBM 43XX/30XX; IBM System/34/36/38	
Operation	Remote	Remote	Local; Remote	Remote	
Gateway Workstation Supported	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	
Minimum Memory (bytes)	512K	512K	640K	512K	
Line Speeds Supported (bps)	19.2K; 2.048M; 56K; 64K; 9.6K	19.2K; 2.048M; 56K; 64K; 9.6K	19.2K; 9.6K	24K; 9.6K	
API Support	IBM API; Proprietary API	IBM API; Novell NASI; Propri- etary API	Proprietary API	Proprietary API	
Pricing/Support Price (\$)	1,680	1,680	See comments	See comments	
Date of First Delivery Standard Warranty	June 1989 1 year	May 1990 1 year	None identified 90 days	None identified 90 days	
Service Supplied by	Vendor	Vendor	Vendor	Vendor	
Comments	X.25 card for PC or PS/2 and gateway software; supports most NetBIOS-based LAN operating systems and 3270 and VT-100 emulation.	X.25 card for PC or PS/2, and gateway software; supports NetWare 2.15 rev. C or later, 3270 and VT-100 terminal emulation and Novell's NASI interface.	Contact vendor for pricing information.	3270 emulation; contact vendo for pricing information.	
Vendor	3Com Corp.	3Com Corp.	3Com Corp.	Tri-Data Corp.	
Product	3+ Open Maxess	GS/X.25	Maxess	N1000AEX	
Characteristics LANs Supported	Ethernet	Ethernet	Ethernet	AppleTalk	
LANs Supported	Ethernet X.25	•	Ethernet X.25	AppleTalk SNA	
LANs Supported		Ethernet		.,	
LANs Supported Protocols Supported Host Systems Supported	X.25	Ethernet OSI; TCP/IP; X.25	X.25	SNA	
LANs Supported Protocols Supported Host Systems Supported Operation	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2	Ethernet OSI; TCP/IP; X.25 Does not apply Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2	SNA IBM 43XX/30XX	
LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible;	Ethernet OSI; TCP/IP; X.25 Does not apply Remote IBM PC/XT/AT or compatible;	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible;	SNA IBM 43XX/30XX Local; Remote Apple Macintosh; IBM PC/XT/	
LANS Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes)	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	Ethernet OSI; TCP/IP; X.25 Does not apply Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	SNA IBM 43XX/30XX Local; Remote Apple Macintosh; IBM PC/XT/AT or compatible	
LANS Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps)	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 6M	Ethernet OSI; TCP/IP; X.25 Does not apply Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 100K	SNA IBM 43XX/30XX Local; Remote Apple Macintosh; IBM PC/XT/AT or compatible 512K	
Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 6M 64K HLLAPI, APPC/PC	Ethernet OSI; TCP/IP; X.25 Does not apply Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 64K Not applicable	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 100K 64K HLLAPI, APPC/PC	SNA IBM 43XX/30XX Local; Remote Apple Macintosh; IBM PC/XT/ AT or compatible 512K 19.2K None identified	
LANS Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support Pricing/Support Price (\$) Date of First Delivery	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 6M 64K HLLAPI, APPC/PC 3,995, max. price is 5,995 March 1989	Ethernet OSI; TCP/IP; X.25 Does not apply Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 64K Not applicable 6,000 1985	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 100K 64K HLLAPI, APPC/PC 4,995 March 1989	SNA IBM 43XX/30XX Local; Remote Apple Macintosh; IBM PC/XT/ AT or compatible 512K 19.2K None identified 3,995 May 1985	
LANS Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support Pricing/Support Price (\$) Date of First Delivery Standard Warranty	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 6M 64K HLLAPI, APPC/PC 3,995, max. price is 5,995 March 1989 1 year	Ethernet OSI; TCP/IP; X.25 Does not apply Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 64K Not applicable 6,000 1985 1 year	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 100K 64K HLLAPI, APPC/PC 4,995 March 1989 1 year	SNA IBM 43XX/30XX Local; Remote Apple Macintosh; IBM PC/XT/ AT or compatible 512K 19.2K None identified 3,995 May 1985 120 days	
LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support Pricing/Support Price (\$) Date of First Delivery	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 6M 64K HLLAPI, APPC/PC 3,995, max. price is 5,995 March 1989	Ethernet OSI; TCP/IP; X.25 Does not apply Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 64K Not applicable 6,000 1985	X.25 IBM 43XX/30XX Local, remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 100K 64K HLLAPI, APPC/PC 4,995 March 1989	SNA IBM 43XX/30XX Local; Remote Apple Macintosh; IBM PC/XT/ AT or compatible 512K 19.2K None identified 3,995 May 1985	

Vendor	Tri-Data Corp.	Ungermann-Bass, Inc.	Unisync Inc.	Wall Data Inc.	
Product	NetWay 2000	BR7100	Unilinc LAN Gateway Server	Datagate/LAN 3270	
Characteristics LANs Supported	AppleTalk; Ethernet; FDDI; Token-Ring	Ethernet	Ethernet; Token-Ring	NETBIOS LANs; Token-Ring	
Protocols Supported	AppleTalk; IPX; SNA	X.25	Burroughs; DECnet; Honeywell; IBM Bisync; SNA; TCP/IP;	BSC; SDLC; SNA	
Host Systems Supported	IBM 43XX/30XX	None identified	Univac; X.25 Burroughs; Digital VAX; Honey- well; IBM 43XX/30XX; IBM System/34/36/38; Univac	IBM 43XX/30XX	
Operation	Local; Remote	Local	Local; Remote	Remote	
Gateway Workstation Supported	Apple Macintosh; IBM PC/XT/ AT or compatible; IB PS/2	Apple Macintosh; IBM PC/XT/ AT or compatible; IBM PS/2	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	
Minimum Memory (bytes)	512K	1M	640K	256K	
Line Speeds Supported (bps)	19.2K; 56K	64K	1.544M; 19.2K; 56K; 64K; 9.6K	19.2K; 9.6K	
API Support	Proprietary API	X.3-X.28, X.29	IBM API; Proprietary API; UNIX Streams	IBM API	
Pricing/Support Price (\$)	4,995, max. price is 14,995	9,700	1,695	1,595	
Date of First Delivery Standard Warranty	June 1989 120 days	June 1988 90 days	November 1990 1 year	1986 1 year	
Service Supplied by	Vendor	Vendor	Vendor	Vendor	
Comments	Utilizes the 10 MIPS SPARC CPU supporting up to 128 sessions, 4 serial ports, Local Talk, Ethernet, and Token-Ring interface adapters.	Ungermann-Bass X.75 Gate- way allows networked PCs, Macintosh, & terminals to com- municate to X.75 resources such as Tymenet, Telenet, or X.75-based hosts.	Supports multiple simultaneous terminal emulations to different host vendors (IBM, Burroughs, Honeywell, Univac, DEC); price shown is base.		
Vendor	Wall Data Inc.	Wang Laboratories, Inc.	Wang Laboratories, Inc.	Wang Laboratories, Inc.	
Vendor Product	Wali Data Inc. Datagate/LAN 5250	Wang Laboratories, Inc. OFFICE/DISOSS Gateway	Wang Laboratories, Inc. OFFICE/PROFS Gateway	Wang Laboratories, Inc. OFFICE/SMTP Gateway	
			-	-	
Product Characteristics LANs Supported	Datagate/LAN 5250	OFFICE/DISOSS Gateway	OFFICE/PROFS Gateway	OFFICE/SMTP Gateway	
Product Characteristics LANs Supported Protocols Supported	Datagate/LAN 5250 NETBIOS LANS	OFFICE/DISOSS Gateway Ethernet	OFFICE/PROFS Gateway Ethernet	OFFICE/SMTP Gateway Ethernet	
Product Characteristics LANs Supported Protocols Supported Host Systems Supported	Datagate/LAN 5250 NETBIOS LANS SDLC; SNA	OFFICE/DISOSS Gateway Ethernet SNA; X.25	OFFICE/PROFS Gateway Ethernet	OFFICE/SMTP Gateway Ethernet TCP/IP	
Product Characteristics LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported	Datagate/LAN 5250 NETBIOS LANS SDLC; SNA IBM AS/400 Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	Ethernet SNA; X.25 IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 50 and above	Ethernet SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	Ethernet TCP/IP Wang VS Systems Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 50 and above	
Product Characteristics LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes)	Datagate/LAN 5250 NETBIOS LANS SDLC; SNA IBM AS/400 Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K	OFFICE/DISOSS Gateway Ethernet SNA; X.25 IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified	Ethernet SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified	OFFICE/SMTP Gateway Ethernet TCP/IP Wang VS Systems Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 512K	
Product Characteristics LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps)	Datagate/LAN 5250 NETBIOS LANS SDLC; SNA IBM AS/400 Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K 19.2K; 9.6K	Ethernet SNA; X.25 IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 19.2K; 56K; 64K; 9.6K	Ethernet SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 19.2K; 56K; 64K; 9.6K	OFFICE/SMTP Gateway Ethernet TCP/IP Wang VS Systems Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 512K 19.2K; 56K; 64K; 9.6K	
Product Characteristics LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes)	Datagate/LAN 5250 NETBIOS LANS SDLC; SNA IBM AS/400 Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K	OFFICE/DISOSS Gateway Ethernet SNA; X.25 IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified	Ethernet SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified	OFFICE/SMTP Gateway Ethernet TCP/IP Wang VS Systems Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 512K	
Product Characteristics LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps)	Datagate/LAN 5250 NETBIOS LANS SDLC; SNA IBM AS/400 Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K 19.2K; 9.6K	Ethernet SNA; X.25 IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 19.2K; 56K; 64K; 9.6K	Ethernet SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 19.2K; 56K; 64K; 9.6K	OFFICE/SMTP Gateway Ethernet TCP/IP Wang VS Systems Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 512K 19.2K; 56K; 64K; 9.6K	
Product Characteristics LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support	Datagate/LAN 5250 NETBIOS LANS SDLC; SNA IBM AS/400 Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K 19.2K; 9.6K IBM API	Ethernet SNA; X.25 IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 19.2K; 56K; 64K; 9.6K APPC/LU6.2	Ethernet SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 19.2K; 56K; 64K; 9.6K None identified	OFFICE/SMTP Gateway Ethernet TCP/IP Wang VS Systems Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 512K 19.2K; 56K; 64K; 9.6K None identified	
Product Characteristics LANs Supported Protocols Supported Host Systems Supported Operation Gateway Workstation Supported Minimum Memory (bytes) Line Speeds Supported (bps) API Support Pricing/Support Price (\$) Date of First Delivery	Datagate/LAN 5250 NETBIOS LANS SDLC; SNA IBM AS/400 Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 256K 19.2K; 9.6K IBM API 1,595 1987	Ethernet SNA; X.25 IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 19.2K; 56K; 64K; 9.6K APPC/LU6.2 2,000, max. price is 26,000 None identified	Ethernet SNA IBM 43XX/30XX Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above None identified 19.2K; 56K; 64K; 9.6K None identified 6,500, max. price is 36,500 1984	Ethernet TCP/IP Wang VS Systems Local; Remote IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above 512K 19.2K; 56K; 64K; 9.6K None identified 1,500, max. price is 19,500 August 1989	

Vendor	Wang Laboratories, Inc.	Waterloo Microsystems Inc.	Waterloo Microsystems Inc.	Waterloo Microsystems Inc.
Product	OFFICE/X.400 Gateway	PORT Asynchronous Internet Gateway	PORT Backbone Internet Gateway	PORT X.25 Server
Characteristics LANs Supported	Ethernet	Arcnet; Token-Ring	Arcnet; Token-Ring	Arcnet
Protocols Supported	OSI; X.25	X.25	Proprietary	X.25
Host Systems Supported	Wang VS Systems	None identified	None identified	None identified
Operation	Remote	Local	Local	Local
Gateway Workstation Supported	Wang VS Systems	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible; IBM PS/2 Model 30; IBM PS/2 Models 50 and above	IBM PC/XT/AT or compatible IBM PS/2 Model 30; IBM PS/2 Models 50 and above 512K
Minimum Memory (bytes)	2M	512K	512K	512K 64K
Line Speeds Supported (bps) API Support	19.2K; 56K; 64K; 9.6K None identified	24K None identified	Does not apply None identified	Proprietary API
Pricing/Support Price (\$)	1,350, max. price is 17,550	595	2,995	3,662
Date of First Delivery Standard Warranty	July 1989 90 days	None identified None identified	None identified None identified	None identified None identified
Service Supplied by	Vendor	Dealer; vendor	Dealer; vendor	Vendor
Comments		Allows the connecting of two or more Waterloo PORT LANs communicate via phone lines.	Allows and Arcnet or Token Ring network to serve as a backbone for internetworking one or more Waterloo PORT LANs.	Allows the Waterloo PORT L/ to communicate with multiple hosts via an X.25 packet- switched network.

User Ratings of LAN Operating Systems

In this report:

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Note: Reprints of this User Ratings report or the raw data used to compile the published results may be purchased through Datapro's Reprint Department. For placing orders or further information, call the Reprint Department at (800) DATAPRO or (609) 764-0100, ext. 2723.

Report Highlights

- Consistent with several industry studies, Datapro's survey shows that Novell controls the market for LAN operating systems. Novell garnered 60% of the total number of LAN operating systems used by the network professionals that responded to the survey. IBM finished a distant second with 18%, followed by Digital Equipment (12%), 3Com (11%), Microsoft (8%), Banyan (7%), and Apple (6%).
- In terms of specific operating system versions, Novell NetWare 3.11 proved the most popular with a 21% share of all installations. NetWare 386 (19%), NetWare 2.2 (19%), and Advanced NetWare (14%) are also in heavy use. The most popular non-Novell operating system was IBM OS/2 LAN Server (11%).
- Apple AppleShare received the highest overall satisfaction rating—4.0 on a fivepoint scale. Digital Equipment PCSA (3.8), Novell NetWare 386 (3.6), and Novell NetWare 3.11 (3.6) also received high marks for overall satisfaction.
- Of the respondents who rated their LAN operating systems, 92% of Apple Apple-Share users indicated that they would recommend the operating system to a colleague. Ninety percent of Novell NetWare 3.11 and Advanced NetWare users stated they would recommend those operating systems; 89% of SFT NetWare users would give positive recommendations for that operating system.
- Coaxial cable remains in widespread use, despite current trends toward the use of unshielded twisted-pair (UTP) and fiber cabling. Fifty-eight percent of the respondents are using coax. UTP came in second at 29%, followed by shielded twistedpair (27%) and fiber (18%).
- Ethernet was the LAN technology of choice for survey respondents—65%

- have Ethernet LANs. Token-ring (29%), Arcnet (15%), and LocalTalk (13%) are also in widespread use. By contrast, only 3% of the respondents have implemented FDDI.
- When selecting a LAN operating system, users indicated that they weigh heavily the vendor's reputation/support services, and the LAN OS's workstation support and network management capabilities.

Analysis

Executive Summary

In September 1991, Datapro conducted a nationwide survey among users of LAN operating systems. This study was designed to provide the industry with information on LAN operating systems currently installed and to provide an overall user profile of these systems. Networking professionals reported on the features they look for when selecting a LAN operating system (LAN OS), in addition to the subject areas of acquisition, maintenance, and installation. We also asked the users to rate their operating systems on a number of selection, usage, and service/technical support criteria. This report presents our findings.

The survey supports several other independent industry studies that show Novell with a dominant share of the LAN operating system market. Most of these studies place Novell's share of the market at or around 60%, and Datapro's study indicates that exactly 60% of the survey respondents are using some version of Novell NetWare. A distant second place, IBM is present in

18% of the respondents' installations with OS/2 LAN Server and PC LAN Program. The current (Microsoft) and former (3Com) champions of LAN Manager have a smaller presence. Microsoft's LAN Manager is present in 8% of the installations; 3Com has an 11% response share, but only half of those are using LAN Manager-based 3+Open, while the others run the older 3+ product, based on Microsoft Networks (MS-Net).

Apple's AppleShare received only a 6% share of the total responses, but Apple users are very satisfied with the operating system. AppleShare scored consistently high in the user ratings; its overall satisfaction score of 4.0 (on a five-point scale) was the top score among the eight versions that were broken out for analysis. Digital Equipment showed up in 12% of the respondents' installations with its PCSA and PathWorks products. A relative newcomer, Artisoft, made a strong showing with a 4% share. Artisoft is the current leader in the market for peer-to-peer LAN operating systems, and is growing its business significantly. Another very active vendor, Banyan, has begun to aggressively promote its VINES product; Banyan showed up in 7% of the respondents' sites.

Data Analysis

Current Installations

The network professionals participating in this LAN Operating Systems survey identified a total of 23 vendors whose products are currently in use at their installations. Of those, only 12 vendors were mentioned by at least four respondents. In addition to the eight vendors identified previously, Sun (2%), Sitka (1%), Hewlett-Packard (1%), and Ungermann-Bass (1%) also had operating systems installed.

LAN Operating Systems Evaluated

The network professionals were then asked to indicate the manufacturer and version of the LAN operating system that they would be evaluating for the remainder of the survey. Eight LAN operating systems were judged to have a sufficient number of responses to break out for analysis. These operating systems are:

- Novell NetWare 3.11
- Novell NetWare 386
- Novell NetWare 2.2
- · Novell Advanced NetWare
- IBM OS/2 LAN Server
- · Novell SFT NetWare
- Digital Equipment PCSA
- · Apple AppleShare

For the most part, the respondents who indicated they had these eight operating systems installed also chose to rate them for the remainder of the study.

Manufacturer/ Version	% of Respondents with System Installed	% of Respondents Rating this System
Novell NetWare 3.11	21	14
Novell NetWare 386	19	11
Novell NetWare 2.2	19	10

Manufacturer/ Version	% of Respondents with System Installed	% of Respondents Rating this System
Novell Advanced NetWare	14	9
IBM OS/2 LAN Server	11	6
Novell SFT NetWare	9	5
Digital Equipment PCSA	8	6
Apple AppleShare	6	4

Acquisition, Installation, and Maintenance

Acquisition

Forty percent of the respondents purchased their LAN operating systems from a dealer, reseller, or distributor. Another 37% bought their LAN OSs directly from the vendor. Of the remaining respondents, 11% bought their operating systems from a third-party LAN vendor (e.g., bundled with network interface cards), and 8% purchased the product from a system integrator or VAR (value-added reseller).

Installation

The largest percentage of respondents (25%) indicated that their LAN operating systems have been installed for two to four years. Another 23% stated that their LAN OSs have been installed for one to two years. Meanwhile, 20% indicated that their operating systems have been in place for six months or less, and 16% have been using the product between 7 and 12 months. Of the true veterans, 6% have had their LAN OSs between four and six years, and 5% for more than six years. Four percent were novices, with operating systems in use for less than a month.

The study indicates that the majority of LAN operating systems are being installed by in-house staff; 66% of the respondents indicated that they had done the installation themselves. Of the remaining participants, 18% had used a third-party installer, while 13% enlisted the LAN OS vendor for installation.

Maintenance

The majority (74%) of respondents maintain their LAN OSs themselves. Just 13% use the services of a third-party firm, while only 8% entrust service to the vendor.

Selection Criteria

Using a five-point scale where 5 = "extremely important" and 1 = "not at all important," the network professionals participating in this survey were asked to indicate the level of importance of various criteria when selecting a LAN operating system.

Vendor reputation/support received the highest rating (4.1). This would seemingly be good news for the dominant LAN OS vendors—Novell and IBM—which have the largest LAN OS installed base and a strong service and support organization. However, the user ratings show that Digital Equipment PCSA gained the strongest score for vendor reputation/technical support (4.2), while IBM OS/2 LAN Server scored the lowest (3.6). Novell's scores for this criterion ranged from a low of 3.7 (Advanced NetWare) to a high of 4.1 (NetWare 2.2 and NetWare 3.11).

Workstation support (DOS, OS/2, Macintosh, UNIX, etc.) and network management capabilities each scored

Methodology

The 1991 LAN Operating System study was based on a questionnaire mailed in August 1991 to approximately 2,500 network professionals throughout the United States. These network professionals were chosen at random from the IDG Communications, Inc. LAN database. The following item was excluded from the list: manufacturers of computer-related products

The survey consisted of a cover letter, three-page questionnaire, a pre-paid business return envelope. and a one dollar bill used as the incentive to respond. A follow-up mailing consisting of a duplicate questionnaire, thank you card, and pre-paid business return envelope was sent to the same respondents approximately one week after the first mailing: no incentive was included in the follow-up mailing.

Respondents were asked to provide information on the manufacturers and versions of the LAN operating systems installed at their location. Respondents who listed multiple manufacturers of LAN operating systems were asked to identify the manufacturer and version they

were planning to evaluate in this study. Respondents were then asked to rate the manufacturer and version on the following criteria:

- Selection/purchase
- Usage
- Service/technical support

By the cut-off date of September 26, 1991 Datapro had received 752 responses, or a 30.1% response rate. Of these, 175 surveys were judged to be invalid and are broken into the following categories: 91 respondents had no LAN operating system installed at their locations; 59 respondents returned incomplete or blank surveys; and 25 respondents identified an invalid manufacturer of their LAN operating systems. The total mailing (2,500) minus invalid responses (175) and undeliverables (46) equals the valid total mailing (2,279). Of the 752 surveys returned, 577 of those are valid responses; this represents a 25% valid response rate. The following would cause a survey to be judged invalid:

- No LAN operating system installed at their location
- No system identified for the rating section

- System identified was not a LAN operating system
- · Incomplete questionnaire

The 577 valid questionnaires were coded, and data was entered by Datapro's Marketing Planning Department and then sent to Microtab, Inc. (Atlanta, GA) for data cleaning and tabulation.

The questionnaire listed five manufacturers and 15 versions with a space provided for write-in mentions. Respondents were asked to rate their systems on various attributes using a five-point scale where 5 = Excellentand 1 = Poor. Respondents were also asked to identify the applications they run on the network, what protocols the systems support, and what LAN technologies are used on the LAN operating systems. Of the various manufacturers and versions, the following were judged to have a sufficient number of responses to break out on an individual basis for tabulation purposes:

- Novell Advanced NetWare
- Novell SFT NetWare
- Novell NetWare 386
- Novell NetWare 2.2
- Novell NetWare 3.11
 IBM LAN Server
- IBM LAN ServerApple AppleShare
- Digital Equipment PCSA

Some of the manufacturers and versions that did not have a sufficient number of responses to break out for cross tabulation include:

- Novell ELS NetWare I and ELS NetWare II
- Microsoft LAN Manager
- 3Com 3+Open and 3+
- Banyan VINES/286, VINES/ 386, and VINES/486
- IBM PC LAN Program
- Artisoft LANtastic
- Digital Equipment Pathworks
- Sun NFS
- Ungermann-Bass Net/One LAN Manager
- Hewlett-Packard Office-Share II
- Sitka TOPS

Note: The 1991 LAN operating system user rating survey was mailed to 2,500 persons; there were 577 valid responses. The ratings contained therein may, accordingly, not be statistically valid due to the small number of respondents rating each of the manufacturers surveyed. These survey results are qualitative i n nature and should provide insight into user attitudes. However, these results may not be reflective of the overall market for the manufacturers surveyed.

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4.0, as did client/server application support. Security features (3.9), internetworking support (3.8), price (3.8), and application development support (3.7) rounded out the selection criteria.

User Ratings

Selection Criteria

Using a five-point scale where 5 = "excellent" and 1 = "poor," respondents were asked to rate their LAN operating system with regard to the eight selection criteria mentioned in the previous section:

- Application development support
- Client/server application support

- Internetworking support
- Network management capabilities
- Price
- · Security features
- Vendor reputation/support
- Workstation support

Datapro has examined the results of the user ratings for LAN OSs in two ways. First, we compiled a composite overview based on total responses for all eight selection criteria, and we computed an overall satisfaction rating based on the criteria. Second, we compiled individual ratings for the eight LAN OSs judged to have a sufficient number of responses to break out for analysis.

Table 1. Mean Summary Scores of Selection Criteria

Criteria	All Systems	Novell Advanced NetWare	Novell SFT NetWare	Novell NetWare 386	Novell NetWare 2.2
Application Development Support	3.5	3.3	3.7	3.8	3.6
Client/Server Application Support	3.6	3.4	3.8	3.8	3.5
Internetworking Support	3.6	3.5	3.4	3.8	3.3
Network Management Capabilities	3.5	3.3	3.6	3.8	3.4
Price	3.3	3.0	3.1	3.2	3.2
Security Features	3.6	3.4	3.7	3.8	3.5
Vendor Reputation/Support	3.9	3.7	4.0	4.0	4.1
Workstation Support	3.7	3.4	3.8	3.9	3.6
Overall Satisfaction for Selection Criteria	3.6	3.4	3.6	3.8	3.5

Mean summary table based on a 5-point scale where 5 = "excellent" and 1 = "poor." Mean scores have been rounded to the nearest tenth. Overall satisfaction is computed as the mean score of all selection attributes.

Table 1. Mean Summary Scores of Selection Criteria (Continued)

Criteria	All Systems	Novell NetWare 3.11	IBM OS/2 LAN Server	Apple AppleShare	Digital PCSA
Application Development Support	3.5	3.9	3.3	3.8	3.6
Client/Server Application Support	3.6	3.7	3.2	3.8	4.2
Internetworking Support	3.6	3.7	3.5	4.0	3.8
Network Management Capabilities	3.5	3.6	3.4	3.1	4.0
Price	3.3	3.0	3.2	4.2	3.4
Security Features	3.6	3.9	3.2	3.1	3.9
Vendor Reputation/Support	3.9	4.1	3.6	4.0	4.2
Workstation Support	3.7	3.8	3.3	4.0	3.9
Overall Satisfaction for Selection Criteria	3.6	3.7	3.4	3.8	3.9

Mean summary table based on a 5-point scale where 5 = "excellent" and 1 = "poor." Mean scores have been rounded to the nearest tenth. Overall satisfaction is computed as the mean score of all selection attributes.

The selection criteria overall satisfaction score based on total respondents in the survey is 3.6. Individually, Digital Equipment PCSA rated highest in selection criteria overall satisfaction at 3.9, followed by Apple AppleShare (3.8), and Novell NetWare 386 (3.8). Table 1 details system ratings for individual criterion within the selection criteria category.

Usage Factors

Datapro also asked survey respondents to rate their LAN operating systems on the following six usage factors:

- Documentation
- · Ease of installation
- Ease of reconfiguration
- Memory usage (workstation/server)
- · Printer sharing
- · User interface

Using the five-point scale described above, the usage factors overall satisfaction score based on total respondents for LAN operating systems in the survey is 3.4. Apple's AppleShare received the highest rating of the eight specified products (4.4). Digital Equipment PCSA (3.6), Novell NetWare 3.11 (3.5), and Novell NetWare 386 (3.5) each received high scores. Table 2 provides system ratings for individual criterion within the usage factors category.

Service/Technical Support

The network professionals surveyed were also asked to rate their operating systems with regard to five service/technical support criteria:

- Documentation
- Effectiveness
- Responsiveness
- Service representative
- Troubleshooting

On the five-point scale, the overall satisfaction rating for the service/technical support category based on total respondents for LAN OSs is 3.3. Of the eight products specified, Digital Equipment PCSA scored the highest (3.8). Apple AppleShare (3.7), and Novell NetWare 386 (3.6) also received high scores for service/technical support. Table 3 lists the ratings for individual criterion within the service/technical support category.

Overall Satisfaction

When the ratings for the previous three categories are averaged, Apple AppleShare achieves the highest overall satisfaction rating (4.0), followed by Digital Equipment PCSA (3.8), Novell NetWare 386 (3.6), and Novell NetWare 3.11 (3.6). Overall satisfaction ratings for all eight specified operating systems are found in Figure 1.

Operating System Recommendations

Apple AppleShare users are most satisfied with their LAN operating system. Ninety-two percent of the AppleShare users surveyed said they would recommend that product to a colleague. By contrast, users were least satisfied with IBM OS/2 LAN Server; 20% indicated that they would not recommend the product.

Table 2. Mean Summary Scores of Usage Factors

Criteria	All Systems	Novell Advanced NetWare	Novell SFT NetWare	Novell NetWare 386	Novell NetWare 2.2
Documentation	3.3	3.1	3.5	3.6	3.2
Ease of Installation	3.3	2.6	3.0	3.4	3.1
Ease of Reconfiguration	3.3	2.8	2.8	3.4	3.0
Memory Usage	3.3	3.1	3.1	3.3	3.3
Printer Sharing	3.5	3.0	3.0	3.6	3.3
User Interface	3.5	3.4	3.4	3.6	3.3
Overall Satisfaction for Usage Factors	3.4	3.0	3.1	3.5	3.2

Mean summary table based on a 5-point scale where 5 = "excellent" and 1 = "poor." Mean scores have been rounded to the nearest tenth. Overall satisfaction is computed as the mean score of all usage attributes.

Table 2. Mean Summary Scores of Usage Factors (Continued)

Criteria	All Systems	Novell NetWare 3.11	IBM OS/2 LAN Server	Apple AppleShare	Digital PCSA
Documentation	3.3	3.4	3.1	3.8	3.5
Ease of installation	3.3	3.5	3.1	4.7	3.5
Ease of Reconfiguration	3.3	3.5	3.1	4.7	3.6
Memory Usage	3.3	3.6	2.9	4.1	3.4
Printer Sharing	3.5	3.7	3.4	4.5	3.9
User Interface	3.5	3.4	3.3	4.8	3.7
Overall Satisfaction for Usage Factors	3.4	3.5	3.1	4.4	3.6

Mean summary table based on a 5-point scale where 5 = "excellent" and 1 = "poor." Mean scores have been rounded to the nearest tenth. Overall satisfaction is computed as the mean score of all usage attributes.

Manufacturer/ Model	Yes, Would Recommend (%)	No, Would Not Recom- mend (%)	Unsure or No Answer (%)
Apple Apple- Share	92	0	8
Novell Net- Ware 3.11	90	2	6
Novell Ad- vanced Net- Ware	90	0	10
Novell SFT NetWare	89	7	4
Novell Net- Ware 386	87	0	13
Digital Equip- ment PCSA	83	3	14
Novell Net- Ware 2.2	73	5	22
IBM OS/2 LAN Server	58	20	22

Operating System Capabilities

Respondents reported on the capabilities of each LAN OS with regard to the following areas of inquiry:

- Number of end-user nodes
- · LAN technology
- · LAN media used
- Protocol support
- Internetworking
- File server operating systems
- · Geographical coverage

End-User Nodes

The size of the networks reported on in this survey varied. The largest percentage of respondents (24%) indicated small networks of ten nodes or less. The percentages decreased as the number of end-user nodes increased, and then increased again for the largest network size identified.

Number of Nodes Connected	Respondents (%)	
11 to 20	19	
21 to 50	19	
51 to 100	16	
101 to 150	8	
151 to 200	2	
More than 200	12	

Likewise, the size of networks based on the eight specified LAN OSs varies widely with no pattern emerging. The study indicated that Novell NetWare 2.2 has the largest percentage of small networks; 34% of NetWare 2.2 users have ten nodes or less. The largest percentage of Apple AppleShare users (32%) indicated networks between 11 and 20 nodes. Twenty-five percent of Novell Advanced NetWare users have networks in the 51-to-100 node range, while another 25% are in the 11-to-20 node range. Digital Equipment PCSA has a similar breakdown: 25% in the 51-to-100 range, 20% in the 11-to-20 range. Digital Equipment PCSA also has 22% in the more than 200 range.

LAN Technology

The vast majority (65%) of the respondents in this survey are using Ethernet as their LAN technology. Token-ring ranks a distant second with 29%. Many of the users have more than one LAN technology at their LAN OS installation.

Table 3. Mean Summary Scores of Service/Technical Support

Criteria	All Systems	Novell Advanced NetWare	Novell SFT NetWare	Novell NetWare 386	Novell NetWare 2.2
Documentation	3.3	3.0	3.0	3.6	3.1
Effectiveness	3.4	3.2	3.2	3.6	3.1
Responsiveness	3.3	2.9	3.2	3.6	3.2
Service Representative	3.3	2.8	3.1	3.5	3.0
Troubleshooting	3.2	2.7	3.1	3.6	3.0
Overall Satisfaction for Service/Technical Support	3.3	2.9	3.1	3.6	3.1

Mean summary table based on a 5-point scale where 5 = "excellent" and 1 = "poor." Mean scores have been rounded to the nearest tenth. Overall satisfaction is computed as the mean score of all service/technical support attributes.

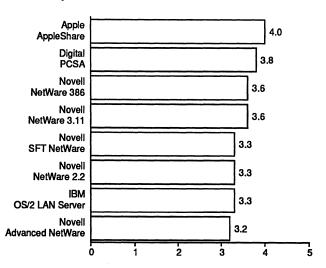
Table 3. Mean Summary Scores of Service/Technical Support (Continued)

Criteria	All Systems	Novell NetWare 3.11	IBM OS/2 LAN Server	Apple AppleShare	Digital PCSA
Documentation	3.3	3.4	3.1	3.9	3.7
Effectiveness	3.4	3.5	3.3	4.0	3.7
Responsiveness	3.3	3.4	3.3	3.6	3.8
Service Representative	3.3	3.3	3.3	3.4	3.9
Troubleshooting	3.2	3.2	3.2	3.6	3.9
Overall Satisfaction for Service/Technical Support	3.3	3.4	3.2	3.7	3.8

Mean summary table based on a 5-point scale where 5 = "excellent" and 1 = "poor." Mean scores have been rounded to the nearest tenth. Overall satisfaction is computed as the mean score of all service/technical support attributes.

LAN Technology	Respondents (%)
Ethernet	65
Token-Ring	29
Arcnet	15
LocalTalk	13
FDDI	3
Broadband	1

Figure 1. Overall Satisfaction



Using a five-point scale where 5 = "excellent" and 1 = "poor," respondents to this survey were asked to rate their LAN operating systems.

LAN Media

Despite the current industry trend toward the use of unshielded twisted-pair (UTP) wire, the survey shows that the majority of the respondents (58%) are still running their LANs over coaxial cable. Meanwhile, optical fiber, the LAN medium of the future, has a low penetration (18%) in the sites studied. As with LAN technology, many of these users have mixed media over which their networks operate.

LAN Media	Respondents (%)	
Coaxial Cable	58	
Unshielded Twisted-Pair	29	
Shielded Twisted-Pair	27	
Optical Fiber	18	

Interestingly, optical fiber had its largest penetration (31%) in IBM OS/2 LAN Server and Digital Equipment PCSA (31%) sites. As could be expected, shielded twisted-pair (STP) also had its largest penetration (44%) in OS/2 LAN Server sites, given IBM's past reliance on that media for its Token-Ring Network. UTP showed up the most (64%) in AppleShare networks. Coaxial cable was strong with all versions of NetWare, particularly SFT NetWare (78%), and it was also expectedly strong in Digital Equipment PCSA sites (78%).

Protocol Support

Despite the dominance of Novell NetWare in this study, NETBIOS showed up in more installations (47%) than IPX/SPX (36%). TCP/IP also made a strong showing (31%).

				_	_	_	
Local	Area	Ne	эtv	VΟ	rk	ß	

Protocol Supported	Respondents (%)	
NETBIOS	47	
IPX/SPX	36	
TCP/IP	31	
AppleTalk	19	
DECnet	5	
LAT	2	
XNS	1	
Other	2	

Internetworking

Respondents were asked whether they currently had internetworking devices (bridges, routers, gateways) installed, or if they had plans to install them. Fifty-one percent indicated that they already had some form of internetworking device on their network. Surprisingly, 22% said that they do not have any internetworking devices installed and that they have no plans to install them in the future.

Status	Respondents (%)	
Installed now	51	
Plan to Install within 6-12 Months	19	
Plan to Install within 12-18 Months	4	
Plan to Install within 18-24 Months	2	
Plan to Install in more than 24 Months	2	
No Plans to Install	22	

Respondents were also asked to specify the type of internetwork connection they have or plan to install.

Connection Type	Respondents (%)
LAN-to-LAN	65
LAN-to-WAN	38

File Server Operating System

As expected, DOS is the dominant operating system in use on the network file server, with 80% of all installations. UNIX made a strong showing, appearing in 21% of all installations. Many installations run multiple file server operating systems.

Operating System	Respondents (%)
DOS	80
OS/2	22
UNIX	21
VMS	19
AppleShare	5
NetWare	1
Other	2

OS/2 is most prevalent in networks using IBM OS/2 LAN Server, as can be expected. UNIX showed up most in Digital Equipment PCSA (25%) and Novell NetWare 3.11 (24%) networks. DOS was dominant for all versions of NetWare, ranging from a low of 89% (NetWare 386) to a high of 97% (NetWare 2.2).

Geographical Coverage

Most users' LANs (61%) are contained within a single building. The majority of the remainder (22%) have networks that span two or more buildings in a campus environment.

Coverage Area	Respondents (%)
Single Building	61
Multiple Buildings within Campus	22
Within the U.S. or Canada	8
One Metropolitan Area	6
Outside of North America	3

Operating System Applications

LANs are used for a variety of applications. Most of the major LAN operating systems on the market today support the full range of applications that users desire. The respondents to this survey chose word processing (82%) most frequently. Database management is a key application for most (74%) users. Spreadsheets (70%) are also in use on most of the respondents' networks.

Application	Respondents (%)
Word Processing	82
Database Management	74
Spreadsheets	70
Communication Gateways	59
Application Development	51
Accounting/Billing/Order Processing	44
Desktop Publishing	43
Financial/Budgeting	41
Presentation Graphics	41
Inventory Management	30
Sales Management	18
Engineering	4

Respondent Demographics

Type of Industry

Respondents to the LAN Operating Systems survey represent a variety of industries. In total, network professionals employed in 19 industries participated in this survey. The largest percentage of respondents came from the government (19%). Manufacturing firms (excluding those that make computers and/or communications products) made up 14% of the total response.

Industry	Respondents (%)
Government	19
Manufacturers (Excluding Computers and Communications)	14
Business/Professional Services/Consulting	11
Education	10
VARs/Distributors of Computers and Communications Products	6
Wholesale/Retail Trade	5
Health Care	5
Manufacturers of Computers and Communications Products	4
Transportation/Utilities	4
Agriculture/Mining/ Construction	3
Banking	3
Insurance	3
Finance	2
Publishing	2
Communications Carriers/Interconnects	1
Research & Development	1
Engineering	1
Real Estate	1
Non-Profit Organizations	1
Other	2
Not Specified	2

Number of Employees

Respondents were asked how many people were employed at their location and in their entire company.

No. of Employees	Respondents' Lo- cation (%)	Respondents' Entire Company (%)
Under 100	37	18
100 to 249	19	10
250 to 499	14	9
500 to 999	9	8
1,000 to 2,499	11	10
2,500 to 4,999	5	9
5,000 to 9,999	2	7
10,000 or More	1	26
No Answer	1	5

Sales Volume

Due to the large number of government and education respondents, 22% of those responding to this survey indicated that they are non-profit organizations. The next largest percentage (17%) indicated annual sales of \$1 billion or more, while another 16% showed sales under \$10 million per year.

Respondents (%)	
22	
16	
10	
6	
5	
5	
5	
7	
17	
7	
	22 16 10 6 5 5 5 7

Budget for LAN Expenditures

The respondents were asked to provide their 1991 budget for LAN-related expenditures, as well as their estimated budget for 1992.

Budget	Respondents' 1991 (%)	Respondents' Esti- mated 1992 (%)
Under \$10,000	24	18
\$10,000 to \$49,999	24	24
\$50,000 to \$99,999	13	14
\$100,000 to \$249,999	11	14
\$250,000 to \$499,999	7	7
\$500,000 to Under \$1 Million	5	4
\$1 Million to \$4.9 Million	5	5
\$5 Million or More	2	4
No Answer	8	10

Despite the recessionary economy, these numbers show a slight increase in local area network spending for 1992. Those with the largest budgets (\$5 million and up) showed an increase from 2% to 4% of all respondents. Government budgets are among the highest. The average government LAN budget for 1991 was \$706,000; the average rose to \$787,400 for 1992. This compares to a 1991 LAN budget of \$387,800 for all respondents, which increased to \$484,200 for 1992. ■